

Notes to the Financial Statements

	As at 31st March, 2012 (No. of Shares)	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (No. of Shares)	As at 31st March, 2011 (₹ in Crores)
1. Share capital				
Authorised				
Ordinary Shares of ₹ 1.00 each	10,00,00,00,000	1000.00	10,00,00,00,000	1000.00
Issued and Subscribed				
Ordinary Shares of ₹ 1.00 each, fully paid	7,81,84,24,300	781.84	7,73,81,44,280	773.81

A) Reconciliation of number of Ordinary Shares outstanding

	As at 31st March, 2012 (No. of Shares)	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (No. of Shares)	As at 31st March, 2011 (₹ in Crores)
As at beginning of the year	7,73,81,44,280	773.81	3,81,81,76,790	381.82
Add: Issue of Bonus Shares	—	—	3,82,67,01,530	382.67
Add: Issue of Shares on exercise of Options	8,02,80,020	8.03	9,32,65,960	9.32
As at end of the year	7,81,84,24,300	781.84	7,73,81,44,280	773.81

B) Shareholders holding more than 5% of the Ordinary Shares in the Company

	As at 31st March, 2012 (No. of Shares)	As at 31st March, 2012 (%)	As at 31st March, 2011 (No. of Shares)	As at 31st March, 2011 (%)
Tobacco Manufacturers (India) Limited	1,98,55,64,880	25.39	1,98,55,64,880	25.66
Life Insurance Corporation of India	93,87,40,442	12.01	1,00,01,60,528	12.92
Specified Undertaking of the Unit Trust of India	89,67,22,590	11.47	89,67,21,090	11.59

C) Ordinary Shares allotted as fully paid up Bonus Shares for the period of five years immediately preceding 31st March

	2012 (No. of Shares)	2011 (No. of Shares)
Bonus Shares issued in 2010-11	3,82,67,01,530	3,82,67,01,530

D) Rights, preferences and restrictions attached to the Ordinary Shares

The Ordinary Shares of the Company, having par value of ₹ 1.00 per share, rank *pari passu* in all respects including voting rights and entitlement to dividend.

E) Shares reserved for issue under Options

	As at 31st March, 2012 (No. of Shares)	As at 31st March, 2011 (No. of Shares)
Ordinary Shares of ₹ 1.00 each	27,20,11,920	29,76,07,800

Terms and Conditions of Options Granted

Each Option entitles the holder thereof to apply for and be allotted ten Ordinary Shares of the Company of ₹ 1.00 each upon payment of the exercise price during the exercise period. The exercise period commences from the date of vesting of the Options and expires at the end of five years from (i) the date of grant in respect of Options granted under the ITC Employee Stock Option Scheme (introduced in 2001) and (ii) the date of vesting in respect of Options granted under the ITC Employee Stock Option Scheme - 2006 & the ITC Employee Stock Option Scheme - 2010

The vesting period for conversion of Options is as follows:

On completion of 12 months from the date of grant of the Options:	30% vests
On completion of 24 months from the date of grant of the Options:	30% vests
On completion of 36 months from the date of grant of the Options:	40% vests

The Options have been granted at the 'market price' as defined from time to time under the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999.

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
2. Reserves and surplus		
Capital Reserve		
At the beginning and at the end of the year	2.48	2.48
Capital Redemption Reserve		
At the beginning and at the end of the year	0.30	0.30
Securities Premium Account		
At the beginning of the year	1805.31	1293.48
Add: On issue of Shares	756.96	894.50
Less: Utilised for issue of Bonus Shares	—	382.67
At the end of the year	2562.27	1805.31
Revaluation Reserve		
At the beginning of the year	53.34	54.39
Less: Depreciation	0.26	0.60
On disposal of Fixed Assets	0.03	0.45
At the end of the year	53.05	53.34
Contingency Reserve		
At the beginning and at the end of the year	363.05	363.05
General Reserve		
At the beginning of the year	12406.31	11907.55
Add: Transfer from Surplus in Statement of Profit and Loss	650.00	498.76
At the end of the year	13056.31	12406.31
Surplus in Statement of Profit and Loss		
At the beginning of the year	548.67	61.31
Add: Profit for the Year	6162.37	4987.61
Less: Transfer to General Reserve	650.00	498.76
Proposed Dividend		
– Ordinary Dividend [₹ 4.50 (2011 - ₹ 2.80) per share]	3518.29	2166.68
– Special Dividend [Nil (2011 - ₹ 1.65) per share]	—	1276.79
Income Tax on Proposed Dividend		
– Current Year	570.75	558.62
– Earlier year's provision no longer required	(0.59)	(0.60)
At the end of the year	1972.59	548.67
TOTAL	18010.05	15179.46

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
3. Long-term borrowings		
Unsecured		
Term loans from Banks	0.12	0.88
Deferred payment liabilities		
Sales tax deferment loans	77.20	85.70
TOTAL	77.32	86.58

Term loans from Banks

Repayable in equated periodic instalments upto a 5 year period from the date of respective loan. These are repayable by 2014-15 and carry an interest of 11.25% p.a.

Sales tax deferment loans

Repayable after a period of 10 to 14 years from the end of the month of respective loans. These are repayable by 2025-26 and are interest free.

The scheduled maturity of the Long-term borrowings is summarised as under:

	Term Loans	Deferred Payment Liabilities	Term Loans	Deferred Payment Liabilities
Borrowings repayable				
In the first year (Note 8)	0.76	9.27	5.39	5.29
Current maturities of long-term debt	0.76	9.27	5.39	5.29
In the second year	0.10	11.17	0.76	9.27
In the third to fifth year	0.02	40.55	0.12	38.85
After five years	–	25.48	–	37.58
Long-term borrowings	0.12	77.20	0.88	85.70

4. Deferred tax liabilities (Net)			
Deferred tax liabilities			
On fiscal allowances on fixed assets		1047.66	984.88
On excise duty on closing stock		245.01	218.15
Other timing differences		4.30	7.13
		1296.97	1210.16
Deferred tax assets			
On employees' separation and retirement etc.		55.78	39.53
On provision for doubtful debts/advances		10.18	11.68
On State and Central taxes etc.		334.74	326.21
Other timing differences		23.55	30.89
		424.25	408.31
		872.72	801.85

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
5. Other Long term liabilities		
Sundry deposits	0.62	0.23
Others (Includes retention monies payable towards fixed assets)	14.90	20.59
TOTAL	15.52	20.82
6. Long-term provisions		
Provision for employee benefits		
Retirement benefits	54.35	50.43
Other long-term benefits	52.77	43.39
TOTAL	107.12	93.82
7. Short-term borrowings		
Secured		
Loans from Banks		
Cash credit facilities	1.77	1.94
TOTAL	1.77	1.94

Cash credit facilities are secured by hypothecation of inventories of the Company, both present and future.

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
8. Other current liabilities		
Current maturities of long-term debt (Note 3)	10.03	10.68
Interest accrued but not due on borrowings	0.03	0.06
Unpaid dividend *	80.76	63.93
Unpaid matured deposits and interest accrued thereon
Unpaid matured debentures / bonds and interest accrued thereon **	0.32	0.32
Sundry deposits	30.46	27.61
Other payables	3249.67	2965.17
TOTAL	3371.27	3067.77

* Represents dividend amounts either not claimed or kept in abeyance in accordance with Section 206A of the Companies Act, 1956, or such amounts in respect of which Prohibitory / Attachment Orders are on record with the Company.

** Represents amounts which are subject matter of pending legal disputes, details in respect of which are on record with the Company, including an amount of ₹ 0.30 Crore (2011- ₹ 0.30 Crore) maintained with a bank for which the Company has filed a suit.

Other payables comprise:

Payables for fixed assets	247.20	181.30
Statutory liabilities	1901.13	1874.95
Advances received from customers	633.55	570.03
Others	467.79	338.89
TOTAL	3249.67	2965.17

9. Short-term provisions		
Current portion of long-term employee benefits		
Retirement benefits	16.99	6.82
Other long-term benefits	12.77	3.55
Current taxation (net of advance payment)	183.60	-
Fringe benefit tax (net of advance payment)	1.55	-
Proposed dividend	3518.29	3443.47
Income tax on proposed dividend	570.75	558.62
TOTAL	4303.95	4012.46

Notes to the Financial Statements

(₹ in Crores)

10. Fixed assets		Gross Block			Depreciation and Amortisation				Net Book Value	
Particulars	@ As at 31st March, 2011	Additions	Withdrawals and adjustments	@ As at 31st March, 2012	Upto 31st March, 2011	For the year	On Withdrawals and adjustments	Upto 31st March, 2012	As at 31st March, 2012	As at 31st March, 2011
Tangible assets										
Land										
Freehold	848.71	241.94	26.20	1064.45	–	–	–	–	1064.45	848.71
Leasehold	209.80	0.43	–	210.23	8.14	2.40	–	10.54	199.69	201.66
Buildings										
Freehold	2365.90	207.34	5.45	2567.79	367.19	55.88	2.43	420.64	2147.15	1998.71
Licensed Properties - Building Improvement	46.79	5.59	0.70	51.68	21.13	5.55	0.14	26.54	25.14	25.66
Plant and Equipment	8431.29	980.97	84.87	9327.39	3566.98	548.26	56.67	4058.57	5268.82	4864.31
Furniture and Fixtures	460.40	20.70	8.24	472.86	251.98	26.73	7.00	271.71	201.15	208.42
Vehicles	70.02	29.70	12.36	87.36	22.45	7.21	6.32	23.34	64.02	47.57
Office Equipment	17.97	2.75	0.88	19.84	6.68	1.32	0.65	7.35	12.49	11.29
Railway Sidings etc.	1.72	–	–	1.72	0.82	0.15	–	0.97	0.75	0.90
	12452.60	1489.42	138.70	13803.32	4245.37	647.50	73.21	4819.66	8983.66	8207.23
Capital work-in-progress	1322.60	2173.34	1226.68	2269.26	–	–	–	–	2269.26	1322.60
TOTAL	13775.20	3662.76	1365.38	16072.58	4245.37	647.50	73.21	4819.66	11252.92	9529.83
Previous Year	12710.68	1985.15	920.63	13775.20	3694.83	611.74	61.20	4245.37	9529.83	
Intangible assets (acquired)										
Goodwill	4.90	–	–	4.90	4.90	–	–	4.90	–	–
Trademarks	6.04	–	–	6.04	5.40	0.58	–	5.98	0.06	0.64
Computer Software	240.56	17.96	1.42	257.10	119.43	44.27	1.15	162.55	94.55	121.13
Know-how, Business and Commercial Rights	61.76	11.23	–	72.99	45.65	6.42	–	52.07	20.92	16.11
	313.26	29.19	1.42	341.03	175.38	51.27	1.15	225.50	115.53	137.88
Intangible assets under development	10.80	22.99	26.30	7.49	–	–	–	–	7.49	10.80
TOTAL	324.06	52.18	27.72	348.52	175.38	51.27	1.15	225.50	123.02	148.68
Previous Year	266.21	69.82	11.97	324.06	130.63	44.85	0.10	175.38	148.68	

The above includes following assets given on operating lease:

Particulars	As at 31st March, 2012			2012	As at 31st March, 2011			2011
	Gross Block	Accumulated Depreciation	Net Block	Depreciation Charge for the year	Gross Block	Accumulated Depreciation	Net Block	Depreciation Charge for the year
Buildings	8.85	2.62	6.23	0.10	6.31	2.82	3.49	0.06
Plant and Equipment	216.50	156.17	60.33	9.33	225.45	163.66	61.79	8.51
TOTAL	225.35	158.79	66.56	9.43	231.76	166.48	65.28	8.57

@ Original Cost / Professional Valuation as at 30th June, 1986

Land Freehold includes the provisional purchase price of (a) ₹ 17.29 Crores (2011- ₹ 17.29 Crores) in respect of land at Bengaluru. Final purchase price is to be determined by the Karnataka Industrial Areas Development Board, on settlement of which and on execution of a Sale Deed, title will pass to the Company in 21 years time from the date of agreement (b) ₹ 8.92 Crores (2011- ₹ 8.92 Crores) in respect of land at Mysore. Final purchase price is to be determined by the Karnataka Industrial Areas Development Board, on settlement of which and on execution of a Sale Deed, title will pass to the Company in 6 years time from the date of agreement.

Land Freehold includes certain lands at Munger which stood vested with the State of Bihar under the Bihar Land Reforms Act, 1950 for which compensation has not yet been determined. Litigation relating to the ITC Windsor land is pending. In the opinion of the management based upon legal advice, the Company's title to the property is tenable.

Buildings Freehold include ₹ 770.24 Crores (2011 - ₹ 729.08 Crores), aggregate cost of building on leasehold land situated at various locations.

Trademarks are being amortised over 10 years.

Out of the total amount of "Know-how, Business and Commercial Rights" aggregating ₹ 72.99 Crores (2011 - ₹ 61.76 Crores) :-

- ₹ 59.97 Crores (2011 - ₹ 48.74 Crores) acquired during the year and in earlier years are being amortised over 10 years.
- ₹ 8.05 Crores (2011 - ₹ 8.05 Crores) acquired in earlier years and have been amortised over 5 years.
- ₹ 4.97 Crores (2011 - ₹ 4.97 Crores) acquired in earlier years and have been amortised over 4 years.

Depreciation for the year includes ₹ 0.26 Crore (2011 - ₹ 0.60 Crore) transferred from Revaluation Reserve in respect of revalued assets.

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)		
	Quoted	Unquoted	Quoted	Unquoted	
11. Non-current investments (at cost unless stated otherwise)					
Long Term					
A. TRADE INVESTMENTS					
INVESTMENT IN EQUITY INSTRUMENTS					
In Subsidiaries					
Gold Flake Corporation Limited 1,59,98,385 Equity Shares of ₹ 10.00 each, fully paid		16.00		16.00	
Wills Corporation Limited 48,85,626 Equity Shares of ₹ 10.00 each, fully paid		4.88		4.88	
Russell Credit Limited 59,74,54,177 Equity Shares of ₹ 10.00 each, fully paid 7,54,22,400 Equity Shares of ₹ 10.00 each, ₹ 6.50 per share paid		619.29 39.22		619.29 39.22	
ITC Infotech India Limited 8,52,00,000 Equity Shares of ₹ 10.00 each, fully paid		85.14		85.14	
Landbase India Limited 5,00,00,000 Equity Shares of ₹ 10.00 each, fully paid		58.57		58.57	
ITC Global Holdings Pte. Limited (in liquidation) 89,99,645 Ordinary Shares of US \$ 1.00 each, fully paid (cost ₹ 25.58 Crores, fully provided)		–		–	
BFIL Finance Limited 2,00,00,000 Equity Shares of ₹ 10.00 each, fully paid (cost ₹ 20.00 Crores, fully provided)		–		–	
Surya Nepal Private Limited 1,18,94,400 Ordinary Shares of Nepalese Rupees 100.00 each, fully paid		10.15		10.15	
Srinivasa Resorts Limited 1,63,20,477 Equity Shares of ₹ 10.00 each, fully paid		18.53		18.53	
Fortune Park Hotels Limited 4,50,008 Equity Shares of ₹ 10.00 each, fully paid		0.45		0.45	
Bay Islands Hotels Limited 11,875 Equity Shares of ₹ 100.00 each, fully paid		0.12		0.12	
King Maker Marketing, Inc. 204 Shares of Common Stock with no par value		10.23		10.23	
Wimco Limited 18,24,76,340 Equity Shares of ₹ 1.00 each, fully paid		114.33		–	
Technico Pty Limited 2,26,06,065 Ordinary Shares with no par value		108.72		–	
In Associates					
International Travel House Limited 2,87,600 Equity Shares of ₹ 10.00 each, fully paid		0.65		0.65	
Gujarat Hotels Limited 17,33,907 Equity Shares of ₹ 10.00 each, fully paid		1.94		1.94	
In Joint Ventures					
Espirit Hotels Private Limited 4,65,09,200 (2011 - 4,54,69,200) Equity Shares of ₹ 10.00 each, fully paid		46.51		45.47	
Maharaja Heritage Resorts Limited 90,000 Equity Shares of ₹ 100.00 each, fully paid		0.90		0.90	
Logix Developers Private Limited 68,23,243 Equity Shares of ₹ 10.00 each, fully paid		36.84		–	
	Carried over	2.59	1169.88	2.59	908.95

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
11. Non-current investments (at cost unless stated otherwise) (Contd.)				
Brought forward	2.59	1169.88	2.59	908.95
TRADE INVESTMENTS (Contd.)				
In Others				
Punjab Anand Batteries Limited (in liquidation) 11,86,157 Equity Shares of ₹ 10.00 each, fully paid - under Board for Industrial and Financial Reconstruction's Order of 20.04.1989 (cost ₹ 1.19 Crores, fully provided)		—		—
Bihar Hotels Limited 8,00,000 Equity Shares of ₹ 2.00 each, fully paid		0.04		0.04
VST Industries Limited 1,72,501 (2011 - 11,11,748) Equity Shares of ₹ 10.00 each, fully paid	2.86		18.47	
Agro Tech Foods Limited Nil (2011 - 8,93,465) Equity Shares of ₹ 10.00 each, fully paid	—		11.75	
Hotel Leelaventure Limited 4,99,53,055 (2011 - 3,20,23,542) Equity Shares of ₹ 2.00 each, fully paid	184.23		100.82	
EIH Limited 8,56,21,473 Equity Shares of ₹ 2.00 each, fully paid	392.29		392.29	
INVESTMENT IN PREFERENCE SHARES				
In Subsidiaries				
Wimco Limited 50,00,000 Zero Coupon Redeemable Preference Shares of ₹ 100.00 each, fully paid		50.00		—
Landbase India Limited 1,49,00,000 (2011 - 1,26,00,000) Redeemable Preference Shares of ₹ 100.00 each, fully paid		149.00		126.00
INVESTMENT IN DEBENTURES				
In Subsidiaries				
BFIL Finance Limited 15,00,000 - 18.5% Non - Convertible Debentures of ₹ 100.00 each, renewed at 0% (cost ₹ 15.00 Crores, fully provided)		—		—
B. OTHER INVESTMENTS				
INVESTMENT IN EQUITY INSTRUMENTS				
Tourism Finance Corporation of India Limited 25,000 Equity Shares of ₹ 10.00 each, fully paid	0.05		0.05	
Andhra Pradesh Gas Power Corporation Limited 8,04,000 Equity Shares of ₹ 10.00 each, fully paid		2.32		2.32
INVESTMENT IN DEBENTURES				
Woodlands Multispeciality Hospital Limited (Formerly Woodlands Hospital & Medical Research Centre Limited) 1/2% Registered Debentures, fully paid (cost ₹ 15200.00) 5% Registered Debentures, fully paid		0.01		0.01
INVESTMENT IN GOVERNMENT OR TRUST SECURITIES				
Government Securities (cost ₹ 76000.00)		0.01		0.01
Aggregate amount of quoted and unquoted Investments	582.02	1371.26	525.97	1037.33
Total Non-current investments		1953.28		1563.30

Aggregate market value of quoted investments ₹ 957.56 Crores (2011 - ₹ 944.89 Crores).

Aggregate provision for diminution in value ₹ 61.77 Crores (2011 - ₹ 61.77 Crores).

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
12. Long-term loans and advances		
Capital advances		
Unsecured, considered good	302.80	407.64
Security deposits		
Unsecured, considered good	459.65	303.82
Doubtful	3.13	5.13
	<u>462.78</u>	<u>308.95</u>
Less: Provision for doubtful deposits	3.13	5.13
	<u>459.65</u>	<u>303.82</u>
Loans and advances to Related Parties		
Security deposits - unsecured, considered good	50.46	0.45
Loans and advances - unsecured, considered good	107.29	0.44
Loans and advances - doubtful	32.55	32.55
	<u>190.30</u>	<u>33.44</u>
Less: Provision for doubtful loans and advances	32.55	32.55
	<u>157.75</u>	<u>0.89</u>
Other loans and advances (Comprise loans to employees, prepaid expenses, advances with statutory authorities etc.)		
Unsecured, considered good	273.41	272.95
Doubtful	15.41	16.05
	<u>288.82</u>	<u>289.00</u>
Less: Provision for doubtful loans and advances	15.41	16.05
	<u>273.41</u>	<u>272.95</u>
Advance tax (net of provisions)	-	157.54
Fringe benefit tax (net of provisions)	-	3.63
TOTAL	<u>1193.61</u>	<u>1146.47</u>

Loans and advances to Related Parties include loans to Directors and Company Secretary ₹ 0.41 Crore (2011 - ₹ 0.44 Crore) and deposit with Director - ₹ 0.04 Crore (2011 - ₹ 0.03 Crore). Refer Note 30.

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)		
	Quoted	Unquoted	Quoted	Unquoted	
13. Current investments (at lower of cost and fair value)					
Investment in Preference Shares					
ICICI Bank Limited 310 Non-Cumulative, Non-Participating, Non-Voting Preference Shares of ₹ 10000000.00 each, fully paid		134.99		120.44	
Investment in Bonds					
Indian Railway Finance Corporation Limited 10,000 6.30% Tax Free Bonds of ₹ 100000.00 each, fully paid 4,35,012 8.00% Tax Free Bonds of ₹ 1000.00 each, fully paid		93.46 43.50		96.64 –	
India Infrastructure Finance Company Limited 43,070 6.85% Tax Free Bonds (22/01/2014) of ₹ 100000.00 each, fully paid 3,000 6.85% Tax Free Bonds (20/03/2014) of ₹ 100000.00 each, fully paid		424.91 29.57		430.70 30.00	
National Highways Authority of India 4,94,476 8.20% Tax Free Bonds of ₹ 1000.00 each, fully paid		49.45		–	
National Housing Bank 1,03,785 Zero Coupon Bonds 2018 of ₹ 10000.00 each, fully paid		56.79		54.99	
National Bank for Agriculture and Rural Development 4,100 Zero Coupon Bhavishya Nirman Bonds 2017 of ₹ 20000.00 each, fully paid 1,41,270 Zero Coupon Bhavishya Nirman Bonds 2019 of ₹ 20000.00 each, fully paid		5.10 153.83		4.89 148.90	
State Bank of India Nil (2011 - 6,066) 9.45% Series 4 Lower Tier II Bonds (16/03/2026) of ₹ 10000.00 each, fully paid Nil (2011 - 11,570) 9.95% Series 4 Lower Tier II Bonds (16/03/2026) of ₹ 10000.00 each, fully paid		– –	6.07 11.91		
Investment in Mutual Funds					
Axis Fixed Term Plan - Series 20 (3 Months) - Dividend Payout 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each		25.00		–	
Birla Sun Life Fixed Maturity Plan - Series DS - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each		10.00		–	
Birla Sun Life Fixed Maturity Plan - Series EU - Dividend Payout 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each		10.00		–	
Birla Sun Life Fixed Term Plan Series CG Growth Nil (2011 - 3,00,00,000) Units of ₹ 10.00 each		–	30.00		
Birla Sun Life Fixed Term Plan Series CI-Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each		–	25.00		
Birla Sun Life Fixed Term Plan Series CJ Dividend - Payout Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each		–	50.00		
Birla Sun Life Fixed Term Plan Series CK Dividend - Payout Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each		–	50.00		
Birla Sun Life Fixed Term Plan Series CO Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each		–	25.00		
Birla Sun Life Fixed Term Plan - Series DT - Growth 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each		25.00		–	
Birla Sun Life Fixed Term Plan - Series DY - Growth 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each		20.00		–	
Birla Sun Life Fixed Term Plan - Series EB - Growth 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each		30.00		–	
	Carried over	120.00	991.60	197.98	886.56

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	120.00	991.60	197.98	886.56
Investment in Mutual Funds (Contd.)				
Birla Sun Life Fixed Term Plan - Series EE - Dividend - Payout 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Birla Sun Life Fixed Term Plan - Series EM - Growth 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
Birla Sun Life Fixed Term Plan - Series EW - Growth 4,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	45.00		–	
Birla Sun Life Fixed Term Plan - Series FA - Growth 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
Birla Sun Life Medium Term Plan - Institutional - Weekly Dividend - Reinvestment Nil (2011 - 10,08,03,045) Units of ₹ 10.00 each		–		101.12
Birla Sun Life Quarterly Interval Fund - Series 4 - Dividend Payout 2,00,00,000 (2011 - 2,50,00,000) Units of ₹ 10.00 each	20.00			25.00
Birla Sun Life Short Term Fixed Maturity Plan - Series 4 Dividend - Payout Nil (2011 - 7,50,00,000) Units of ₹ 10.00 each	–		75.00	
Birla Sun Life Short Term Fixed Maturity Plan - Series 22 - Dividend Payout 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Birla Sun Life Short Term Fixed Maturity Plan - Series 23 - Dividend Payout 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Birla Sun Life Short Term Fixed Maturity Plan - Series 29 - Dividend Payout 2,70,00,000 (2011 - Nil) Units of ₹ 10.00 each	27.00		–	
Birla Sun Life Short Term Fixed Maturity Plan - Series 30 - Dividend Payout 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
BNP Paribas Money Plus Institutional Growth 5,28,96,512 Units of ₹ 10.00 each		71.23		71.23
Canara Robeco Fixed Maturity Plan - Series 5 -13 months (Plan A) Dividend Payout Nil (2011 - 2,00,00,000) Units of ₹ 10.00 each	–		20.00	
Canara Robeco Fixed Maturity Plan Series 7 - Plan A - Growth Plan 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Canara Robeco Interval Series - 2 - Quarterly Plan 2 - Institutional Dividend Fund 99,97,501 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DSP BlackRock Fixed Maturity Plan - 3M Series 27 - Dividend Payout Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
DSP BlackRock Fixed Maturity Plan - 3M Series 28 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 3M Series 29 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 3 M - Series 29 - Dividend Payout 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
DSP BlackRock Fixed Maturity Plan - 3 M - Series 30 - Dividend Payout 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DSP BlackRock Fixed Maturity Plan - 3M Series 32 - Dividend Payout Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
DSP BlackRock Fixed Maturity Plan - 3 M - Series 33 - Dividend Payout 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	30.00		–	
Carried over	437.00	1062.83	407.98	1083.91

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	437.00	1062.83	407.98	1083.91
Investment in Mutual Funds (Contd.)				
DSP BlackRock Fixed Maturity Plan - 3 M - Series 40 - Dividend Payout 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
DSP BlackRock Fixed Maturity Plan - 3 M - Series 42 - Dividend Payout 3,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	35.00		–	
DSP BlackRock Fixed Maturity Plan - 12M - Series 10 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 12M - Series 11 - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 12 - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DSP BlackRock Fixed Maturity Plan - 12M - Series 12 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 12M - Series 13 - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan 12M - Series 14 - Growth Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 16 - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 23 - Growth 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 32 - Growth 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	30.00		–	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 34 - Dividend Payout 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 36 - Dividend Payout 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DSP BlackRock Fixed Maturity Plan - 12 M - Series 43 - Growth 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
DSP BlackRock Fixed Maturity Plan - 13M - Series 2 - Dividend Nil (2011 - 4,50,00,000) Units of ₹ 10.00 each	–		45.00	
DSP BlackRock Fixed Maturity Plan - 13 M - Series 3 - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DSP BlackRock Fixed Maturity Plan - 13 M - Series 37 - Dividend Payout 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
DSP BlackRock Liquidity Fund - Institutional Plan - Daily Dividend 4,99,966 (2011 - 3,14,464) Units of ₹ 1000.00 each		50.01		31.46
DSP BlackRock Strategic Bond Fund - Monthly Dividend 2,44,500 (2011 - Nil) Units of ₹ 1000.00 each		25.24		–
DWS Fixed Maturity Plan - Series 1 - Dividend Plan Payout 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
DWS Fixed Maturity Plan - Series 5 - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
DWS Fixed Term Fund - Series 67 - Dividend Plan - Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DWS Fixed Term Fund - Series 77 - Dividend Plan - Payout Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
Carried over	662.00	1138.08	662.98	1115.37

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	662.00	1138.08	662.98	1115.37
Investment in Mutual Funds (Contd.)				
DWS Fixed Term Plan- Series 76 - Dividend Plan - Payout Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
DWS Fixed Term Fund Series 79 - Dividend Plan - Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
DWS Money Plus Fund - Institutional Plan Weekly Dividend - Reinvestment Nil (2011 - 4,97,90,382) Units of ₹ 10.00 each		–		50.00
DWS Short Maturity Fund - Premium Plus Weekly Dividend - Reinvestment Nil (2011 - 5,00,74,399) Units of ₹ 10.00 each		–		50.07
HDFC Cash Management Fund - Savings Plan - Daily Dividend Reinvestment 7,43,22,138 (2011 - Nil) Units of ₹ 10.00 each		79.05		–
HDFC Fixed Maturity Plan 370D November 2010 (1) - Growth - Series XVII Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
HDFC Fixed Maturity Plan 370D November 2011 (1) - Growth - Series XIX 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
HDFC Fixed Maturity Plan 370D December 2011 (2) - Growth - Series XIX 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
HDFC Fixed Maturity Plan 370D January 2012 (2) - Growth - Series XIX 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
HDFC Fixed Maturity Plan 370D January 2012 (3) - Growth - Series XIX 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
HDFC Fixed Maturity Plan 370D February 2012 (2) - Growth - Series XXI 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
HDFC Fixed Maturity Plan 370D March 2012 (1) - Growth - Series XXI 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
HDFC Fixed Maturity Plan 92D January 2012 (2) - Dividend - Series XIX 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
HDFC Fixed Maturity Plan 92D February 2012 (2) - Dividend - Series XIX 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
HDFC Fixed Maturity Plan 92D February 2012 (3) - Dividend - Series XIX 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
HDFC Fixed Maturity Plan 92D March 2012 (1) - Dividend - Series XIX 4,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	40.00		–	
HDFC Fixed Maturity Plan 92D March 2012 (3) - Dividend - Series XIX 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
HDFC High Interest Fund - Short Term Plan - Dividend 2,38,23,226 (2011 - Nil) Units of ₹ 10.00 each	25.21		–	
ICICI Prudential Fixed Maturity Plan Series 51- 1 Year Plan B Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
ICICI Prudential Fixed Maturity Plan Series 51- 13 Months Plan C Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
ICICI Prudential Fixed Maturity Plan Series 51- 14 Months Plan D Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
ICICI Prudential Fixed Maturity Plan Series 53 - 1 Year Plan C Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
ICICI Prudential Fixed Maturity Plan Series 53 - 1 Year Plan F Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Carried over	887.21	1217.13	847.98	1215.44

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	887.21	1217.13	847.98	1215.44
Investment in Mutual Funds (Contd.)				
ICICI Prudential Fixed Maturity Plan Series 53 - 6 Months Plan A Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
ICICI Prudential Fixed Maturity Plan Series 55 - 1 Year Plan A Cumulative Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
ICICI Prudential Fixed Maturity Plan Series 55 - 1 Year Plan B Cumulative Nil (2011 - 7,50,00,000) Units of ₹ 10.00 each	–		75.00	
ICICI Prudential Fixed Maturity Plan Series 60 - 1 Year Plan F Cumulative 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
ICICI Prudential Fixed Maturity Plan Series 60 - 1 Year Plan J Cumulative 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
ICICI Prudential Fixed Maturity Plan Series 61 - 1 Year Plan C Dividend 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
ICICI Prudential Fixed Maturity Plan Series 61 - 1 Year Plan E Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
ICICI Prudential Fixed Maturity Plan Series 62 - 396 Days Plan F Dividend 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	30.00		–	
ICICI Prudential Fixed Maturity Plan Series 62 - 1 Year Plan G Cumulative 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
ICICI Prudential Fixed Maturity Plan Series 63 - 1 Year Plan B Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
ICICI Prudential Interval Fund Annual Interval Plan IV Institutional Cumulative 1,18,66,995 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
ICICI Prudential Interval Fund Half Yearly Interval Plan - I Institutional Dividend Nil (2011 - 5,00,01,063) Units of ₹ 10.00 each		–		50.00
ICICI Prudential Interval Fund Half Yearly Interval Plan II Institutional Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
ICICI Prudential Interval Fund II Quarterly Interval Plan Institutional Dividend 2,00,00,000 (2011 - 2,50,00,000) Units of ₹ 10.00 each	20.00			25.00
ICICI Prudential Interval Fund II Quarterly Interval Plan B Institutional Dividend 4,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	40.00		–	
ICICI Prudential Interval Fund II Quarterly Interval Plan D Institutional Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
ICICI Prudential Interval Fund II Quarterly Interval Plan F Institutional Dividend Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each		–		15.00
ICICI Prudential Interval Fund IV Quarterly Interval Plan B Institutional Dividend Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each		–		15.00
ICICI Prudential Interval Fund Quarterly Interval Plan - 1 Institutional Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDBI Fixed Maturity Plan - 369 Days - Series - II (February 2012) - C - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
IDFC Fixed Maturity 100 Days Series - 1 Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
IDFC Fixed Maturity 100 Days Series - 3 Dividend Nil (2011 - 2,00,00,000) Units of ₹ 10.00 each	–		20.00	
IDFC Fixed Maturity Plan Yearly Series 37 - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Carried over	1177.21	1217.13	1027.98	1320.44

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	1177.21	1217.13	1027.98	1320.44
Investment in Mutual Funds (Contd.)				
IDFC Fixed Maturity Plan - Yearly Series 49 - Quarterly Dividend 3,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	35.00		–	
IDFC Fixed Maturity Plan - Yearly Series 52 - Growth 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDFC Fixed Maturity Plan - Yearly Series 53 - Growth 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDFC Fixed Maturity Plan - Yearly Series 57 - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
IDFC Fixed Maturity Plan - Yearly Series 61 - Quarterly Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDFC Fixed Maturity Plan - Yearly Series 62 - Growth 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDFC Fixed Maturity Plan - Yearly Series 64 - Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
IDFC Fixed Maturity Plan - Yearly Series 66 - Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
IDFC Fixed Maturity Quarterly Series 70 Dividend 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	30.00		–	
IDFC Fixed Maturity Quarterly Series 71 Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
IDFC Fixed Maturity Quarterly Series 73 Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
IDFC Money Manager Fund - Investment Plan - Institutional Plan B - Monthly Dividend 7,44,45,441 (2011 - Nil) Units of ₹ 10.00 each	75.48		–	
IDFC Super Saver Income Fund - Medium Term Plan B - Monthly Dividend 2,50,90,051 (2011 - Nil) Units of ₹ 10.00 each	25.15		–	
JPMorgan Fixed Maturity Plan - Series 6 - Dividend Plan 4,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	45.00		–	
JPMorgan Fixed Maturity Plan - Series 7 - Dividend Plan 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
JPMorgan Fixed Maturity Plan - Series 8 - Dividend Plan 7,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	75.00		–	
JPMorgan India Fixed Maturity Plan 367D Series 1 - Growth Plan Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each		–		25.00
JPMorgan India Fixed Maturity Plan 400D Series 1 - Growth Plan Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
JPMorgan India Treasury Fund - Super Institutional Growth Plan 5,68,14,390 Units of ₹ 10.00 each	66.24			66.24
Kotak Bond (Short Term) - Monthly Dividend 2,49,32,134 (2011 - Nil) Units of ₹ 10.00 each	25.18		–	
Kotak Fixed Maturity Plan Series 28 - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Kotak Fixed Maturity Plan Series 30 - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Kotak Fixed Maturity Plan Series 32 - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Carried over	1754.26	1217.13	1152.98	1411.68

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	1754.26	1217.13	1152.98	1411.68
Investment in Mutual Funds (Contd.)				
Kotak Fixed Maturity Plan Series 34 - Growth Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Kotak Fixed Maturity Plan Series 37 - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Kotak Fixed Maturity Plan Series 62 - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Kotak Fixed Maturity Plan Series 70 - Growth 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
Kotak Fixed Maturity Plan Series 72 - Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Kotak Fixed Maturity Plan Series 75 - Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
Kotak Fixed Maturity Plan Series 78 - Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Kotak Fixed Maturity Plan Series 79 - Growth 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
Kotak Fixed Maturity Plan Series 83 - Growth 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
Kotak Fixed Maturity Plan 370 Days Series 3 Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Kotak Fixed Maturity Plan 370 Days Series 9 Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Kotak Floater Long Term - Growth 10,45,70,180 Units of ₹ 10.00 each	150.00			150.00
Kotak Quarterly Interval Plan Series 1 - Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Kotak Quarterly Interval Plan Series 2 - Dividend 99,99,722 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Kotak Quarterly Interval Plan Series 5 - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Kotak Quarterly Interval Plan Series 10 - Dividend Nil (2011 - 5,00,06,947) Units of ₹ 10.00 each	–		50.00	
L&T Fixed Maturity Plan Series - 12 - Plan 15 M - March 10 - I - Dividend (Payout) Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
Reliance Fixed Horizon Fund - XIII - Series 6 - Growth Plan Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
Reliance Fixed Horizon Fund - XVI - Series 5 - Growth Plan Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Reliance Fixed Horizon Fund - XVI - Series 8 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Reliance Fixed Horizon Fund - XVII - Series 1 - Growth Plan Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Reliance Fixed Horizon Fund - XVII - Series 2 - Growth Plan Nil (2011 - 2,00,00,000) Units of ₹ 10.00 each	–		20.00	
Reliance Fixed Horizon Fund - XVII - Series 4 - Dividend Payout Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Carried over	2059.26	1217.13	1552.98	1561.68

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2059.26	1217.13	1552.98	1561.68
Investment in Mutual Funds (Contd.)				
Reliance Fixed Horizon Fund - XVII - Series 6 - Dividend Payout Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Reliance Fixed Horizon Fund - XVIII - Series 7 - Dividend Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Reliance Fixed Horizon Fund - XIX - Series 1 - Growth Plan Nil (2011 - 3,00,00,000) Units of ₹ 10.00 each	–		30.00	
Reliance Fixed Horizon Fund - XIX - Series 4 - Dividend Payout 2,00,03,258 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Reliance Fixed Horizon Fund - XX - Series 13 - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Reliance Fixed Horizon Fund - XX - Series 24 - Dividend Plan 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Reliance Fixed Horizon Fund - XXI - Series 2 - Growth Plan 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
Reliance Fixed Horizon Fund - XXI - Series 4 - Growth Plan 3,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	35.00		–	
Reliance Fixed Horizon Fund - XXI - Series 5 - Dividend Plan 10,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	100.00		–	
Reliance Fixed Horizon Fund - XXI - Series 9 - Growth Plan 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
Reliance Fixed Horizon Fund - XXI - Series 12 - Growth Plan 4,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	40.00		–	
Reliance Fixed Horizon Fund - XXI - Series 13 - Growth Option 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Reliance Fixed Horizon Fund - XXI - Series 14 - Growth Plan 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
Reliance Fixed Horizon Fund - XXI - Series 16 - Growth Plan 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
Reliance Money Manager Fund - Institutional Option - Growth Plan 2,18,184 Units of ₹ 1000.00 each		26.66		26.66
Reliance Monthly Interval Fund - Series II - Institutional Dividend Plan Nil (2011 - 9,99,90,438) Units of ₹ 10.00 each		–		100.00
Reliance Quarterly Interval Fund - Series II - Institutional Dividend Plan Nil (2011 - 4,99,60,531) Units of ₹ 10.00 each		–		50.00
Reliance Quarterly Interval Fund - Series III - Institutional Dividend Plan 99,89,910 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Reliance Short Term Fund - Quarterly Dividend Option 1,85,66,844 (2011 - Nil) Units of ₹ 10.00 each	25.25		–	
Religare Active Income Fund - Plan A Discretionary Dividend 8,00,00,000 (2011 - Nil) Units of ₹ 10.00 each		80.00		–
Religare Fixed Maturity Plan - Series - II Plan A (13 Months) - Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Religare Fixed Maturity Plan - Series - II Plan B (15 Months) - Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Religare Fixed Maturity Plan - Series - II Plan C (15 Months) - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Religare Fixed Maturity Plan - Series - II Plan F (13 Months) - Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Carried over	2449.51	1323.79	1832.98	1738.34

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2449.51	1323.79	1832.98	1738.34
Investment in Mutual Funds (Contd.)				
Religare Fixed Maturity Plan - Series IV - Plan F - Dividend Plan Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
Religare Fixed Maturity Plan - Series V- Plan C - (3 Months) - Dividend Plan Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
Religare Fixed Maturity Plan - Series VI - Plan E (367 Days) - Growth Plan Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each		–		15.00
Religare Fixed Maturity Plan - Series IX - Plan B - 371 Days - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Fixed Maturity Plan - Series X - Plan E - 371 Days - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Fixed Maturity Plan - Series XI - Plan A - 369 Days - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Fixed Maturity Plan - Series - XI - Plan E - 371 Days - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Fixed Maturity Plan - Series XII - Plan A - 370 Days - Dividend Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Fixed Maturity Plan - Series XIII - Plan A - 370 Days - Dividend Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Religare Liquid Fund - Super Institutional Daily Dividend 4,99,730 (2011 - Nil) Units of ₹ 1000.00 each		50.01		–
Religare Fixed Maturity Plan - Series V - Plan A - 368 Days - Growth Plan Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
SBI Debt Fund Series - 90 Days - 39 - Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
SBI Debt Fund Series - 90 Days - 42 - Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each		–		50.00
SBI Debt Fund Series - 90 Days - 55 - Dividend 2,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	20.00		–	
SBI Debt Fund Series - 90 Days - 56 - Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
SBI Debt Fund Series - 90 Days - 58 - Dividend 3,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	30.00		–	
SBI Debt Fund Series - 90 Days - 59 - Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
SBI Debt Fund Series - 90 Days - 60 - Dividend 4,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	45.00		–	
SBI Debt Fund Series - 180 Days - 23 - Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
SBI Debt Fund Series - 367 Days - 13 - Growth 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
SBI Debt Fund Series - 367 Days - 17 - Dividend 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
SBI Debt Fund Series - 15 Months - 5 - Dividend Nil (2011 - 5,00,00,000) Units of ₹ 10.00 each	–		50.00	
Sundaram Fixed Term Plan AP 367 Days Growth Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
Sundaram Fixed Term Plan AS 367 Days Dividend Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
Carried over	2684.51	1373.80	1992.98	1803.34

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)		As at 31st March, 2011 (₹ in Crores)	
	Quoted	Unquoted	Quoted	Unquoted
13. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2684.51	1373.80	1992.98	1803.34
Investment in Mutual Funds (Contd.)				
Sundaram Fixed Term Plan AW 366 Days Growth Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each	–		10.00	
Sundaram Fixed Term Plan CC 366 Days Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
Sundaram Interval Fund Quarterly - Plan C - Institutional Dividend Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each		–		10.00
TATA Fixed Income Portfolio Fund Scheme B3 Institutional Monthly Dividend Nil (2011 - 1,00,00,000) Units of ₹ 10.00 each		–		10.00
TATA Fixed Income Portfolio Fund Scheme C3 - Regular Half Yearly Dividend 97,58,002 (2011 - Nil) Units of ₹ 10.00 each		10.00		–
TATA Fixed Maturity Plan Series 25 Scheme A - Super High Invest Plan - Growth Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
TATA Fixed Maturity Plan Series 26 Scheme A - Quarterly Dividend Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
TATA Fixed Maturity Plan Series 28 Scheme A Dividend Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
TATA Fixed Maturity Plan Series 29 Scheme A Dividend Nil (2011 - 2,00,00,000) Units of ₹ 10.00 each	–		20.00	
TATA Fixed Maturity Plan Series 29 Scheme C - Growth Nil (2011 - 1,50,00,000) Units of ₹ 10.00 each	–		15.00	
TATA Fixed Maturity Plan Series 30 Scheme A Dividend Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each	–		25.00	
TATA Fixed Maturity Plan Series 38 Scheme I - Dividend 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
TATA Fixed Maturity Plan Series 38 Scheme D - Growth 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
UTI Fixed Income Interval Fund - Quarterly Interval Plan Series - I - Institutional Dividend Plan - Payout Nil (2011 - 2,50,00,000) Units of ₹ 10.00 each		–		25.00
UTI Fixed Term Income Fund - Series X - VI (368 Days) - Growth Plan 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
UTI Fixed Term Income Fund - Series X - VII (368 Days) - Growth Plan 5,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	50.00		–	
UTI Fixed Term Income Fund - Series X - VIII (368 Days) - Growth Plan 2,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	25.00		–	
UTI Fixed Term Income Fund - Series X - X (367 Days) - Growth Plan 1,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	10.00		–	
UTI Fixed Term Income Fund - Series XI - III (368 Days) - Growth Plan 4,00,00,000 (2011 - Nil) Units of ₹ 10.00 each	40.00		–	
UTI Fixed Term Income Fund - Series XI - IV (367 Days) 1,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	15.00		–	
UTI Fixed Term Income Fund - Series XI - VII (366 Days) - Growth Plan 8,50,00,000 (2011 - Nil) Units of ₹ 10.00 each	85.00		–	
UTI - Floating Rate Fund - Short Term Plan - Institutional Growth Option 2,48,309 Units of ₹ 1000.00 each		25.00		25.00
Aggregate amount of quoted and unquoted investments	2954.51	1408.80	2117.98	1873.34
Total Current investments		4363.31		3991.32

Aggregate market value of quoted investments ₹ 3027.82 Crores (2011 - ₹ 2151.25 Crores).
Aggregate excess of cost over fair value ₹ 205.24 Crores (2011 - ₹ 199.50 Crores).

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
14. Inventories		
(At lower of cost and net realisable value)		
Raw materials (including packing materials)	3577.66	3394.23
Work-in-progress	100.89	98.82
Finished goods (manufactured)	1429.22	1332.04
Stock-in-Trade (goods purchased for resale)	211.75	172.00
Stores and Spares	238.64	202.71
Intermediates - Tissue paper and Paperboards	79.67	69.37
TOTAL	5637.83	5269.17
The above includes goods in transit as under :		
Raw materials (including packing materials)	107.13	60.65
Stock-in-Trade (goods purchased for resale)	4.42	1.26
Stores and Spares	2.01	4.85
TOTAL	113.56	66.76

15. Trade receivables				
Outstanding for a period exceeding six months from the date they are due for payment				
Secured, considered good	1.53		3.81	
Unsecured, considered good	28.41		24.62	
Doubtful	24.39		29.16	
	<u>54.33</u>		<u>57.59</u>	
Less: Provision for doubtful receivables	24.39	29.94	29.16	28.43
Others				
Secured, considered good	17.08		14.99	
Unsecured, considered good	939.00		841.68	
Doubtful	0.02		0.11	
	<u>956.10</u>		<u>856.78</u>	
Less: Provision for doubtful receivables	0.02	956.08	0.11	856.67
TOTAL	986.02		885.10	

Notes to the Financial Statements

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
16. Cash and cash equivalents		
Balances with Banks		
Current accounts	48.56	21.48
Earmarked balances	81.15	64.32
Deposit accounts *	2678.43	2144.47
Cheques, drafts on hand	8.17	10.35
Cash on hand	2.62	2.62
TOTAL	2818.93	2243.24

* Includes balances with original maturity of more than 12 months ₹ 642.00 Crores (2011 - ₹ 759.78 Crores) in deposit accounts. These can be withdrawn at any point of time without prior notice or exit costs on the principal amount.

17. Short-term loans and advances		
Unsecured, considered good unless otherwise stated		
Loans and advances to Related Parties		
Security deposits	2.49	2.49
Loans and advances	<u>90.56</u>	<u>201.18</u>
Others		
With Statutory authorities	152.06	125.31
Commercial advances and deposits		
Secured, considered good	4.50	6.07
Unsecured, considered good	<u>170.90</u>	<u>161.53</u>
Other Loans and advances (Employees, unexpired expenses etc.)	80.08	66.87
TOTAL	500.59	563.45

Loans and advances to Related Parties include loans to Directors and Company Secretary ₹ 0.03 Crore (2011 - ₹ 0.02 Crore). Refer Note 30.

18. Other current assets		
Interest accrued on loans, deposits etc.	15.75	9.02
Interest accrued on investments	9.73	8.58
Others *		
Unsecured, considered good	111.41	75.66
Doubtful	<u>0.48</u>	<u>0.75</u>
	111.89	76.41
Less: Provision for doubtful assets	<u>0.48</u>	<u>0.75</u>
TOTAL	136.89	93.26

* Others comprise receivables on account of export incentives, claims, interest, rentals etc.

Notes to the Financial Statements

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
19. Gross income		
Gross Revenue from sale of products and services	34871.86	30527.88
Other operating revenue	375.39	291.40
Other income	825.34	579.82
TOTAL	36072.59	31399.10
20. Revenue from operations		
Sale of products	33875.56	29536.41
Sale of services	996.30	991.47
Gross Revenue from sale of products and services	34871.86	30527.88
Other operating revenue	375.39	291.40
	35247.25	30819.28
Less:		
Excise duty attributable to products sold	10073.43	9360.30
TOTAL	25173.82	21458.98
21. Other income		
Interest income	309.41	168.58
Dividend income		
– Long-term investments		
– Subsidiary companies	86.53	70.50
– Other long-term investments	13.98	13.25
	100.51	83.75
– Current investments	198.40	155.53
Gain on sale of long-term investments	137.25	63.01
Net gain on sale of current investments	76.04	54.92
Excess of cost of current investments over fair value, reversed - Net	–	2.57
Other non-operating income		
– Net gain on foreign currency transactions and translation	–	45.48
– Others	3.73	5.98
TOTAL	825.34	579.82
Interest income comprises interest from:		
a) Deposits with Banks	182.21	82.30
b) Current investments	57.03	51.59
c) Others (from customers, statutory authorities etc.)	70.17	34.69

Notes to the Financial Statements

	For the year ended 31st March, 2012 (₹ in Crores)		For the year ended 31st March, 2011 (₹ in Crores)	
22. Changes in inventories of finished goods, work-in-progress, Stock-in-Trade and intermediates				
Finished goods (manufactured)				
Opening stock	1332.04		1081.73	
Closing stock	<u>1429.22</u>	(97.18)	<u>1332.04</u>	(250.31)
Work-in-progress				
Opening stock	98.82		75.15	
Closing stock	<u>100.89</u>	(2.07)	<u>98.82</u>	(23.67)
Stock-in-Trade (goods purchased for resale)				
Opening stock	172.00		121.30	
Closing stock	<u>211.75</u>	(39.75)	<u>172.00</u>	(50.70)
Intermediates - Tissue paper and Paperboards				
Opening stock	69.37		47.57	
Closing stock	<u>79.67</u>	(10.30)	<u>69.37</u>	(21.80)
Excise duties on increase / (decrease) of finished goods		83.71		75.93
TOTAL		<u>(65.59)</u>		<u>(270.55)</u>
23. Employee benefits expense				
Salaries and wages		1052.58		921.17
Contribution to Provident and other funds		106.46		121.22
Staff welfare expenses		<u>128.10</u>		<u>116.70</u>
		1287.14		1159.09
Less: Recoveries / reimbursements		21.73		19.07
TOTAL		<u>1265.41</u>		<u>1140.02</u>
24. Finance costs				
Interest expense		66.98		58.32
Applicable net loss on foreign currency transactions and translation		<u>10.94</u>		<u>10.06</u>
TOTAL		<u>77.92</u>		<u>68.38</u>

Notes to the Financial Statements

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
25. Other expenses		
Power and fuel	453.19	421.06
Consumption of stores and spare parts	235.07	212.96
Contract processing charges	511.01	446.45
Rent	222.02	183.61
Rates and taxes	312.72	317.06
Insurance	27.02	27.16
Repairs		
– Buildings	42.77	40.50
– Machinery	123.79	109.01
– Others	32.80	33.21
Maintenance and upkeep	113.88	102.16
Outward freight and handling charges	826.94	659.29
Warehousing charges	69.83	65.32
Advertising / Sales promotion	686.85	623.59
Market research	53.42	53.62
Design and product development	23.47	23.89
Hotel reservation / Marketing expenses	27.61	28.30
Retail accessories	234.77	211.18
Brokerage and discount - sales	9.40	8.94
Commission to selling agents	27.10	27.14
Doubtful and bad debts	9.63	2.28
Doubtful and bad advances, loans and deposits	2.46	2.93
Bank and credit card charges	20.04	19.60
Information technology services	167.62	160.86
Travelling and conveyance	173.54	157.97
Training and development	20.83	16.10
Legal expenses	10.59	20.61
Consultancy / Professional fees	78.22	69.88
Postage, telephone etc.	22.08	22.70
Printing and stationery	13.60	14.01
Net loss on foreign currency transactions and translation	38.83	–
Excess of carrying cost over fair value of current investments - Net	5.74	–
Loss on sale of fixed assets - Net	11.62	24.44
Loss on sale of stores and spare parts - Net	2.70	0.70
Miscellaneous expenses	816.10	638.99
TOTAL	5427.26	4745.52
Miscellaneous expenses include:		
(1) Auditors' remuneration and expenses (excluding taxes) :		
Audit fees	1.65	1.35
Tax audit fees	0.40	0.40
Fees for limited review	0.68	0.60
Fees for other services [includes ₹ 0.75 Crore (2011 - ₹ 0.02 Crore)]*	1.73	0.73
Reimbursement of expenses	0.13	0.32
(2) Cost auditors' fees	0.07	0.04

* Includes remuneration for professional services rendered by firms of auditors in which some of the partners of the statutory auditors firm are partners.

Notes to the Financial Statements

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
26. Current tax		
Income tax for the year:		
Current tax	2679.66	2288.02
	<u>2679.66</u>	<u>2288.02</u>
Adjustments / (credits) related to previous years - Net		
Current tax	(15.37)	(24.06)
Fringe benefit tax	-	(0.25)
	<u>(15.37)</u>	<u>(24.31)</u>
TOTAL	<u>2664.29</u>	<u>2263.71</u>

27. Deferred tax		
Deferred tax for the year	57.42	(0.33)
Adjustments / (credits) related to previous years - Net	13.45	17.17
TOTAL	<u>70.87</u>	<u>16.84</u>

28. Additional Notes to the Financial Statements

- (i) The revised Schedule VI has become effective from 1st April, 2011 for the preparation of financial statements. This has significantly impacted the disclosure and presentation made in the financial statements. Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.
- (ii) Exchange difference in respect of forward exchange contracts to be recognised in the Statement of Profit and Loss in the subsequent accounting period amounts to ₹ 0.78 Crore (2011 - ₹ 0.26 Crore).
- (iii) Contingent liabilities and commitments:

(a) Contingent liabilities

Claims against the Company not acknowledged as debts ₹ 287.08 Crores (2011 - ₹ 255.17 Crores). These comprise:

- Excise duty, sales taxes and other indirect taxes claims disputed by the Company relating to issues of applicability and classification aggregating ₹ 199.23 Crores (2011 - ₹ 182.87 Crores).
- Local Authority taxes/cess/royalty on property, utilities etc. claims disputed by the Company relating to issues of applicability and determination aggregating ₹ 47.35 Crores (2011 - ₹ 33.83 Crores).
- Third party claims arising from disputes relating to contracts aggregating ₹ 37.26 Crores (2011 - ₹ 35.08 Crores).
- Other matters ₹ 3.24 Crores (2011 - ₹ 3.39 Crores).

(b) Commitments

- Estimated amount of contracts remaining to be executed on capital accounts and not provided for ₹ 2246.53 Crores (2011 - ₹ 1976.62 Crores).
- Uncalled liability on shares partly paid ₹ 26.40 Crores (2011 - ₹ 26.40 Crores).

(iv) Earnings per share

Earnings per share has been computed as under :

	2012	2011
(a) Profit for the year (₹ in Crores)	6162.37	4987.61
(b) Weighted average number of Ordinary shares outstanding	7,77,09,54,800	7,68,06,73,807
(c) Effect of potential Ordinary shares on Employee Stock Options outstanding	9,24,70,193	10,22,43,533
(d) Weighted average number of Ordinary shares in computing diluted earnings per share [(b)+ (c)]	7,86,34,24,993	7,78,29,17,340
(e) Earnings per share on profit for the year (Face Value ₹ 1.00 per share)		
– Basic [(a)/(b)]	₹ 7.93	₹ 6.49
– Diluted [(a)/(d)]	₹ 7.84	₹ 6.41

- (v) The status on excise matters which is treated as an annexure to these accounts are as outlined in this year's Report of the Directors & Management Discussion and Analysis under the Excise section. In the opinion of the Directors, the Company does not accept any further liability.

- (vi) Research and Development expenses for the year amount to ₹ 87.84 Crores (2011 - ₹ 90.24 Crores).

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

(vii) (a) Defined Benefit Plans / Long Term Compensated Absences - As per Actuarial Valuations as on March 31, 2012 and recognised in the financial statements in respect of Employee Benefit Schemes:

		For the year ended 31st March, 2012 (₹ in Crores)			For the year ended 31st March, 2011 (₹ in Crores)		
		Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment
		Funded		Unfunded	Funded		Unfunded
I	Components of Employer Expense						
1	Current Service Cost	39.37	18.32	3.47	38.96	16.57	4.01
2	Interest Cost	39.20	14.60	4.68	32.66	12.36	3.33
3	Expected Return on Plan Assets	(41.26)	(17.63)	–	(35.25)	(15.66)	–
4	Curtailment Cost/(Credit)	–	–	–	–	–	–
5	Settlement Cost/(Credit)	–	–	–	–	–	–
6	Past Service Cost	–	–	–	–	–	–
7	Actuarial Losses/(Gains)	(7.72)	6.85	0.04	19.17	2.03	6.87
8	Total expense recognised in the Statement of Profit and Loss	29.59	22.14	8.19	55.54	15.30	14.21
	The Pension and Gratuity expenses have been recognised in “Contribution to Provident and other funds” and Leave Encashment in “Salaries and wages” under Note 23.						
		Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment
II	Actual Returns	35.87	16.66	–	35.83	16.25	–
III	Net Asset/(Liability) recognised in Balance Sheet						
1	Present Value of Defined Benefit Obligation	533.19	211.49	58.62	482.51	181.13	54.59
2	Fair Value of Plan Assets	520.47	220.29	–	479.85	207.08	–
3	Status [Surplus/(Deficit)]	(12.72)	8.80	(58.62)	(2.66)	25.95	(54.59)
4	Unrecognised Past Service Cost	–	–	–	–	–	–
5	Net Asset/(Liability) recognised in Balance Sheet	(12.72)	8.80	(58.62)	(2.66)	25.95	(54.59)
	– Current	(12.72)	8.80	(4.27)	(2.66)	25.95	(4.16)
	– Non-current	–	–	(54.35)	–	–	(50.43)
IV	Change in Defined Benefit Obligation (DBO)						
1	Present Value of DBO at the Beginning of the year	482.51	181.13	54.59	425.44	159.40	45.21
2	Current Service Cost	39.37	18.32	3.47	38.96	16.57	4.01
3	Interest Cost	39.20	14.60	4.68	32.66	12.36	3.33
4	Curtailment Cost/(Credit)	–	–	–	–	–	–
5	Settlement Cost/(Credit)	–	–	–	–	–	–
6	Plan Amendments	–	–	–	–	–	–
7	Acquisitions	–	–	–	–	–	–
8	Actuarial (Gains)/Losses	(13.11)	5.88	0.04	19.75	2.62	6.87
9	Benefits Paid	(14.78)	(8.44)	(4.16)	(34.30)	(9.82)	(4.83)
10	Present Value of DBO at the end of the year	533.19	211.49	58.62	482.51	181.13	54.59

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

		For the year ended 31st March, 2012 (₹ in Crores)			For the year ended 31st March, 2011 (₹ in Crores)											
		Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment									
V	Change in Fair Value of Assets															
1	Plan Assets at the beginning of the year	479.85	207.08	–	401.35	184.32	–									
2	Acquisition Adjustment	–	–	–	–	–	–									
3	Expected Return on Plan Assets	41.26	17.63	–	35.25	15.66	–									
4	Actuarial Gains/(Losses)	(5.39)	(0.97)	–	0.58	0.59	–									
5	Actual Company Contributions	19.53	4.99	–	76.97	16.33	–									
6	Benefits Paid	(14.78)	(8.44)	–	(34.30)	(9.82)	–									
7	Plan Assets at the end of the year	520.47	220.29	–	479.85	207.08	–									
VI	Actuarial Assumptions															
1	Discount Rate (%)	8.25	8.25	8.25	8.00	8.00	8.00									
2	Expected Return on Plan Assets (%)	8.25	8.25	–	8.00	8.00	–									
The estimates of future salary increases, considered in actuarial valuations take account of inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.																
VII	Major Category of Plan Assets as a % of the Total Plan Assets	As at 31st March, 2012			As at 31st March, 2011											
1	Government Securities/Special Deposit with RBI	28%			27%											
2	High Quality Corporate Bonds	24%			28%											
3	Insurance Companies*	40%			40%											
4	Mutual Funds	2%			3%											
5	Cash and Cash Equivalents	2%			2%											
6	Term Deposits	4%			–											
* In the absence of detailed information regarding plan assets which is funded with Insurance Companies, the composition of each major category of plan assets, the percentage or amount for each category to the fair value of plan assets has not been disclosed.																
VIII	Basis used to determine the Expected Rate of Return on Plan Assets	The expected rate of return on plan assets is based on the current portfolio of assets, investment strategy and market scenario. In order to protect the capital and optimise returns within acceptable risk parameters, the plan assets are well diversified.														
		For the year ended 31st March, 2012 (₹ in Crores)			For the year ended 31st March, 2011 (₹ in Crores)		For the year ended 31st March, 2010 (₹ in Crores)		For the year ended 31st March, 2009 (₹ in Crores)		For the year ended 31st March, 2008 (₹ in Crores)					
		Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment			
IX	Net Asset/(Liability) recognised in Balance Sheet (including experience adjustment impact)															
1	Present Value of Defined Benefit Obligation	533.19	211.49	58.62	482.51	181.13	54.59	425.44	159.40	45.21	370.84	145.04	45.64	341.30	136.22	40.36
2	Fair Value of Plan Assets	520.47	220.29	–	479.85	207.08	–	401.35	184.32	–	374.69	170.31	–	355.53	155.39	–
3	Status [Surplus/(Deficit)]	(12.72)	8.80	(58.62)	(2.66)	25.95	(54.59)	(24.09)	24.92	(45.21)	3.85	25.27	(45.64)	14.23	19.17	(40.36)
4	Experience Adjustment of Plan Assets [Gain/(Loss)]	(4.14)	(0.43)	–	4.99	2.55	–	7.34	2.32	–	1.50	3.53	–	2.96	(0.53)	–
5	Experience Adjustment of obligation [(Gain)/Loss]	(18.06)	6.48	0.59	42.85	20.19	8.96	(12.56)	2.37	3.64	(18.42)	(0.81)	2.96	(19.19)	0.24	2.52

(b) Amounts towards Defined Contribution Plans have been recognised under 'Contribution to Provident and other funds' in Note 23: ₹ 54.73 Crores (2011 - ₹ 50.38 Crores).

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

(viii) Micro, Small and Medium scale business entities:

A sum of ₹ 12.42 Crores is payable to Micro and Small Enterprises as at 31st March, 2012 (2011 - ₹ 4.60 Crores). There are no Micro, Small and Medium Enterprises, to whom the Company owes dues, which are outstanding for more than 45 days during the year and also as at 31st March, 2012. This information as required to be disclosed under the Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the Company.

(ix) The Company's significant leasing arrangements are in respect of operating leases for premises (residential, office, stores, godowns etc.). These leasing arrangements which are not non-cancellable range between 11 months and 9 years generally, or longer, and are usually renewable by mutual consent on mutually agreeable terms. The aggregate lease rentals payable are charged as "Rent" under Note 25.

With regard to certain other non-cancellable operating leases for premises, the future minimum rentals are as follows:

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
Not later than one year	13.54	13.30
Later than one year and not later than five years	16.72	20.74
Later than five years	2.00	3.16

(x) Interests in Joint Ventures:

The Company's interest, as a venturer, in jointly controlled entities (Incorporated Joint Ventures) is:

Name	Country of Incorporation	Percentage of ownership interests as at 31st March, 2012	Percentage of ownership interests as at 31st March, 2011
Maharaja Heritage Resorts Limited	India	25%	25%
Espirit Hotels Private Limited	India	26%	26%
Logix Developers Private Limited	India	26%	-

The Company's interest in these Joint Ventures is reported as Long Term investments (Note 11) and stated at cost. However, the Company's share of each of the assets, liabilities, income and expenses etc. (each without elimination of the effect of transactions between the Company and the Joint Venture) related to its interests in these Joint Ventures are:

	As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
I ASSETS		
Non-current assets		
1 Fixed assets	83.77	44.99
a) Tangible assets	44.94	44.97
b) Intangible assets	0.01	0.01
c) Capital work-in-progress-Tangible assets	38.82	0.01
2 Deferred tax assets (Net)	0.39	0.38
Current assets		
3 Current investments	4.60	-
4 Trade receivables	0.39	0.59
5 Cash and cash equivalents	1.00	0.22
6 Short-term loans and advances	0.37	0.37

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

		As at 31st March, 2012 (₹ in Crores)	As at 31st March, 2011 (₹ in Crores)
II	LIABILITIES		
	Non-current liabilities		
1	Long-term borrowings	25.98	0.02
2	Long-term provisions	0.01	0.01
	Current liabilities		
3	Trade payables	1.24	1.51
4	Other current liabilities	2.79	0.08
		For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
III	INCOME		
1	Revenue from operations	0.82	0.92
2	Other operating revenue	0.01	0.01
3	Other income	0.04	–
IV	EXPENSES		
1	Employee benefits expense	0.58	0.56
2	Depreciation and amortisation expense	0.01	0.01
3	Other expenses	0.40	1.13
4	Provision for tax	(0.08)	(0.13)

(xi) Derivative Instruments:

The Company uses forward exchange contracts and currency options to hedge its exposures in foreign currency related to firm commitments and highly probable forecasted transactions. The information on derivative instruments is as follows:

a) Forward exchange contracts outstanding as at year end:

(in Million)

Currency	Cross Currency	As at 31st March, 2012		As at 31st March, 2011	
		Buy	Sell	Buy	Sell
US Dollar	Indian Rupees	146.33	183.23	9.00	84.40
Euro	US Dollar	60.08	–	57.40	–
CHF	US Dollar	1.58	–	0.92	–
GBP	US Dollar	1.00	–	3.00	–
SEK	US Dollar	3.33	–	3.20	–
JPY	US Dollar	770.54	–	483.08	–

b) Currency option contracts outstanding as at year end:

(in Million)

Currency	Cross Currency	As at 31st March, 2012		As at 31st March, 2011	
		Buy	Sell	Buy	Sell
US Dollar	Indian Rupees	–	–	20.00	45.00
Euro	US Dollar	–	–	6.00	–

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

- c) Foreign exchange currency exposures that have not been hedged by a derivative instrument or otherwise as at year end:

(in Million)

Currency	Cross Currency	As at 31st March, 2012			As at 31st March, 2011		
		Buy	Sell	Net*	Buy	Sell	Net*
US Dollar	Indian Rupees	17.93	17.83	0.10	133.88	120.50	13.38
Euro	US Dollar	3.66	3.67	(0.01)	1.64	3.66	(2.02)
GBP	US Dollar	1.84	1.74	0.10	2.07	1.96	0.11
JPY	US Dollar	–	–	–	94.20	–	94.20
SEK	US Dollar	0.08	–	0.08	2.69	–	2.69
CHF	US Dollar	0.05	–	0.05	0.70	–	0.70
SGD	US Dollar	0.10	–	0.10	0.86	–	0.86
CAD	US Dollar	0.46	0.28	0.18	–	0.10	(0.10)
AUD	US Dollar	0.13	–	0.13	0.20	–	0.20
MYR	US Dollar	–	–	–	0.04	–	0.04

* Figures in brackets indicate open exports. Figures without brackets indicate open imports.

- (xii) The Employee Stock Option Scheme section in the Report on Corporate Governance and the disclosure in respect of Employees Stock Options which are outlined in this year's Annexure to the Report of the Directors are treated as an annexure to these accounts.

- (xiii) Gross Revenue from sale of products and services comprise*

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
FMCG		
– Cigarettes	22248.07	19821.16
– Branded Packaged Foods	3712.75	2893.71
– Others (Branded Garments, Educational and Stationery products, Personal Care products, Matches, Agarbattis etc.)	1827.18	1586.41
Hotels		
– Hotel Sales / Income from Hotel Services	996.30	991.47
Agri Business		
– Unmanufactured Tobacco	1163.03	1291.41
– Other Agri Products and Commodities (Soya, Spices, Coffee, Aqua, Agri Inputs etc.)	2344.82	1628.14
Paperboards, Paper and Packaging		
– Paperboards and Paper	2235.81	2017.67
– Printed Materials	343.90	297.91
TOTAL	34871.86	30527.88

* Net of sales returns and damaged stocks.

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

(xiv) Details of Raw Materials (including packing materials) consumed during the year

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
Unmanufactured Tobacco	1631.09	1811.04
Board, Film and Laminates	362.18	317.36
Filter Rods	253.82	191.40
Wheat	763.12	569.10
Edible Oils	294.52	195.68
Sugar	271.79	270.81
Wheat Flour (Maida)	270.31	236.40
Waste Paper and Pulp	603.01	560.46
Chemicals and Fragrances	475.02	408.31
Hardwood and Bamboo	339.24	284.13
Coffee	374.09	178.87
Others #	2022.72	1948.00
TOTAL	7660.91	6971.56

Others include Hotel Consumables, Inks and Solvents, Skimmed Milk Powder, Packing Materials etc.

(xv) Details of Purchases of Stock-in-Trade (purchase of goods for resale)

Soya Seeds	726.73	433.11
Wheat	371.99	80.45
Matches	231.47	238.77
Coffee	161.91	156.04
Others (Spices, Branded Garments, Agarbattis, Educational and Stationery products etc.)	545.11	551.35
TOTAL	2037.21	1459.72

(xvi)(a) Details of Opening and Closing Stock of Finished Goods (manufactured) and Stock-in-Trade (goods purchased for resale)
(₹ in Crores)

	As at 31st March, 2012	As at 31st March, 2011
Opening Stock		
Cigarettes	837.76	731.84
Branded Packaged Foods	133.98	86.12
Agri Products / Commodities (Soya, Spices, Coffee, Aqua, Agri Inputs etc.)	135.05	101.24
Paperboards and Paper	51.40	65.64
Printed Materials	6.49	4.74
Others (Branded Garments, Educational and Stationery products, Personal Care products, Matches, Agarbattis etc.)	339.36	213.45
TOTAL	1504.04	1203.03

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

(₹ in Crores)

	As at 31st March, 2012	As at 31st March, 2011
Closing Stock		
Cigarettes	944.33	837.76
Branded Packaged Foods	165.37	133.98
Agri Products / Commodities (Soya, Spices, Coffee, Aqua, Agri Inputs etc.)	117.88	135.05
Paperboards and Paper	62.33	51.40
Printed Materials	5.49	6.49
Others (Branded Garments, Educational and Stationery products, Personal Care products, Matches, Agarbattis etc.)	345.57	339.36
TOTAL	1640.97	1504.04

(b) Details of Opening and Closing Stock of Work-in-progress

Opening Stock		
Branded Packaged Foods	12.33	6.54
Paperboards and Paper	63.93	46.06
Printed Materials	13.69	12.88
Others (Branded Garments, Personal Care products)	8.87	9.67
TOTAL	98.82	75.15

Closing Stock		
Branded Packaged Foods	9.97	12.33
Paperboards and Paper	73.92	63.93
Printed Materials	11.67	13.69
Others (Branded Garments, Personal Care products)	5.33	8.87
TOTAL	100.89	98.82

(xvii) Value of Imports during the year (C.I.F. Basis)	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
Raw materials	925.16	844.90
Components and spare parts (including stores)	87.71	77.12
Capital goods	705.88	225.94
Other goods*	27.03	16.96
TOTAL	1745.78	1164.92

* Includes Goods purchased for resale, Packing Materials, Hotel Consumables and sundry items.

Notes to the Financial Statements

28. Additional Notes to the Financial Statements (Contd.)

(xviii) Expenditure in Foreign Currency during the year

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
Professional fees	31.42	30.25
Hotel reservation / Marketing expenses	30.85	31.57
Export promotion expenses	7.57	4.74
Agency commission	9.71	8.00
Interest	4.05	2.85
Licence fees	2.53	1.95
Miscellaneous expenditure*	27.38	23.24
TOTAL	113.51	102.60

* Includes Advertisement / Sales promotion, Training, Subscription fees, Export claims etc.

(xix) Value of Raw materials, Spare parts and Components consumed during the year

	(Percentage)		For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
	2012	2011		
Raw materials (including packing materials)				
Imported	13.04	13.46	998.88	938.50
Indigenous	86.96	86.54	6662.03	6033.06
TOTAL	100.00	100.00	7660.91	6971.56
Spare parts and Components				
Imported	28.80	29.31	67.70	62.41
Indigenous	71.20	70.69	167.37	150.55
TOTAL	100.00	100.00	235.07	212.96

(xx) Dividend remittance in foreign currency

Year of Remittance	On Account of Financial Year	No. of Non-Resident Shareholders	No. of Shares held	(₹ in Crores)
2011/2012	2010/2011	54	2,43,83,49,217	1085.07
2010/2011	2009/2010	56	1,22,14,39,474	1221.44

(xxi) Earnings in foreign exchange during the year

	For the year ended 31st March, 2012 (₹ in Crores)	For the year ended 31st March, 2011 (₹ in Crores)
Export of Goods (F.O.B.)	2099.99	2208.85
Hotel earnings	486.72	485.72
Freight and Insurance recoveries	27.75	28.83
Other earnings*	6.21	8.80
TOTAL	2620.67	2732.20

* Consist of finance and storage charges, Certified Emission Reduction (CER) credits and sundry recoveries.

Notes to the Financial Statements

29. Segment Reporting

PRIMARY SEGMENT INFORMATION (BUSINESS SEGMENTS)

(₹ in Crores)

	2012			2011		
	External Sales	Inter Segment Sales	Total	External Sales	Inter Segment Sales	Total
1. Segment Revenue						
FMCG - Cigarettes	22250.41	—	22250.41	19827.56	—	19827.56
FMCG - Others	5537.59	6.96	5544.55	4473.72	8.63	4482.35
FMCG - Total	27788.00	6.96	27794.96	24301.28	8.63	24309.91
Hotels	996.30	10.00	1006.30	991.47	9.41	1000.88
Agri Business	3507.85	2187.46	5695.31	2919.55	1828.44	4747.99
Paperboards, Paper and Packaging	2579.71	1550.08	4129.79	2315.58	1351.30	3666.88
Segment Total	34871.86	3754.50	38626.36	30527.88	3197.78	33725.66
Eliminations			(3754.50)			(3197.78)
Gross Revenue from sale of products and services			34871.86			30527.88
2. Segment Results						
FMCG - Cigarettes			6907.67			5766.75
FMCG - Others			(195.49)			(297.59)
FMCG - Total			6712.18			5469.16
Hotels			279.37			266.56
Agri Business			643.15			566.29
Paperboards, Paper and Packaging			936.78			819.24
Segment Total			8571.48			7121.25
Eliminations			(178.44)			(71.57)
Consolidated Total			8393.04			7049.68
Unallocated corporate expenses net of unallocated income			250.14			251.56
Profit before interest etc. and tax			8142.90			6798.12
Interest expense			66.98			58.32
Interest earned on loans and deposits, income from current and long term investments, profit and loss on sale of investments etc. - Net			821.61			528.36
Profit before tax			8897.53			7268.16
Tax expense			2735.16			2280.55
Profit for the year			6162.37			4987.61
3. Other Information						
	Segment Assets	Segment Liabilities*		Segment Assets	Segment Liabilities*	
FMCG - Cigarettes	5506.31	1907.00		4684.53	1612.75	
FMCG - Others	2610.00	621.01		2417.69	520.57	
FMCG - Total	8116.31	2528.01		7102.22	2133.32	
Hotels	3469.11	231.52		2952.87	224.43	
Agri Business	2212.02	510.37		2149.99	588.34	
Paperboards, Paper and Packaging	4810.37	456.48		4255.74	485.62	
Segment Total	18607.81	3726.38		16460.82	3431.71	
Unallocated Corporate Assets/Liabilities	10782.84	6872.38		9381.31	6457.15	
Total	29390.65	10598.76		25842.13	9888.86	
	Capital expenditure	Depreciation	Non Cash expenditure other than depreciation	Capital expenditure	Depreciation	Non Cash expenditure other than depreciation
FMCG - Cigarettes	585.09	204.96	0.86	312.89	192.16	2.58
FMCG - Others	272.77	103.34	25.27	112.05	93.24	6.68
FMCG - Total	857.86	308.30	26.13	424.94	285.40	9.26
Hotels	720.71	83.19	7.31	322.30	85.19	3.61
Agri Business	159.26	21.57	1.41	91.07	22.75	1.66
Paperboards, Paper and Packaging	593.77	237.38	3.17	249.53	231.32	14.26
Segment Total	2331.60	650.44	38.02	1087.84	624.66	28.79

* Segment Liabilities of FMCG - Cigarettes is before considering ₹ 763.31 Crores (2011 – ₹ 765.24 Crores) in respect of disputed taxes, the recovery of which has been stayed or where States' appeals are pending before Courts. These have been included under 'Unallocated Corporate Liabilities'.

Notes to the Financial Statements

29. Segment Reporting (Contd.)

SECONDARY SEGMENT INFORMATION (GEOGRAPHICAL SEGMENTS)

(₹ in Crores)

	2012	2011
1. Segment Revenue		
– Within India	32619.10	28064.21
– Outside India	2252.76	2463.67
Total	34871.86	30527.88
2. Segment Assets		
– Within India	18606.27	16459.07
– Outside India	1.54	1.75
Total	18607.81	16460.82
3. Capital Expenditure		
– Within India	2331.60	1087.84
– Outside India	–	–
Total	2331.60	1087.84

NOTES :

- (1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups: FMCG, Hotels, Paperboards, Paper and Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.
- (2) The business groups comprise the following:
 - FMCG : Cigarettes – Cigarettes, Cigars and Smoking Mixtures.
 - : Others – Branded Packaged Foods (Staples, Biscuits, Confectionery, Snack Foods, Pasta & Noodles, Ready to Eat Foods), Garments, Educational and other Stationery products, Matches, Agarbattis and Personal Care products.
 - Hotels – Hoteliering.
 - Paperboards, Paper and Packaging – Paperboards, Paper including Specialty Paper and Packaging including Flexibles.
 - Agri Business – Agri commodities such as soya, spices, coffee and leaf tobacco.
- (3) The geographical segments considered for disclosure are:
 - Sales within India.
 - Sales outside India.
- (4) Segment results of 'FMCG: Others' are after considering significant business development, brand building and gestation costs of Branded Packaged Foods and Personal Care Products businesses.
- (5) The Company's Agri Business markets agri commodities in the export and domestic markets; supplies agri raw materials to the Branded Packaged Foods Business and sources leaf tobacco for the Cigarettes Business. The segment results for the year are after absorbing costs relating to the strategic e-Choupal initiative.

Notes to the Financial Statements

30. Related Party Disclosures

1. ENTERPRISES WHERE CONTROL EXISTS:

i) Subsidiaries:

- a) Srinivasa Resorts Limited
- b) Fortune Park Hotels Limited
- c) Bay Islands Hotels Limited
- d) Russell Credit Limited and its subsidiary
Greenacre Holdings Limited
- e) Technico Pty Limited, Australia and its subsidiaries
Technico Agri Sciences Limited
Technico Technologies Inc., Canada
Technico Asia Holdings Pty Limited, Australia and its subsidiary
Technico Horticultural (Kunming) Co. Limited, China
- f) Wimco Limited and its subsidiaries
Pavan Poplar Limited
Prag Agro Farm Limited
- g) ITC Infotech India Limited and its subsidiaries
ITC Infotech Limited, UK
ITC Infotech (USA), Inc. and its subsidiary
Pyxis Solutions, LLC
- h) Wills Corporation Limited
- i) Gold Flake Corporation Limited
- j) Landbase India Limited
- k) BFIL Finance Limited and its subsidiary
MRR Trading & Investment Company Limited
- l) Surya Nepal Private Limited
- m) King Maker Marketing, Inc., USA

The above list does not include ITC Global Holdings Pte. Limited, Singapore (in liquidation)

ii) Other entities under control of the Company:

- a) ITC Sangeet Research Academy
- b) ITC Education Trust
- c) ITC Rural Development Trust

2. OTHER RELATED PARTIES WITH WHOM THE COMPANY HAD TRANSACTIONS

i) Associates & Joint Ventures:

Associates

- a) Gujarat Hotels Limited
- b) International Travel House Limited
- being associates of the Company, and
- c) Tobacco Manufacturers (India) Limited, UK
- of which the Company is an associate.

Associates of the Company's subsidiaries

- a) Russell Investments Limited
- b) Classic Infrastructure & Development Limited
- c) Divya Management Limited
- d) Antrang Finance Limited
- being associates of Russell Credit Limited, and
- e) ATC Limited
- being associate of Gold Flake Corporation Limited

Joint Ventures

- a) Maharaja Heritage Resorts Limited
- b) Espirit Hotels Private Limited
- c) Logix Developers Private Limited (w.e.f. 27.09.2011)

Notes to the Financial Statements

30. Related Party Disclosures (Contd.)

Joint Venture of the Company's subsidiary

- a) ITC Filtrona Limited
- being joint venture of Gold Flake Corporation Limited

ii) a) Key Management Personnel:

Y. C. Deveshwar	Executive Chairman
N. Anand	Executive Director
P. V. Dhobale	Executive Director
K. N. Grant	Executive Director
A. Bajjal	Non-Executive Director
S. Banerjee	Non-Executive Director
S. H. Khan	Non-Executive Director
A. V. Girija Kumar	Non-Executive Director
S. B. Mathur	Non-Executive Director
D. K. Mehrotra	Non-Executive Director
H. G. Powell	Non-Executive Director
P. B. Ramanujam	Non-Executive Director
A. Ruys	Non-Executive Director
B. Sen	Non-Executive Director
K. Vaidyanath	Non-Executive Director
B. Vijayaraghavan	Non-Executive Director

Members - Corporate Management Committee

- B. B. Chatterjee
A. Nayak
T. V. Ramaswamy
S. Sivakumar
K. S. Suresh
R. Tandon

b) Relatives of Key Management Personnel:

- Mrs. B. Deveshwar (wife of Mr. Y. C. Deveshwar)
Mrs. S. Chatterjee (wife of Mr. B. B. Chatterjee)

iii) Employee Trusts where there is significant influence:

- IATC Provident Fund
- IATC Staff X Provident Fund
- ITC Defined Contribution Pension Fund
- ITC Management Staff Gratuity Fund
- ITC Employees Gratuity Fund
- ITC Gratuity Fund 'C'
- ITC Pension Fund
- ILTD Seasonal Employees Pension Fund
- ITC Platinum Jubilee Pension Fund
- Tribeni Tissues Limited Provident Fund
- Tribeni Tissues Limited Gratuity Fund
- ITC Bhadrachalam Paperboards Limited Management Staff Pension Fund
- ITC Bhadrachalam Paperboards Limited Gratuity Fund 'A'
- ITC Bhadrachalam Paperboards Limited Gratuity Fund 'B'
- ITC Bhadrachalam Paperboards Limited Gratuity Fund 'C'
- ITC Bhadrachalam Paperboards Limited Staff Provident Fund
- ITC Hotels Limited Employees Superannuation Scheme
- ITC Hotels Limited Employees Gratuity Fund

Notes to the Financial Statements

30. Related Party Disclosures (contd.)

4. INFORMATION REGARDING SIGNIFICANT TRANSACTIONS/BALANCES

RELATED PARTY TRANSACTIONS SUMMARY		2012	2011	RELATED PARTY TRANSACTIONS SUMMARY		2012	2011
1.	Sale of Goods/Services Surya Nepal Private Limited King Maker Marketing, Inc.	155.41 18.78	140.25 22.17	13.	Donation ITC Rural Development Trust	1.50	1.78
2.	Purchase of Goods/Services ITC Infotech India Limited Wimco Limited International Travel House Limited ITC Filtrona Limited	99.01 151.76 57.74 172.17	91.67 184.08 59.23 131.41	14.	Sponsorship ITC Sangeet Research Academy	0.30	—
3.	Acquisition Cost of Fixed Assets Wimco Limited ITC Infotech India Limited	2.86 1.45	1.39 —	15.	Contribution to Employees' Benefit Plans IATC Provident Fund ITC Defined Contribution Pension Fund ITC Pension Fund	23.59 7.77 17.88	17.60 5.50 67.46
4.	Sale of Fixed Assets/Scraps ATC Limited	0.12	0.09	16.	Dividend Income Surya Nepal Private Limited	82.89	66.91
5.	Investments Purchased from Subsidiary Russell Credit Limited	297.16	—	17.	Dividend Payments Tobacco Manufacturers (India) Limited, UK	883.58	992.78
6.	Investment in Subsidiaries Landbase India Limited Wimco Limited	23.00 59.30	25.00 —	18.	Expenses Recovered Wimco Limited ITC Infotech India Limited Srinivasa Resorts Limited	1.16 6.75 1.84	3.90 4.80 1.61
7.	Acquisition of Investment Espirit Hotels Private Limited	1.04	2.13	19.	Expenses Reimbursed Srinivasa Resorts Limited ITC Infotech India Limited Surya Nepal Private Limited ATC Limited Fortune Park Hotels Limited	2.34 0.23 0.76 0.20 1.06	0.36 0.38 0.49 0.22 0.14
8.	Interest Income Mr. K. Vaidyanath Mr. T. V. Ramaswamy Mr. N. Anand Surya Nepal Private Limited	— — 0.01 4.05	0.04 0.04 0.01 —	20.	Loans Given ITC Infotech India Limited Surya Nepal Private Limited	303.85 106.88	239.61 —
9.	Remuneration to Key Management Personnel – Directors & Others Mr. Y. C. Deveshwar Mr. K. Vaidyanath	9.85 0.10	9.83 2.47	21.	Receipt towards Loan Repayment ITC Infotech India Limited	396.10	201.25
10.	Rent Paid Bay Islands Hotels Limited Russell Credit Limited Wimco Limited Technico Agri Sciences Limited Mrs. B. Deveshwar	1.15 1.49 1.69 1.01 0.54	1.00 0.84 0.51 0.95 0.54	22.	Advances Given during the year Wimco Limited	2.48	1.27
11.	Remuneration of Managers on Deputation reimbursed Bay Islands Hotels Limited ITC Infotech India Limited Fortune Park Hotels Limited International Travel House Limited	0.95 0.18 0.16 0.23	0.74 0.11 0.06 0.19	23.	Adjustment/Receipt towards Refund of Advances Wimco Limited ATC Limited	3.41 0.30	3.31 1.80
12.	Remuneration of Managers on Deputation recovered Srinivasa Resorts Limited Fortune Park Hotels Limited ITC Infotech India Limited ATC Limited	3.50 3.19 3.65 2.62	3.36 2.29 2.79 2.14	24.	Advances Received during the Year Surya Nepal Private Limited	156.80	102.69
				25.	Adjustment/Payment towards Refund of Advances Surya Nepal Private Limited	94.21	97.74
				26.	Deposit Received during the Year International Travel House Limited	0.01	—
				27.	Deposits Given during the Year Wimco Limited	50.00	—
				28.	Receipt towards Refund of Deposit Mr. Y. C. Deveshwar	—	0.05

(₹ in Crores)

RELATED PARTY TRANSACTIONS SUMMARY		2012	2011
29.	Balances as on 31st March		
i)	Receivables Surya Nepal Private Limited Maharaja Heritage Resorts Limited	8.65 4.89	10.39 5.79
ii)	Advances Given Wimco Limited Employee Trust - Gratuity Funds	24.74 8.80	25.67 25.95
iii)	Loans Given Surya Nepal Private Limited ¹ ITC Infotech India Limited ² BFIL Finance Limited ³	106.88 149.24 32.55	— 149.24 32.55
iv)	Deposits Given Wimco Limited ⁴ Greenacre Holdings Limited ⁵ Wills Corporation Limited ⁶ Russell Credit Limited ⁷	50.00 2.20 0.20 0.12	— 2.20 0.20 0.12
v)	Advances Taken Surya Nepal Private Limited	116.93	54.34
vi)	Deposits Taken International Travel House Limited	0.07	0.06
vii)	Payables ITC Infotech India Limited International Travel House Limited ITC Filtrona Limited Employees Trust - Pension Funds	0.61 4.28 2.82 12.72	1.76 4.46 1.96 2.66
viii)	Investment in Non-Convertible Debentures BFIL Finance Limited	15.00	15.00
30.	Provision for Subsidiary as on 31st March BFIL Finance Limited - Debts	47.55	47.55
31.	In addition, Remuneration of Managers on Deputation, absorbed ITC Infotech India Limited Landbase India Limited ITC Sangeet Research Academy	0.99 0.64 0.15	1.24 0.60 0.21

- Interest bearing. The maximum indebtedness during the year was ₹ 106.88 Crores (2011 - Nil)
- Interest free, repayable on demand. The maximum indebtedness during the year was ₹ 164.25 Crores (2011 - ₹ 206.25 Crores)
- Interest free. The maximum indebtedness during the year was ₹ 32.55 Crores (2011 - ₹ 32.55 Crores)
- The maximum indebtedness during the year was ₹ 50.00 Crores (2011 - Nil)
- The maximum indebtedness during the year was ₹ 2.20 Crores (2011 - ₹ 2.20 Crores)
- The maximum indebtedness during the year was ₹ 0.20 Crore (2011 - ₹ 0.20 Crore)
- The maximum indebtedness during the year was ₹ 0.12 Crore (2011 - ₹ 0.12 Crore)

Notes to the Financial Statements

31. Significant Accounting Policies

IT IS CORPORATE POLICY

Convention

To prepare financial statements in accordance with applicable Accounting Standards in India. A summary of important accounting policies is set out below. The financial statements have also been prepared in accordance with relevant presentational requirements of the Companies Act, 1956.

Basis of Accounting

To prepare financial statements in accordance with the historical cost convention modified by revaluation of certain Fixed Assets as and when undertaken.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the revised Schedule VI to the Companies Act, 1956 based on the nature of products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents.

Fixed Assets

To state Fixed Assets at cost of acquisition inclusive of inward freight, duties and taxes and incidental expenses related to acquisition. In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalised. Expenses capitalised also include applicable borrowing costs, if any.

To capitalise software where it is expected to provide future enduring economic benefits. Capitalisation costs include licence fees and costs of implementation / system integration services. The costs are capitalised in the year in which the relevant software is implemented for use.

To charge off as a revenue expenditure all upgradation/ enhancements unless they bring similar significant additional benefits.

Depreciation

To calculate depreciation on Fixed Assets, Tangible and Intangible, in a manner that amortises the cost of the assets after commissioning, over their estimated useful lives or, where specified, lives based on the rates specified in Schedule XIV to the Companies Act, 1956, whichever is lower, by equal annual instalments. Leasehold properties are amortised over the period of the lease.

To amortise capitalised software costs over a period of five years.

Revaluation of Assets

As and when Fixed Assets are revalued, to adjust the provision for depreciation on such revalued Fixed Assets, where applicable, in order to make allowance for consequent additional diminution in value on considerations of age, condition and unexpired useful life of such Fixed Assets;

to transfer to Revaluation Reserve the difference between the written up value of the Fixed Assets revalued and depreciation adjustment and to charge Revaluation Reserve Account with annual depreciation on that portion of the value which is written up.

Impairment of Assets

To provide for impairment loss, if any, to the extent, the carrying amount of assets exceed their recoverable amount. Recoverable amount is higher of an asset's net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

Impairment losses recognised in prior years are reversed when there is an indication that the impairment losses recognised no longer exist or have decreased. Such reversals are recognised as an increase in carrying amounts of assets to the extent that it does not exceed the carrying amounts that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised in previous years.

Investments

To state Current Investments at lower of cost and fair value; and Long Term Investments, including in Joint Ventures and Associates, at cost. Where applicable, provision is made to recognise a decline, other than temporary, in valuation of Long Term Investments.

Inventories

To state inventories including work-in-progress at lower of cost and net realisable value. The cost is calculated on weighted average method. Cost comprises expenditure incurred in the normal course of business in bringing such inventories to its location and includes, where applicable, appropriate overheads based on normal level of activity. Obsolete, slow moving and defective inventories are identified at the time of physical verification of inventories and, where necessary, provision is made for such inventories.

Revenue from sale of products and services

To recognise Revenue at the time of delivery of goods and rendering of services net of trade discounts to customers and Sales tax/ Value added tax recovered from customers but including excise duty on goods payable by the Company. Net revenue is stated after deducting such excise duty.

Investment Income

To account for Income from Investments on an accrual basis, inclusive of related tax deducted at source. To account for Income from Dividends when the right to receive such dividends is established.

Notes to the Financial Statements

31. Significant Accounting Policies (Contd.)

Proposed Dividend

To provide for Dividends (including income tax thereon) in the books of account as proposed by the Directors, pending approval at the Annual General Meeting.

Employee Benefits

To make regular monthly contributions to various Provident Funds which are in the nature of defined contribution schemes and such paid/payable amounts are charged against revenue. To administer such Funds through duly constituted and approved independent trusts with the exception of Provident Fund and Family Pension contributions in respect of Unionised Staff which are statutorily deposited with the Government.

To administer through duly constituted and approved independent trusts, various Gratuity and Pension Funds which are in the nature of defined benefit/contribution schemes. To determine the liabilities towards such schemes, as applicable, and towards employee leave encashment by an independent actuarial valuation as per the requirements of Accounting Standard – 15 on “Employee Benefits”. To determine actuarial gains or losses and to recognise such gains or losses immediately in Statement of Profit and Loss as income or expense.

To charge against revenue, actual disbursements made, when due, under the Workers’ Voluntary Retirement Scheme.

Lease Rentals

To charge Rentals in respect of leased premises and equipment to the Statement of Profit and Loss.

Research and Development

To write off all expenditure other than capital expenditure on Research and Development in the year it is incurred.

Capital expenditure on Research and Development is included under Tangible Assets.

Taxes on Income

To provide Current tax as the amount of tax payable in respect of taxable income for the period, measured using the applicable tax rates and tax laws.

To provide Deferred tax on timing differences between taxable income and accounting income subject to consideration of prudence, measured using the tax rates and tax laws that have been enacted or substantially enacted by the balance sheet date.

Not to recognise Deferred tax assets on unabsorbed depreciation and carry forward of losses unless there is virtual certainty that there will be sufficient future taxable income available to realise such assets.

Foreign Currency Translation

To account for transactions in foreign currency at the exchange rate prevailing on the date of transactions. Gains/Losses arising out of fluctuations in the exchange rates are recognised in the Statement of Profit and Loss in the period in which they arise.

To account for differences between the forward exchange rates and the exchange rates at the date of transactions, as income or expense over the life of the contracts.

To account for profit/loss arising on cancellation or renewal of forward exchange contracts as income/expense for the period.

To account for premium paid on currency options in the Statement of Profit and Loss at the inception of the option.

To account for profit/loss arising on settlement or cancellation of currency option as income/expense for the period.

To recognise the net mark to market losses in the Statement of Profit and Loss on the outstanding portfolio of options/forwards/swaps as at the Balance Sheet date, and to ignore the net gain, if any.

To account for gains/losses in the Statement of Profit and Loss on foreign exchange rate fluctuations relating to monetary items at the year end.

Claims

To disclose claims against the Company not acknowledged as debts after a careful evaluation of the facts and legal aspects of the matter involved.

Segment Reporting

To identify segments based on the dominant source and nature of risks and returns and the internal organisation and management structure.

To account for inter-segment revenue on the basis of transactions which are primarily market led.

To include under “Unallocated Corporate Expenses” revenue and expenses which relate to initiatives/costs attributable to the enterprise as a whole and are not attributable to segments.

Financial and Management Information Systems

To practise an Accounting System which unifies Financial and Cost Records and is designed to comply with the relevant provisions of the Companies Act, provide financial and cost information appropriate to the businesses and facilitate Internal Control.

On behalf of the Board

P. V. DHOBALE *Director* Y. C. DEVESHWAR *Chairman*
R. TANDON *Chief Financial Officer* B. B. CHATTERJEE *Company Secretary*

Kolkata
25th May, 2012