



Enduring Value

NATION FIRST: SAB SAATH BADHEIN

Q1 FY22 Results



Enduring Value

Forward-Looking Statements

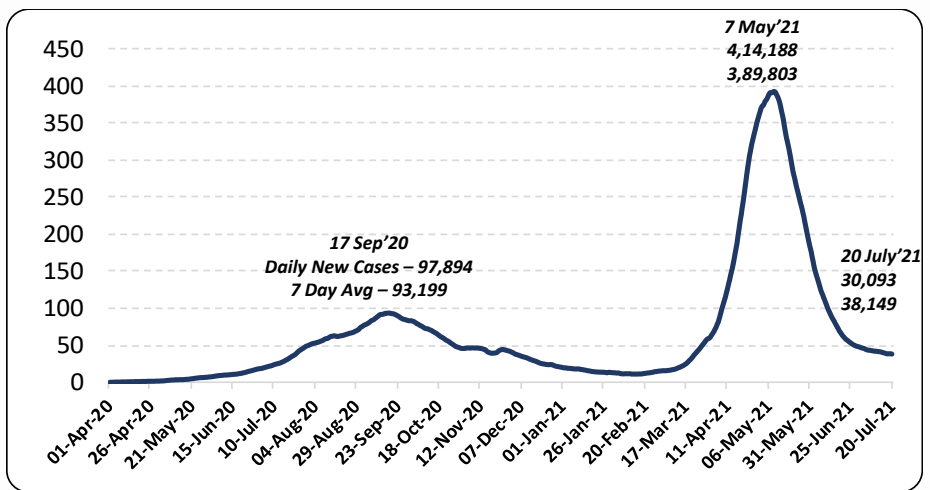
This presentation contains certain forward-looking statements including those describing the Company's strategies, strategic direction, objectives, future prospects, estimates etc. Investors are cautioned that "forward looking statements" are based on certain assumptions of future events over which the Company exercises no control. Therefore there can be no guarantee as to their accuracy and readers are advised not to place any undue reliance on these forward looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. These statements involve a number of risks, uncertainties and other factors that could cause actual results or positions to differ materially from those that may be projected or implied by these forward looking statements. Such risks and uncertainties include, but are not limited to: growth, competition, acquisitions, domestic and international economic conditions affecting demand, supply and price conditions in the various businesses in the Company's portfolio, changes in Government regulations, tax regimes and other statutes, and the ability to attract and retain high quality human resource.

Covid 2.0: More Intense & Widespread

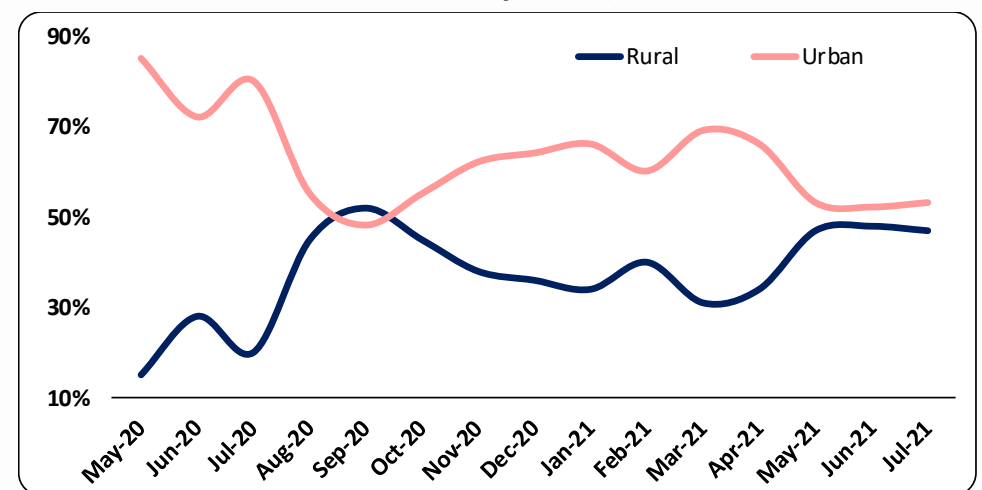
Sharp Rise in Daily Cases Severe Impact in April & May '21



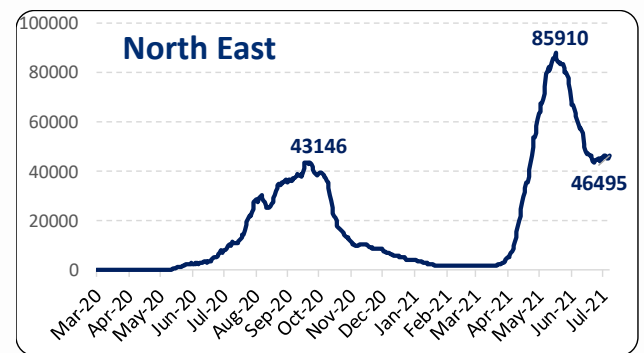
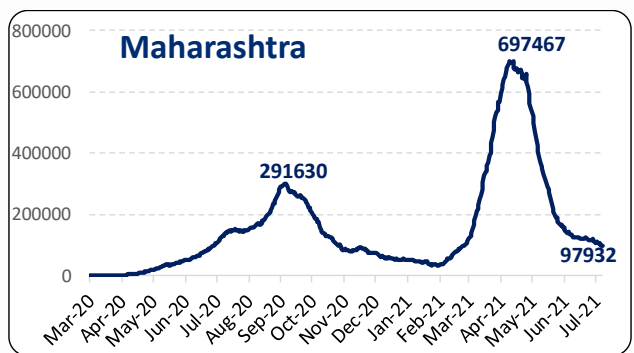
India: New Cases – Moving 7-day Average



Rural Vs. Urban (% Share of Daily Cases)

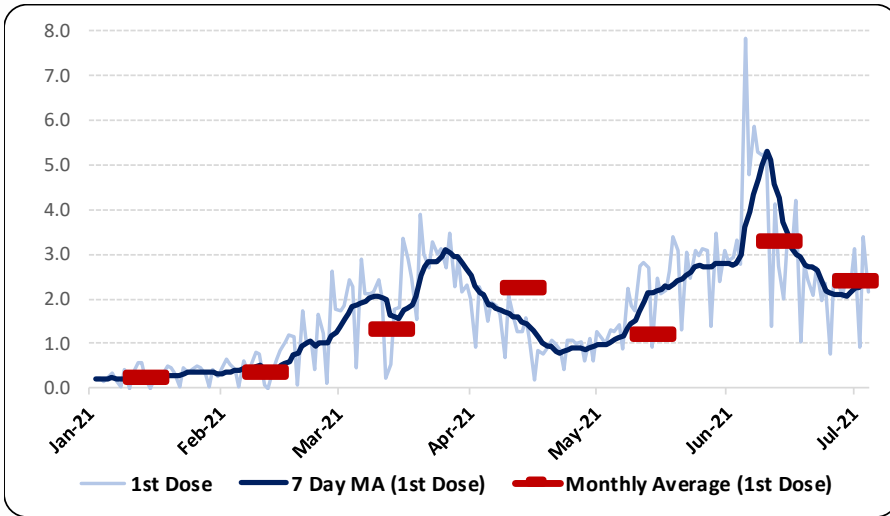


Active Cases

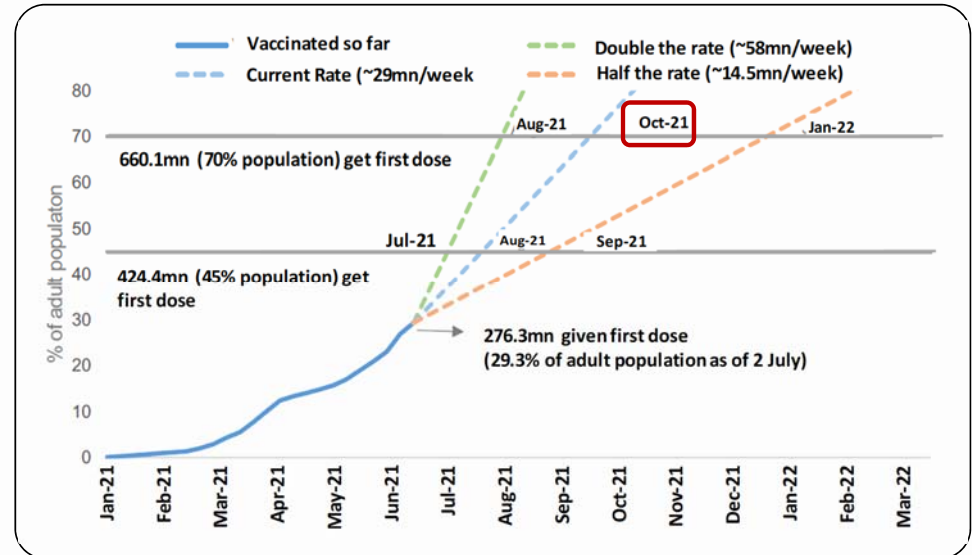


Pace of Vaccination: A Key Monitorable

Vaccination Tracker (in Millions)



70% of adult population to receive 1st dose by Oct 21 (at current pace)



Source: Morgan Stanley, July'21

740 million additional doses ordered for Aug-Dec period
Vaccine supply constraints expected to ease from August

Third Wave – An Imponderable



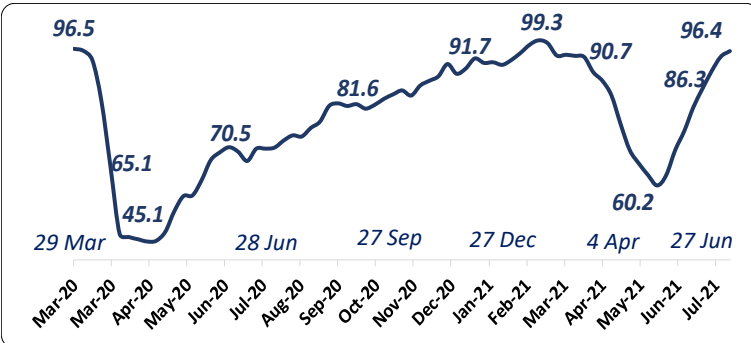
- **SUTRA:** October – November '21
- **SBI Research:** August 2nd week
- Likely to be **shorter & less severe**

Sharp Drop in Economic Activity in Apr/May'21 Recovery Since June'21

Subdued Sentiments

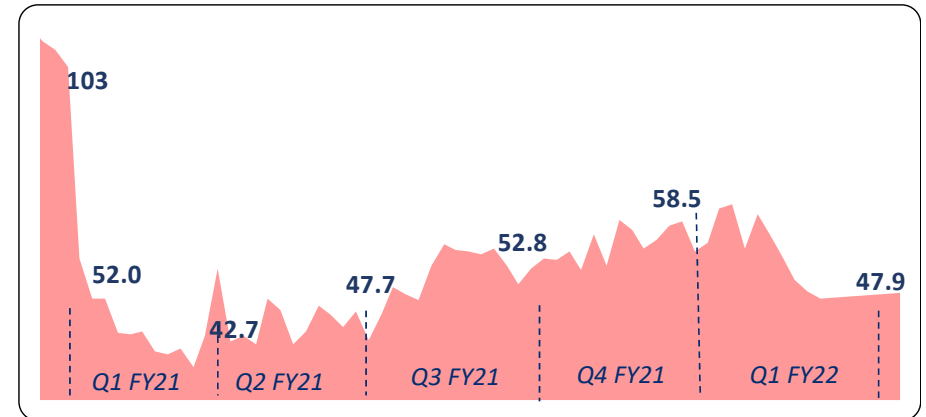


Nomura India Business Resumption Index (NIBRI)

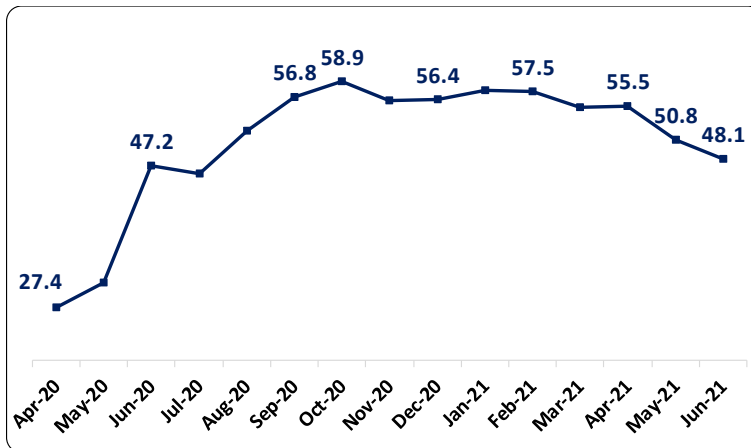


Qtrly Avg.	Mar 20	Jun 20	Sep 20	Dec 20	Mar 21	Jun 21
NIBRI	93.0	54.9	74.2	86.4	95.4	74.9

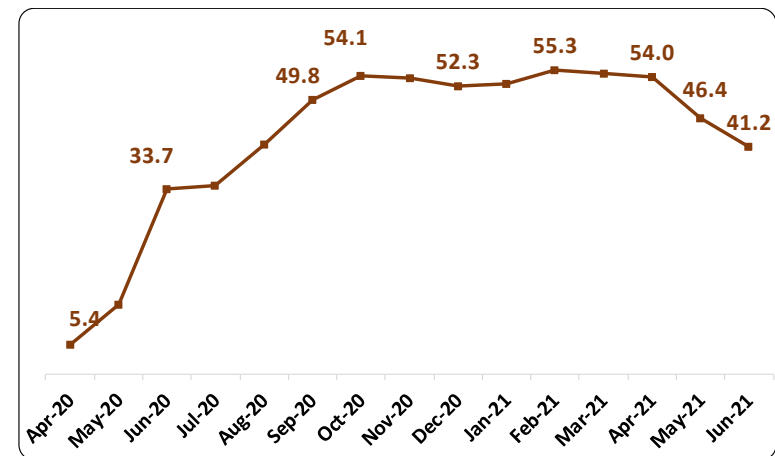
CMIE Consumer Sentiment Index Source : CMIE



Manufacturing PMI (> 50 denotes improvement)



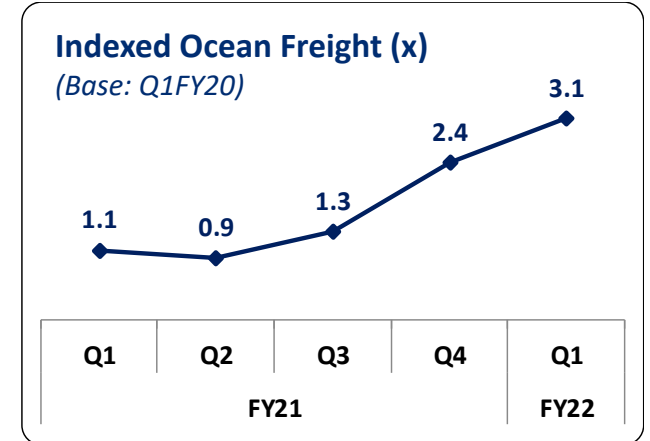
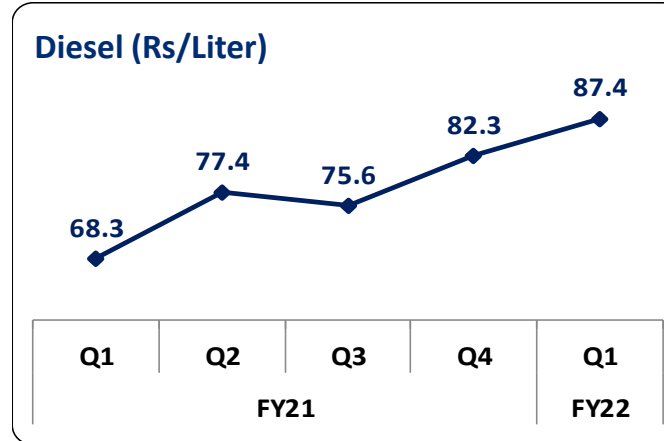
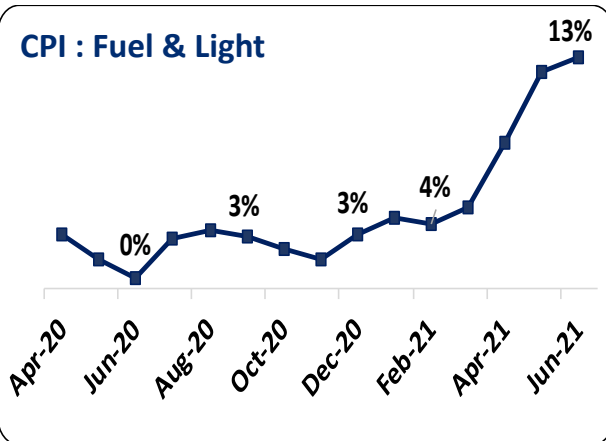
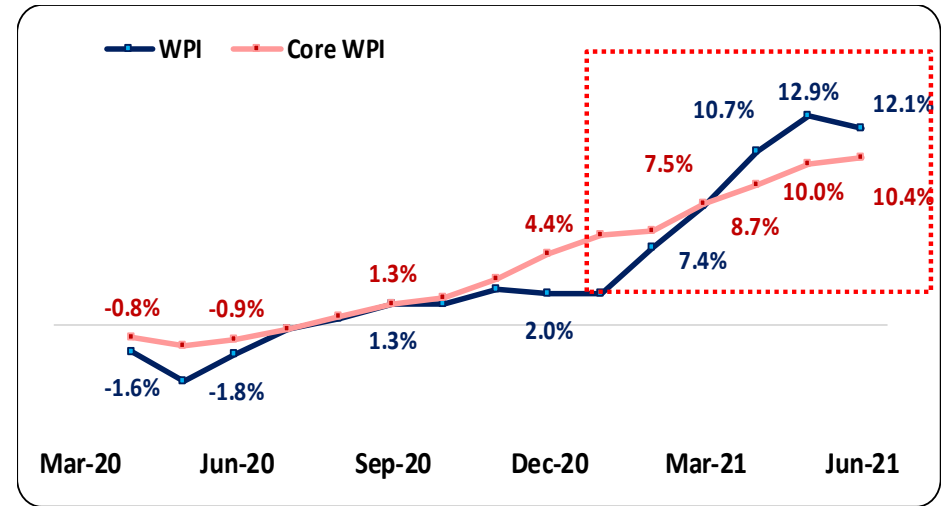
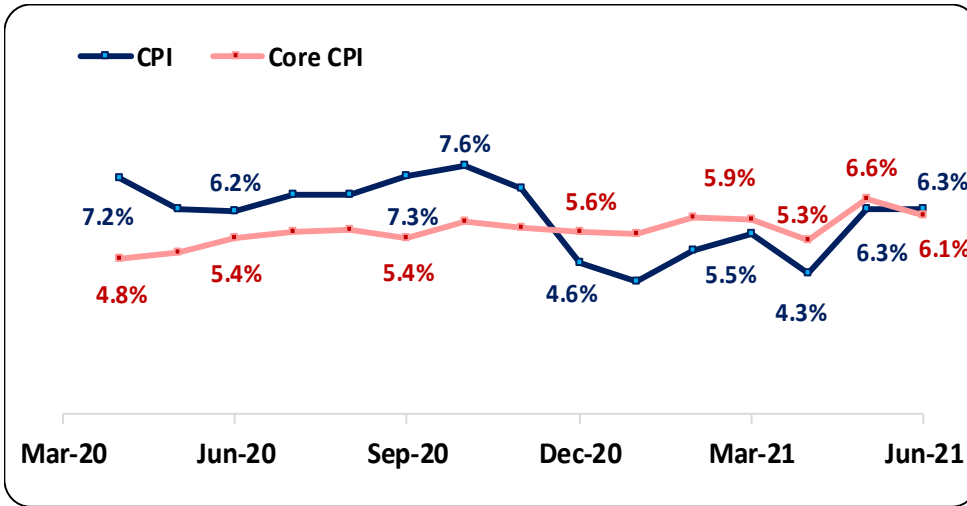
India Services PMI (> 50 denotes improvement)



Source : IHS Market

Strong Inflationary Headwinds

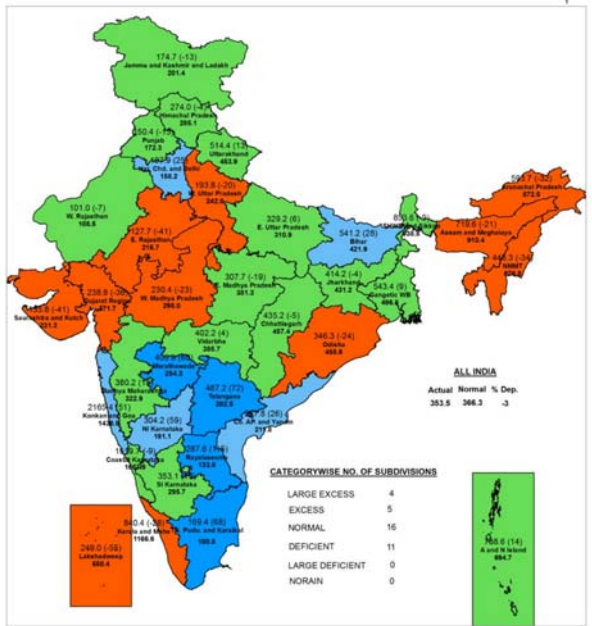
Sticky and Elevated 'Core Inflation'



Agri Sector Remains Resilient Monsoons 3% Below LPA Till Date

External Demand – A Bright Spot

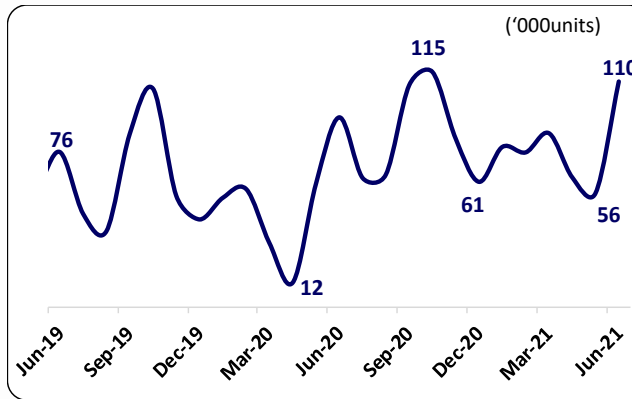
Monsoon



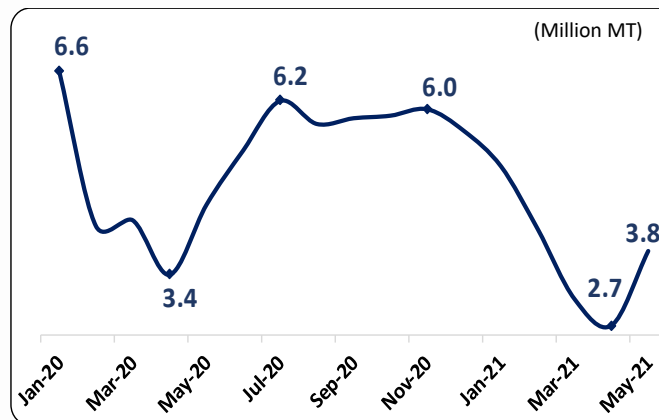
Rainfall was 3% below normal during 1st – 22nd July 2021.

IMD has forecast normal monsoon for 2021.

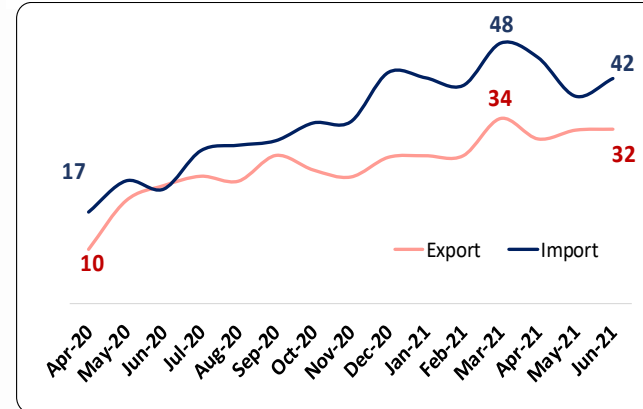
Tractor sales at an all time high



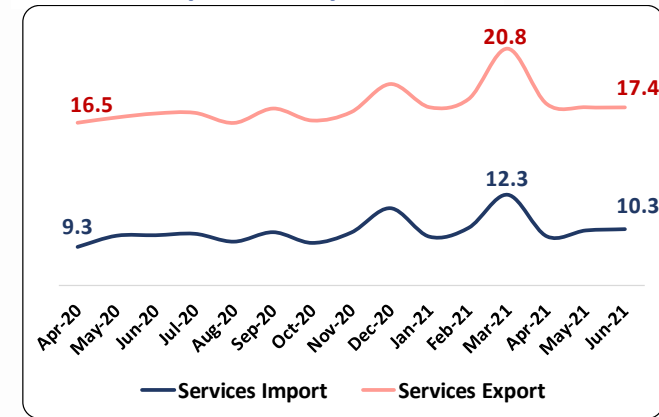
Fertiliser sales below FY20 but higher Vs. pre-Covid levels



Merchandise Exports & Imports (\$ bn)



Services Export & Import (\$ bn)



Q1 FY22 Results

Headline Financials & Business Highlights

Key Highlights: Q1 FY22

- **Strong rebound across operating segments despite operational constraints in the wake of the second wave**
 - **Gross Revenue up 36.6%, EBITDA up 50.8% on y-o-y basis**

- **FMCG Revenues up 10.4% y-o-y (incl. Sunrise) on a high base** (*LY Reported +10.3%; Comparable +18.8%*)
 - *Elevated demand for **Hygiene** products; Robust sequential growth*
 - *High base impact in **Staples & Convenience Foods**; sequential uptick in the wake of the second wave - lower impact compared to first wave in the absence of pantry loading*
 - *Strong y-o-y growth in **Discretionary/‘Out-of-Home’** products on favorable base*
 - **Segment EBITDA and Segment EBIT up 16% and 38% respectively**
 - *Segment EBITDA Margins and Segment EBIT margins expand 40 bps and 100 bps respectively despite sharp escalation in input costs*

- **Strong growth in external revenue of Agri Businesses** driven by wheat, rice and leaf tobacco exports

- **Robust performance of Paperboards, Paper & Packaging Segment;** margin expansion driven by higher realisations, richer mix and operational efficiencies

Key Highlights: Q1 FY22

- **Strong sequential recovery momentum in Cigarettes led to volumes reaching nearly pre-Covid levels in Q4 FY21; second wave caused disruptions in convenience store operations during the quarter**
 - *Week-on-week improvement underway since mid-June'21 with most markets returning to normalcy and witnessing faster recovery compared to first wave*
 - *Certain markets in Kerala, Odisha and North East remain partially impacted*
 - *Cigarettes Segment Revenue and Segment EBIT up 33% and 37% y-o-y respectively*

- **Progressive recovery in Hotels witnessed in H2 FY21, impacted by second wave**
 - *After severe disruptions during the quarter, business is rebounding with the easing of restrictions led by leisure destinations, staycations and weekend getaways*
 - *Structural cost management actions aid in mitigating impact*

- **Education & Stationery Products Business** remains impacted due to continued closure of educational institutions
- **Relentless focus on cost reduction**; 7% reduction in fixed 'Other Expenses' y-o-y
- **Nearly 100% of eligible employees vaccinated** with at least one dose

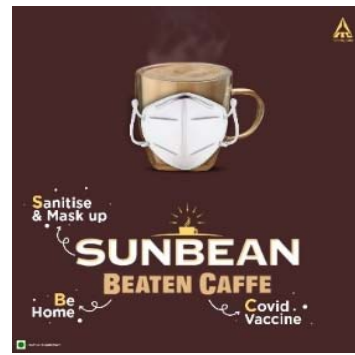
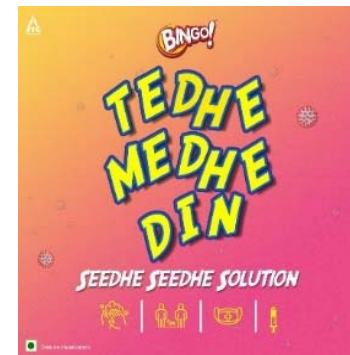


Enduring Value

FMCG Others

Mask
Hai.
Mazaak
Nahi.

AN INITIATIVE BY



FMCG Trends

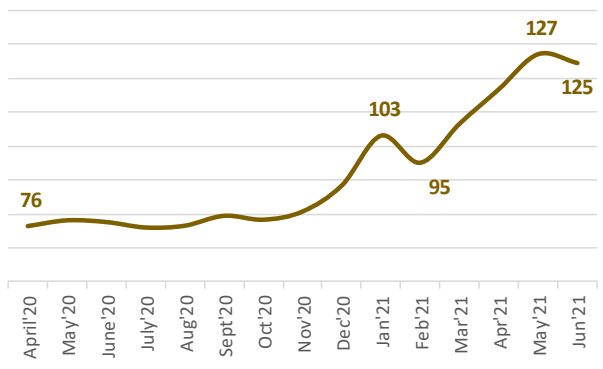
- **Hygiene** portfolio bounced back after normalizing in H2 FY21 at elevated levels
- **Discretionary/OOH products** impacted by Covid 2.0; relatively less impacted vs. Wave 1
- Sequential pickup in **Staples & Convenience Foods**; H1 FY21 witnessed lockdown induced demand surge
- **Rural** markets remained resilient; slower pace of growth
- Continued consumer preference for **'contactless shopping'**; Rapid digital adoption
 - **Robust growth in e-Commerce Channel**
 - *ITC FMCG Sales more than doubled - accounts for ~8% of Segment Revenue*
 - *'ITC e-Store' receives excellent response; received the highest rating in the 'Experience Leaders' quadrant (Delivery Delight Index survey, Redseer)*
- **Sharp escalation in input costs – Vegetable Oil, Soap Noodles, Packaging**



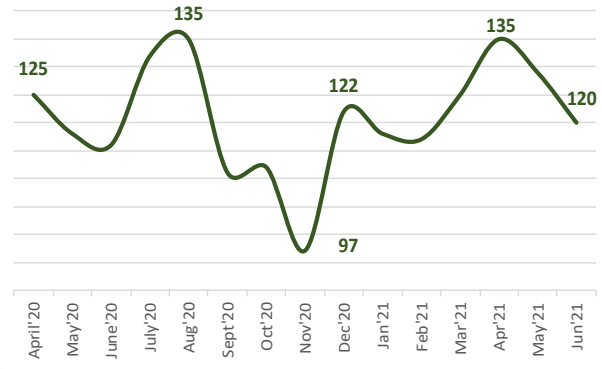
Sharp Escalation in Input Cost



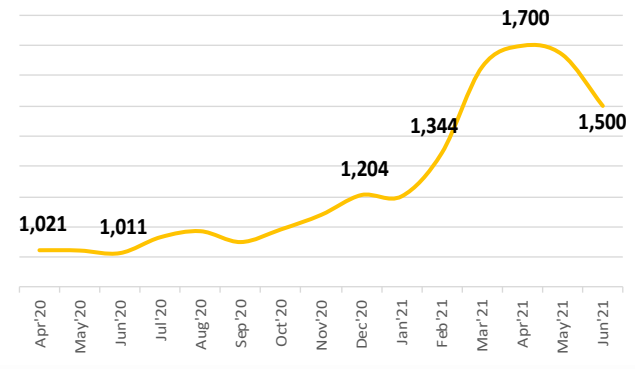
Edible Oil (Rs/kg)



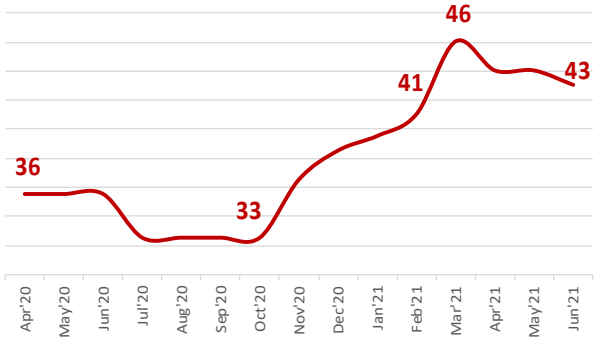
PET Film (Rs/Kg)



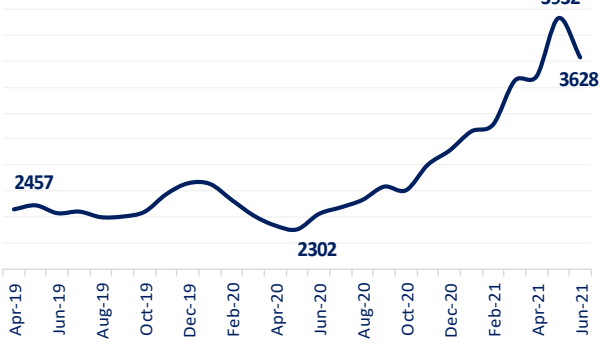
Metallocene (\$/MT)



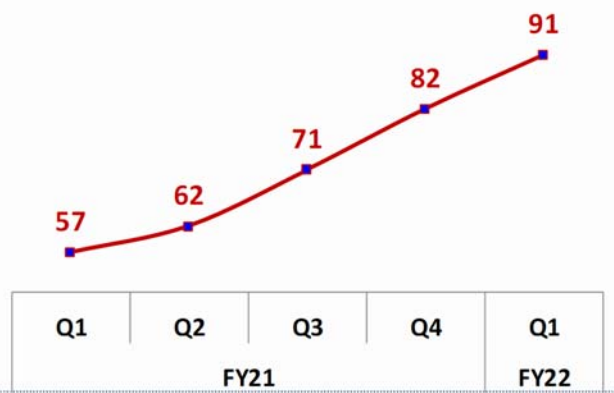
Kraft Paper (Rs/Kg)



Crude Palm Oil - MYR/MT



Soap Noodles / KG

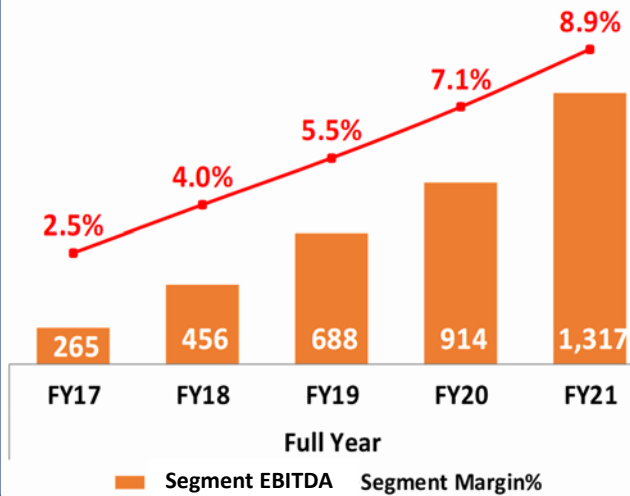


FMCG Others

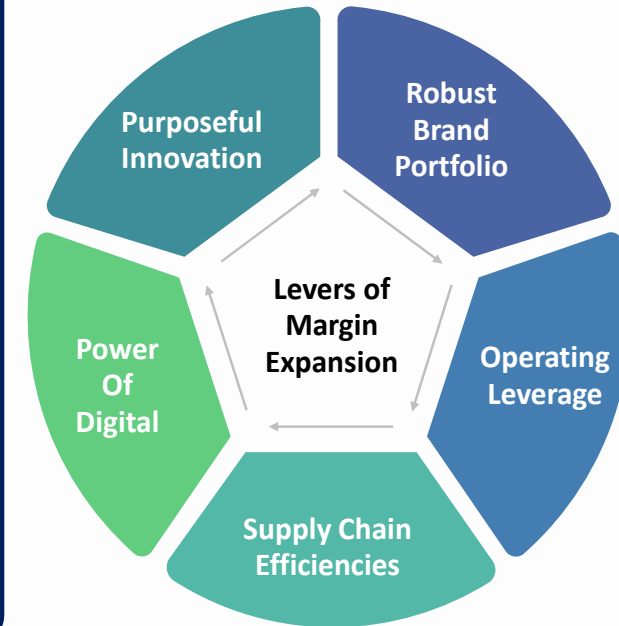
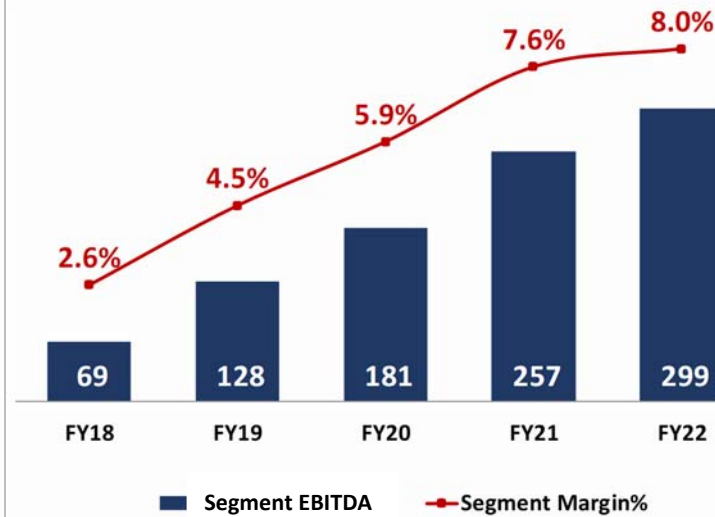
Segment Revenue up 10.4% in Q1
Margin Expansion Despite Strong Inflationary Headwinds

- **Segment Revenue up 10.4% in Q1; sequentially revenue up 1.1% despite second wave led operational disruptions**
 - Robust growth in Health & Hygiene, Fragrances, Snacks, Spices, Dairy and Agarbatti
 - High base effect in Staples and Convenience Foods

Annual Trend



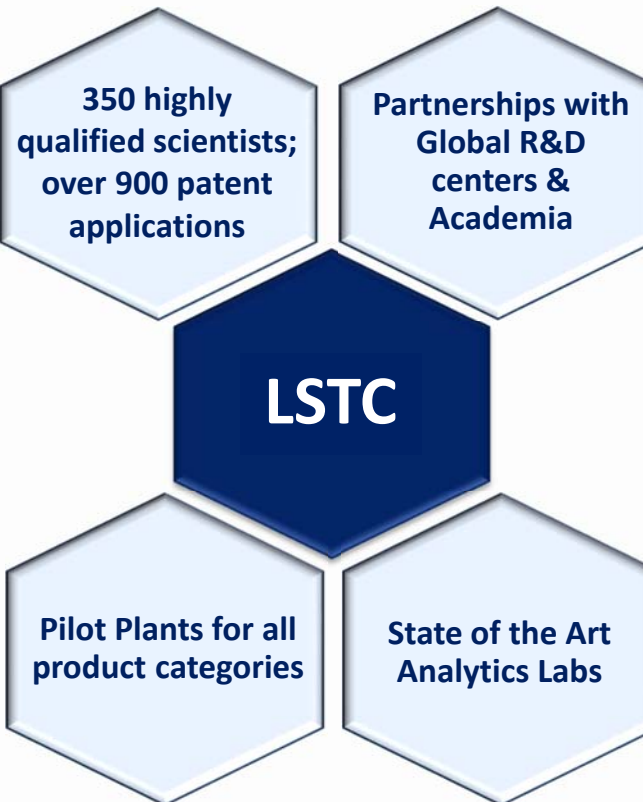
Q1



Q1 FY22: Impact of Inflation mitigated through judicious pricing & ongoing cost saving programmes and richer business/category mix



Capabilities





Savlon Surface Disinfectant Spray & Laundry Disinfectant Liquid



Savlon Soaps Hexa / Cool Hexa



Savlon Handwash Pickkiao / Moist Shield



Savlon Moisturizing Hand Sanitizer



Nimyle Lemongrass Floor Cleaner; Nimeasy Spray



Fiama Menthol & Magnolia Soap / Shower Gel



Engage On Perfume Spray Convenient Packs



Charmis Face Serum, Hand Cream, Face Wash

Purposeful Innovation

Leveraging Science-based R&D Platforms @ ITC LSTC



Dark Fantasy Vanilla Crème, Choco Crème and Choco Chip



Sunfeast All Rounder & Bounce Milk



B Natural Shahi Litchi Aloe Vera



Sunfeast Milk Shakes



Candyman Fantastik Choco Bar XL



Aashirvaad Svasti Mishti Doi, & Mango Lassi, Squeeze-It Ghee



Bingo Namkeen Range



Mangaldeep Cup Sambrani and Low Smoke Agarbatti

Purpose led Brands



Savlon – Educative social content



RAISE
A GLASS OF MILK

~3.2M Total Reach 16M+ Impressions

1,40,949
Total Engagements

World Milk Day

#RaiseAGlassOfMilk for the underprivileged for one month

“The Basket of Care” in collaboration with Akshaya Patra



8.4M

Total Reach

319K

Total Engagements



ITCstore.in in association with AKSHAYA PATRA presents
THE BASKET OF CARE

Visit at :

<https://www.youtube.com/watch?v=x6CRxk6GdtM>

Digital @ Consumer

Multi Pronged Digital Interventions



#HarRecipeKaPehlaStep
Nimwash Chef Kunal Kapur



Actor Sameera Reddy Chef Pankaj Bhadouria

Celebrities Spreading the message of Digestive Health



Vivel Bodywash: Kriti Sanon



Engage Pocket Perfume & No Gas Spray: Kartik Aaryan, Tara Sutaria

Deepening Consumer Connect



1 Mn+
Total Views



Covered in Mad over Marketing

ITC Connect: A platform to engage with consumers in Digital World
(www.itc-connect.com)

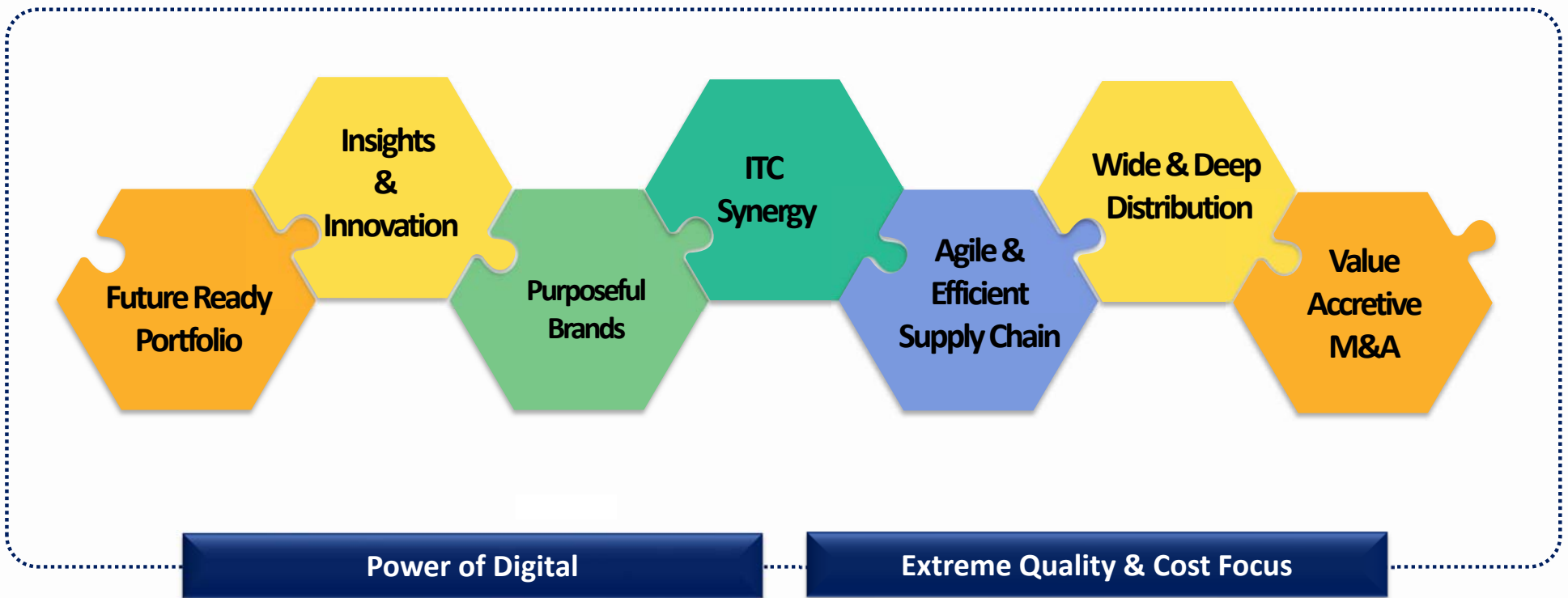


Live Session



Social Media Promotion





FMCG Others

Strong Growth Platforms



Fortifying the Core



No.1 In Branded Atta



No.1 In Cream Biscuits



No.1 In Bridges Snacks



No.1 In Notebooks



No.2 In Noodles



No.1 In Dhoop
No.2 in Agarbatti

Annual Consumer Spends ~22,000 cr.

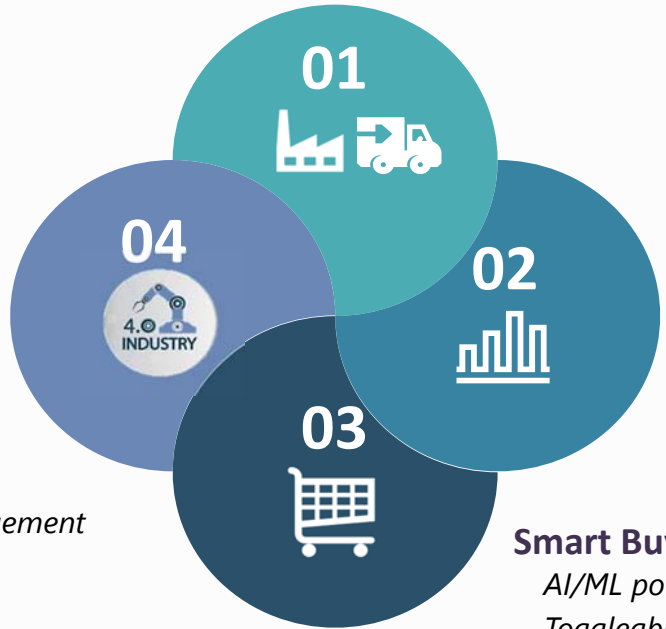
Addressing Adjacencies through Mother Brands



Building the New Core



ICML Network
Reduce Distance-to-Market
Fresher Products
Responsive supply chain



Delaying Operations
Direct shipments
Eliminate Multiple Handling

Smart Manufacturing
Industry 4.0
Automation
Energy, Quality, Yield management

Smart Buying & Value Engineering
AI/ML powered real-time price discovery
Toggleable Recipes
Packaging innovations

Smart Consumer



Smart Trade

	Retail Tech	<ul style="list-style-type: none"> App for online ordering/engagement with top outlets Virtual Salesman App for online ordering/scheme communication
	POS Solutions	AI driven customised consumer offers integrated with POS solutions
	Payments & Financing	Channel Financing, Direct Payments
	B2B2C	Whatsapp based store locator & ordering

Smart Planning

Smart Manufacturing

Smart Processes

Future Fit Distribution

Multi Channel Go-To-Market

Smart Operations

Segment Revenue

5122 cr. ▲ 33%

Segment Results

3221 cr. ▲ 37%

- **Segment Revenue and Segment EBIT up 33% and 37% y-o-y respectively; Margins up 210 bps y-o-y**
- **Strong sequential recovery momentum in Cigarettes led to volumes reaching nearly pre-Covid levels in Q4 FY21; second wave caused disruptions in convenience store operations during the quarter**
 - *Certain markets in the South, metro cities and towns were relatively more impacted*
 - *Week on week improvement underway since mid June'21 with most markets returning to normalcy and witnessing faster recovery compared to first wave; certain markets of Kerala, Odisha and the North East remain partially impacted*
- **Scaled up Accessibility amidst market disruptions**
 - *Rural Stockists network at 3x & Rural Servicing Infrastructure at 1.2x of base quarter*
- **Sustained leadership position in the cigarette industry**
 - *Future-Ready Portfolio, Robust Innovation Pipeline, State-of-the-art manufacturing facility, Execution Excellence*
- **Legal Industry volumes remain impacted a/c 13% Tax hike w.e.f. 1st Feb'20**

Innovation @ Premium End

- Classic Connect
- Gold Flake Neo
- American Club Clove Mint
- Gold Flake Indie Mint
- Capstan Fresh

Portfolio Fortification

- Gold Flake Luxury Filter
- Gold Flake Neo SMART Filter
- Navy Cut Deluxe
- Player's Gold Leaf Chase
- Gold Flake Star

Recent Introductions

- Flake Nova
- Wave Boss
- Gold Flake Premium 5s Pack

Other Interventions

Refreshed Packs of **Gold Flake Excel, Wills Navy Cut Filter, Berkeley Hero** in focus markets.

Gold Flake Super Star and Flake 5s HL Packs



Enduring Value

Hotels Business



ITC Grand Bharat

Hotels Business
Second Wave Causes Severe Disruption

Focused Packages, F&B takeaway/delivery
Extreme Focus on Cost Reduction



Segment Revenue
 Q1 FY22: 127 cr. vs. SPLY: 23 cr.

Segment EBITDA
 Positive swing of Rs. 87 cr. y-o-y

- Recovery momentum gained in H2 FY21 impacted by Covid 2.0
- Leisure locations gained traction from Jun'21 as travel restrictions eased
- Curated Packages launched to drive business
- Food takeaway/home delivery business ramped up
 - 'Flavours' and 'Gourmet Couch' home delivery/takeaway offerings garner good response
 - Operational in 17 cities / 24 hotels; doubling over the previous quarter
- Agile Cost Management - Structural cost management actions aid mitigating impact



Responsible Luxury

'WeAssure' programme – best-in-class hygiene and safety standards rolled out at all operating hotels



A big win for the planet.

ITC Windsor is the **1st hotel in the world** to receive
LEED ZERO CARBON CERTIFICATION

ITC Windsor - LEED Zero Carbon Certification

First Hotel in the World



ITC Hotels is the first hotel chain in the world to receive a Platinum Level Certification from DNV, under its My Care Infection Risk Management Programme, for WeAssure.

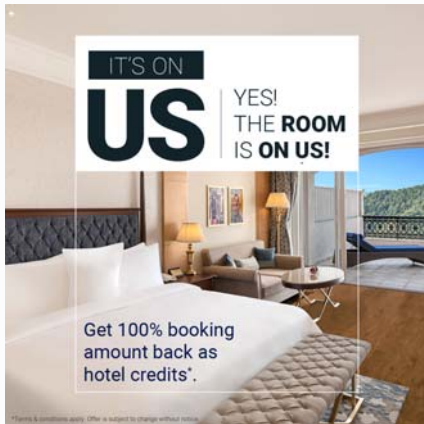
WeAssure awarded Platinum Certification by DNV

ITC Hotels - First Hotel Chain in the World

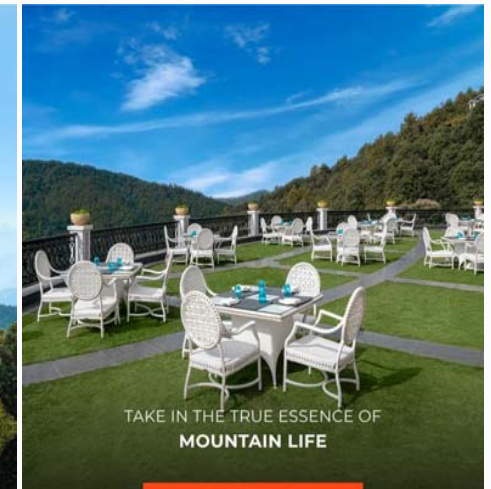
Sustainability | Authenticity | Well Being & Safety

Focus on Leisure Tourism

Leisure Travel Packages




Welcomhotel Chail launched



Strengthening the Brand's Leisure footprint

Special Offers & Food Promotions Augment Revenue

Special Community Offers



**THANK YOU TO OUR HEROES
IN HEALTHCARE!**

STAY OFFER	DINING OFFER
50% savings on flexible room rates	50% savings on all-day dining (for residential and non-residential guests)

**IT'S OUR PRIVILEGE TO SERVE
THOSE WHO SERVE OUR NATION**

STAY OFFER	DINING OFFER
50% savings on flexible room rates	50% savings on all-day dining (for residential and non-residential guests)

Defence Forces & Doctors

Acknowledging their commitment to the nation

F&B – Takeaways/Home Delivery



**BIRYANI & PULAO COLLECTION
BY ITC HOTELS**

**TIMELESS TASTE.
AUTHENTIC FLAVOURS.**

DELIVERED DIRECTLY TO YOUR HOME.

Gourmet IN YOU
BY ITC HOTELS
- DO IT YOURSELF BOXES -
A Responsible Dining Experience

GOURMET COUCH
BY ITC HOTELS
- SIGNATURE MENU COLLECTION -
A Responsible Dining Experience

Refreshed & Distinctive Identity & Positioning of Welcomhotel brand



Launch boutique experiential brand - curated experiences for new age traveler




ASSET RIGHT STRATEGY



AUGMENT REVENUE STREAMS/ SWEAT ASSETS

Loyalty Programs: Maximise enrollments and drive engagement

Gifting: Partnership, Engagement and Offers



Takeaways: Enhanced visibility, offers, etc.



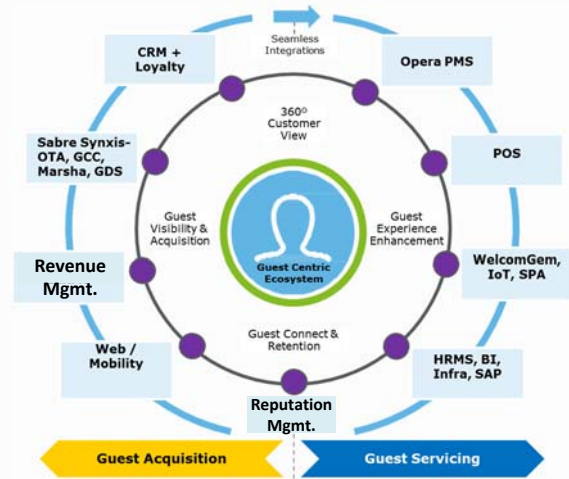
Structural interventions across all nodes

Sustained benefits expected over the long run

EXTREME COST FOCUS



LEVERAGE DIGITAL

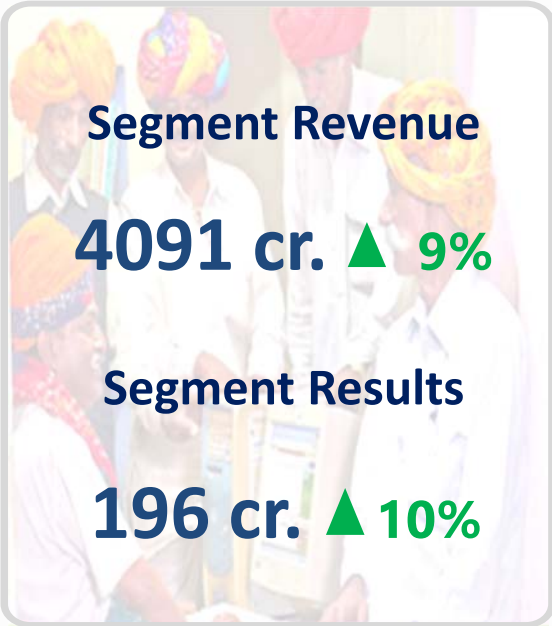





Enduring Value

Agri Business





Segment Revenue
4091 cr. ▲ 9%

Segment Results
196 cr. ▲ 10%




- **Strong growth in external revenue of Agri Businesses**
 - *Wheat, Rice & Leaf Tobacco exports and Soya in the domestic market*
 - *Zero disruptions in supplies to key customers despite significant operational challenges*
- **Continues to provide cost-competitive strategic sourcing support to Branded Packaged Foods Businesses**
 - *Sourcing strategy aligned to market dynamics*
 - *Leveraged **Project Astra** – AI/ML and advanced analytics based digital platform to facilitate spatial and temporal sourcing optimisation*
- **Strategic focus on rapidly scaling up Value-Added product portfolio to accelerate growth and enhance value capture**
 - *Value Added Spices to Food Safe markets continue to gain traction*
 - *The Company’s wholly owned subsidiary, IIVL[^] is progressing construction of a **world-class manufacturing facility** at Mysuru, for export of **Nicotine & Nicotine derivative** products to US/EU*



Q1 Throughput

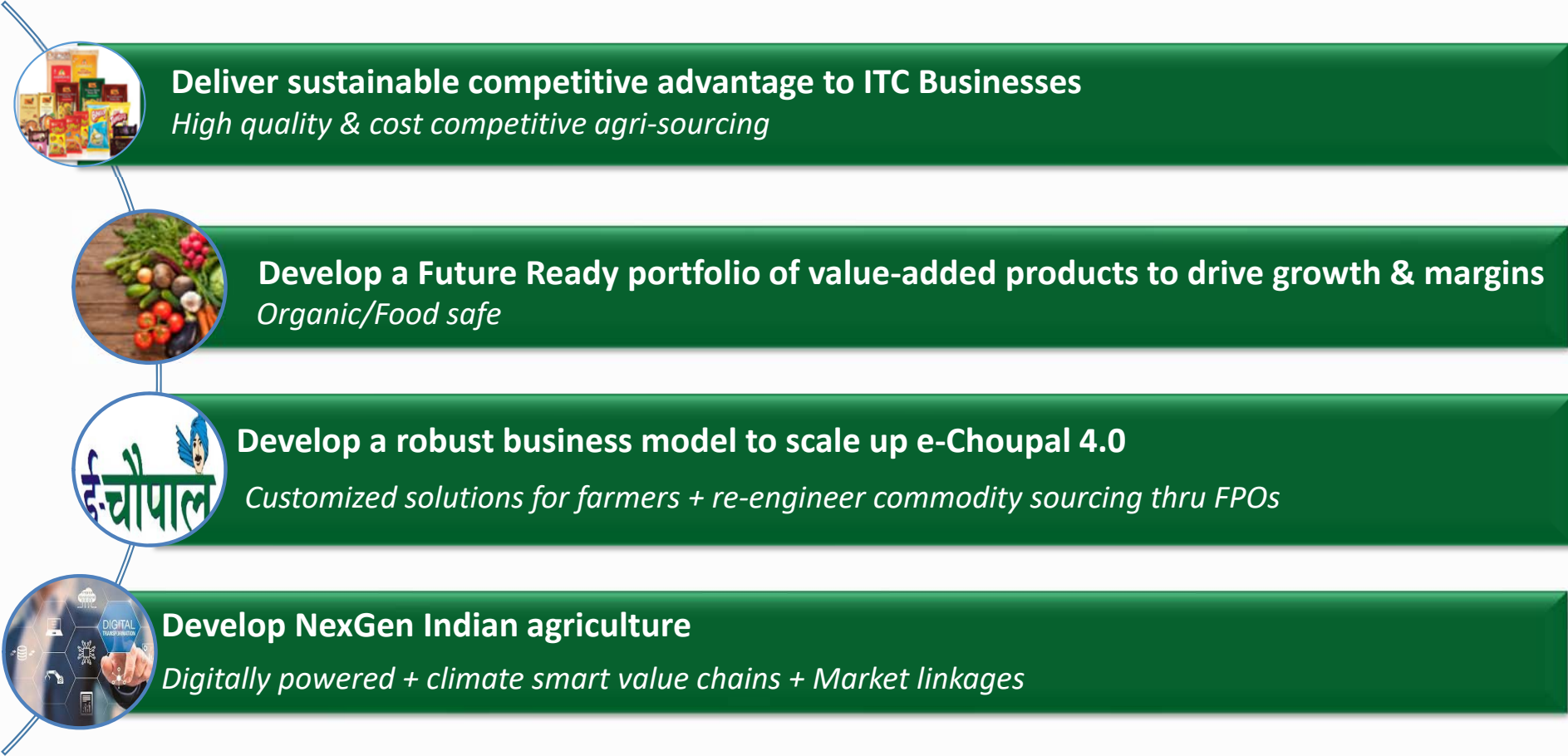
Over 1 Mln MT

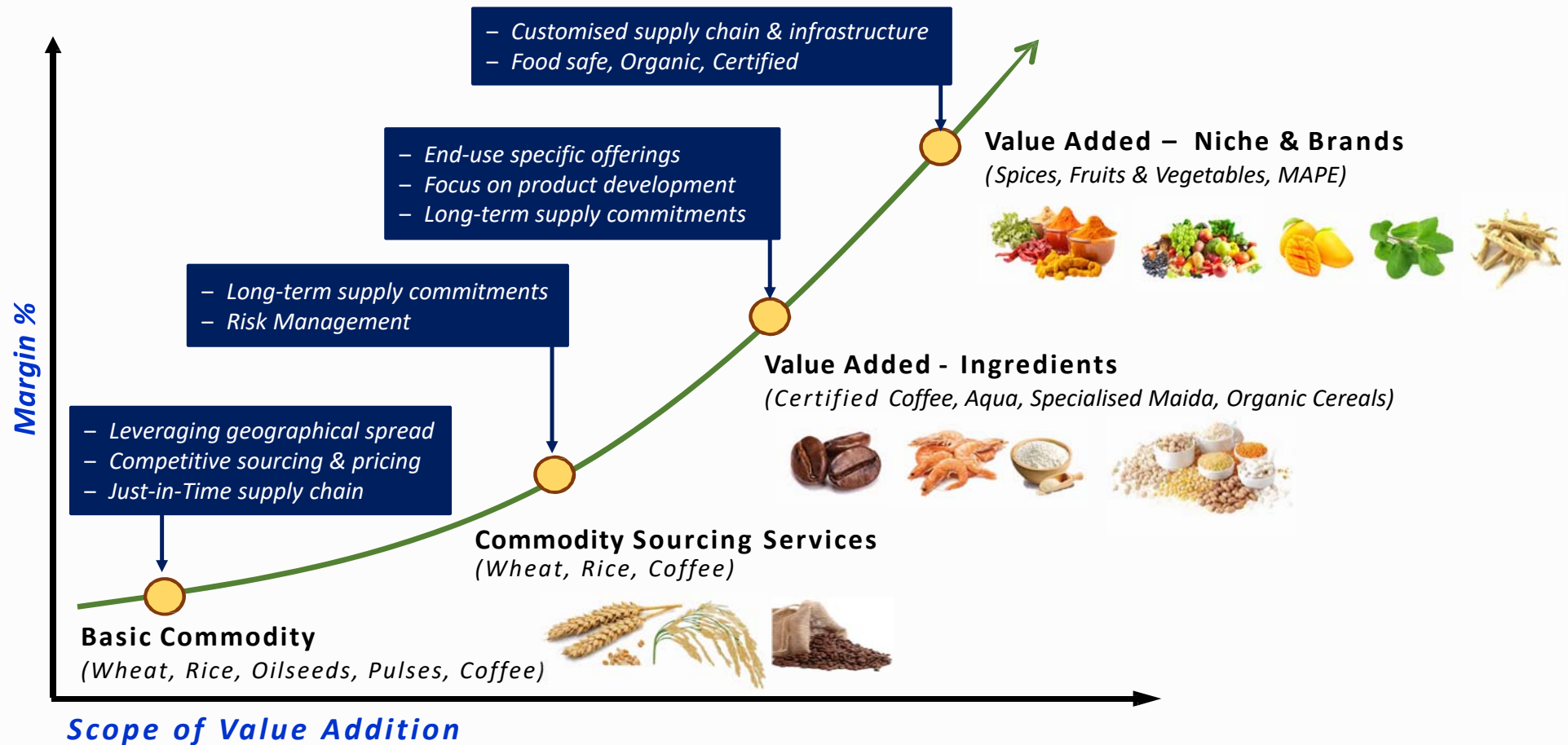
despite severe Covid induced disruptions

 <p>Multiple Sourcing Models</p> <p>Farmer Trader Mandi</p>	 <p>Multi Modal Transportation</p> <p>Railway Coastal Road</p>
 <p>Effective Liasioning</p> <p>Securing Permission from Govt. Authorities etc.</p>	<p>Mandi Operations disrupted</p> <p>Limited working hours, Container Shortage for exports</p>



[^] ITC IndiVision Limited







Enduring Value

**Paperboards, Paper &
Packaging**



Paperboards, Paper & Packaging

Strong Revenue Growth & Margin Expansion

Segment Revenue

1583 cr. ▲ 54%

Segment Results

393 cr. ▲ 145%

- **Robust growth** driven by **Value Added Paperboards, Décor Paper (Soft base) and Carton packaging**; Significant growth in **Exports**
- **Global Pulp prices touched record highs**
 - *Business relatively insulated by in-house pulp capacity & integrated business model*
- **Significant improvement in profitability** - richer product mix, higher realisations on the back of surge in global pulp prices and structural cost saving interventions
- **Bhadrachalam Paperboard Machine Rebuild (PM7) completed in Mar'21**; Capacity utilisation being ramped up
- **High Pressure Recovery Boiler & Pulp mill expansion project** on course for completion despite Covid disruptions



Future-ready Innovation

Developing Sustainable solutions
Leveraging ITC LSTC capability & External collaborations



Bio-degradable Boards



Exclusively for
paper cups



Deep freeze
applications



Replacing takeaway
plastic bowls



Completely **Biodegradable** under
composting conditions



Barrier against liquids/grease etc. at par
with traditional plastic coated boards

Recyclable Boards



Exclusively for
paper cups



Food serving
applications



Food delivery/
deep freeze
application



Completely **Recyclable** in existing
standard recycling conditions



Excellent water/oil & grease barrier
properties

Sustainable Packaging



Bioseal

Compostable packaging solutions
for Personal care, QSR and
packaged foods industries.

Oxyblock

Recyclable packaging solution with
enhanced barrier properties for
packaged foods, edible oils, etc.

Antimicrobial Coating

Solution for germ free
packaging surface





Financials

Headline Financials: Q1 FY22



Rs. cr.

	Q1 CY	Q1 LY	GOLY
Gross Revenue	12,884	9,436	36.6%
Net Revenue	12,133	8,875	36.7%
EBITDA	3,992	2,647	50.8%
PBT	4,015	3,128	28.4%
PAT	3,013	2,343	28.6%

Segment Revenue Q1 FY22



(Rs. cr.)

	Q1		
	FY22	FY21	GOLY%
Segment Revenue (Gross)			
a) FMCG - Cigarettes	5122	3854	32.9%
- Others	3726	3375	10.4%
Total FMCG	8848	7228	22.4%
b) Hotels	127	23	4.6x
c) Agri Business	4091	3746	9.2%
d) Paperboards, Paper & Packaging	1583	1026	54.2%
Total	14649	12024	21.8%
Less : Inter Segment revenue	1764	2588	-31.8%
Gross Revenue from sale of products & services	12884	9436	36.6%

- **FMCG Others**

- Growth driven by Health & Hygiene & Discretionary products, Spices
- High base effect in Staples & Convenience Foods

- **Agri Business: Wheat, Rice, Leaf Tobacco exports & Soya**

- **Paperboards, Paper & Packaging**

- VAP, Décor paper, Carton packaging drive growth
- Strong growth in Exports

Segment Results

Q1 FY22

(Rs. cr.)

	Q1		
	FY22	FY21	GOLY%
Segment Results			
a) FMCG - Cigarettes	3221	2356	36.7%
- Others	173	125	38.3%
Total FMCG	3394	2482	36.8%
b) Hotels	-151	-243	60.2%
c) Agri Business	196	179	9.5%
d) Paperboards, Paper & Packaging	393	160	145.3%
Total	3832	2578	48.6%
Less : i) Finance Cost	10	17	
ii) Other un-allocable (income) net of un-allocable expenditure	-194	-567	
Profit Before Exceptional Items & Tax	4015	3128	28.4%

• FMCG Others

- Segment EBITDA up 16% to 299 cr.
- EBITDA Margin up 40 bps; Segment EBIT Margins up 100 bps.
- Input cost escalation (oil, packaging, soap noodles) mitigated through pricing actions & agile cost management and richer business/category mix

• Agri Business

- Higher Leaf Tobacco exports partly offset by lower export incentives & significant rise in ocean freight

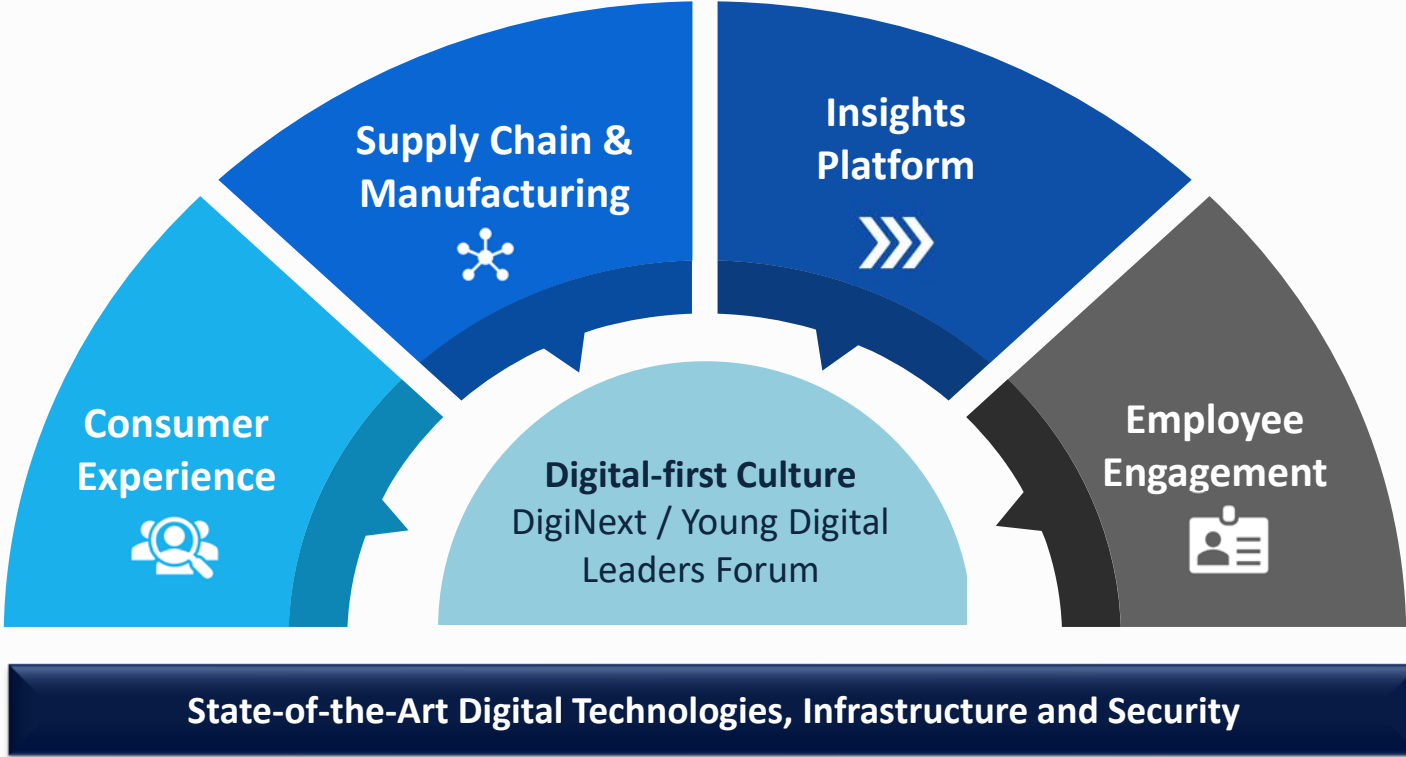
• Paperboards, Paper & Packaging

- Significant improvement in profitability driven by higher realisations, richer product mix, in house pulp utilisation & operational efficiencies



Shaping the Future
Powered by Data & Digital





ITC SIXTH SENSE COMMAND CENTER

- AI-powered hyper personalised platform
- Strong partner ecosystem for content & data



MOMENT MARKETING

Contextual Communications & Consumer Promotions

2000+ Content Assets created

CONSUMER DATA HUB

Harvesting insights & new product development



- **Direct-to-Consumer** channel operational in 11 cities
- Offers wide range of ITC FMCG products
- Socializes Premium & Niche Brands with consumers



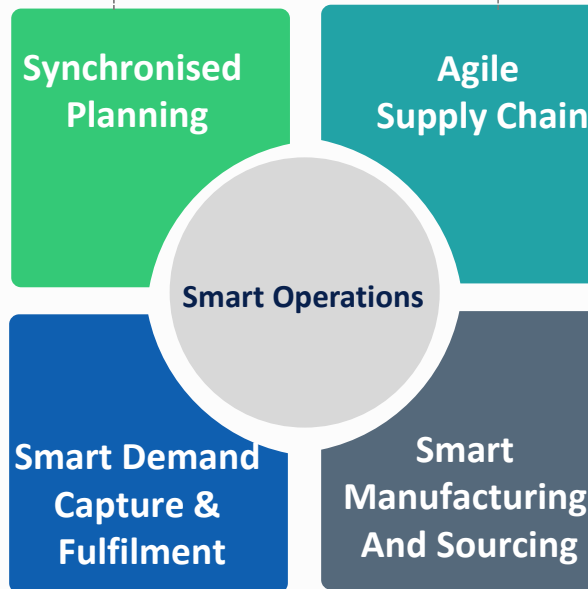
Integrated Real Time Operations Execution Platform

- *Integrated & synchronized planning processes*
- *Advanced demand & forecasting models*
- *Planning Control watch tower + Data Visualization tools*

Next generation agile FMCG supply chain

- *Automated end-to-end processes*
- *Flexible design*
- *Supply Chain Cockpit*

AI/ML & Advanced Analytics platform to drive operational efficiency & seamless execution



- *Mobile Apps for Salesmen*
- *Retailer Apps*
- *Data driven optimization of last mile delivery, Omni Channel fulfillment*

- *Digital Factory*
- *Real time monitoring of process & product performance*
- *Digital Sourcing platforms*

ITC – A Global Exemplar in Sustainability

ITC: A Global Exemplar in Triple Bottom Line Performance

REDUCE | RECYCLE | RESTORE



Action on Climate Change

41.3% Energy from Renewables

Pioneer in Green Buildings in India

33 Platinum Rated Buildings

Large Scale Afforestation Programmes for Sequestering Carbon Greened over **875,000 acres**

2X CO₂ sequestered as compared to emissions from ITC's operations

Climate Hazard & Risk Study based on Climate Modelling Completed for ITC's Physical Assets

Water Security for All

Rainwater Harvesting (RWH) Potential Created

43 million kl over 1.2 million acres of land, equivalent to

4X ITC's Net Water Consumption

Demand Side Savings from Crop Water Use Efficiency

208 million kl

1st in India, 2nd Globally

PSPD Kovai Unit – Platinum Rated Facility

360° Approach to Plastic Waste

Source Segregation Programmes Covering

18 million Citizens

Plastic Waste Collection **~30,000 MT** in 2020-21

80% Collections in 2020-21 equivalent to 80% of Multi-Layered Plastic packaging utilised by ITC

Coverage **24 States/ UTs**

Focus on Improving Recyclability, Optimisation, Substitution & Innovation.

Future-Ready Agri Value Chains

Globally Recognized e-Choupal Platform

4 million Farmers Empowered

e-Choupal 4.0: New Age Digital Solution

Sustainable Agriculture Programme **881,000 acres** of Farms covered

Climate Smart Agriculture Programme **8,000 villages**

Baareh Mahine Hariyali **2X** Large scale Programme on Doubling Farm Income

Sustainable Livelihoods

Sustainable Livelihoods Supported across Operations

6 million

Annual CSR Spend over **Rs. 350 Cr.** in 2020-21

SDGs

Impact across SDGs

Recent Global Recognitions

MSCI

ITC Rated AA, Highest amongst Global Peers

Member of **Dow Jones Sustainability Indices**

Powered by the S&P Global CSA

ITC is listed on DJSI's Emerging Markets Index

1st in World

ITC Windsor Becomes First Hotel in the World to achieve **LEED Zero Carbon Certification**

Impactful **Social** Performance



ITC e-Choupal
4 Million Farmers empowered



Afforestation
Over 875,000 acres greened



Watershed Development
Over 12,53,000 acres covered



Livestock Development
Over 19,72,000 milch animals covered



Solid Waste Management
Well-being Out of Waste programme covers 15 million citizens



Women Empowerment
over 78,000 poor women benefitted



Skilling & Vocational Training
Covering over 97,000 youth



Primary Education
Reaching over 825,000 Children



Health & Sanitation
Over 38,400 toilets built



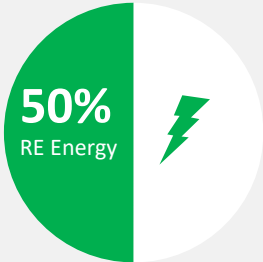
Pioneer of Green Building movement in India
33 platinum rated green buildings

Sustainability 2.0 Raising The Bar

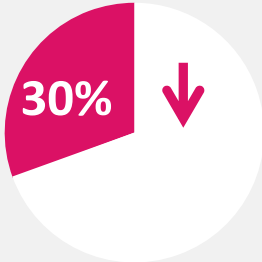
ITC's 2030 Sustainability Targets Bolder Goals



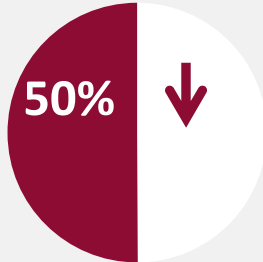
Renewable Energy (RE)



Specific Energy Consumption*



Specific GHG Emissions*



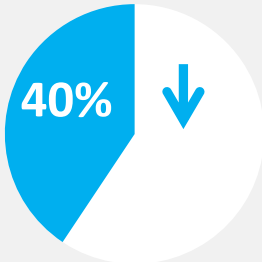
Sustainable Packaging Plan



Supporting Sustainable Livelihoods



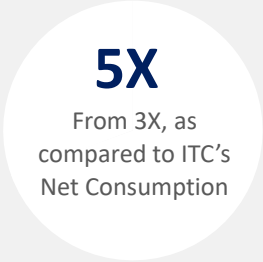
Specific Water Consumption*



Water Security for All



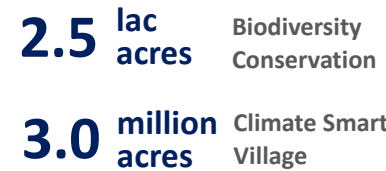
Rainwater Harvesting Potential



Plastic Neutrality



Biodiversity & Agriculture



Proactively work towards achieving 'Net Zero' emission status.

*2018-19 Baseline

ITC Infotech

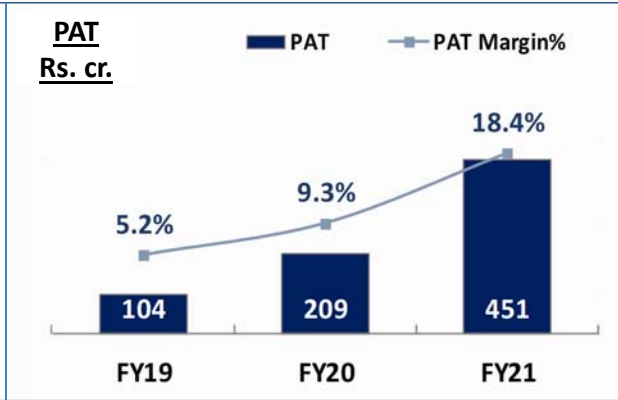
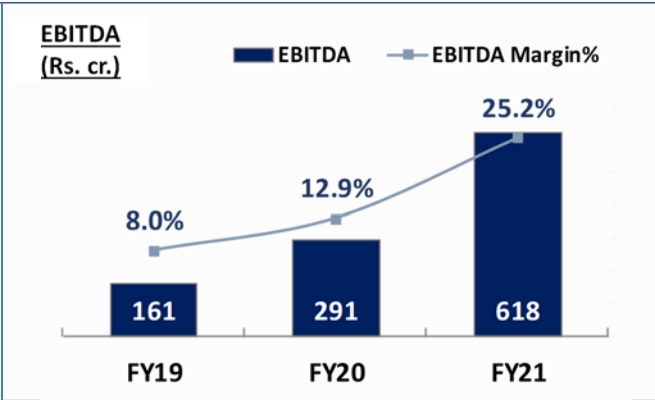
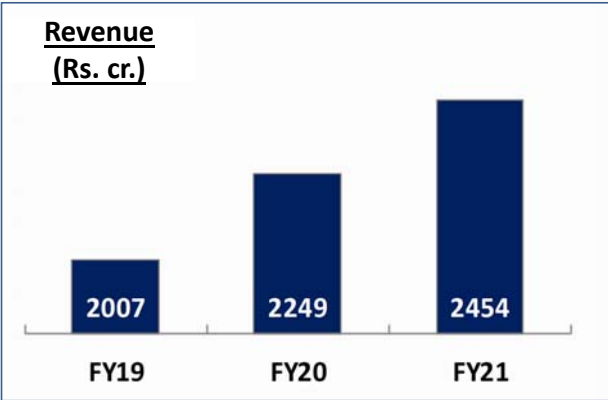
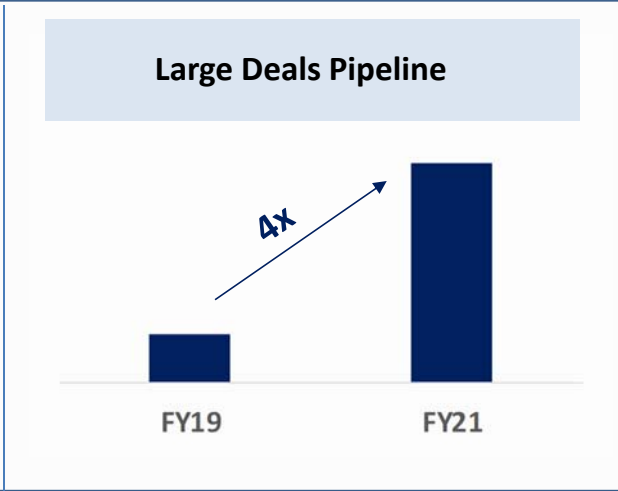
*Making clients successful
by providing Business led
technology solutions*





Delivering Differentiated and Business-friendly Solutions

Clients across Banking, Financial Services, Consumer Packaged Goods, Manufacturing, Travel, Hospitality, Healthcare



Q1 FY22: Revenue at 696 cr. up 21.3%, EBITDA at 196 cr. up 79%

Supporting the Nation’s Fight against the Pandemic

- Ensuring **safety and well-being** of employees, partners and associates
- Setting up of **Covid Care Centres, ICU beds, Modular ICU Units**
- Facilitating setting up of **medical facilities** viz., ventilators, O2 cylinders, cardiac monitors etc. to support the healthcare infrastructure
- **Debottlenecking transportation** of medical oxygen; **24 Cryogenic ISO Containers** of 20 tons each imported
- **Oxygen Generator Units imported**; Installed in Hospitals across **15 States**
- **Community Support:**
 - **Large scale vaccination drive** to cover frontline staff of service providers
 - **Supply of dry ration kits / cooked food** to the needy and vulnerable groups
 - **Personal protective and hygiene products** distributed



ITC Responded to the Dynamic Situation with Agility

- Large-scale vaccination drive for employees including their families; **Nearly 100% of eligible employees already vaccinated**
- Assistance to employees through **Covid Care centres, paid leaves for infected, medical advice** through medical professionals
- **Tackled front-end challenges** due to lower number of operating outlets and limited hours of operations
 - **Flexible planning** to manage dynamic and evolving environment
 - **Sharp focus on cost reduction**
 - **Leveraged recent learnings** spanning sales, supply chain operations, innovation and product development



**A passion for
Profitable growth...**



**in a way that is
Sustainable...**



**and
Inclusive.**

'SMS' Everyday KEEP THE VIRUS AWAY



Sanitize frequently



Masks on, always



Safe distancing
saves lives


Thank You!



Keep yourself and others safe at home,
at work, and in your community.
Do not drop your guard.
Follow the 'SMS' rule.



Links

Product/initiative	Link
 	https://youtu.be/zxuVCyvhA2A https://itcstore.in/pages/the-basket-of-care
	https://www.aashirvaadsvasti.in/select-milk.aspx
	https://youtu.be/3G9nLe1T_Sw
	https://www.instagram.com/sunfeast_yippee/ https://www.instagram.com/bingo_snacks/
	https://youtu.be/etQwVlshdkA
	https://youtu.be/dcnLQN0gnZ4
	https://happytummy.aashirvaad.com
	https://www.itchotels.in/content/dam/projects/hotelswebsite/itc-hotels/WeAssure/WeAssure-itc-hotels.pdf