

# Consolidated Financial Statements

Balance Sheet	140
Statement of Profit and Loss	141
Cash Flow Statement	142
Notes	144
Auditors' Report	187



# Consolidated Balance Sheet as at 31st March, 2014

	Note		As at 31st March, 2014 (₹ in Crores)		31st March, 2014			As at larch, 2013 f in Crores)
EQUITY AND LIABILITIES								
Shareholders' funds								
Share capital	1		795.32		790.18			
Reserves and surplus	2	26	441.64	27236.96	22367.72	23157.90		
Minority interests				203.03		179.89		
Non-current liabilities								
Long-term borrowings	3		76.40		90.80			
Deferred tax liabilities (Net)	4A	1	306.99		1213.59			
Other Long term liabilities	5		42.74		40.47			
Long-term provisions	6		131.75	1557.88	144.75	1489.61		
Current liabilities								
Short-term borrowings	7		150.24		_			
Trade payables [Includes share of Joint Ventures ₹ 30.36 Crores (2013 - ₹ 23.94 Crores)]		2	106.25		1771.56			
Other current liabilities	8	3	673.10		3560.03			
Short-term provisions	9	5	956.47	11886.06	5194.39	10525.98		
TOTAL				40883.93		35353.38		
ASSETS								
Non-current assets								
Fixed assets	10							
Tangible assets		12	556.00		11728.45			
Intangible assets			73.83		100.54			
Capital work-in-progress - Tangible asse	ets	3	081.29		2041.37			
Intangible assets under development			36.08		20.66			
		15	747.20		13891.02			
Less: Provision for assets given on leas	e		5.67		5.67			
		15	741.53		13885.35			
Goodwill on consolidation			297.14		316.51			
Non-current investments	11		798.52		814.17			
Deferred tax assets (Net)	4B		35.52		24.11			
Long-term loans and advances	12	1	428.92		1246.30			
Other non-current assets	12A		1.24	18302.87	1.24	16287.68		
Current assets								
Current investments	13	6	485.50		5167.11			
Inventories	14	8	255.24		7522.09			
Trade receivables	15	2	439.21		1395.76			
Cash and bank balances	16	3	490.19		3828.30			
Short-term loans and advances	17		816.20		529.61			
Other current assets	18	1	094.72	22581.06	622.83	19065.70		
TOTAL				40883.93		35353.38		

The accompanying notes 1 to 31 are an integral part of the Financial Statements.

In terms of our report attached	On behalf of the Board				
For Deloitte Haskins & Sells Chartered Accountants	P. V. DHOBA	LE Dir	rector	Y. C. DEVESHWAR	Chairman
P. R. RAMESH Partner	R. TANDON	Chief Financial O	Officer	B. B. CHATTERJEE	Company Secretary

New Delhi, 23rd May, 2014



## Consolidated Statement of Profit and Loss for the year ended 31st March, 2014

	Note	For the year ended 31st March, 2014 (₹ in Crores)	For the year ended 31st March, 2013 (₹ in Crores)
Gross Income	19	50550.61	45102.45
Gross Revenue from sale of products and services		49247.28	43920.76
Less: Excise Duty		14262.58	12597.31
Net Revenue from sale of products and services		34984.70	31323.45
Other operating revenue		332.38	304.09
Revenue from operations	20	35317.08	31627.54
Other income	21	970.95	877.60
Total Revenue		36288.03	32505.14
Expenses			
Cost of materials consumed [Includes share of Joint Ventures ₹ 108.30 Crores (2013 - ₹ 83.62 Crores)]		10376.05	9069.82
Purchases of Stock-in-Trade		2976.98	3305.23
Changes in inventories of finished goods, work-in-progress, Stock-in-Trade and Intermediates	22	(112.74)	(256.84)
Employee benefits expense	23	2504.24	2145.63
Finance costs	24	6.37	87.18
Depreciation and amortisation expense [Includes share of Joint Ventures ₹ 1.91 Crores (2013 - ₹ 1.45 Crores)]		964.92	859.11
Other expenses	25	6520.66	6189.36
Total Expenses		23236.48	21399.49
Profit before tax		13051.55	11105.65
Tax expense:			
Current tax	26	3988.87	3088.05
Deferred tax	27	72.06	324.02
Profit after tax before share of results of associates and minority interests	ł	8990.62	7693.58
Less: Minority interests		109.81	96.38
Share of net profit of associates		10.57	10.87
Profit for the year		8891.38	7608.07
Earnings per share (Face Value ₹ 1.00 each)	28 (i)		
Basic		₹ 11.22	₹ 9.69
Diluted		₹ 11.09	₹ 9.56

The accompanying notes 1 to 31 are an integral part of the Financial Statements.

In terms of our report attached		On behalf o	f the Board	
For Deloitte Haskins & Sells Chartered Accountants	P. V. DHOBALE	Director	Y. C. DEVESHWAR	Chairman
P. R. RAMESH <i>Partner</i>	R. TANDON Ch	ief Financial Officer	B. B. CHATTERJEE	Company Secretary

New Delhi, 23rd May, 2014



# Consolidated Cash Flow Statement for the year ended 31st March, 2014

	F	31st Ma	ear ended rch, 2014 n Crores)	31st Ma	ear ended arch, 2013 in Crores)
A. Cash Flow from Operating Activities					
PROFIT BEFORE TAX			13051.55		11105.65
ADJUSTMENTS FOR:					
Depreciation and Amortisation Expense	9	964.92		859.11	
Finance costs		6.37		87.18	
Interest Income	(4	416.02)		(342.79)	
Dividend Income from Long Term Investments		(9.64)		(14.52)	
Dividend Income from Current Investments	(1	179.87)		(232.22)	
Loss on Sale of Fixed Assets - Net		5.21		25.30	
Net gain on sale of Current Investments etc.	(3	330.76)		(148.20)	
Gain on sale of Long Term Investments		(0.35)		(121.62)	
Doubtful and Bad Debts		20.34		9.72	
Doubtful and Bad Advances, Loans and Deposit	S	0.89		0.38	
Provision for Standard Assets		-		0.06	
Provision on Long Term Investments		20.67		-	
Excess of Carrying Cost over Fair Value of Curren		8.21		-	
Excess of Cost of Current Investments over Fair V	alue, reversed - Net	-		(25.80)	
Foreign Currency translations and transactions -	Net	15.73		6.49	
Impairment of Goodwill on consolidation		15.17	120.87	9.35	112.44
OPERATING PROFIT BEFORE WORKING CAPITA	AL CHANGES		13172.42		11218.09
ADJUSTMENTS FOR:					
Trade Receivables, Loans and Advances and O	her Assets (15	546.05)		(446.35)	
Inventories		754.57)		(985.44)	
Trade Payables, Other Liabilities and Provisions		156.26	(1844.36)	330.89	(1100.90)
CASH GENERATED FROM OPERATIONS			11328.06		10117.19
Income Tax Paid			(3984.48)		(3015.36)
NET CASH FROM OPERATING ACTIVITIES			<b>7343.58</b>		<b>7101.83</b>
			7545.50		7101.05
B. Cash Flow from Investing Activities					
Purchase of Fixed Assets	(28	387.16)		(2644.26)	
Sale of Fixed Assets		38.26		9.65	
Purchase of Current Investments etc.	(942	216.50)		(75659.79)	
Sale/Redemption of Current Investments etc.		268.59		75017.59	
Purchase of Long Term Investments	(	(25.73)		(53.33)	
Sale of Long Term Investments		24.10		134.44	
Dividend Income from Long Term Investments R	eceived	9.64		14.52	
Dividend Income from Current Investments Rece	eived 1	179.87		232.22	
Dividend from Associates		2.27		2.23	
Interest Received	3	373.95		265.43	
Investment in bank deposits					
(original maturity more than 3 months)	(28	366.50)		(3451.60)	
Redemption/Maturity of bank deposits					
(original maturity more than 3 months)	31	163.16		2681.48	
Investment in deposits with financial institutions		750.00)		(425.00)	
Redemption/Maturity of deposits with financial ir	stitutions 4	425.00		-	
Loans Given to Associates		-		(7.00)	
Loans Realised from Associates		1.40		-	
Loans Realised		5.57		2.07	
NET CASH USED IN INVESTING ACTIVITIES			(3254.08)		(3881.35)



## Consolidated Cash Flow Statement for the year ended 31st March, 2014

	For the year ended 31st March, 2014 (₹ in Crores)	For the year ended 31st March, 2013 (₹ in Crores)
C. Cash Flow from Financing Activities		
Proceeds from issue of Share Capital	691.08	922.31
Proceeds from Long-term Borrowings	5.81	0.35
Repayments of Long-term Borrowings	(15.04)	(12.06)
Proceeds from issue of shares by a subsidiary to minority shareholders	3.60	_
Net increase/(decrease) in Cash/Export Credit Facilities	150.24	(1.89)
Interest Paid	(47.73)	(70.93)
Net increase in Statutory Restricted Accounts Balances	17.36	15.16
Dividends Paid	(4238.60)	(3591.62)
Income Tax on Dividends Paid	(688.26)	(571.33)
NET CASH USED IN FINANCING ACTIVITIES	(4121.54)	(3310.01)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(32.04)	(89.53)
OPENING CASH AND CASH EQUIVALENTS	308.52	398.05
CLOSING CASH AND CASH EQUIVALENTS	276.48	308.52
Notes:		
<ol> <li>The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard - 3 "Cash Flow Statements".</li> </ol>		
2. CASH AND CASH EQUIVALENTS:		
Cash and Cash Equivalents as above	276.48	308.52
Other bank balances	3234.57	3513.87
Unrealised Gain/(Loss) on Foreign Currency Cash and		
Cash Equivalents	(20.86)	5.91
Cash and bank balances (Note 16)	3490.19	3828.30

The accompanying notes 1 to 31 are an integral part of the Financial Statements.

In terms of our report attached For Deloitte Haskins & Sells	On behalf of the Board				
Chartered Accountants	P. V. DHOBALE	Director	Y. C. DEVESHWAR	Chairman	
P. R. RAMESH Partner	R. TANDON Chief	f Financial Officer	B. B. CHATTERJEE	Company Secretary	

New Delhi, 23rd May, 2014



	As at 31st March, 2014 (No. of Shares)	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (No. of Shares)	As at 31st March, 2013 (₹ in Crores)
1. Share capital				
Authorised Ordinary Shares of ₹ 1.00 each	10,00,00,00,000	1000.00	10,00,00,00,000	1000.00
<b>Issued and Subscribed</b> Ordinary Shares of ₹ 1.00 each, fully paid	7,95,31,82,950	795.32	7,90,18,33,110	790.18
<ul> <li>A) Reconciliation of number of Ordinary Shares outstanding</li> </ul>				
As at beginning of the year	7,90,18,33,110	790.18	7,81,84,24,300	781.84
Add: Issue of Shares on exercise of Options	5,13,49,840	5.14	8,34,08,810	8.34
As at end of the year	7,95,31,82,950	795.32	7,90,18,33,110	790.18

### B) Shareholders holding more than 5% of the Ordinary Shares in the Company

	As at 31st March, 2014 (No. of Shares)	As at 31st March, 2014 %	As at 31st March, 2013 (No. of Shares)	As at 31st March, 2013 %
Tobacco Manufacturers (India) Limited	1,98,55,64,880	24.96	1,98,55,64,880	25.13
Life Insurance Corporation of India Specified Undertaking of the	1,10,28,29,844	13.87	96,18,42,593	12.17
Unit Trust of India	89,67,24,540	11.28	89,67,24,540	11.35

### C) Ordinary Shares allotted as fully paid up Bonus Shares for the period of five years immediately preceding 31st March

	2014 (No. of Shares)	2013 (No. of Shares)
Bonus Shares issued in 2010-11	3,82,67,01,530	3,82,67,01,530

### D) Rights, preferences and restrictions attached to the Ordinary Shares

The Ordinary Shares of the Company, having par value of ₹ 1.00 per share, rank *pari passu* in all respects including voting rights and entitlement to dividend.

### E) Shares reserved for issue under Options

	As at 31st March, 2014 (No. of Shares)	As at 31st March, 2013 (No. of Shares)
Ordinary Shares of ₹ 1.00 each	26,58,13,470	25,06,80,820

### Terms and Conditions of Options Granted

Each Option entitles the holder thereof to apply for and be allotted ten Ordinary Shares of the Company of ₹ 1.00 each upon payment of the exercise price during the exercise period. The exercise period commences from the date of vesting of the Options and expires at the end of five years from (i) the date of grant in respect of Options granted under the ITC Employee Stock Option Scheme (introduced in 2001) and (ii) the date of vesting in respect of Options granted under the ITC Employee Stock Option Scheme - 2006 & the ITC Employee Stock Option Scheme - 2010.

The vesting period for conversion of Options is as follows:

On completion of 12 months from the date of grant of the Options:	30% vests
On completion of 24 months from the date of grant of the Options:	30% vests
On completion of 36 months from the date of grant of the Options:	40% vests

The Options have been granted at the 'market price' as defined from time to time under the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999.



2. Reserves and surplus         Capital Reserve         At the beginning and at the end of the year         Capital Reserve on consolidation         At the beginning and at the end of the year         Capital Reserve on consolidation         At the beginning and at the end of the year         Capital Redemption Reserve         At the beginning of the year         Add: Consequent to change in Group's Interest         At the beginning of the year         Securities Premium Account         At the beginning of the year         Add: On issue of Shares         Consequent to change in Group's Interest         At the end of the year         Revaluation Reserve         At the beginning of the year         Revaluation Reserve         Add: Consequent to change in Group's Interest         At the beginning of the year         Add: Consequent to change in Group's Interest         Less: Depreciation         On disposal of fixed assets	5.13  3447.41 685.94  102.09  0.37  2.41	5.75 74.12 5.13 4133.35 99.31	5.13  2533.43 913.97 0.01 102.76 0.01 0.38 0.30	5.75 74.12 5.13 3447.41
At the beginning and at the end of the yearCapital Reserve on consolidation At the beginning and at the end of the yearCapital Redemption Reserve At the beginning of the yearAdd: Consequent to change in Group's Interest At the end of the yearSecurities Premium Account At the beginning of the year Add: On issue of Shares Consequent to change in Group's Interest At the end of the yearRevaluation Reserve At the beginning of the yearAt the end of the yearAdd: On issue of Shares Consequent to change in Group's Interest At the end of the yearAt the beginning of the year Add: Consequent to change in Group's Interest At the beginning of the yearAt the end of the yearAt the beginning of the year Add: Consequent to change in Group's Interest Less: Depreciation On disposal of fixed assets	3447.41 685.94 	74.12 5.13 4133.35	2533.43 913.97 0.01 102.76 0.01 0.38	74.12 5.13
Capital Reserve on consolidation At the beginning and at the end of the year Capital Redemption Reserve At the beginning of the year Add: Consequent to change in Group's Interest At the end of the year Securities Premium Account At the beginning of the year Add: On issue of Shares Consequent to change in Group's Interest At the end of the year Add: On issue of Shares Consequent to change in Group's Interest At the beginning of the year At the beginning of the year Add: Consequent to change in Group's Interest Less: Depreciation On disposal of fixed assets	3447.41 685.94 	5.13 4133.35	2533.43 913.97 0.01 102.76 0.01 0.38	5.13
Capital Redemption Reserve At the beginning of the year Add: Consequent to change in Group's Interest At the end of the year Securities Premium Account At the beginning of the year Add: On issue of Shares Consequent to change in Group's Interest At the end of the year Revaluation Reserve At the beginning of the year Add: Consequent to change in Group's Interest Less: Depreciation On disposal of fixed assets	3447.41 685.94 	5.13 4133.35	2533.43 913.97 0.01 102.76 0.01 0.38	5.13
Securities Premium Account At the beginning of the year Add: On issue of Shares Consequent to change in Group's Interest At the end of the year Revaluation Reserve At the beginning of the year Add: Consequent to change in Group's Interest Less: Depreciation On disposal of fixed assets	685.94  102.09  0.37	4133.35	913.97 0.01 102.76 0.01 0.38	
At the beginning of the year Add: Consequent to change in Group's Interest Less: Depreciation On disposal of fixed assets	0.37	99.31	0.01 0.38	
At the end of the year				102.09
Contingency Reserve At the beginning and at the end of the year		363.05		363.05
Foreign Currency Translation Reserve At the beginning of the year Add: Adjustment for translation of Non Integral Foreign Operations At the end of the year	120.04 45.05	165.09	96.61 23.43	120.04
Special Reserve under Section 45-IC of the RBI Act, 1934 At the beginning of the year Add: Transfer from Surplus in Statement of Profit and Loss At the end of the year	80.89 <u>6.91</u>	87.80	69.10 11.79	80.89
Employees Housing Reserve under Nepal labour laws At the beginning of the year Add: Transfer from Surplus in Statement of Profit and Loss At the end of the year	38.01 12.27	50.28	27.26 10.75	38.01
Subsidy Reserve At the beginning and at the end of the year		0.23		0.23
General Reserve At the beginning of the year Add: Consequent to change in Group's Interest Transfer from Surplus in Statement of Profit and Loss Less: Transfer to Surplus in Statement of Profit and Loss At the end of the year	13941.20  	14823.01	13254.73 0.02 750.93 64.48	13941.20
Hedging Reserve At the beginning of the year Add: Gain on mark to market of hedging instruments designated and effective as hedges of future cash flows (net of deferred tax ₹ 10.47 Crores) At the end of the year	_ 20.33	20.33	-	_
Surplus in Statement of Profit and Loss At the beginning of the year Add: Transfer from General Reserve Surplus brought forward for Joint Ventures Profit for the Year Less: Transfer to General Reserve Transfer to Special Reserve under Section 45-IC of the RBI Act, 1934 Employees Housing Reserve under Nepal labour laws Consequent to change in Group's Interest Proposed Dividend [₹ 6.00 (2013 - ₹ 5.25) per share] Income Tax on Dividend Proposed/Paid – Current Year – Earlier year's provision no longer required Share of Revenue reserves of Joint Ventures carried forward	4163.74 		2123.11 64.48 19.14 7608.07 750.93 11.79 10.75 0.04 4148.46 705.97 (0.61) 23.73	4162.74
At the end of the year TOTAL		6583.57 26411.02	-	4163.74 22341.66
Share of Joint Ventures - Note 28 (ii) (b)		30.62		26.06
GRAND TOTAL		26441.64		22367.72



	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
3. Long-term borrowings		
Unsecured Term loans – From Banks – From Others	  	0.02 1.88 1.90
Deferred payment liabilities	F1 00	CC 00
Sales tax deferment loans	51.00	66.38
TOTAL	52.49	68.28
Share of Joint Ventures - Note 28 (ii) (b)*	23.91	22.52
GRAND TOTAL	76.40	90.80

\* secured by hypothecation of certain fixed assets and current assets.

#### Terms of borrowings are as under:

#### Term loans from Banks:

Repayable in equated periodic instalments upto a 5 year period from the date of respective loan. These are repayable by 2014-15 and carry an interest of 11.25% p.a.

#### Term loans from Others:

Comprise two interest free loans. One of the loans is repayable by 2016-17 in annual instalments and the other loan stipulates repayment on the basis of 50% of the net profits earned by a subsidiary or the residual balance, whichever is less.

#### Sales tax deferment loans:

Repayable after a period of 10 to 14 years from the end of the month of respective loans. These are repayable by 2025-26 and are interest free.

#### Share of Joint Ventures:

Represents deferred payment liabilities which are repayable in 16 equal half yearly instalments alongwith interest. These are repayable by 2020-21 and carry an interest of 11.00% p.a.

The scheduled maturity of the Long-term borrowings are summarised as under:

	Term Loans	Deferred Payment Liabilities	Term Loans	Deferred Payment Liabilities
Borrowings repayable				
In the first year (Note 8)	0.39	19.82	0.42	14.63
Current maturities of long-term debt	0.39	19.82	0.42	14.63
In the second year	0.53	16.75	0.38	18.84
In the third to fifth year	0.96	40.86	1.47	43.39
After five years	-	17.30	0.05	26.67
Long-term borrowings	1.49	74.91	1.90	88.90



	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
4A. Deferred tax liabilities (Net)		
Deferred tax liabilities		
On fiscal allowances on fixed assets	1366.01	1218.06
On excise duty on closing stock	365.21	490.57
Other timing differences	19.90	7.15
	1751.12	1715.78
Share of Joint Ventures - Note 28 (ii) (b)	0.92	1.04
Total Deferred tax liabilities	1752.04	1716.82
Deferred tax assets		
On employees' separation and retirement etc.	67.47	49.28
On provision for doubtful debts/advances	14.60	12.01
On State and Central taxes etc.	318.60	408.83
Other timing differences	44.13	32.94
	444.80	503.06
Share of Joint Ventures - Note 28 (ii) (b)	0.25	0.17
Total Deferred tax assets	445.05	503.23
	1306.99	1213.59

(D. Defermed test excepts (Mat)		
4B. Deferred tax assets (Net)		
Deferred tax assets		
On fiscal allowances on fixed assets	4.59	3.17
On employees' separation and retirement etc.	19.77	8.28
On provision for doubtful debts/advances	4.82	2.26
On unabsorbed tax losses and depreciation*	3.75	3.80
Other timing differences	2.96	6.95
	35.89	24.46
Share of Joint Ventures - Note 28 (ii) (b)*	0.65	0.69
Total Deferred tax assets	36.54	25.15
Deferred tax liabilities		
On fiscal allowances on fixed assets	0.06	0.05
Other timing differences	0.95	0.98
	1.01	1.03
Share of Joint Ventures - Note 28 (ii) (b)	0.01	0.01
Total Deferred tax liabilities	1.02	1.04
	35.52	24.11

\* Set up based on virtual certainty of future taxable income available to realise such assets.



	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
5. Other Long term liabilities		
Trade payables	-	1.32
Sundry deposits	32.63	31.19
Others (Includes retention monies payable towards fixed assets etc.)	10.11	7.96
TOTAL	42.74	40.47

6. Long-term provisions		
Provision for employee benefits		
Retirement benefits	79.84	72.96
Other benefits	51.32	71.20
Provision for standard assets	0.09	0.09
TOTAL	131.25	144.25
Share of Joint Ventures - Note 28 (ii) (b)	0.50	0.50
GRAND TOTAL	131.75	144.75

7. Short-term borrowings		
Secured		
Loans from Banks		
Cash credit facilities	147.35	-
TOTAL	147.35	
Share of Joint Ventures - Note 28(ii) (b)	2.89	-
GRAND TOTAL	150.24	

Cash credit facilities are secured by hypothecation of certain fixed assets, investments and current assets, both present and future.



	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
8. Other current liabilities		
Current maturities of long-term debt (Note 3)	15.77	11.58
Interest accrued but not due on borrowings	1.81	0.32
Income received in advance	-	1.43
Unpaid dividend*	113.28	95.92
Unpaid matured deposits and interest accrued thereon		
Unpaid matured debentures / bonds and interest accrued thereon**	0.32	0.32
Sundry deposits	42.07	33.93
Other payables	3492.47	3410.61
(includes payables for fixed assets, statutory liabilities, advances from		
customers etc.)		
TOTAL	3665.72	3554.11
Share of Joint Ventures - Note 28 (ii) (b)	7.38	5.92
GRAND TOTAL	3673.10	3560.03

\* Represents dividend amounts either not claimed or kept in abeyance in accordance with Section 206A of the Companies Act, 1956, or such amounts in respect of which Prohibitory / Attachment Orders are on record with the Company.

\*\* Represents amounts which are subject matter of pending legal disputes, details in respect of which are on record with the Company, including an amount of ₹ 0.30 Crore (2013 - ₹ 0.30 Crore) maintained with a bank for which the Company has filed a suit.

9. Short-term provisions		
Current portion of long-term employee benefits		
Retirement benefits	54.04	44.93
Other benefits	48.53	18.89
Current taxation (net of advance payment)	269.41	275.49
Fringe benefit tax (net of advance payment)	1.55	1.55
Proposed dividend	4771.91	4148.46
Income tax on proposed dividend	810.99	705.03
TOTAL	5956.43	5194.35
Share of Joint Ventures - Note 28 (ii) (b)	0.04	0.04
GRAND TOTAL	5956.47	5194.39



									1
Fixed assets					Gross Block				
Particulars	@ As at 31st March, 2012	Additions	Withdrawals and adjustments	Foreign Currency Translation Reserve adjustments	@ As at 31st March, 2013	Additions	Withdrawals and adjustments	Foreign Currency Translation Reserve adjustments	@ As at 31st Marc 2014
Tangible assets									
Land									
Freehold*	1276.98	6.29	18.23	0.01	1265.05	41.62	6.77	_	1299
Leasehold	227.46	2.62	(16.76)	0.12	246.96	18.09	1.44	0.20	263
Buildings									
Freehold	2720.01	1001.92	9.71	0.50	3712.72	313.66	12.15	0.76	4014
Licensed Properties -									
Building Improvement	79.99	11.46	2.49	0.01	88.97	12.70	6.86	0.11	94
Plant and Equipment**	9793.73	1756.53	128.50	0.45	11422.21	1328.40	118.94	1.05	1263
Furniture and Fixtures	519.19	185.24	14.88	0.07	689.62	50.33	11.17	0.17	72
Vehicles	99.79 25.51	21.50 4.21	11.24 2.69	0.02	110.07	21.97	11.57	0.02	12
Office Equipment	25.51	4.21	2.69		27.05 1.72	6.20 1.38	(0.46)	0.10	3
Railway Sidings etc.		-	-	-				-	
Ohanna ( Jaint ) (and mar	14744.38	2989.77	170.98	1.20	17564.37	1794.35	169.57	2.41	1919
Share of Joint Ventures	64.82	9.96	1.03	-	73.75	0.36	0.02	-	74
TOTAL (A)	14809.20	2999.73	172.01	1.20	17638.12	1794.71	169.59	2.41	1926
Capital work-in-progress	2350.03	2612.95	2970.50	6.30	1998.78	2715.92	1711.87	29.13	303
Share of Joint Ventures	38.84	3.75	-	-	42.59	6.74	-	-	4
TOTAL (B)	2388.87	2616.70	2970.50	6.30	2041.37	2722.66	1711.87	29.13	308
Tangible assets (A+B)	17198.07	5616.43	3142.51	7.50	19679.49	4517.37	1881.46	31.54	2234
Intangible assets (acquired)									
Goodwill	4.90	-	-	-	4.90	-	-	-	
Trademarks	6.43	-	-	0.03	6.46	0.01	-	(0.01)	
Computer Software	295.96	24.02	0.19	0.03	319.82	17.12	0.43	0.04	33
Know-how, Business and Commercial Rights	88.53	-	-	1.24	89.77	-	-	(0.44)	8
	395.82	24.02	0.19	1.30	420.95	17.13	0.43	(0.41)	43
Share of Joint Ventures	0.23	0.06	-	-	0.29	0.02	-	-	(
TOTAL (C)	396.05	24.08	0.19	1.30	421.24	17.15	0.43	(0.41)	43
Intangible assets under development	7.59	28.08	15.01	_	20.66	29.22	13.80	_	3
Share of Joint Ventures	-	-	-	-	-	-	-	-	
TOTAL (D)	7.59	28.08	15.01	-	20.66	29.22	13.80	-	3
Intangible assets (C+D)	403.64	52.16	15.20	1.30	441.90	46.37	14.23	(0.41)	473
( , , , , , , , , , , , , , , , , , , ,								()	

### The above includes following assets given on operating lease:

	As at 31st March, 2014			2014	A	2013		
Particulars	Gross Block	Accumulated Depreciation	Net Block	Depreciation Charge for the year	Gross Block	Accumulated Depreciation	Net Block	Depreciation Charge for the year
Buildings	1.33	0.41	0.92	0.03	1.33	0.38	0.95	0.04
Plant and Equipment	323.52	192.96	130.56	17.30	310.31	176.53	133.78	12.54
Total	324.85	193.37	131.48	17.33	311.64	176.91	134.73	12.58



(7 in Croroo)

### Notes to the Consolidated Financial Statements

Fixed assets (contd.)												Crores)
Fixed assets (conta.)				Deprecia	tion and am	ortisation				N	et Book Val	ue
3 Particulars	Upto 31st March, 2012	For the year	On Withdrawals and adjustments	Foreign Currency Translation Reserve adjustments	Upto 31st March, 2013	For the year	On Withdrawals and adjustments	Foreign Currency Translation Reserve adjustments	Upto 31st March, 2014	As at 31st March, 2014	As at 31st March, 2013	As at 31st Marcl 2012
Tangible assets												
Land												
Freehold*	-	-	-	-	-	-	-	-	-	1299.90	1265.05	1276.98
Leasehold	22.36	1.15	-	0.12	23.63	6.13	0.07	0.20	29.89	233.92	223.33	205.10
Buildings												
Freehold	508.38	70.85	9.70	0.49	570.02	83.74	11.25	0.76	643.27	3371.72	3142.70	2211.63
Licensed Properties -												
Building Improvement	36.48	14.34	1.86	0.01	48.97	14.92	5.92	0.10	58.07	36.85	40.00	43.5
	4314.05	672.99	104.93	0.41	4882.52	756.58	88.94	0.93	5551.09	7081.63	6539.69	5479.68
Furniture and Fixtures	299.34	43.52	12.23	0.07	330.70	45.80	8.89	0.17	367.78	361.17	358.92	219.8
Vehicles	27.33	10.03	5.84	0.01	31.53	10.97	5.77	0.02	36.75	83.74	78.54	72.40
Office Equipment	11.19	1.55	2.07	0.02	10.69	1.61	2.10	0.07	10.27	23.54	16.36	14.3
Railway Sidings etc.	0.97	0.08	-	-	1.05	0.10	1.04	-	0.11	1.86	0.67	0.75
	5220.10	814.51	136.63	1.13	5899.11	919.85	123.98	2.25	6697.23	12494.33	11665.26	9524.28
Share of Joint Ventures	10.15	1.42	1.01	-	10.56	1.87	0.01	-	12.42	61.67	63.19	54.67
TOTAL (A)	5230.25	815.93	137.64	1.13	5909.67	921.72	123.99	2.25	6709.65	12556.00	11728.45	9578.95
Capital work-in-progress	-	-	-	-	-	-	-	-	-	3031.96	1998.78	2350.03
Share of Joint Ventures	-	-	-	-	-	-	-	-	-	49.33	42.59	38.84
TOTAL (B)	-	-	-	-	-	-	-	-	-	3081.29	2041.37	2388.87
Tangible assets (A+B)	5230.25	815.93	137.64	1.13	5909.67	921.72	123.99	2.25	6709.65	15637.29	13769.82	11967.82
Intangible assets (acquired)												
Goodwill	4.90	-	-	-	4.90	-	-	-	4.90	_	-	-
Trademarks	6.26	0.05	-	0.02	6.33	0.03	-	(0.01)	6.35	0.11	0.13	0.1
Computer Software	197.10	37.54	0.19	0.03	234.48	37.56	0.14	0.04	271.94	64.61	85.34	98.8
Know-how, Business and												
Commercial Rights	67.61	5.94	-	1.24	74.79	5.94	-	(0.44)	80.29	9.04	14.98	20.92
	275.87	43.53	0.19	1.29	320.50	43.53	0.14	(0.41)	363.48	73.76	100.45	119.9
Share of Joint Ventures	0.17	0.03	-	-	0.20	0.04	-	-	0.24	0.07	0.09	0.06
TOTAL (C)	276.04	43.56	0.19	1.29	320.70	43.57	0.14	(0.41)	363.72	73.83	100.54	120.0
Intangible assets under development	-	-	-	-	-	_	_	_	_	36.08	20.66	7.59
Share of Joint Ventures	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (D)	-	-	-	-	-	-	-	-	-	36.08	20.66	7.5
Intangible assets (C+D)	276.04	43.56	0.19	1.29	320.70	43.57	0.14	(0.41)	363.72	109.91	121.20	127.6
Provision for assets given												
on lease										5.67	5.67	5.67

@ Original Cost / Professional Valuation as at 30th June, 1986 in respect of assets of ITC Limited, as at 31st March, 1987 in respect of Surya Nepal Private Limited and as at 31st March, 1999 in respect of Bay Islands Hotels Limited.

Land Freehold includes the provisional purchase price of ₹ 17.29 Crores (2013 - ₹ 17.29 Crores) in respect of land at Bengaluru. Final purchase price is to be determined by the Karnataka Industrial Areas Development Board, on settlement of which and on execution of a Sale Deed, title will pass to the Company in 21 years time from the date of agreement.

Land Freehold includes certain lands at Munger with Gross Block - ₹ 1.16 Crores (2013 - ₹ 1.16 Crores) which stood vested with the State of Bihar under the Bihar Land Reforms Act, 1950 for which compensation has not yet been determined.

Litigation relating to the ITC Windsor land is pending. In the opinion of the management based upon legal advice, the Company's title to the property is tenable. Buildings Freehold include ₹ 1007.42 Crores (2013 - ₹ 898.22 Crores), aggregate cost of building on leasehold land situated at various locations. Trademarks are being amortised over 10 years.

Out of the total amount of "Know-how, Business and Commercial Rights" aggregating ₹ 89.33 Crores (2013 - ₹ 89.77 Crores) :-

- ₹ 59.97 Crores (2013 - ₹ 59.97 Crores) acquired in earlier years are being amortised over 10 years.

- ₹ 24.39 Crores (2013 - ₹ 24.83 Crores) acquired in earlier years and have been amortised over 5 years.

- ₹ 4.97 Crores (2013 - ₹ 4.97 Crores) acquired in earlier years and have been amortised over 4 years.

Depreciation for the year includes ₹ 0.37 Crore (2013 - ₹ 0.38 Crore) transferred from Revaluation Reserve in respect of revalued assets.

\* Based on the professional valuation, Wimco Limited has revalued a plot of land at Chennai by ₹ 45.87 Crores during 2010-11 and the same has been transferred to revaluation reserve account.

\*\* In respect of assets aggregating to ₹ 18.50 Crores (2013 - ₹ 18.50 Crores), the primary lease period has expired and balances reflected on this account have been fully realised or provided for.



		As at 31st March, 2014 (₹ in Crores) Quoted Unquoted	As at 31st March, 2013 (₹ in Crores) Quoted Unquoted
1.	Non-current investments (at cost unless otherwise stated)		
. ·   	Long Term TRADE INVESTMENTS INVESTMENT IN EQUITY INSTRUMENTS In Subsidiaries		
	ITC Global Holdings Pte. Limited (in liquidation) 89,99,645 Ordinary Shares US \$ 1.00 each, fully paid (cost ₹ 25.58 Crores, fully provided)	_	-
	In Associates International Travel House Limited 39,14,233 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (including goodwill of ₹ 11.89 Crores) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	21.87 56.44 78.31	21.87 49.52 71.39
	Gujarat Hotels Limited 17,33,907 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (including goodwill of ₹ 1.16 Crores) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	1.94 8.68 10.62	1.94 7.89 9.83
	ATC Limited 55,650 Equity Shares of ₹ 100.00 each, fully paid Cost of acquisition (net of capital reserve of ₹ 0.16 Crore) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014 1,39,125 Equity Shares of ₹ 100.00 each, partly paid Cost of acquisition (including goodwill of ₹ 0.30 Crore)	0.83 <u>1.06</u> 1.89 2.92	0.83 0.911.74 2.92
	Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014 Russell Investments Limited 42,75,435 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (net of capital reserve of ₹ 0.30 Crore) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	0.96 3.88 4.27 4.64 8.91	0.71 3.63 4.27 4.69 8.96
	Classic Infrastructure and Development Limited 54,00,000 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (including goodwill of ₹ 7.78 Crores) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	10.40 0.87 11.27	10.40 0.72 11.12
	Divya Management Limited 41,82,915 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (including goodwill of ₹ 1.09 Crores) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	6.93 0.14 7.07	6.93 0.11 7.04
	Antrang Finance Limited 43,24,634 Equity Shares of ₹ 10.00 each, fully paid Cost of acquisition (including goodwill of ₹ 0.10 Crore) Add / (Less) : Group Share of Profits / (Losses) upto 31.03.2014	4.40 0.30 4.70	4.40 0.24 4.64
	In Others VST Industries Limited 476 Equity Shares of ₹ 10.00 each, fully paid	0.01	0.01
	Hotel Leelaventure Limited 5,49,80,620 (2013 - 5,47,18,674) Equity Shares of ₹ 2.00 each, fully paid	200.17	199.64
	EIH Limited 9,21,78,024 Equity Shares of ₹ 2.00 each, fully paid	440.67	440.67
I	Ballarpur Industries Limited 11,14,503 (2013 - Nil) Equity Shares of ₹ 10.00 each, fully paid	1.46	_
	Punjab Anand Batteries Limited (in liquidation) 11,86,157 Equity Shares of ₹ 10.00 each, fully paid - under Board for Industrial and Financial Reconstruction's Order of 20.04.1989 (cost ₹ 1.19 Crores, fully provided)	_	_
	Carried over	731.24 37.72	721.54 37.13



	As at 31st March, 2014 (₹ in Crores) Quoted Unquoted	As at 31st March, 2013 (₹ in Crores) Quoted Unquoted
Non-current investments (at cost unless otherwise stated) (Contd.)		
Brought forward	731.24 37.72	721.54 37.13
ADE INVESTMENTS (Contd.)		
In Others (Contd.)		
Bihar Hotels Limited 8,00,000 Equity Shares of ₹ 2.00 each, fully paid	0.04	0.04
B. OTHER INVESTMENTS		
INVESTMENT IN EQUITY INSTRUMENTS		
Tourism Finance Corporation of India Limited 25,000 Equity Shares of ₹ 10.00 each, fully paid	0.05	0.05
Lotus Court Private Limited 2 Class G Shares of ₹ 48000.00 each, fully paid	2.34	2.34
Adyar Property Holding Company Limited 311 Equity Shares of ₹ 100.00 each, partly paid [cost ₹ 43.86 Crores, provided for ₹ 20.67 Crores (2013 - Nil)]	23.19	43.86
Andhra Pradesh Gas Power Corporation Limited 8,04,000 Equity Shares of ₹ 10.00 each, fully paid	2.32	2.32
Mirage Advertising and Marketing Limited 12,488 Equity Shares of ₹ 10.00 each, fully paid (cost ₹ 0.01 Crore, fully provided)	_	_
Bilaspur Cane Development Corporation Limited 100 Equity Shares of ₹ 10.00 each, fully paid (cost ₹ 1000.00)		
Prime Golf Ranking Private Limited 150 Equity Shares of ₹ 1.00 each, fully paid (cost ₹ 150.00)		
Woodlands Multispeciality Hospital Limited 13,050 Equity Shares of ₹ 10.00 each, fully paid	0.01	0.01
INVESTMENT IN GOVERNMENT OR TRUST SECURITIES		
Government Securities [cost ₹ 74000.00 (2013 - ₹ 76000.00)]	0.01	0.01
Government Securities - National Savings Certificates (cost ₹ 10000.00)		
National Savings Certificate, fully paid (Deposited with Government Authorities) (cost ₹ 5000.00)		
Kisan Vikas Patra, fully paid (Deposited with Government Authorities) (cost ₹ 6000.00)		
National Saving Certificate pledged at Mandi Samiti [cost ₹ 21000.00 (2013 - ₹ 27000.00)]		
Government Securities 5% Bikash Rinpatra, 2071 (Vikram Samvat Calendar Year) 6.5% Bikash Rinpatra, 2075 (Vikram Samvat Calendar Year)	- 1.60	5.27 1.60
Aggregate amount of quoted and unquoted investments	731.29 67.23	721.59 92.58
	798.52	814.17

Aggregate market value of quoted investments ₹ 847.16 Crores (2013 - ₹ 721.29 Crores). Aggregate provision for diminution in value ₹ 47.45 Crores (2013 - ₹ 26.78 Crores).



	As a 31st March, 2014 (₹ in Crores)	31st March, 2013
12. Long-term loans and advances		
Capital advances		
Unsecured, considered good	370.82	295.70
Security deposits		
Unsecured, considered good	676.55	594.46
Doubtful	3.05	2.96
	679.60	597.42
Less: Provision for doubtful deposits	3.05 676.55	2.96 594.46
Loans and advances to related parties		
Security deposits - unsecured, considered good	0.35	0.02
Loans and advances - secured, considered good	4.20	5.60
Loans and advances - unsecured, considered good	4.55	0.25 5.87
Advance tax (net of provisions) - unsecured, considered good	22.12	21.94
Fringe benefit tax (net of provisions) - unsecured, considered good	0.11	0.11
Other loans and advances (Comprise loans to employees, prepaid expenses, advances with statutory authorities etc.)		
Secured, considered good	-	0.47
Unsecured, considered good	352.80	326.65
Doubtful	16.75	15.52
	369.55	342.64
Less: Provision for doubtful loans and advances	16.75 352.80	15.52 327.12
TOTAL	1426.95	1245.20
Share of Joint Ventures - Note 28 (ii) (b)	1.97	1.10
GRAND TOTAL	1428.92	1246.30

12A. Other non-current assets		
Payments towards land/project development - unsecured, considered good*	1.24	1.24
TOTAL	1.24	1.24

\* Suit for partition of land is pending



	As at 31st March, 2014 (₹ in Crores) Quoted Unquoted	As at 31st March, 2013 (₹ in Crores) Quoted Unquoted
B. Current investments (at lower of cost and fair value)		
Investment in Preference Shares		
ICICI Bank Limited 310 Non-Cumulative, Non-Participating, Non-Voting, Preference Shares of ₹ 10000000.00 each, fully paid	185.76	160.94
Investment in Bonds		
India Infrastructure Finance Company Limited Nil (2013 - 43,570) 6.85% Tax Free Bonds of ₹ 100000.00 each, fully paid Nil (2013 - 3,000) 6.85% Tax Free Bonds of ₹ 100000.00 each, fully paid		429.87 29.57
Indian Railway Finance Corporation Limited 10,000 6.30% Tax Free Bonds of ₹ 100000.00 each, fully paid 10,00,000 7.18% Tax Free Bonds of ₹ 1000.00 each, fully paid 20,00,000 8.23% Tax Free Bonds of ₹ 1000.00 each, fully paid 4,35,012 8.00% Tax Free Bonds of ₹ 1000.00 each, fully paid	94.95 93.47 199.80 42.90	93.46 100.00  43.50
Power Finance Corporation Limited 1,500 8.09% Tax Free Bonds of ₹ 100000.00 each, fully paid 1,000 8.01% Tax Free Bonds of ₹ 1000000.00 each, fully paid 1,00,000 8.20% Tax Free Bonds of ₹ 1000.00 each, fully paid 12,95,560 8.18% Tax Free Bonds of ₹ 1000.00 each, fully paid	14.87 98.46 9.97 128.95	15.67 
National Housing Bank 1,03,785 Zero Coupon Bonds 2018 of ₹ 10000.00 each, fully paid	67.39	61.85
National Bank for Agriculture and Rural Development 4,100 Zero Coupon Bhavishya Nirman Bonds 2017 of ₹ 20000.00 each, fully paid 1,41,270 Zero Coupon Bhavishya Nirman Bonds 2019 of ₹ 20000.00 each,	6.05	5.55
fully paid	182.79	167.57
National Highways Authority of India 4,94,476 8.20% Tax Free Bonds of ₹ 1000.00 each, fully paid	49.31	49.45
Rural Electrification Corporation Limited 30,00,000 7.22% Tax Free Bonds of ₹ 1000.00 each, fully paid 1,000 8.01% Tax Free Bonds of ₹ 1000000.00 each, fully paid	281.29 98.47	300.00
Investment in Government or Trust Securities		
5% Bikash Rinpatra, 2071 (Vikram Samvat Calendar Year) National Saving Certificate pledged at Mandi Samiti	5.27	-
[cost ₹ 8000.00 (2013 - ₹ 13000.00)]		
Investment in Mutual Funds Birla Sun Life Fixed Term Plan - Series GO (369 Days) - Growth Nil (2013 - 1,00,00,000) Units of ₹ 10.00 each	_	10.00
Birla Sun Life Fixed Term Plan - Series GB - Growth (541 Days) 1,50,00,000 Units of ₹ 10.00 each	15.00	15.00
Birla Sun Life Fixed Term Plan - Series GQ (367 Days) - Growth Nil (2013 - 1,00,00,000) Units of ₹ 10.00 each	-	10.00
Birla Sun Life Fixed Term Plan - Series HY (368 Days) - Dividend - Payout 2,20,00,000 (2013 - Nil) Units of ₹ 10.00 each	22.00	_
Birla Sun Life Fixed Term Plan - Series IA (366 Days) - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	-
Birla Sun Life Fixed Term Plan - Series JA (366 Days) - Dividend - Payout 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00	-
Birla Sun Life Fixed Term Plan - Series JE (368 Days) - Dividend - Payout 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	-
Birla Sun Life Fixed Term Plan - Series JL (368 Days) - Dividend - Payout 80,00,000 (2013 - Nil) Units of ₹ 10.00 each Birla Sun Life Fixed Term Plan - Series JI (368 Days) - Growth	8.00	_
1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00	-
Birla Sun Life Fixed Term Plan - Series JL (368 Days) - Growth 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00	-
Birla Sun Life Fixed Term Plan - Series JQ (368 Days) - Growth 2,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	-
Carried over	1069.16 655.54	538.48 964.48



	As at 31st M (₹ in Cr Quoted	· ·	As at 31st March, 201 (₹ in Crores) Quoted Unquote	
. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	1069.16	655.54	538.48	964.48
Investment in Mutual Funds (Contd.)				
Birla Sun Life Fixed Term Plan - Series JT (367 Days) - Growth 3,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	35.00		-	
Birla Sun Life Fixed Term Plan - Series JY (367 Days) - Growth 3,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	35.00		_	
Birla Sun Life Fixed Term Plan - Series JZ (368 Days) - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
Birla Sun Life Fixed Term Plan - Series KC (368 Days) - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
Birla Sun Life Fixed Term Plan - Series KK (367 Days) - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		-	
Birla Sun Life Fixed Term Plan - Series KM (368 Days) - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
Birla Sun Life Floating Rate Long Term - Daily Dividend - Reinvestment 82,46,422 (2013 - 77,01,889) Units of ₹ 100.00 each		82.60		77.14
Birla Sun Life Floating Rate - Long Term Institutional Plan - Daily Dividend - Reinvestment Nil (2013 - 2,92,741) Units of ₹ 100.00 each		_		2.93
Birla Sun Life Interval Income Fund - Annual Plan VIII - Growth 5,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	50.00		_	2.00
Birla Sun Life Interval Income Fund - Annual Plan 2 - Growth Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_		25.00	
Birla Sun Life Interval Income Fund - Quarterly Plan - Series 1 - Dividend - Payout Nil (2013 - 30,00,000) Units of ₹ 10.00 each	_		3.00	
Birla Sun Life Savings Fund - Daily Dividend - Reinvestment 27,58,038 (2013 - 25,74,992) Units of ₹ 100.00 each		27.61		25.78
Birla Sun Life Savings Fund - Growth 12,32,931 (2013 - 23,17,351) Units of ₹ 100.00 each		26.60		50.00
Birla Sun Life Short Term Fund - Dividend - Payout 5,05,02,285 (2013 - Nil) Units of ₹ 10.00 each		50.50		_
Birla Sun Life Floating Rate Fund Short Term Plan - Growth Nil (2013 - 7,97,683) Units of ₹ 100.00 each	_		12.20	
Birla Sun Life Floating Rate Long Term - Daily Dividend 3,13,438 (2013 - Nil) Units of ₹ 100.00 each		3.14		-
Birla Sun Life Fixed Term Plan - Series FU - Dividend (366 Days) - Payout Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
Birla Sun Life Fixed Term Plan - Series FV - Growth (367 Days) Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	-		15.00	
Birla Sun Life Fixed Term Plan - Series KV (367 Days) Growth 30,00,000 (2013 - Nil) Units of ₹ 10.00 each	3.00		_	
BNP Paribas Money Plus Fund - Growth Nil (2013 - 5,28,96,512) Units of ₹ 10.00 each		-		71.23
Canara Robeco Treasury Advantage Fund - Daily Dividend 2,21,444 (2013 - 2,07,239) Units of ₹ 1000.00 each		27.47		25.71
Canara Robeco Liquid Fund - Growth Nil (2013 - 1,00,307) Units of ₹ 1000.00 each	-		13.91	
DSP BlackRock Fixed Maturity Plan - Series 93 - 12M - Dividend - Quarterly Payout 2,50,00,000 Units of ₹ 10.00 each	25.00		25.00	
DSP BlackRock Fixed Maturity Plan - Series 103 - 12M - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
DSP BlackRock Fixed Maturity Plan - Series 81 - 12M - Dividend - Quarterly Payout				
Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each DSP BlackRock Fixed Maturity Plan - Series 82 - 12M - Dividend -	-		15.00	
Quarterly Payout Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	-		15.00	
Carried over	1342.16	873.46	682.59	1217.27



	As at 31st M (₹ in Cr Quoted		As at 31st M (₹ in Ci Quoted	,
B. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	1342.16	873.46	682.59	1217.27
Investment in Mutual Funds (Contd.)				
DSP BlackRock Fixed Maturity Plan - Series 84 - 12M - Growth Nil (2013 - 5,00,00,000) Units of ₹ 10.00 each	-		50.00	
DSP BlackRock Money Manager Fund - Dividend Nil (2013 - 2,50,691) Units of ₹ 1000.00 each		_		25.07
DSP BlackRock Money Manager Fund - Growth Nil (2013 - 6,50,951) Units of ₹ 1000.00 each		_		100.00
DSP BlackRock Strategic Bond Fund - Institutional Plan - Daily Dividend Nil (2013 - 7,63,250) Units of ₹ 1000.00 each		_		76.86
DSP BlackRock Fixed Maturity Plan - Series 105 - 12M - Dividend - Quarterly Payout 3,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
DSP BlackRock Fixed Maturity Plan - Series 130 - 12M - Growth				
1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each DSP BlackRock Fixed Maturity Plan - Series 144 - 12M - Growth	15.00			
3,50,00,000 (2013 - Nil) Units of ₹ 10.00 each DSP BlackRock Fixed Maturity Plan - Series 146 - 12M - Growth	35.00		-	
2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each DSP BlackRock Fixed Maturity Plan - Series 147 - 3M - Dividend -	20.00		-	
Quarterly Payout 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
DSP BlackRock Fixed Maturity Plan - Series 149 - 12M - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
DSP BlackRock Fixed Maturity Plan - Series 151 - 12M - Growth 5,15,00,000 (2013 - Nil) Units of ₹ 10.00 each	51.50		_	
DSP BlackRock Fixed Maturity Plan - Series 43 - 12M - Growth Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
DSP BlackRock Fixed Maturity Plan - Series 87 - 12M - Growth Nil (2013 - 4,00,00,000) Units of ₹ 10.00 each	-		40.00	
DSP BlackRock Fixed Maturity Plan - Series 37 - 13M - Dividend Payout Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
DSP BlackRock Fixed Maturity Plan - Series 86 - 12M - Growth Nil (2013 - 4,50,00,000) Units of ₹ 10.00 each	_		45.00	
DWS Fixed Maturity Plan - Series 18 - Quarterly Dividend Plan - Payout Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
DWS Fixed Maturity Plan - Series 24 - Growth Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
DWS Fixed Maturity Plan - Series 24 - Dividend - Plan Nil (2013 - 70,00,000) Units of ₹ 10.00 each	-		7.00	
DWS Fixed Maturity Plan - Series 28 - Dividend - Payout 1,00,00,000 Units of ₹ 10.00 each	10.00		10.00	
DWS Fixed Maturity Plan - Series 31 - Dividend - Payout 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
DWS Fixed Maturity Plan - Series 36 - Dividend - Payout 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		-	
DWS Fixed Maturity Plan - Series 39 - Growth 	10.00		_	
DWS Fixed Maturity Plan Series 43 - Dividend - Payout 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
DWS Fixed Maturity Plan Series 48 - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		-	
DWS Fixed Maturity Plan Series 50 - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
DWS Fixed Maturity Plan Series 51 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
DWS Fixed Maturity Plan Series 62 - Growth 30,03,194 (2013 - Nil) Units of ₹ 10.00 each	3.00		-	
Carried over	1646.66	873.46	904.59	1419.20



	As at 31st M (₹ in Cr Quoted		As at 31st № (₹ in C Quoted	•
. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	1646.66	873.46	904.59	1419.20
Investment in Mutual Funds (Contd.) DWS Interval Fund Annual Plan - Series 1 - Growth				
2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00		_	
DWS Short Maturity Fund - Quarterly Dividend - Reinvestment Nil (2013 - 7,21,58,034) Units of ₹ 10.00 each	-		75.65	
DWS Treasury Fund - Investment - Quarterly Dividend - Reinvestment 7,60,07,335 (2013 - Nil) Units of ₹ 10.00 each		80.00		_
DWS Ultra Short Term Fund - Institutional Plan - Dividend - Reinvestment Nil (2013 - 10,00,72,130) Units of ₹ 10.00 each	_		100.07	
HDFC Annual Interval Fund Series 1 - Plan A - Growth Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
HDFC Cash Management Fund - Treasury Advantage Plan - Monthly Dividend 6,40,57,080 (2013 - Nil) Units of ₹ 10.00 each		65.00		_
HDFC Fixed Maturity Plan 369D January 2014 (1) Series 29 - Growth 11,00,000 (2013 - Nil) Units of ₹ 10.00 each	1.10		_	
HDFC Fixed Maturity Plan 369D February 2014 (2) Series 29 - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
HDFC Fixed Maturity Plan 369D June 2013 (1) Series 26 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
HDFC Fixed Maturity Plan 369D March 2014 (1) Series 29 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		-	
HDFC Fixed Maturity Plan 369D March 2014 (3) Series 29 - Growth 30,00,000 (2013 - Nil) Units of ₹ 10.00 each	3.00		_	
HDFC Fixed Maturity Plan 370D February 2014 (1) Series 29 - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
HDFC Fixed Maturity Plan 370D July 2013 (3) Series 26 - Flexi 5,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	50.00		-	
HDFC Fixed Maturity Plan 371D December 2012 (1) - Growth - Series 23 Nil (2013 - 1,60,00,000) Units of ₹ 10.00 each	_		16.00	
HDFC Fixed Maturity Plan 371D February 2014 (1) Series 29 - Growth 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00		_	
HDFC Fixed Maturity Plan 371D February 2014 (2) Series 29 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
HDFC Fixed Maturity Plan 371D November 2012 (1) - Flexi - Series 23 Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
HDFC Fixed Maturity Plan 371D November 2012 (2) - Flexi - Series 23 Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
HDFC Fixed Maturity Plan 384D March 2013 (1) Series 23 - Flexi 	30.00		30.00	
HDFC Fixed Maturity Plan 566D December 2012 (1) - Flexi - Series 24 5,00,00,000 Units of ₹ 10.00 each	50.00		50.00	
HDFC Fixed Maturity Plan 372D January 2013 (2) Series 23 - Growth Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
HDFC Fixed Maturity Plan 372D January 2013 (3) Series 23 - Growth Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_		25.00	
HDFC Floating Rate Income Fund - Short Term Plan - Growth Nil (2013 - 7,76,03,057) Units of ₹ 10.00 each		_		150.22
HDFC Fixed Maturity Plan 371D July 2012 (1) - Quarterly Dividend - Series 22 Nil (2013 - 1,00,00,000) Units of ₹ 10.00 each	_		10.00	
HDFC Fixed Maturity Plan 371D February 2013 (1) Series 23 - Growth Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
HDFC Fixed Maturity Plan 372D February 2013 (1) Series 23 - Growth Nil (2013 - 3,00,00,000) Units of ₹ 10.00 each	_		30.00	
HDFC Fixed Maturity Plan 370D September 2013 (2) Series 27 - Normal Dividend Payout 20,00,000 (2013 - Nil) Units of ₹ 10.00 each	2.00		_	
Carried over	1927.76	1018.46	1321.31	1569.42
	1327.70	1010.40	1021.01	1303.42



	As at 31st March, 2014 (₹ in Crores) Quoted Unquoted	(₹ in Crores)
Current investments (at lower of cost and fair value) (Contd.)		
Brought forward	1927.76 1018.46	1321.31 1569.42
Investment in Mutual Funds (Contd.)		
HDFC Short Term Opportunities Fund - Dividend 20,09,13,064 (2013 - Nil) Units of ₹ 10.00 each	202.32	-
ICICI Prudential Banking and PSU Debt Fund - Quarterly Dividend 4,92,90,221 (2013 - Nil) Units of ₹ 10.00 each	50.00	-
ICICI Prudential Blended Plan B - Quarterly Dividend Option - I 3,86,97,174 (2013 - Nil) Units of ₹ 10.00 each	40.30	_
ICICI Prudential Dynamic Bond Fund - Monthly Dividend 4,83,81,900 (2013 - Nil) Units of ₹ 10.00 each	50.22	-
ICICI Prudential Fixed Maturity Plan Series 64 - 367 Days Plan J Dividend Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_	20.00
ICICI Prudential Fixed Maturity Plan Series 65 - 502 Days Plan C Dividend 5,00,00,000 Units of ₹ 10.00 each	50.00	50.00
ICICI Prudential Fixed Maturity Plan Series 65 - 505 Days Plan J Dividend 2,50,00,000 Units of ₹ 10.00 each	25.00	25.00
ICICI Prudential Fixed Maturity Plan Series 66 - 366 Days Plan F Cumulative Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_	25.00
ICICI Prudential Fixed Maturity Plan Series 68 - 369 Days Plan E Cumulative 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00	_
ICICI Prudential Fixed Maturity Plan Series 68 - 369 Days Plan K Dividend 5,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	50.00	_
ICICI Prudential Fixed Maturity Plan Series 70 - 368 Days Plan K Cumulative 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	_
ICICI Prudential Fixed Maturity Plan Series 70 - 372 Days Plan L Cumulative 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	_
ICICI Prudential Fixed Maturity Plan Series 71 - 366 Days Plan C Dividend 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00	_
ICICI Prudential Fixed Maturity Plan Series 71 - 367 Days Plan G Dividend 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00	_
ICICI Prudential Fixed Maturity Plan Series 71 - 368 Days Plan K Cumulative 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	_
ICICI Prudential Fixed Maturity Plan Series 71 - 369 Days Plan E Dividend 4,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	45.00	_
ICICI Prudential Fixed Maturity Plan Series 71 - 371 Days Plan M Cumulative 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00	_
ICICI Prudential Fixed Maturity Plan Series 72 - 366 Days Plan C Cumulative 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00	_
ICICI Prudential Fixed Maturity Plan Series 72 - 366 Days Plan K Cumulative 5,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	50.00	_
ICICI Prudential Fixed Maturity Plan Series 72 - 366 Days Plan M Cumulative 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	_
ICICI Prudential Fixed Maturity Plan Series 72 - 368 Days Plan D Cumulative 3,11,00,000 (2013 - Nil) Units of ₹ 10.00 each	31.10	_
ICICI Prudential Fixed Maturity Plan Series 72 - Cumulative 10,00,000 (2013 - Nil) Units of ₹ 10.00 each	1.00	_
ICICI Prudential Fixed Maturity Plan Series 73 - 366 Days Plan A Cumulative 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00	_
ICICI Prudential Fixed Maturity Plan Series 73 - 368 Days Plan D Cumulative 3,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	35.00	_
ICICI Prudential Fixed Maturity Plan Series 73 - 368 Days Plan M Cumulative 30,00,000 (2013 - Nil) Units of ₹ 10.00 each	3.00	_
ICICI Prudential Fixed Maturity Plan Series 65 - 367 Days Plan H Dividend Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_	25.00
ICICI Prudential Fixed Maturity Plan Series 66 - 368 Days Plan B Cumulative Nil (2013 - 5,00,00,000) Units of ₹ 10.00 each	-	50.00
Carried over	2437.86 1361.30	1516.31 1569.42



	As at 31st M (₹ in Ci Quoted		As at 31st M (₹ in Ci Quoted	,
B. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2437.86	1361.30	1516.31	1569.42
Investment in Mutual Funds (Contd.)				
ICICI Prudential Fixed Maturity Plan Series 62 - 396 Days Plan F Dividend Nil (2013 - 3,00,00,000) Units of ₹ 10.00 each	_		30.00	
ICICI Prudential Fixed Maturity Plan Series 65 - 366 Days Plan I Dividend Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
ICICI Prudential Fixed Maturity Plan Series 65 - 366 Days Plan 1 Cumulative Nil (2013 - 10,00,000) Units of ₹ 10.00 each		_		1.00
ICICI Prudential Fixed Maturity Plan Series 65 - 367 Days Plan B Dividend Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
ICICI Prudential Interval Fund Annual Interval Plan IV - Growth 99,54,739 (2013 - 1,18,66,995) Units of ₹ 10.00 each	15.00		15.00	
ICICI Prudential Interval Fund II Quarterly Interval Plan F - Dividend 1,99,81,417 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
ICICI Prudential Interval Fund IV Quarterly Interval Plan B - Dividend 3,00,000,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		-	
ICICI Prudential Interval Fund Series VI Annual Interval Plan F - Cumulative 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		-	
ICICI Prudential Long Term - Quarterly Dividend Nil (2013 - 5,08,90,196) Units of ₹ 10.00 each		_		50.92
ICICI Prudential Money Market Fund - Daily Dividend 7,93,328 (2013 - Nil) Units of ₹ 100.00 each		7.95		_
ICICI Prudential Money Market Fund - Growth 9,18,485 (2013 - Nil) Units of ₹ 100.00 each		16.19		_
ICICI Prudential Ultra Short Term - Quarterly Dividend 19,40,59,829 (2013 - Nil) Units of ₹ 10.00 each		200.00		_
ICICI Prudential Ultra Short Term - Growth Nil (2013 - 6,56,07,614) Units of ₹ 10.00 each		-		75.00
ICICI Prudential Ultra Short Term Plan - Quarterly Dividend Nil (2013 - 2,51,04,051) Units of ₹ 10.00 each		_		25.10
IDFC Dynamic Bond Fund - Annual Dividend 4,64,29,475 (2013 - Nil) Units of ₹ 10.00 each		50.06		_
IDFC Fixed Maturity Plan 366 Days Series 74 - Periodic - Dividend Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
IDFC Fixed Term Plan Series 24 - Periodic - Dividend 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00		-	
IDFC Fixed Term Plan Series 67 - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
IDFC Fixed Term Plan Series 69 - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
IDFC Money Manager Fund - Investment Plan - Periodic Dividend 1,02,00,441 (2013 - 4,97,54,525) Units of ₹ 10.00 each		10.25		50.00
JPMorgan India Liquid Fund Super Institutional - Daily Dividend Reinvestment 2,54,69,354 (2013 - 94,90,992) Units of ₹ 10.00 each		25.55		9.51
JPMorgan India Short Term Income Fund - Weekly Dividend Reinvestment Nil (2013 - 7,68,62,273) Units of ₹ 10.00 each		_		77.02
JPMorgan India Treasury Fund Super Institutional Growth Nil (2013 - 9,05,73,539) Units of ₹ 10.00 each	_		116.24	
JPMorgan India Treasury Fund Super Institutional Dividend Payout Nil (2013 - 5,00,77,879) Units of ₹ 10.00 each	-		50.08	
JPMorgan India Fixed Maturity Plan Series 12 - Dividend 6,00,00,000 Units of ₹ 10.00 each	60.00		60.00	
JPMorgan India Fixed Maturity Plan Series 13 - Dividend 5,00,00,000 Units of ₹ 10.00 each	50.00		50.00	
JPMorgan India Fixed Maturity Plan Series 21 - Dividend 4,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	45.00		_	
Carried over	2732.86	1671.30	1892.63	1857.97



	As at 31st M (₹ in C Quoted	· · · · · · · · · · · · · · · · · · ·	As at 31st M (₹ in Ci Quoted	
Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2732.86	1671.30	1892.63	1857.97
Investment in Mutual Funds (Contd.)				
JPMorgan India Fixed Maturity Plan Series 31 - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
JPMorgan India Fixed Maturity Plan Series 6 - Dividend Payout Nil (2013 - 4,50,00,000) Units of ₹ 10.00 each	_		45.00	
Kotak Bond Scheme Plan A - Quarterly Dividend 2,30,90,646 (2013 - Nil) Units of ₹ 10.00 each		23.96		_
Kotak Bond (Short Term) - Monthly Dividend Nil (2013 - 12,32,02,476) Units of ₹ 10.00 each		_		125.00
Kotak Bond (Short Term) - Half - Yearly Dividend 2,49,65,867 (2013 - Nil) Units of ₹ 10.00 each		24.98		_
Kotak Fixed Maturity Plan Series 104 - Dividend 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Kotak Fixed Maturity Plan Series 106 - Dividend 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
Kotak Fixed Maturity Plan Series 107 - Dividend 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
Kotak Fixed Maturity Plan Series 96 - Growth Nil (2013 - 10,00,000) Units of ₹ 10.00 each		_		1.00
Kotak Fixed Maturity Plan Series 119 - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
Kotak Fixed Maturity Plan Series 136 - Growth 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
Kotak Fixed Maturity Plan Series 137 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Kotak Fixed Maturity Plan Series 138 - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
Kotak Fixed Maturity Plan Series 139 - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
Kotak Fixed Maturity Plan Series 143 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Kotak Fixed Maturity Plan Series 144 - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Kotak Fixed Maturity Plan Series 99 - Dividend 2,50,00,000 Units of ₹ 10.00 each	25.00		25.00	
Kotak Flexi Debt Scheme Plan A - Growth Nil (2013 - 5,37,02,616) Units of ₹ 10.00 each	_		75.00	
Kotak Flexi Debt Plan A - Quarterly Dividend Nil (2013 - 2,51,23,350) Units of ₹ 10.00 each	_		25.14	
Kotak Floater Short Term - Daily Dividend Reinvestment Nil (2013 - 6,551) Units of ₹ 1000.00 each		_		0.66
Kotak Floater Short Term - Growth 		0.82		15.00
Kotak Floater Long Term - Growth Nil (2013 - 10,45,70,180) Units of ₹ 10.00 each	_		150.00	
Kotak Fixed Maturity Plan Series 94 - Growth Nil (2013 - 2,00,00,000) Units of ₹ 10.00 each	_		20.00	
LIC Nomura Mutual Fund Fixed Maturity Plan Series 73 - 366 Days - Dividend Plan 80,00,000 (2013 - Nil) Units of ₹ 10.00 each	8.00		_	
L&T Fixed Maturity Plan Series 9 - Plan D - Dividend Payout 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00			
Reliance Dynamic Bond Fund - Quarterly Dividend Plan Reinvestment 2,40,51,908 (2013 - Nil) Units of ₹ 10.00 each	10.00	24.51		_
Reliance Fixed Horizon Fund - XXII - Series 14 - Dividend Plan Dividend Payout Nil (2013 - 1,00,00,000) Units of ₹ 10.00 each	-	21.01	10.00	
Carried over	2965.86	1745.57	2242.77	1999.63



1

	As at 31st M (₹ in C Quoted	· · ·	As at 31st M (₹ in Ci Quoted	,
3. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	2965.86	1745.57	2242.77	1999.63
Investment in Mutual Funds (Contd.)				
Reliance Fixed Horizon Fund - XXII - Series 21 - Dividend Plan Dividend Payout 2,00,000 Units of ₹ 10.00 each	20.00		20.00	
Reliance Fixed Horizon Fund - XXIV - Series 1 - Growth Plan 2,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
Reliance Fixed Horizon Fund - XXII - Series 10 - Dividend Plan Dividend Payout Nil (2013 - 1,00,00,000) Units of ₹ 10.00 each	-		10.00	
Reliance Fixed Horizon Fund - XXIV - Series 18 - Growth Plan 2,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
Reliance Fixed Horizon Fund - XXIV - Series 3 - Dividend Plan Dividend Payout 4,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	45.00		_	
Reliance Fixed Horizon Fund - XXV - Series 14 Growth Plan 	25.00		_	
Reliance Fixed Horizon Fund - XXV - Series 18 - Growth Plan 	25.00		_	
Reliance Fixed Horizon Fund - XXV - Series 2 - Dividend Plan Dividend Payout 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Reliance Fixed Horizon Fund - XXV - Series 4 - Dividend Plan Dividend Payout 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		_	
Reliance Fixed Horizon Fund - XXIII - Series 6 - Growth Plan Nil (2013 - 3,00,00,000) Units of ₹ 10.00 each	-		30.00	
Reliance Floating Rate Fund - Short Term Plan - Dividend Plan Dividend Payout 15,25,73,567 (2013 - Nil) Units of ₹ 10.00 each		152.57		_
Reliance Floating Rate Fund - Short Term Plan - Quarterly Dividend Plan Reinvestment Nil (2013 - 5,06,22,289) Units of ₹ 10.00 each		_		51.32
Reliance Interval Fund - Quarterly Plan - Series I - Dividend Plan Dividend Payout 3,99,15,379 (2013 - Nil) Units of ₹ 10.00 each	40.00		_	
Reliance Liquid Fund - Treasury Plan - Daily Dividend Option 1,04,769 (2013 - Nil) Units of ₹ 1000.00 each		16.02		_
Reliance Liquid Fund - Treasury Plan - Daily Dividend Reinvestment Option 24,530 (2013 - Nil) Units of ₹ 1000.00 each		3.75		_
Reliance Liquid Fund - Treasury Plan - Daily Dividend Option Nil (2013 - 64,423) Units of ₹ 1000.00 each		-		9.85
Reliance Liquid Fund Treasury Plan - Growth Plan Nil (2013 - 55,572) Units of ₹ 1000.00 each	-		15.49	
Reliance Liquidity Fund - Daily Dividend Reinvestment 1,90,371 (2013 - Nil) Units of ₹ 1000.00 each		19.04		_
Reliance Liquidity Fund - Growth Plan - Growth Option 81,282 (2013 - Nil) Units of ₹ 1000.00 each		15.60		_
Reliance Liquidity Fund - Daily Dividend Reinvestment Option 96,429 (2013 - Nil) Units of ₹ 1000.00 each		9.64		_
Reliance Liquid Fund Treasury Plan Daily Dividend Reinvestment 8,037 (2013 - 98,049) Units of ₹ 1000.00 each		0.80		9.86
Reliance Medium Term Fund - Quarterly Dividend Plan Dividend Reinvestment Nil (2013 - 4,80,38,202) Units of ₹ 10.00 each		_		52.84
Reliance Medium Term Fund - Dividend Plan Dividend Payout 5,58,13,715 (2013 - Nil) Units of ₹ 10.00 each		55.81		
Reliance Money Manager Fund - Growth Plan Growth Option Nil (2013 - 2,18,184) Units of ₹ 1000.00 each		_		26.66
Reliance Quarterly Interval Fund - Series II - Dividend Plan Dividend Payout 2,99,58,657 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
Reliance Short Term Fund - Dividend Plan Dividend Payout 5,09,50,204 (2013 - Nil) Units of ₹ 10.00 each		51.45		
Reliance Short Term Fund - Quarterly Dividend Plan Dividend Reinvestment Nil (2013 - 3,78,70,452) Units of ₹ 10.00 each		-		52.25
Carried over	3220.86	2070.25	2318.26	2202.41



	As at 31st March, 201 (₹ in Crores) Quoted Unquote	(₹ in Crores)
. Current investments (at lower of cost and fair value) (Contd.)		
Brought forward	3220.86 2070.25	2318.26 2202.41
Investment in Mutual Funds (Contd.)		
Reliance Yearly Interval Fund - Series 1 - Growth Plan 9,19,23,593 (2013 - Nil) Units of ₹ 10.00 each	100.00	-
Reliance Yearly Interval Fund - Series 2 - Growth Plan 9,16,64,070 (2013 - Nil) Units of ₹ 10.00 each	100.00	-
Reliance Yearly Interval Fund - Series 2 - Growth Plan Nil (2013 - 5,00,00,000) Units of ₹ 10.00 each	_	50.00
Reliance Yearly Interval Fund - Series 3 - Growth Plan Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_	25.00
Reliance Yearly Interval Fund - Series 8 - Dividend Plan Dividend Payout 5,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	50.00	_
SBI Debt Fund Series - 366 Days 30 - Dividend 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00	-
SBI Debt Fund Series - 366 Days 31 - Dividend 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00	-
SBI Debt Fund Series - 366 Days 47 - Dividend 4,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	45.00	-
SBI Debt Fund Series - 366 Days 52 - Dividend 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00	-
SBI Debt Fund Series - 366 Days 20 - Dividend Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_	25.00
SBI Debt Fund Series - 366 Days 22 - Growth Nil (2013 - 3,00,00,000) Units of ₹ 10.00 each	_	30.00
SBI Debt Fund Series - 366 Days 7 - Dividend Nil (2013 - 4,50,00,000) Units of ₹ 10.00 each	_	45.00
SBI Debt Fund Series - 366 Days 18 - Dividend Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_	15.00
SBI Short Term Debt Fund - Fortnightly Dividend 4,98,78,389 (2013 - Nil) Units of ₹ 10.00 each	50.97	
Sundaram Fixed Term Plan DC 15 Months Dividend Payout 1,50,00,000 Units of ₹ 10.00 each	15.00	15.00
Sundaram Fixed Term Plan EW 366 Days Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	-
Sundaram Fixed Term Plan EY 366 Days Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	_
Sundaram Fixed Term Plan FB 369 Days Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	-
Sundaram Fixed Term Plan FF 366 Days Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	_
TATA Fixed Maturity Plan Series 42 Scheme I - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	-
TATA Fixed Maturity Plan Series 45 Scheme C - Dividend 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	-
TATA Fixed Maturity Plan Series 45 Scheme D - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00	-
TATA Fixed Maturity Plan Series 45 Scheme E - Growth 	10.00	-
TATA Fixed Maturity Plan Series 46 Scheme A - Dividend 4,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	45.00	-
TATA Fixed Maturity Plan Series 46 Scheme B - Dividend 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00	-
TATA Fixed Maturity Plan Series 46 Scheme I - Growth 2,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00	-
TATA Fixed Maturity Plan Series 46 Scheme L - Growth 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00	-
Carried over	3795.86 2121.22	2 2523.26 2202.41



	As at 31st M (₹ in Cr Quoted		As at 31st № (₹ in C Quoted	
3. Current investments (at lower of cost and fair value) (Contd.)				
Brought forward	3795.86	2121.22	2523.26	2202.41
Investment in Mutual Funds (Contd.)				
TATA Fixed Maturity Plan Series 46 Scheme P - Growth 1,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	15.00		-	
TATA Fixed Maturity Plan Series 47 Scheme B Growth 	3.00		_	
TATA Fixed Maturity Plan Series 46 Scheme S - Growth 1,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
TATA Fixed Maturity Plan Series 42 Scheme A - Growth Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
UTI - Fixed Income Interval Fund - Annual Interval Plan Series - II Growth Plan 60,59,504 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
UTI - Fixed Income Interval Fund - IV - Annual Interval Plan - Growth 61,89,268 (2013 - Nil) Units of ₹ 10.00 each	10.00		_	
UTI - Floating Rate Fund - Short Term Plan - Growth 10,52,280 (2013 - Nil) Units of ₹ 1000.00 each		209.00		_
UTI - Floating Rate Fund - Short Term Plan - Institutional Growth Option Nil (2013 - 2,48,309) Units of ₹ 1000.00 each		_		25.00
UTI - Short Term Income Fund - Institutional Option - Flexi Dividend Payout 5,06,50,712 (2013 - Nil) Units of ₹ 10.00 each		50.65		_
UTI Fixed Term Income Fund Series XIII - III (549 Days) - Quarterly Dividend Payout 2,50,00,000 Units of ₹ 10.00 each	25.00		25.00	
UTI Fixed Term Income Fund Series XIV - II (366 Days) - Growth Plan Nil (2013 - 3,00,00,000) Units of ₹ 10.00 each	_		30.00	
UTI Fixed Term Income Fund Series XIV - V (366 Days) - Growth Nil (2013 - 2,50,00,000) Units of ₹ 10.00 each	_		25.00	
UTI Fixed Term Income Fund Series XIV - VII (367 Days) - Growth Plan Nil (2013 - 5,00,00,000) Units of ₹ 10.00 each	_		50.00	
UTI Fixed Term Income Fund Series XV - VI (368 Days) - Growth Plan 3,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	30.00		_	
UTI Fixed Term Income Fund Series XV - VII (369 Days) - Growth Plan 3,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	35.00		_	
UTI Fixed Term Income Fund Series XVI - VII (366 Days) - Growth Plan 2,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
UTI Fixed Term Income Fund Series XVII - I (369 Days) - Flexi Dividend Payout 	45.00		_	
UTI Fixed Term Income Fund Series XVII - II (369 Days) - Flexi Dividend Payout 	25.00		_	
UTI Fixed Term Income Fund Series XVII - X (367 Days) - Growth Plan 2,00,00,000 (2013 - Nil) Units of ₹ 10.00 each	20.00		_	
UTI Fixed Term Income Fund Series XVII - XIII (369 Days) - Growth Plan 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00		_	
UTI Fixed Term Income Fund Series XVII - XVI (367 Days) - Growth Plan 2,50,00,000 (2013 - Nil) Units of ₹ 10.00 each	25.00		_	
UTI Fixed Term Income Fund Series XIII - I (368 Days) - Quarterly Dividend Payout Nil (2013 - 1,50,00,000) Units of ₹ 10.00 each	_		15.00	
UTI Fixed Term Income Fund Series XIV - I (366 Days) - Growth Plan Nil (2013 - 5,00,00,000) Units of ₹ 10.00 each	_		50.00	
UTI - Floating Rate Fund - Short Term Plan - Daily Dividend Reinvestment Nil (2013 - 18,68,048) Units of ₹ 1000.00 each		_		201.17
Aggregate amount of quoted and unquoted investments	4093.86	2380.87	2733.26	2428.58
Total Current investments Share of Joint Ventures - Note 28 (ii) (b)	0.19	6474.73 10.58	0.19	<b>5161.84</b> 5.08
	0.13	<b>10.38</b>	0.13	<u>5.00</u>
GRAND TOTAL		6485.50		5167.11

Aggregate market value of quoted investments ₹ 4248.28 Crores (2013 - ₹ 2859.31 Crores). Aggregate excess of cost over fair value ₹ 177.96 Crores (2013 - ₹ 179.44 Crores).



	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
14. Inventories		
(At lower of cost and net realisable value)		
Stocks and shares	630.43	651.85
Raw materials (including packing materials)	4641.13	3640.28
Work-in-progress	147.71	166.00
Finished goods (manufactured)	2130.74	2443.01
Stock-in-trade (goods purchased for resale)	301.48	231.58
Stores and Spares	296.60	286.24
Intermediates - Tissue paper and Paperboards	75.29	75.55
TOTAL	8223.38	7494.51
Share of Joint Ventures - Note 28 (ii) (b)	31.86	27.58
GRAND TOTAL	8255.24	7522.09

15. Trade receivables				
Outstanding for a period exceeding six months from the date they are due for payment				
Secured, considered good	1.26		1.35	
Unsecured, considered good	49.53		32.12	
Doubtful	66.96		55.63	
	117.75		89.10	
Less: Provision for doubtful receivables	66.96	50.79	55.63	33.47
Others				
Secured, considered good	24.23		20.98	
Unsecured, considered good	2358.53		1339.78	
Doubtful	5.26		0.08	
	2388.02		1360.84	
Less: Provision for doubtful receivables	5.26	2382.76	0.08	1360.76
TOTAL		2433.55		1394.23
Share of Joint Ventures - Note 28 (ii) (b)		5.66		1.53
GRAND TOTAL		2439.21		1395.76



		As at arch, 2014 in Crores)		As at larch, 2013 f in Crores)
16. Cash and bank balances				
Cash and cash equivalents <sup>@</sup> Balances with Banks Current accounts Deposit accounts Cheques, drafts on hand Cash on hand Other bank balances	234.02 2.59 15.19 3.04	254.84	211.60 89.74 8.49 3.71	313.54
Earmarked balances	113.67		96.31	
In deposit accounts*	3120.90	3234.57	3417.56	3513.87
TOTAL		3489.41		3827.41
Share of Joint Ventures - Note 28 (ii) (b) @		0.78		0.89
GRAND TOTAL		3490.19		3828.30

<sup>®</sup> Cash and cash equivalents include cash on hand, cheques, drafts on hand, cash at bank and deposits with banks with original maturity of 3 months or less.

\* Represents deposits with original maturity of more than 3 months and includes deposits with remaining maturity of more than 12 months from the balance sheet date ₹ 400.84 Crores (2013 - ₹ 315.41 Crores).

17. Short-term loans and advances				
Unsecured, considered good unless otherwise stated				
Loans and advances to related parties				
Security deposits	0.10		0.44	
Loans and advances				
Secured, considered good	1.40		1.40	
Unsecured, considered good	11.92	13.42	0.02	1.86
Others				
With Statutory authorities		522.30		285.73
Commercial advances and deposits	4.50		4.50	
Secured, considered good Unsecured, considered good	4.50	186.30	4.50 171.69	176.19
Other loans and advances (Employees, unexpired expenses etc.)		100.30		170.19
Secured, considered good	0.52		0.41	
Unsecured, considered good	93.02	93.54	64.83	65.24
TOTAL		815.56		529.02
Share of Joint Ventures - Note 28 (ii) (b)		0.64		0.59
GRAND TOTAL		816.20		529.61
18. Other current assets				
Interest accrued on loans, deposits etc.		73.13		64.96
Interest accrued on investments		33.13		20.04
Deposits with financial institutions		750.00		425.00
Others*				
Unsecured, considered good	238.46		112.83	
Doubtful	1.05		0.80	
	239.51		113.63	
Less: Provision for doubtful assets	1.05	238.46	0.80	112.83
TOTAL		1094.72		622.83
Share of Joint Ventures - Note 28 (ii) (b)				
GRAND TOTAL		1094.72		622.83

\* Others comprise receivables on account of export incentives, claims, interest, rentals etc.



	For the year ended 31st March, 2014 (₹ in Crores)	For the year ended 31st March, 2013 (₹ in Crores)
19. Gross income		
Gross Revenue from sale of products and services*	49235.18	43903.34
Other operating revenue	331.10	303.56
Other income	970.69	876.79
TOTAL	50536.97	45083.69
Share of Joint Ventures - Note 28 (ii) (b)	13.64	18.76
GRAND TOTAL	50550.61	45102.45
* Net of sales returns and damaged stocks.		
20. Revenue from operations		
Sale of products		
[Includes share of Joint Ventures ₹ 10.61 Crores (2013 - ₹ 15.92 Crores)] Sale of services	46895.73	41888.79
[Includes share of Joint Ventures ₹ 1.49 Crores (2013 - ₹ 1.50 Crores)]	2351.55	2031.97
Gross Revenue from sale of products and services*	49247.28	43920.76
Other operating revenue [Includes share of Joint Ventures ₹ 1.28 Crores (2013 - ₹ 0.53 Crore)]	332.38	304.09
	49579.66	44224.85
Less: Excise duty attributable to products sold [Includes share of Joint Ventures ₹ 1.25 Crores (2013 - ₹ 0.99 Crore)]	14262.58	12597.31
TOTAL	35317.08	31627.54
* Net of sales returns and damaged stocks.		
21. Other income		
Interest income	415.97	342.60
Dividend income		
<ul> <li>Long-term investments</li> </ul>	9.64	14.52
- Current investments	179.66 189.30	231.67 246.19
Gain on sale of long-term investments	0.35 330.76	121.62
Net gain on sale of current investments		146.14
Other non-operating income TOTAL	<u> </u>	<u>20.24</u> 876.79
	0.26	0.81
Share of Joint Ventures - Note 28 (ii) (b) GRAND TOTAL	970.95	877.60
Interest income comprises interest from:		
a) Deposits with Banks/Financial Institutions	267.83	237.02
b) Current investments	116.28	72.75
c) Others (from customers, statutory authorities etc.)	31.86	32.83



			ar ended rch, 2014 า Crores)			ear ended rch, 2013 n Crores)
22. Changes in inventories of finished goods, work-in-progress, Stock-in-Trade and Intermediates						
Finished goods (manufactured)						
Opening stock	2443.01			1566.06		
Closing stock	2130.74	312.27		2443.01	(876.95)	
Work-in-progress						
Opening stock	166.00			111.09		
Closing stock	147.71	18.29		166.00	(54.91)	
Intermediates - Tissue paper and Paperboards						
Opening stock	75.55			79.67		
Closing stock	75.29	0.26		75.55	4.12	
Stock-in-Trade (goods purchased for resale)						
Opening stock	231.58			213.41		
Closing stock	301.48	(69.90)	260.92	231.58	(18.17)	(945.91)
Excise duties on increase/(decrease) of finished goods			(373.58)			689.15
TOTAL		-	(112.66)			(256.76)
Share of Joint Ventures - Note 28 (ii) (b)			(0.08)			(0.08)
GRAND TOTAL		-	(112.74)			(256.84)

23. Employee benefits expense		
Salaries and wages	2181.82	1831.81
Contribution to Provident and other funds	170.21	171.84
Staff welfare expenses	174.51	159.53
	2526.54	2163.18
Less: Recoveries made/reimbursements received	25.42	20.37
TOTAL	2501.12	2142.81
Share of Joint Ventures - Note 28 (ii) (b)	3.12	2.82
GRAND TOTAL	2504.24	2145.63

6.16	66.66
-	20.50
6.16	87.16
0.21	0.02
6.37	87.18
	<b>6.16</b> 0.21



	For the year ended 31st March, 2014 (₹ in Crores)	For the year ended 31st March, 2013 (₹ in Crores)
25. Other expenses		
Power and fuel	644.96	579.98
Consumption of stores and spare parts	244.80	227.25
Contract processing charges	741.15	609.57
Rent [Refer Note 28 (v)]	266.04	253.11
Rates and taxes [Refer Note 28 (ix)]	235.67	432.37
Insurance	61.71	49.25
Repairs		
– Buildings	55.28	52.98
– Machinery	171.82	146.99
– Others	46.84	37.37
Maintenance and upkeep	135.68	139.51
Outward freight and handling charges	786.04	891.79
Warehousing charges	103.17	71.02
Advertising/ Sales promotion	825.81	834.23
Market research	57.85	65.97
Design and product development	43.59	27.07
Hotel reservation/Marketing expenses	29.41	29.35
Retail accessories	160.00	185.38
Brokerage and discount - sales	10.65	9.21
Commission to selling agents	36.28	34.00
Doubtful and bad debts	20.34	9.66
Doubtful and bad advances, loans and deposits	0.81	0.35
Provision for standard assets	-	0.06
Provision on Long - term investments	20.67	-
Impairment of Goodwill on consolidation	15.17	9.35
Bank and credit card charges	22.80	20.95
Information technology services	122.58	100.72
Travelling and conveyance	317.70	290.87
Training and development	26.54	27.60
Legal expenses	24.58	15.79
Consultancy/Professional fees	199.80	174.63
Postage, telephone etc.	35.76	35.29
Printing and stationery	18.02	16.21
Net loss/(gain) on foreign currency transactions and translations	91.68	(9.52)
Excess of carrying cost over fair value of current investments/ Stocks and shares - Net	8.21	-
Excess of cost of current investments over fair value, reversed - Net	-	(25.80)
Loss on sale of fixed assets - Net	5.21	25.29
Loss on sale of stores and spare parts - Net	0.86	1.88
Miscellaneous expenses	927.02	804.62
TOTAL	6514.50	6174.35
Share of Joint Ventures - Note 28 (ii) (b)	6.16	15.01
GRAND TOTAL	6520.66	6189.36



	For the year ended 31st March, 2014 (₹ in Crores)	31st March, 2013
26. Current tax		
Income tax for the year Adjustments/(credits) related to previous years - Net <b>TOTAL</b> Share of Joint Ventures - Note 28 (ii) (b) <b>GRAND TOTAL</b>	4130.95 (145.67 <b>3985.28</b> 3.59 <b>3988.87</b>	) (54.44) <b>3085.05</b> 3.00
27. Deferred tax		
Deferred tax for the year Adjustments/(credits) related to previous years - Net <b>TOTAL</b> Share of Joint Ventures - Note 28 (ii) (b) <b>GRAND TOTAL</b>	15.30 56.93 <b>72.23</b> (0.17 <b>72.06</b>	41.20 <b>323.72</b> 0.30
28. Additional Notes to the Consolidated Financial Statements		
(i) Earnings per share:	2	2014 2013
Earnings per share have been computed as under:		
(a) Profit for the year (₹ in Crores)	889	1.38 7608.07
(b) Weighted average number of Ordinary shares outstanding	7,92,13,66	
<ul><li>(c) Effect of potential Ordinary shares on Employee Stock Options outsta</li><li>(d) Weighted average number of Ordinary shares in computing diluted</li></ul>	nding 9,40,71	,139 10,20,78,850
earnings per share [(b) + (c)] (e) Earnings per share on profit for the year (Face Value ₹1.00 per share)	8,01,54,38	,103 7,95,51,51,742
– Basic [(a)/(b)]	₹ 1	1.22 ₹ 9.69
<ul> <li>Diluted [(a)/(d)]</li> </ul>	₹ 1	1.09 ₹ 9.56
<ul> <li>(ii) (a) The subsidiaries (which alongwith ITC Limited, the parent, constitute Consolidated Financial Statements are:</li> </ul>	the Group) considered ir	the preparation of these

Name	Country of Incorporation	Percentage of ownership interest as at 31st March, 2014	Percentage of ownership interest as at 31st March, 2013
Srinivasa Resorts Limited	India	68	68
Fortune Park Hotels Limited	India	100	100
Bay Islands Hotels Limited	India	100	100
Surya Nepal Private Limited	Nepal	59	59
Landbase India Limited	India	100	100
BFIL Finance Limited	India	100	100
MRR Trading & Investment Company Limited (a100% subsidiary of BFIL Finance Limited)	India	100	100
Russell Credit Limited	India	100	100



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

Name	Country of Incorporation	Percentage of ownership interest as at 31st March, 2014	Percentage of ownership interest as at 31st March, 2013
Greenacre Holdings Limited (a 100% subsidiary of Russell Credit Limited)	India	100	100
Wimco Limited	India	98.21	98.21
Prag Agro Farm Limited (a100% subsidiary of Wimco Limited)	India	98.21	98.21
Pavan Poplar Limited (a100% subsidiary of Wimco Limited)	India	98.21	98.21
Technico Pty Limited	Australia	100	100
Technico Technologies Inc. (a100% subsidiary of Technico Pty Limited)	Canada	100	100
Technico Agri Sciences Limited (a100% subsidiary of Technico Pty Limited)	India	100	100
Technico Asia Holdings Pty Limited (a100% subsidiary of Technico Pty Limited)	Australia	100	100
Technico Horticultural (Kunming) Co. Limited (a100% subsidiary of Technico Asia Holdings Pty Limited)	China	100	100
ITC Infotech India Limited	India	100	100
ITC Infotech Limited (a100% subsidiary of ITC Infotech India Limited)	UK	100	100
ITC Infotech (USA), Inc. (a100% subsidiary of ITC Infotech India Limited)	USA	100	100
Pyxis Solutions, LLC (a100% subsidiary of ITC Infotech (USA), Inc.)	USA	100	100
Wills Corporation Limited	India	100	100
Gold Flake Corporation Limited	India	100	100
King Maker Marketing, Inc.	USA	100	100
WelcomHotels Lanka (Private) Limited	Sri Lanka	100	100
ITC Investments & Holdings Limited	India	100	100
North East Nutrients Private Limited*	India	76	-

\* With effect from 6th February, 2014.

ITC Global Holdings Pte. Limited, Singapore (a wholly owned subsidiary of ITC Limited), in liquidation, has not been considered in the preparation of these Consolidated Financial Statements.

The financial statements of all subsidiaries, considered in the Consolidated Accounts, are drawn upto 31st March other than for Surya Nepal Private Limited where it is upto 14th March.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

### (b) Interests in Joint Ventures:

The Group's interests in jointly controlled entities (incorporated Joint Ventures) are:

Name	Country of Incorporation	Percentage of ownership interest as at 31st March, 2014	Percentage of ownership interest as at 31st March, 2013
Maharaja Heritage Resorts Limited	India	50	50
Espirit Hotels Private Limited	India	26	26
Logix Developers Private Limited	India	26	26
ITC Essentra Limited (formerly known as ITC Filtrona Limited) (a joint venture of Gold Flake Corporation Limited)	India	50	50

The Group's interests in jointly controlled operations:

Technico Technologies Inc., Canada has entered into a farming arrangement with Shamrock Seed Potato Farm Limited for production and sale of Early Generation seed potatoes. The participating share of Technico Technologies Inc., Canada is 35% (2013 – 35%).

The financial statements of the Joint Ventures, considered in the Consolidated Accounts, are drawn upto 31st March other than for ITC Essentra Limited where it is upto 31st December.

(c) Investments in Associates:

The Group's Associates are:

Name	Country of Incorporation	Percentage of ownership interest as at 31st March, 2014	Percentage of ownership interest as at 31st March, 2013
Gujarat Hotels Limited	India	45.78	45.78
International Travel House Limited	India	48.96	48.96
Russell Investments Limited	India	25.43	25.43
Divya Management Limited	India	33.33	33.33
Antrang Finance Limited	India	33.33	33.33
ATC Limited	India	47.50	47.50
Classic Infrastructure and Development Limited	India	42.35	42.35

The financial statements of all Associates, considered in the Consolidated Accounts, are drawn upto 31st March.

During the year, the Group has received dividends aggregating ₹ 2.27 Crores (2013 - ₹ 2.23 Crores) in respect of the investments in associates.

(d) These Consolidated Financial Statements are based, in so far as they relate to amounts included in respect of subsidiaries, associates and joint ventures on the audited financial statements prepared for consolidation in accordance with the requirements of Accounting Standard - 21 (AS 21) on "Consolidated Financial Statements", Accounting Standard - 23 (AS 23) on "Accounting for Investments in Associates in Consolidated Financial Statements" and Accounting Standard - 27 (AS 27) on "Financial Reporting of Interests in Joint Ventures" by each of the included entities.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

(iii) (a) Claims against the Group not acknowledged as debts, are ₹ 445.15 Crores (2013 - ₹ 545.66 Crores). These comprise:

- Excise duty, Sales taxes and other Indirect taxes claims disputed by the Group relating to issues of applicability and classification aggregating ₹ 265.48 Crores (2013 ₹ 389.43 Crores).
- Local Authority taxes/cess/royalty on property, utilities etc. claims disputed by the Group relating to issues of applicability and determination aggregating ₹ 65.69 Crores (2013 - ₹ 50.55 Crores).
- Third party claims arising from disputes relating to contracts aggregating ₹ 41.95 Crores (2013 ₹ 43.62 Crores).
- Other matters aggregating ₹ 72.03 Crores (2013 ₹ 62.06 Crores).
- In respect of Surya Nepal Private Limited (SNPL), Excise, Income tax and VAT authorities issued Show Cause Notices (SCNs) and raised demands to recover taxes for different years on theoretical production of cigarettes. The basis for all these SCNs and demands is an untenable contention by the Revenue Authorities that SNPL could have produced more cigarettes than it has actually produced in a given year, by applying an input-output ratio allegedly submitted by SNPL in the year 1990-91 and, that, SNPL is liable to pay taxes on such cigarettes that could have been theoretically produced and sold. This, despite the fact that SNPL's cigarette factory is under 'physical control' of the Revenue Authorities and cigarettes produced are duly accounted for and certified as such by the Revenue Authorities.

The above basis of theoretical production has been rejected by the Supreme Court of Nepal vide its orders dated 29th October, 2009 and 1st April, 2010. In the said order of the Supreme Court of Nepal dated 1st April, 2010, the Excise demands (for the financial years 1998-99 to 2002-03) and Income tax demands (for the financial year 2001-02) were set aside. Citing the aforesaid decisions of the Supreme Court of Nepal, the Inland Revenue Department has, on 11th February, 2011 and 12th August, 2013 decided the following administrative review petitions in favour of SNPL relating to theoretical production:

- (i) Value Added Tax ₹ 11.88 Crores [Nepalese Rupee (NRs.) 19.01 Crores] for the financial year 2001-02 and 2007-08.
- (ii) Income Tax ₹ 3.07 Crores (NRs. 4.91 Crores) for the financial year 2005-06.

SNPL's counsel appearing in the matter has opined that the verdict of the Supreme Court of Nepal dated 29th October, 2009, which was delivered by a Full Bench of the Supreme Court of Nepal, will add substantial strength to SNPL's case in all the other matters relating to the issue of theoretical production.

Following is the status of pending demands and Show Cause Notices received from the Revenue Authorities based on similar untenable contention:

### (i) Excise Demands and Show Cause Notices

- 1. Excise demand letter dated 22nd February, 2008 for ₹ 9.34 Crores (NRs. 14.95 Crores) relating to the financial years 2003-04 to 2005-06. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 2nd April, 2008 and it has issued Show Cause Notices to the respondents.
- Excise demand letter dated 30th November, 2008 for ₹ 8.03 Crores (NRs. 12.85 Crores) relating to the financial year 2006-07. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 6th January, 2009 and it has issued Show Cause Notices to the respondents.
- 3. Show Cause Notice dated 19th January, 2010 seeking to demand ₹ 12.28 Crores (NRs. 19.65 Crores) by way of Excise Duty for the financial year 2007-08. SNPL's writ petition challenging the Notice was admitted by the Supreme Court of Nepal. On 7th March, 2010, the Supreme Court of Nepal issued interim order directing Inland Revenue Department not to raise demand, pending final disposal of the writ petition.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

### (ii) Value Added Tax (VAT) Demands

- VAT demand letter dated 8th August, 2007 for ₹ 3.58 Crores (NRs. 5.72 Crores) relating to the financial year 2002-03. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 12th September, 2007 and it has issued Show Cause Notices to the respondents.
- VAT demand letter dated 5th August, 2008 for ₹ 0.67 Crore (NRs. 1.07 Crores) relating to the financial year 2003-04. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 5th September, 2008 and it has issued Show Cause Notices to the respondents.
- VAT demand letter dated 10th July, 2009 for ₹ 6.69 Crores (NRs. 10.70 Crores) relating to the financial years 2004-05 to 2006-07. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 9th August, 2009 and it has issued Show Cause Notices to the respondents.

### (iii) Income Tax Demands

- 1. Income Tax demand letter dated 12th August, 2007 for ₹ 12.26 Crores (NRs. 19.61 Crores) relating to the financial year 2002-03. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 12th September, 2007 and it has issued Show Cause Notices to the respondents.
- Income Tax demand letter dated 15th September, 2008 for the financial year 2003-04. Out of a total demand of ₹ 1.41 Crores (NRs. 2.26 Crores), the basis of the demand for ₹ 1.19 Crores (NRs. 1.91 Crores) is on theoretical production. SNPL's writ petition, challenging the demand, has been admitted by the Supreme Court of Nepal on 8th December, 2008 and it has issued Show Cause Notices to the respondents.
- 3. Income Tax demand letter dated 16th October, 2009 for the financial year 2004-05. Out of a total demand of ₹ 1.41 Crores (NRs. 2.26 Crores), the basis of the demand for ₹ 1.35 Crores (NRs. 2.16 Crores) is on theoretical production. SNPL has filed an administrative review petition before the Director General, Inland Revenue Department on 18th December, 2009. The Director General without dealing with the issues raised by SNPL, summarily dismissed the petition by an order dated 2nd March, 2010. SNPL thereafter filed an appeal before the Revenue Tribunal, on 17th June, 2010. The Revenue Tribunal, vide its order dated 9th July, 2012 (received by SNPL on 2nd November, 2012), has directed Director General, Inland Revenue Department to reassess the case, which is pending.

SNPL considers that all the demands and show cause notice listed above have no legal or factual basis. Accordingly, SNPL is of the view that there is no liability that is likely to arise, particularly in the light of the decisions in favour of SNPL by the Supreme Court of Nepal and the Inland Revenue Department.

It is not practicable for the Group to estimate the closure of these issues and the consequential timings of cash flows, if any, in respect of the above.

- (b) Uncalled liability on shares partly paid ₹ 1.25 Crores (2013 ₹ 1.25 Crores).
- (c) Commitments: Estimated amount of contracts remaining to be executed on capital accounts and not provided for, including share of joint venture ₹ 8.89 Crores (2013 ₹ 8.77 Crores), are ₹ 1660.97 Crores (2013 ₹ 1833.39 Crores).
- (iv) Research and Development expenses for the year amount to ₹ 117.26 Crores (2013 ₹ 109.29 Crores).



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

(v) The Group's significant leasing arrangements are in respect of operating leases for premises (residential, office, stores, godowns etc.). These leasing arrangements which are not non-cancellable range between 11 months and 9 years generally, or longer, and are usually renewable by mutual consent on mutually agreeable terms. The aggregate lease rentals payable are charged as "Rent" under Note 25.

With regard to certain other non-cancellable operating leases for premises, the future minimum rentals are as follows :

	As at 31st March, 2014 (₹ in Crores)	As at 31st March, 2013 (₹ in Crores)
Not later than one year	21.47	16.42
Later than one year and not later than five years	14.62	16.54
Later than five years	1.55	1.54

(vi) The Group has adopted Accounting Standard - 15 (AS 15) on "Employee Benefits". These Consolidated Financial Statements include the obligations as per requirement of this standard except for those subsidiaries which are incorporated outside India who have determined the valuation/provision for employee benefits as per requirements of their respective countries. In the opinion of the management, the impact of this deviation is not considered material.

Defined Benefit Plans/Long Term Compensated Absences - As per Actuarial Valuations as on March 31, 2014 and recognised in the financial statements in respect of Employee Benefit Schemes:

			For the year ended 31st March, 2014 (₹ in Crores)			For the year ended 31st March, 2013 (₹ in Crores)			
			Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	
			Fun	ded	Unfunded	Fund	ded	Unfunded	
1	Со	mponents of Employer Expense							
	1	Current Service Cost	42.73	25.65	7.01	41.12	22.23	6.17	
	2	Interest Cost	52.50	22.06	7.62	42.94	17.49	5.75	
	3	Expected Return on Plan Assets	(54.90)	(21.78)	-	(46.06)	(19.09)	-	
	4	Curtailment Cost/(Credit)	-	-	-	-	-	-	
	5	Settlement Cost/(Credit)	-	-	-	-	-	-	
	6	Past Service Cost	-	-	-	-	-	-	
	7	Actuarial Losses/(Gains)	(7.01)	0.78	3.78	18.00	7.91	7.32	
	8	Total expense recognised in the Statement of Profit and Loss	33.32	26.71	18.41	56.00	28.54	19.24	

The Pension and Gratuity Expenses have been recognised in "Contribution to Provident and other funds" and Leave Encashment in "Salaries and wages" under Note 23.



28. Additional Notes to the Consolidated Financial Statements (Contd.)

		31	the year end st March, 20 (₹ in Crores)	14	For 31	r the year end st March, 20 (₹ in Crores)	led 13
		Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment
П	Actual Returns	38.02	19.04	-	61.31	23.41	-
III	Net Asset/ (Liability) recognised i Balance Sheet	n					
	<ol> <li>Present Value of Defined Bener Obligation</li> <li>Fair Value of Plan Assets</li> <li>Status [Surplus/(Deficit)]</li> <li>Unrecognised Past Service Co</li> <li>Net Asset/(Liability) recogni Balance Sheet         <ul> <li>Current</li> <li>Non-Current</li> </ul> </li> </ol>	600.02 601.39 1.37 ost –	276.08 243.75 (32.33) – (32.33) (32.23) (0.10)	90.66 – (90.66) – (90.66) (12.89) (77.77)	638.09 618.55 (19.54) – (19.54) (17.57) (1.97)	258.32 242.07 (16.25)  (16.25) (16.25)	82.10 - (82.10) - (82.10) (11.11) (70.99)
IV	Change in Defined Benefit Obligations (DBO)	(1.07)	(0.10)	(11.11)	(1.07)		(10.00)
	<ol> <li>Present Value of DBO at the Beginning of the year</li> <li>Current Service Cost</li> <li>Interest Cost</li> <li>Curtailment Cost/(Credit)</li> <li>Settlement Cost/(Credit)</li> <li>Past Service Cost</li> <li>Plan Amendments</li> <li>Acquisitions</li> <li>Actuarial (Gains)/Losses</li> <li>Benefits Paid</li> <li>Present Value of DBO at the end of the year</li> </ol>	638.09 42.73 52.50 - - - (23.89) (109.41) <b>600.02</b>	258.32 25.65 22.06    (1.96) (27.99) <b>276.08</b>	82.10 7.01 7.62 - - - 3.78 (9.85) <b>90.66</b>	552.53 41.12 42.94 - - - 33.25 (31.75) 638.09	229.80 22.23 17.49 – – – 12.23 (23.43) 258.32	70.06 6.17 5.75 - - - 7.32 (7.20) 82.10
V	Best Estimate of Employer's Expo Contribution for the next year	ected 67.85	30.27	-	57.64	40.89	-
VI	Change in Fair Value of Assets1Plan Assets at Beginning of the plan Assets at Beginning of the plan Assets at Beginning of the plan Asset2Acquisition Adjustment3Expected Return on Plan Asset4Actuarial Gains/(Losses)5Actual Company Contributions6Benefits Paid7Plan Assets at the end of the	ets 54.90 (16.88) 54.23 (109.41)	242.07 _ 21.78 (2.74) 10.63 (27.99) <b>243.75</b>	- - 0.52 (0.52)	533.14 - 46.06 15.25 55.85 (31.75) 618.55	233.63  19.09 4.32 8.46 (23.43) 242.07	- - 1.59 (1.59)
VII	Actuarial Assumptions						
	<ol> <li>Discount Rate (%)</li> <li>Expected Return on Plan Asse</li> </ol>	9.00 ets (%) 9.00	9.00 7.62 - 9.25	9.00	8.00 8.00	8.00 8.00 - 9.15	8.00

The estimates of future salary increases, considered in actuarial valuations take account of inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

VIII	-	jor Category of Plan Assets a % of the Total Plan Assets	As at 31st March, 2014	As at 31st March, 2013
	1	Government Securities/Special Deposit with RBI	32.95%	28.83%
	2	High Quality Corporate Bonds	26.63%	25.35%
	3	Insurer Managed Funds*	29.34%	35.86%
	4	Mutual Funds	2.26%	1.98%
	5	Cash and Cash Equivalents	4.97%	5.10%
	6	Term Deposits	3.50%	2.58%
	7	Equity	0.35%	0.30%

\* In the absence of detailed information regarding plan assets which is funded with Insurance Companies, the composition of each major category of plan assets, the percentage or amount for each category to the fair value of plan assets has not been disclosed.

### IX Basis used to determine the Expected Rate of Return on Plan Assets

The expected rate of return on plan assets is based on the current portfolio of assets, investment strategy and market scenario. In order to protect the capital and optimise returns within acceptable risk parameters, the plan assets are well diversified.

			31s		r ended h, 2014 pres)	31s		r ended n, 2013 pres)	31s		r ended n, 2012 pres)	31s	he yea t March ₹ in Crc	<i>'</i>	31s		r ended n, 2010 pres)
			Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment	Pension	Gratuity	Leave Encashment
X	in Ba	Asset / (Liability) recognised alance Sheet (including erience adjustment impact)															
	1	Present Value of Defined Benefit Obligation	600.02	276.08	90.66	638.09	258.32	82.10	552.53	229.80	70.06	499.99	201.29	65.48	442.61	180.39	55.12
	2	Fair Value of Plan Assets	601.39	243.75	-	618.55	242.07	-	533.14	233.63	-	492.05	222.71	-	412.49	203.78	-
	3	Status [Surplus/(Deficit)]	1.37	(32.33)	(90.66)	(19.54)	(16.25)	(82.10)	(19.39)	3.83	(70.06)	(7.94)	21.42	(65.48)	(30.12)	23.39	(55.12)
	4	Experience Adjustment of Plan Assets [Gain/(Loss)]	(4.59)	(0.32)	-	13.24	3.35	-	(4.25)	(0.61)	-	4.08	2.27	-	7.50	1.28	-
	5	Experience Adjustment of Obligation [(Gain)/Loss]	(21.02)	7.75	4.34	(29.41)	2.52	3.27	(18.01)	6.96	0.40	42.69	21.00	9.68	(13.79)	1.82	3.57

Amounts towards Defined Contribution Plans have been recognised under "Contribution to Provident and other funds" in Note 23.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

### (vii) Derivative Instruments:

The Group uses forward exchange contracts and currency options to hedge its exposures in foreign currency related to firm commitments and highly probable forecasted transactions. The information on derivative instruments is as follows: a) Forward exchange contracts outstanding as at year end:

, · · · · · · · · · · · · · · · · · · ·					(in Million)
		As at 31st	March, 2014	As at 31st M	March, 2013
Currency	Cross Currency	Buy	Sell	Buy	Sell
US Dollar	Indian Rupee	54.01	222.16	135.97	175.93
Euro	US Dollar	28.60	9.60	75.54	7.91
CHF	US Dollar	0.40	-	2.24	-
GBP	US Dollar	-	3.40	-	0.82
SEK	US Dollar	-	-	4.00	-
JPY	US Dollar	312.36	-	215.65	_
Euro	Indian Rupee	-	-	0.02	-
AUD	US Dollar	-	-	-	0.50
DKK	US Dollar	7.50	-	12.00	-
NOK	US Dollar	1.70	-	1.50	-
USD	Nepalese Rupee	0.82	-	-	-
Euro	Nepalese Rupee	4.41	-	-	-
GBP	Nepalese Rupee	0.11	-	-	-

b) Currency option contracts outstanding as at year end:

		As at 31st M	<i>l</i> larch, 2014	As at 31st March, 2013		
Currency	Cross Currency	Buy	Sell	Buy	Sell	
US Dollar	Indian Rupee	10.00	15.00	-	16.00	
JPY	US Dollar	-	-	280.00	-	

(in Million)

c) Foreign exchange currency exposures that have not been hedged by a derivative instrument or otherwise as at year end:

-							(in Million)
		Asa	at 31st March,	2014	As	at 31st March,	2013
Currenc	y Cross Currency	Buy	Sell	Net*	Buy	Sell	Net*
US Dolla	ar Indian Rupee	66.27	63.29	2.98	41.84	40.85	0.99
Euro	Indian Rupee	-	0.85	(0.85)	-	0.16	(0.16)
Euro	US Dollar	4.86	2.76	2.10	5.07	2.88	2.19
GBP	US Dollar	0.82	0.87	(0.05)	2.22	2.22	-
SEK	US Dollar	1.20	—	1.20	1.21	-	1.21
CHF	US Dollar	0.11	—	0.11	-	-	-
SGD	US Dollar	0.50	—	0.50	0.01	-	0.01
CAD	US Dollar	-	0.11	(0.11)	0.08	0.19	(0.11)
AUD	US Dollar	0.27	0.47	(0.20)	0.97	0.55	0.42
DKK	US Dollar	18.47	—	18.47	17.84	-	17.84
HKD	US Dollar	1.16	—	1.16	0.68	-	0.68
LKR	US Dollar	-	—	-	0.05	-	0.05
ZAR	US Dollar	0.94	0.78	0.16	4.54	3.73	0.81
NOK	US Dollar	2.35	—	2.35	4.56	0.79	3.77
JPY	US Dollar	5.46	-	5.46	-	-	-
AED	US Dollar	0.19	0.03	0.16	-	-	-
SAR	US Dollar	0.02	—	0.02	-	-	-
KRW	US Dollar	0.80	—	0.80	-	-	-
US Dolla	ar Nepalese Rupee	0.10	-	0.10	1.56	-	1.56
Euro	Nepalese Rupee	0.07	-	0.07	13.77	-	13.77
GBP	Nepalese Rupee	-	-	-	0.73	-	0.73
CHF	Nepalese Rupee	0.02	-	0.02	-	-	-

\* Figures in brackets indicate open exports. Figures without brackets indicate open imports.



### 28. Additional Notes to the Consolidated Financial Statements (Contd.)

### (viii) Statement of information regarding Subsidiary Companies:

										(₹ in Crores)
Name of the Subsidiary Company	Issued and Subscribed Share Capital	Reserves	Total Assets	Total Liabilities	Investments (excluding Investments made in subsidiaries)	Turnover	Profit/(Loss) before Tax	Provision for Tax	Profit/(Loss) after Tax	Proposed Dividend
Russell Credit Limited	646.48	188.03	836.01	836.01	132.78	65.52	42.20	(7.63)	34.57	65.00@
Greenacre Holdings Limited	42.06	13.45	59.56	59.56	14.55	3.31	1.05	(0.18)	0.87	-
Wimco Limited	68.85	28.78	181.82	181.82		183.08	(11.54)	-	(11.54)	-
Pavan Poplar Limited	5.51	(2.92)	2.90	2.90	-	0.96	(4.47)	-	(4.47)	-
Prag Agro Farm Limited	3.80	(11.41)	0.84	0.84		0.70	(4.05)		(4.05)	-
Srinivasa Resorts Limited	24.00	77.47	119.08	119.08	31.79	53.28	3.96	(0.63)	3.33	1.20
Fortune Park Hotels Limited	0.45	27.09	36.38	36.38	19.53	24.85	8.56	(2.31)	6.25	0.56
Bay Islands Hotels Limited	0.12	12.53	12.86	12.86	1.00	1.62	1.55	(0.52)	1.03	0.08
ITC Infotech India Limited	85.20	255.00	479.37	479.37	54.09	925.90	150.88	(49.67)	101.21	-
ITC Infotech Limited *	6.84	58.72	88.59	88.59	-	252.37	15.67	(3.85)	11.82	20.53@
ITC Infotech (USA), Inc. \$	109.05	(3.44)	184.65	184.65	-	391.92	5.19	(3.61)	1.58	-
Pyxis Solutions, LLC \$	-	11.93	13.60	13.60	-	36.99	2.46	-	2.46	3.00@
Wills Corporation Limited	4.89	4.57	9.74	9.74	-	0.93	0.74	(0.22)	0.52	-
Gold Flake Corporation Limited	16.00	18.33	34.39	34.39	6.01	4.37	4.22	(0.71)	3.51	-
Landbase India Limited	279.00	(90.16)	231.37	231.37		12.85	(2.76)	-	(2.76)	-
BFIL Finance Limited	20.00	(58.78)	9.58	9.58	-	0.81	0.61	-	0.61	-
MRR Trading & Investment Company Limited	0.05	(0.04)	0.01	0.01	-	-	-	-	-	-
Surya Nepal Private Limited #	126.00	277.99	782.78	782.78	6.87	1226.75	380.02	(114.33)	265.69	217.98@
King Maker Marketing, Inc. \$	0.02	25.73	44.15	44.15	-	162.01	0.35	0.05	0.40	11.98@
Technico Pty Limited ~	243.25	(159.63)	92.23	92.23	-	13.05	2.42	-	2.42	-
Technico Technologies Inc. ^	6.88	(5.80)	1.95	1.95	-	1.30	0.18	-	0.18	-
Technico Horticultural (Kunming) Co. Limited **	18.32	(4.68)	13.99	13.99	-	4.11	0.06	-	0.06	-
Technico Agri Sciences Limited	37.96	39.83	99.85	99.85	39.11	76.94	14.12	(0.03)	14.09	-
Technico Asia Holdings Pty Limited $$	20.37	(15.01)	5.36	5.36	-	-	-	-	-	-
WelcomHotels Lanka (Private) Limited ***	461.24	(9.12)	452.17	452.17	-	0.22	(7.95)	-	(7.95)	-
ITC Investments & Holdings Limited	4.50	0.47	4.98	4.98	-	0.32	0.31		0.31	-
North East Nutrients Private Limited	15.00	(0.36)	14.74	14.74	4.77	0.02	(0.36)	-	(0.36)	-

\* Converted into Indian Rupees at the exchange rate, 1GBP = ₹ 99.7650 as on 31.03.2014

\$ Converted into Indian Rupees at the exchange rate, 1USD = ₹ 59.9150 as on 31.03.2014

# Converted into Indian Rupees at the exchange rate, 1NR = ₹ 0.6250 as on 14.03.2014

~ Converted into Indian Rupees at the exchange rate, 1AUD = ₹ 55.2975 as on 31.03.2014

^ Converted into Indian Rupees at the exchange rate, 1CAD = ₹ 54.2725 as on 31.03.2014

\*\* Converted into Indian Rupees at the exchange rate, 1RMB = ₹ 9.6357 as on 31.03.2014

\*\*\*Converted into Indian Rupees at the exchange rate, 1LKR = ₹ 0.4582 as on 31.03.2014

@ Dividend paid during the year

### Notes:

- i) The aforesaid data has been extracted from the financial statements of the subsidiaries which have been drawn upto 31st March, 2014 other than Surya Nepal Private Limited where it is upto 14th March, 2014.
- ii) Pyxis Solutions, LLC is a New York Limited Liability Company and does not have any share capital. ITC Infotech (USA), Inc., holds 100% membership interest of Pyxis Solutions, LLC.
- iii) The Subsidiary not considered in the preparation of the above statement is ITC Global Holdings Pte. Limited, Singapore, (ITC Global) a wholly owned subsidiary of ITC Limited, which is under liquidation vide Singapore High Court's Order dated 30th November, 2007. Prior to this, ITC Global was under Judicial Management in terms of an Interim Order passed by the Singapore High Court on 8th November, 1996, and confirmed by the Singapore High Court on 6th December, 1996.

iv) Turnover includes Other income and Other operating revenue.

- (ix) Liability for earlier years towards Rates and Taxes and Interest thereon of ₹ 157.91 Crores and ₹ 34.77 Crores respectively have been written back as no longer required, based on a favourable High Court Order (Refer Notes 24 and 25). Segment Results of FMCG-Cigarettes and Finance Costs include the effects of such write back (Refer Note 29).
- (x) Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure.



### 29. Segment Reporting

### PRIMARY SEGMENT INFORMATION (BUSINESS SEGMENTS)

PR	IMARY SEGMENT INFORMATION (BUSINESS	SEGMENTS)					(₹ in Crores)
		External Sales	2014 Inter Segment Sales	Total	External Sales	2013 Inter Segment Sales	Total
1.	Segment Revenue						
	FMCG – Cigarettes	30417.58	-	30417.58	27136.12	_	27136.12
	FMCG – Others	8128.77	12.17	8140.94	7028.18	9.53	7037.71
	FMCG – Total	38546.35	12.17	38558.52	34164.30	9.53	34173.83
	Hotels	1185.56	12.35	1197.91	1125.86	13.03	1138.89
	Agri Business	5013.12	2738.93	7752.05	4922.49	2278.24	7200.73
	Paperboards, Paper and Packaging	3194.15	1971.89	5166.04	2665.89	1838.48	4504.37
	Others	1308.10	247.28	1555.38	1042.22	203.74	1245.96
	Segment Total	49247.28	4982.62	54229.90	43920.76	4343.02	48263.78
	Eliminations			(4982.62)			(4343.02)
	Gross Revenue from sale of products and set	rvices		49247.28			43920.76
2.	Segment Results			10110.00			0004.40
	FMCG – Cigarettes [Refer Note 28(ix)]			10419.38			8694.42
	FMCG – Others			11.96			(88.90)
	FMCG – Total			10431.34			8605.52
	Hotels			145.55			149.29
	Agri Business			834.78			731.28
	Paperboards, Paper and Packaging			892.46			963.95
	Others			181.12			136.32
	Segment Total			12485.25			10586.36
	Eliminations			(115.70)			(137.41)
	Consolidated Total			12369.55			10448.95
	Unallocated corporate expenses net of unallocat	ed income		248.27			113.48
	Profit before Interest etc. and taxation			12121.28			10335.47
	Finance costs [Refer Note 28(ix)]			6.37			87.18
	Interest earned on loans and deposits, income fr investments, profit and loss on sale of investment		ong term	936.64			857.36
	Profit before tax			13051.55			11105.65
	Tax expense			4060.93			3412.07
	Profit after tax before share of results of asso	ciates and mine	ority interests	8990.62			7693.58
	Share of net profit of associates			10.57			10.87
	Profit after tax before Minority Interests			9001.19			7704.45
3.	Other Information						
		Segment Assets		Segment Liabilities*	Segment Assets		Segment Liabilities*
	FMCG - Cigarettes	8416.95		2189.23	7240.69		1958.81
	FMCG - Others	4258.63		839.52	3277.88		727.64
	FMCG - Total	12675.58		3028.75	10518.57		2686.45
	Hotels	4531.28 2908.61		305.53 732.13	4309.68 1906.16		297.38 506.80
	Agri Business Paperboards, Paper and Packaging	5857.48		544.40	5462.31		509.18
	Others	929.95		262.76	821.01		240.07
	Segment Total	26902.90		4873.57	23017.73		4239.88
	Unallocated Corporate Assets/Liabilities	14427.10		9016.44	12839.92		8279.98
	Total	41330.00		13890.01	35857.65		12519.86
		Capital	Depreciation	Non Cash	Capital	Depreciation	Non Cash
		E			E		

	Capital Expenditure	Depreciation	Non Cash expenditure other than depreciation	Capital Expenditure	Depreciation	Non Cash expenditure other than depreciation
FMCG - Cigarettes	1021.27	275.06	0.22	574.69	258.84	6.56
FMCG - Others	465.67	145.58	11.75	366.40	128.99	10.94
FMCG - Total	1486.94	420.64	11.97	941.09	387.83	17.50
Hotels	297.60	128.46	5.14	818.85	105.58	4.39
Agri Business	84.35	37.63	1.77	90.45	33.44	1.28
Paperboards, Paper and Packaging	662.90	295.28	15.46	690.31	260.20	9.58
Others	73.87	38.52	25.27	82.91	31.49	11.48
Segment Total	2605.66	920.53	59.61	2623.61	818.54	44.23

\* Segment Liabilities of FMCG – Cigarettes is before considering ₹ 667.98 Crores (2013 – ₹ 840.55 Crores) in respect of disputed taxes, the recovery of which has been stayed or where States' appeals are pending before Courts. These have been included under 'Unallocated Corporate Liabilities'.



(₹ in Croroc)

# Notes to the Consolidated Financial Statements

### 29. Segment Reporting (Contd.)

### SECONDARY SEGMENT INFORMATION (GEOGRAPHICAL SEGMENTS)

			(< In Crores)
		2014	2013
1.	Segment Revenue		
	- Within India	42899.39	38559.42
	- Outside India	6347.89	5361.34
	Total	49247.28	43920.76
2.	Segment Assets		
	- Within India	25477.33	22042.15
	- Outside India	1425.57	975.58
	Total	26902.90	23017.73
3.	Capital Expenditure		
	– Within India	2376.74	2175.55
	- Outside India	228.92	448.06
	Total	2605.66	2623.61

### NOTES:

(1) ITC Group's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Group is currently focused on four business groups: FMCG, Hotels, Paperboards, Paper and Packaging and Agri Business. The Group's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.

(2) The business groups comprise the following:

(-)	, me saenee greape comprise the renorming.				
	FMCG : Cigarettes	-	Cigarettes, Cigars, Smoking Mixtures etc.		
	: Others	-	Branded Packaged Foods Businesses (Bakery and Confectionery Foods; Snack Foods; Staples, Spices and Ready to Eat Foods); Apparel; Education and Stationery Products; Personal Care Products; Safety Matches and Agarbattis.		
	Hotels	_	Hoteliering.		
	Paperboards, Paper and Packaging	-	Paperboards, Paper including Specialty Paper and Packaging including Flexibles.		
	Agri Business	-	Agri commodities such as soya, spices, coffee and leaf tobacco.		
	Others	-	Information Technology services, Filter Rods, etc.		
(3)	The Group companies and joint ventu	ires	have been included in segment classification as follows:		
	FMCG : Cigarettes	-	Surya Nepal Private Limited and King Maker Marketing, Inc.		
	: Others	-	Surya Nepal Private Limited, Wimco Limited and North East Nutrients Private Limited.		
	Hotels	-	Srinivasa Resorts Limited, Fortune Park Hotels Limited, Bay Islands Hotels Limited, WelcomHotels Lanka (Private) Limited and joint ventures Maharaja Heritage Resorts Limited, Espirit Hotels Private Limited and Logix Developers Private Limited.		
	Others	_	ITC Infotech India Limited and its subsidiaries ITC Infotech Limited, ITC Infotech (USA), Inc. and Pyxis Solutions, LLC, Russell Credit Limited and its subsidiary Greenacre Holdings Limited, Wimco Limited and its subsidiaries Pavan Poplar Limited and Prag Agro Farm Limited, Technico Pty Limited and its subsidiaries Technico Technologies Inc., along with its jointly controlled operation with Shamrock Seed Potato Farm Limited, Technico Agri Sciences Limited, Technico Asia Holdings Pty Limited and Technico Horticultural (Kunming) Co. Limited, BFIL Finance Limited and its subsidiary MRR Trading & Investment Company Limited, ITC Investments & Holdings Limited, Landbase India Limited, Wills Corporation Limited, Gold Flake Corporation Limited and its joint venture ITC Essentra Limited (formerly known as ITC Filtrona Limited).		
(4)	The geographical segments consider	ed t	for disclosure are:		

- Sales within India
  - Sales outside India
- (5) Segment results of 'FMCG : Others' are after considering significant business development, brand building and gestation costs of the Branded Packaged Foods businesses and Personal Care Products business.
- (6) The Group's Agri Business markets agri commodities in the export and domestic markets; supplies agri raw materials to the Branded Packaged Foods businesses and sources leaf tobacco for the Cigarettes business.



### **30. Related Party Disclosures**

### 1. ENTERPRISES WHERE CONTROL EXISTS:

Entities, other than subsidiaries, under the control of the Group:

- a) ITC Sangeet Research Academy
- b) ITC Education Trust
- c) ITC Rural Development Trust
- 2. OTHER RELATED PARTIES WITH WHOM THE COMPANY AND ITS SUBSIDIARIES HAD TRANSACTIONS:

### i) Associates & Joint Ventures:

### Associates

- a) Gujarat Hotels Limited
- b) Russell Investments Limited
- c) ATC Limited
- d) Classic Infrastructure & Development Limited
- e) International Travel House Limited
- f) Divya Management Limited
- g) Antrang Finance Limited
  - being associates of the Group
- h) Tobacco Manufacturers (India) Limited, UK
   of which the Company is an associate

### **Joint Ventures**

- a) Maharaja Heritage Resorts Limited
- b) ITC Essentra Limited (formerly known as ITC Filtrona Limited)
- c) Espirit Hotels Private Limited
- d) Logix Developers Private Limited

### ii) a) Key Management Personnel (KMP):

Y. C. Deveshwar	Executive Chairman
N. Anand	Executive Director
P. V. Dhobale	Executive Director
K. N. Grant	Executive Director
A. Baijal	Non-Executive Director
S. Banerjee	Non-Executive Director (upto 26.03.2014)
S. H. Khan	Non-Executive Director
A. V. Girija Kumar	Non-Executive Director
R. Lerwill	Non-Executive Director (w.e.f. 18.11.2013)
S. B. Mathur	Non-Executive Director
D. K. Mehrotra	Non-Executive Director (upto 27.10.2013)
H. G. Powell	Non-Executive Director (upto 30.07.2013)
P. B. Ramanujam	Non-Executive Director

- A. Ruys
- B. Sen
- M. Shankar
- K. Vaidyanath
- B. Vijayaraghavan

Members - Corporate Management Committee

Non-Executive Director

Non-Executive Director

Non-Executive Director

Non-Executive Director

Non-Executive Director

Non-Executive Director

(upto 27.08.2013)

(upto 27.08.2013)

- B. B. Chatterjee
- A. Nayak
- T. V. Ramaswamy
- S. Sivakumar
- K. S. Suresh
- R. Tandon
- b) Relatives of Key Management Personnel:

Mrs. B. Deveshwar (wife of Mr. Y. C. Deveshwar) Mrs. S. Chatterjee (wife of Mr. B. B. Chatterjee)

### iii) Employee Trusts where there is significant influence:

- a) IATC Provident Fund
- b) IATC Staff X Provident Fund
- c) ITC Defined Contribution Pension Fund
- d) ITC Management Staff Gratuity Fund
- e) ITC Employees Gratuity Fund
- f) ITC Gratuity Fund 'C'
- g) ITC Pension Fund
- h) ILTD Seasonal Employees Pension Fund
- i) ITC Platinum Jubilee Pension Fund
- j) Tribeni Tissues Limited Gratuity Fund
- k) ITC Bhadrachalam Paperboards Limited Management Staff Pension Fund
- I) ITC Bhadrachalam Paperboards Limited Gratuity Fund 'A'
- m) ITC Bhadrachalam Paperboards Limited Gratuity Fund 'C'
- n) ITC Hotels Limited Employees Superannuation Scheme
- o) Greenacre Holdings Limited Provident Fund
- p) Greenacre Holdings Limited Gratuity Fund

Statements
Financial
Consolidated
to the
Notes

30. Related Party Disclosures (Contd.)

RELATED PARTY TRANSACTIONS SUMMARY Sale of Goods/Services Sale of Goods/Services Purchase of Goods/Services Sale of Fixed Assets/Scraps Purchase of Goods/Services Sale of Fixed Assets/Scraps Acquisition of Investment Interest lincome Remuneration to Key Management Personnel - Directors* - Othens Remuneration of Managers on Deputation Recovered Remuneration of Managers on Deputation Recovered Contributions to Employees' Benefit Plans Dividend Payments Expenses Recovered Expenses Recovered Loans Given Dividend Income Dividend Income Dividend Income Dividend Income Dividend Income Dividend Repayment Advances Given during the year Deposits Given during the year Deposits Given Deposits Given Deposits Taken Min Deposits Taken Min Advances Given Min Advances Given Min Advances Given Min Advances Given Min Deposits Taken Min Deposits Taken Min Deposits Taken Min Advances Given Min Advanc	'n	3. DISCLOSURE OF IRANSACTIONS BETWEEN THE GROUP AND RELA	RELATED PARTIES AND THE STALUS OF OUTSTANDING BALANCES AS AT 31.03.2014	ES ANI					ייייייייייייייייייייייייייייייייייייייי							
Sale of Goods/Services Sale of Goods/Services Sale of Fixed Assets/Scraps Acquisition of Investment Interest Income Remuneration to Key Management Personnel Directors* - Directors* - Others Remuneration of Managers on Deputation Removered Remuneration of Managers on Deputation Recovered Remuneration of Managers on Deputation Recovered Remuneration of Managers on Deputation Recovered Remuneration of Managers on Deputation Recovered Donation Contributions to Employees' Benefit Plans Dividend Payments Expenses Recovered Expenses Recovered Expenses Removered Expenses Removered Exp			Enterprises where control exists	where ists	Associates	ates	Joint Ventures		Key Management Personnel	agement nnel	B.	elatives of Key Management Personnel	Empl Tru	Employee Trusts	Total	al
			2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	-	<u> </u>	I	0.01	2.26	1.87	8.12	7.68							10.38	9.56
	2				114.59	108.93	272.22	226.91							386.81	335.84
	с. С				0.88	0.44									0.88	0.44
	4.	-					1.24	I							1.24	I
	5.				0.77	0.87			0.12	0.07					0.89	0.94
	.9															
		- Directors*							23.38	16.60					23.38	16.60
		- Others							8.31	6.86					8.31	6.86
	7.				0.56	0.52									0.56	0.52
	∞				3.37	3.67			0.04	0.04	0.61	0.63			4.02	4.34
	9.	_			3.66	3.47									3.66	3.47
	10.	_			4.32	3.48	1.18	1.08							5.50	4.56
	÷.		I	1.70											T	1.70
	12.												101.75	91.13	101.75	91.13
	13.		_		2.27	2.23	2.02	2.02							4.29	4.25
	14.	_		10	1042.42	893.50			4.35	3.75					1046.77	897.25
	15.		0.02	:	0.84	1.33	0.40	0.36							1.26	1.69
	16.		0.03	0.06	1.15	4.70	0.17	0.30							1.35	5.06
	17.				I	7.00									T	7.00
	18.				1.40	I			0.27	0.17					1.67	0.17
	19.		_		0.02	I									0.02	I
	20.	_	_		0.01	0.02									0.01	0.02
	21.	_	_						0.01	I	T	0.03			0.01	0.03
	22.		_								0.02	T			0.02	I
	23.															
					1.01	1.21	3.44	3.92							4.45	5.13
					0.02	I							11.90	I	11.92	I
					5.60	7.00			1 I	0.27					5.60	7.27
					0.10	0.10			0.05	0.04	0.30	0.32			0.45	0.46
					0.67	0.66									0.67	0.66
			_		9.95	8.87	2.22	2.07					42.89	35.24	55.06	46.18
-	24.	In addition, Remuneration of Managers on Deputation, absorbed	0.19	0.17											0.19	0.17





30. Related Party Disclosures (contd.)

# INFORMATION REGARDING SIGNIFICANT TRANSACTIONS / BALANCES (Generally in excess of 10% of the total transaction value of the same type)

	וומווסמרוול						(₹ in Crores)	rores)
RELATED PARTY TRANSACTIONS SUMMARY	2014	2013	RELATED PARTY TRANSACTIONS SUMMARY	2014	2013	RELATED PARTY TRANSACTIONS SUMMARY	2014	2013
1. Sale of Goods/Services			11. Donation			20. Deposit Received during the year		
International Travel House Limited	2.19	1.82	ITC Rural Development Trust	T	1.50	International Travel House Limited	0.01	0.02
ITC Essentra Limited	7.98	7.66	ITC Sangeet Research Academy	I	0.20	21. Deposits Given during the year		
2. Purchase of Goods/Services			12. Contribution to Employees' Benefit Plans			Mr. Y. C. Deveshwar	0.01	I
International Travel House Limited	92.30	87.59	IATC Provident Fund	23.44	18.66	Mrs. B. Deveshwar	I	0.03
ITC Essentra Limited	272.14	226.72	ITC Defined Contribution Pension Fund	13.14	9.65	29 Adjuntmont /Donoint tourordo Dofund of		
3. Sale of Fixed Assets/Scraps			ITC Pension Fund	47.12	50.67	22. Aujustitient/necerpt towarus neturiu ur Deposit		
ATC Limited	0.88	0.44	13. Dividend Income			Mrs. S. Chatterjee	0.02	I
			Gujarat Hotels Limited	0.61	0.57			
4. Acquisition of Investment			International Travel House Limited	1.66	1.66	_		
Logix Developers Private Limited	1.24	I	ITC Essentra Limited	2.02	2.02	i) Receivables	<u>1</u> 1	0 <sup>2</sup> 0
5. Interest Income			14. Dividend Pavments			ATU LITTIEU Maharaia Haritana Rasorts I imited	C/.U	0.7A
ATC Limited	0.77	0.87	i			ואמוממס וופוונסאם הפאטונא בווווונפת	0.44	0.74
6 Remineration to Kev Management			Limited, UK	1042.42	893.50	ii) Advances Given		
						Empioyee Irust - Pension Funas	11.90	I
Personnel- Directors & Uthers			15. Expenses Recovered			iii) I nans Given		
Mr. Y. C. Deveshwar	13.68	9.93	Gujarat Hotels Limited	0.33	0.72		5.60	7.00
7. Rent Received			International Travel House Limited	0.49	0.59	ć		
	0.56	0.51	Maharaja Heritage Resorts Limited	0.31	0.32	IV) DEPOSITS GIVEN Mrs. B. Deveshwar	0.30	0.30
Doid too			16. Expenses Reimbursed			Classic Infrastructure &	0	0
	3.37	3.67	Gujarat Hotels Limited	0.54	0.63	Development Limited	0.10	0.10
Mrs. B. Deveshwar	09.0	0.60	International Travel House Limited	0.39	3.77	v) Deposits Taken		
0 Dominoration of Monorace on			ATC LITTLEU	77.0	0.23		0.67	0.66
			17. Loans Given			vi) Pavahles		
Gujarat Hotels Limited	3.42	3.22	ATC Limited	I	7.00		10.54	19.54
			18. Receipt towards Loan Repayment			Employee Trust - Gratuity Funds	32.35	15.70
10. Remuneration of Managers on Demitation Recovered			Mr. B. B. Chatterjee	T	0.15	International Travel House Limited	7.48	7.77
International Travel House Limited	1.18	0.93	ATC Limited	1.40	I	24. In addition, Remuneration of Managers		
ATC Limited	3.14	2.55	19. Advances Given during the year			on Deputation, absorbed		
Maharaja Heritage Resorts Limited	0.83	0.77	International Travel House Limited	0.02	I	ITC Sangeet Research Academy	0.19	0.17





### **31. Significant Accounting Policies**

### IT IS GROUP CORPORATE POLICY

### Convention

To prepare financial statements in accordance with applicable Accounting Standards in India. A summary of important accounting policies is set out below. The financial statements have also been prepared in accordance with relevant presentational requirements of the Companies Act, 1956.

### **Basis of Accounting**

To prepare financial statements in accordance with the historical cost convention modified by revaluation of certain Fixed Assets as and when undertaken.

All assets and liabilities have been classified as current or noncurrent as per the Group's normal operating cycle and other criteria set out in the revised Schedule VI to the Companies Act, 1956 based on the nature of products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents.

### **Basis of Consolidation**

To prepare Consolidated Financial Statements (CFS) in accordance with Accounting Standard - 21 (AS 21) on "Consolidated Financial Statements", Accounting Standard - 23 (AS 23) on "Accounting for Investments in Associates in Consolidated Financial Statements" and Accounting Standard - 27 (AS 27) on "Financial Reporting of Interests in Joint Ventures" as notified.

In case of subsidiaries, line by line consolidation of the Statement of Profit and Loss and Balance Sheet is done by aggregating like items of assets, liabilities, income and expenses. The excess/deficit of the cost of its investments in its subsidiaries over its share of net worth of the subsidiaries at the date of investment in the subsidiaries are treated as goodwill/capital reserve in the CFS. The goodwill is disclosed as an asset and capital reserve as a reserve in the Consolidated Balance Sheet. Minority interest in the net income (profit after tax) for the reporting period is identified and adjusted against the group income to arrive at the net income of the Group; likewise the minority interest in the net assets of the consolidated subsidiaries is identified and presented separately on the liabilities side in the Consolidated Balance Sheet. Inter-Company transactions within the Group (both Profit and Loss and Balance Sheet items) are eliminated for arriving at the CFS of the Group.

On acquisition of an associate, the goodwill/capital reserve arising from such acquisition is included in the carrying amount of the investment and also disclosed separately. Only share of net profits/ losses of associates is considered in Consolidated Statement of Profit and Loss. The carrying amount of the investment in associates is adjusted by the share of net profits/losses in the Consolidated Balance Sheet.

Interests in jointly controlled entities (incorporated Joint Ventures) are reported using proportionate consolidation method in the CFS.

### **Fixed Assets**

To state Fixed Assets at cost of acquisition inclusive of inward freight, duties and taxes and incidental expenses related to acquisition. In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalised. Expenses capitalised also include applicable borrowing costs, if any.

To capitalize software where it is expected to provide future enduring economic benefits. Capitalisation costs include licence fees and costs of implementation/system integration services. The costs are capitalised in the year in which the relevant software is implemented for use.

To charge off as a revenue expenditure all upgradation/enhancements unless they bring similar significant additional benefits.

### Depreciation

To calculate depreciation on Fixed Assets, Tangible and Intangible, in a manner that amortises the cost of the assets after commissioning, over their estimated useful lives or, where specified, lives based on the rates specified in Schedule XIV to the Companies Act, 1956, whichever is lower, by equal annual instalments. Leasehold properties are amortised over the period of the lease.

To amortise capitalised software costs over a period of five years.

### **Revaluation of Assets**

As and when Fixed Assets are revalued, to adjust the provision for depreciation on such revalued Fixed Assets, where applicable, in order to make allowance for consequent additional diminution in value on considerations of age, condition and unexpired useful life of such Fixed Assets; to transfer to Revaluation Reserve the difference between the written up value of the Fixed Assets revalued and depreciation adjustment and to charge Revaluation Reserve Account with annual depreciation on that portion of the value which is written up.

### Impairment of Assets

To provide for impairment loss, if any, to the extent, the carrying amount of assets exceed their recoverable amount. Recoverable amount is higher of an asset's net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

Impairment losses recognised in prior years are reversed when there is an indication that the impairment losses recognised no longer exist or have decreased. Such reversals are recognised as an increase in carrying amounts of assets to the extent that it does not exceed the carrying amounts that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised in previous years.

### Investments

To state Current Investments at lower of cost and fair value; and Long Term Investments, other than associates, at cost. Where applicable, provision is made to recognise a decline, other than temporary, in valuation of Long Term Investments.

### **Goodwill on Consolidation**

To state goodwill arising on consolidation at cost, and to recognise, where applicable, any impairment.

### Inventories

To state inventories including work-in-progress at lower of cost and net realisable value. The cost is calculated on weighted average method. Cost comprises expenditure incurred in the normal course of business in bringing such inventories to its location and includes, where applicable, appropriate overheads based on normal level of activity. Obsolete, slow moving and defective inventories are identified at the time of physical verification of inventories and, where necessary, provision is made for such inventories.

### Revenue from sale of products and services

To recognise Revenue at the time of delivery of goods and rendering of services net of trade discounts to customers and Sales tax/ Value added tax recovered from customers but including excise duty on goods payable by the Group. Net Revenue is stated after deducting such excise duty.



### 31. Significant Accounting Policies (Contd.)

### Investment Income

To account for Income from Investments on an accrual basis, inclusive of related tax deducted at source. To account for Income from Dividends when the right to receive such dividends is established.

### **Proposed Dividend**

To provide for Dividends (including income tax thereon) in the books of account of the parent as proposed by the Directors, pending approval at the Annual General Meeting.

### **Employee Benefits**

To make regular monthly contributions to various Provident Funds which are in the nature of defined contribution schemes and such paid / payable amounts are charged against revenue including any shortfall in interest between the amount of interest realised by the investment and the interest payable to members at the rate declared by the Government of India. To administer such Funds through duly constituted and approved independent trusts with the exception of Provident Fund and Family Pension contributions in respect of Unionised Staff which are statutorily deposited with the Government.

To administer through duly constituted and approved independent trusts, various Gratuity and Pension Funds which are in the nature of defined benefit / contribution schemes. To determine the liabilities towards such schemes, as applicable, and towards employee leave encashment by an independent actuarial valuation as per the requirements of Accounting Standard - 15 (AS 15) on "Employee Benefits". To determine actuarial gains or losses and to recognise such gains or losses immediately in the Statement of Profit and Loss as income or expense.

To charge against revenue, actual disbursements made, when due, under the Workers' Voluntary Retirement Scheme.

### Lease Rentals

To charge Rentals in respect of leased premises and equipment to the Statement of Profit and Loss.

To recognise rental income on assets given on operating lease on an accrual basis over the lease term in the Statement of Profit and Loss.

### **Research and Development**

To write off all expenditure other than capital expenditure on Research and Development in the year it is incurred.

Capital expenditure on Research and Development is included under Tangible Assets.

### **Taxes on Income**

To provide Current tax as the amount of tax payable in respect of taxable income for the period, measured using the applicable tax rates and tax laws.

To provide Deferred tax on timing differences between taxable income and accounting income subject to consideration of prudence, measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date.

Not to recognise Deferred tax assets on unabsorbed depreciation and carry forward of losses unless there is virtual certainty that there will be sufficient future taxable income available to realise such assets.

### **Foreign Currency Transactions**

To account for transactions in foreign currency at the exchange rate prevailing on the date of transactions. Gains/Losses arising on settlement of such transactions as also the translation of monetary items at period ends due to fluctuations in the exchange rates are recognised in the Statement of Profit and Loss. To account for differences between the forward exchange rates and the exchange rates at the inception of forward exchange contracts (other than those designated as cash flow hedges), as income or expense over the life of the contracts.

To account for gains/losses arising on cancellation or renewal of forward exchange contracts (other than those designated as cash flow hedges) as income/expense for the period.

To apply the principles of hedge accounting as set out in Accounting Standard - 30 "Financial Instruments: Recognition and Measurement" to those forward exchange contracts and currency options that are designated as cash flow hedges and, accordingly, to account for the changes in the fair value of such contracts, to the extent that they are effective, directly in the Hedging Reserve Account, and to take the ineffective portion to the Statement of Profit and Loss. To recognise in the Statement of Profit and Loss the balance in the Hedging Reserve Account when the hedged item affects the profit or loss.

To recognise the net mark to market losses in the Statement of Profit and Loss on the outstanding portfolio of forward exchange contracts and currency options, other than those designated as cash flow hedges, as at the Balance Sheet date, and to ignore the net gain, if any.

To accumulate exchange differences arising on monetary items that, in substance, form part of the Company's net investment in a non-integral foreign operation in a foreign currency translation reserve. To recognise such balances in the Statement of Profit and Loss on disposal of the net investment.

To translate the financial statement of non-integral foreign operations by recording the exchange difference arising on translation of assets/liabilities and income/expenses in a foreign currency translation reserve.

### Claims

To disclose claims against the Group not acknowledged as debts after a careful evaluation of the facts and legal aspects of the matter involved.

### Segment Reporting

To identify segments based on the dominant source and nature of risks and returns and the internal organisation and management structure.

To account for inter-segment revenue on the basis of transactions which are primarily market led.

To include under "Unallocated Corporate Expenses" revenue and expenses which relate to initiatives/costs attributable to the enterprise as a whole and are not attributable to segments.

### **Financial and Management Information Systems**

To practice an Accounting System which unifies Financial and Cost Records and is designed to comply with the relevant provisions of the Companies Act, provide financial and cost information appropriate to the businesses and facilitate Internal Control.

### On behalf of the Board

P. V. DHOBALE	Director	Y. C. DEVESHWAR	Chairman
R. TANDON Chief Finar	ncial Officer	B. B. CHATTERJEE	Company Secretary

New Delhi 23rd May, 2014



# Independent Auditors' Report

to the Board of Directors of ITC Limited

### **Report on the Consolidated Financial Statements**

 We have audited the accompanying consolidated financial statements of ITC LIMITED (the "Company") and its subsidiaries (the "Group"), which comprise the Consolidated Balance Sheet as at 31st March, 2014, the Consolidated Statement of Profit and Loss and the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

### Management's Responsibility for the Consolidated Financial Statements

2. The Company's Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

- 3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.
- 4. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management,

as well as evaluating the overall presentation of the consolidated financial statements.

5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

- 6. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on the financial statements of the subsidiaries, joint ventures and associates referred to below in the Other Matter paragraph, the aforesaid consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
- (a) in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at 31st March, 2014;
- (b) in the case of the Consolidated Statement of Profit and Loss, of the profit of the Group for the year ended on that date; and
- (c) in the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

### **Other Matter**

7. We did not audit the financial statements of certain subsidiaries and joint ventures, whose financial statements reflect the Group's share of total assets of ₹ 1860.81 Crores as at 31st March, 2014, and the Group's share of total revenues of ₹ 1558.29 Crores for the year ended on that date, and net cash inflows amounting to ₹ 12.08 Crores for the year ended on that date and associates whose financial statements reflect the Group's share of profit up to 31st March, 2014 of ₹ 73.09 Crores and the Group's share of profit of ₹ 10.57 Crores for the year ended on that date as considered in the Consolidated Financial Statements. These financial statements and other financial information have been audited by other auditors whose reports have been furnished to us, and our opinion, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, joint ventures and associates, is based solely on the reports of the other auditors. Our opinion is not qualified in respect of this matter.

> For Deloitte Haskins & Sells Chartered Accountants (Firm Registration No. 302009E)

New Delhi 23rd May, 2014 P. R. Ramesh Partner (Membership No. 70928)