

(Figures for the previous year have been rearranged to conform with the revised presentation)

As at 31st March, 2006 (Rs. in Crores)	As at 31st March, 2007 (Rs. in Crores)	
500.00	500.00	
375.52	376.22	d)

#### 1. CAPITAL

Authorised

5,00,00,00,000 Ordinary Shares of Re. 1.00 each (2006 - 5,00,00,00,000 Ordinary Shares of Re.1.00 each)

Issued and Subscribed

3,76,22,22,780 Ordinary Shares of Re. 1.00 each, fully paid (2006 - 3,75,51,78,860 Ordinary Shares of Re. 1.00 each, fully paid

- A) Of the above, following were allotted:
  - a) as fully paid up Bonus Shares-
    - 3,79,00,000 in 1978-79 by Capitalisation of Capital Reserve, Share Premium Reserve and General Reserve;
    - 4,54,80,000 in 1980-81 by Capitalisation of Capital Reserve and General Reserve;
    - 33,16,81,100 in 1989-90 by Capitalisation of Capital Reserve, Share Premium Reserve, Export Promotion Reserve and General Reserve:
    - 39,80,17,320 in 1991-92 by Capitalisation of General Reserve;
    - 1,21,31,81,770 in 1994-95 by Capitalisation of General Reserve;
    - 1,25,17,12,290 in 2005-06 by Capitalisation of General Reserve.
  - b) as fully paid up Shares:
    - 10,59,50,750 in 1991-92 consequent to the amalgamation of erstwhile Tribeni Tissues Limited to the Shareholders of erstwhile Tribeni Tissues Limited.
    - 2,09,69,820 in 2002-03 consequent to the amalgamation of erstwhile ITC Bhadrachalam Paperboards Limited to the Shareholders of erstwhile ITC Bhadrachalam Paperboards Limited.
    - 1,21,27,470 in 2005-06 consequent to the amalgamation of erstwhile ITC Hotels Limited & Ansal Hotels Limited to the Shareholders of erstwhile ITC Hotels Limited & Ansal Hotels Limited.
- B) Under ITC Employee Stock Option Scheme the Company has granted (net of Options lapsed\*):
  - a) 2,83,522 (2006 2,98,906) Options in 2001-02, of which 2,83,522 vested Options have been exercised.
  - b) 5,63,891 (2006 5,63,891) Options in 2002-03, of which 5,54,180 vested Options have been exercised.
  - c) 10,91,728 (2006 10,91,728) Options in 2003-04 (including 1,83,501 Bonus Options allocated on unvested Options), of which 9,15,795 vested Options have been exercised.
  - d) 10,90,259 (2006 10,95,161) Options in 2004-05 (including 2,85,987 Bonus Options allocated on unvested Options), of which 4,35,135 vested Options have been exercised.
  - e) 13,99,818 (2006 14,13,584) Options in 2005-06 (including 4,75,638 Bonus Options allocated on unvested Options), of which 1,37,784 vested Options have been exercised.
  - f) 57,59,125 Options in 2006-07, of which no Option has been exercised.

#### Note:

Each Option entitles the holder thereof to apply for and be allotted 10 Ordinary Shares of the face value of Re. 1.00 each.

\* Includes Options which were not exercised during the relevant Exercise Period.



2. RESERVES AND SURPLUS	As at 31st March, 2007 (Rs. in Crores)	As at 31st March, 2006 (Rs. in Crores)
General Reserve		
At commencement of the year	7251.62	6226.79
Less: On allotment of Bonus Shares	_	125.17
Less: Adjustment consequent to recomputation as of 1.4.2006 of liability for defined benefit plans in accordance with the provisions of AS-15 (Revised): Employee Benefits (Net of deferred	247	
tax Rs. 0.08 Crore)	0.17	
Add: From Profit and Loss Account	1250.00 8501.45	1150.00 7251.62
Share Premium		
At commencement of the year	447.28	382.25
Add: On issue of Shares	41.69 488.97	65.03 447.28
Capital Reserve	2.48	2.48
Capital Redemption Reserve	0.30	0.30
Revaluation Reserve		
At commencement of the year	59.17	59.90
Less: To Profit and Loss Account		
<ul><li>Depreciation</li></ul>	1.48	0.72
<ul> <li>Disposal of Fixed Assets</li> </ul>	0.61 57.08	0.01 59.17
Contingency Reserve	363.05	363.05
Profit and Loss Account	647.53	562.06
	10060.86	8685.96



As at

# **SCHEDULES TO THE ACCOUNTS**

On State and Central taxes etc.

Other timing differences

Deferred Tax – Net

3. SECURED LOANS	31st March, 2007 (Rs. in Crores)	31st March, 2006 (Rs. in Crores)
Loans and Advances from Banks  Cash/Export Credit Facilities *	60.78	25.91
* Secured by charge over certain current assets of the Company, both present and future.	60.78	25.91
4. UNSECURED LOANS		
Short Term Loans From Banks  - Temporary overdraft in cash credit account	15.84	0.13
Other Loans From Banks (Due within one year Rs. 1.42 Crores, 2006 - Rs. 0.06 Crore) From others – Sales tax deferment loan (interest free)	30.45	7.76
(Due within one year Rs. 0.28 Crore, 2006 - Rs. 0.23 Crore)	93.81	85.93 ————————————————————————————————————
5. DEFERRED TAX - NET		
Deferred Tax Liabilities		
On fiscal allowances on fixed assets	612.33	547.92
On excise duty on closing stock	115.93	_
Deferred Tax Assets	728.26	547.92
On employees' separation and retirement	10.01	6.50
On provision for doubtful debts/advances	5.91	6.89

191.82

17.95

223.16

324.76

239.36

255.41

472.85

0.13



## 6. FIXED ASSETS

	@ As at commencement of the year (Rs. in Crores)	Additions (Rs. in Crores)	Withdrawals and adjustments (Rs. in Crores)	@ As at the end of the year (Rs. in Crores)	Depreciation for the year (Rs. in Crores)	Depreciation on Withdrawals and adjustments (Rs. in Crores)	Depreciation upto 31st March, 2007 (Rs. in Crores)	Net Book Value as at 31st March, 2007 (Rs. in Crores)
Trademarks & Goodwill	10.82	0.07	_	10.89	0.60	_	2.99	7.90
Know-how, Business and Commercial Rights	52.31	8.05	_	60.36	6.91	_	17.70	42.66
Land Freehold *	370.22	106.10	0.59	475.73	_	_	_	475.73
Buildings Freehold *	1153.35	130.95	3.66	1280.64	25.23	1.11	209.73	1070.91
Leasehold Properties	89.67	0.27	_	89.94	0.77	_	5.31	84.63
Licensed Properties - Building Improvement	11.29	5.11	_	16.40	1.28	_	4.29	12.11
Railway Sidings etc.	1.17	_	_	1.17	0.05	_	0.68	0.49
Plant & Machinery	3895.71	585.27	35.40	4445.58	250.25	22.92	1810.15	2635.43
Capitalised Software	40.73	27.91	_	68.64	7.75	_	26.78	41.86
Computers, Servers and Other I.T. Equipments	261.15	62.60	8.67	315.08	38.35	7.81	154.21	160.87
Furniture & Fixtures	298.10	29.18	7.92	319.36	28.98	5.94	145.64	173.72
Motor Vehicles etc.	42.65	13.06	5.19	50.52	4.23	2.52	12.06	38.46
	6227.17	968.57	61.43	7134.31	364.40	40.30	2389.54	4744.77
Capital Work-in-Progress	243.40	1432.91	810.17	866.14				866.14
Total	6470.57	2401.48	871.60	8000.45	364.40	40.30	2389.54	5610.91
Previous Year	5932.42	1095.28	557.13	6470.57	333.06	63.13	2065.44	4405.13

## @ Original Cost / Professional Valuation as at 30th June, 1986

Land Freehold includes the provisional purchase price of Rs. 14.81 Crores in respect of land at Bangalore. Final purchase price is to be determined by the Karnataka Industrial Areas Development Board, on settlement of which and on execution of a Sale Deed, title will pass to the Company in 21 years time from the date of agreement.

Land Freehold includes certain lands at Munger acquired by the Government of India under the Bihar Land Reform Act, 1950 for which compensation has not yet been determined.

The Suit filed by a third party in September 1980 for cancellation of lease in respect of Bangalore land appurtenant to ITC Hotel Windsor Sheraton & Towers is still sub judice. In the opinion of the Management, based upon legal advice, the Company's title is tenable.

Buildings Freehold include Rs. 162.98 Crores, aggregate cost of building (2006 - Rs. 148.48 Crores) on leasehold land situated at various locations.

Trademarks & Goodwill include Trademarks acquired Rs. 5.99 Crores (2006 - Rs. 5.92 Crores) which are being amortised over 10 years.

Out of the total amount of "Know-how, Business and Commercial Rights" aggregating Rs. 60.36 Crores (2006 - Rs. 52.31 Crores): -

- Rs. 47.34 Crores (2006 Rs. 47.34 Crores) acquired in earlier years are being amortised over 10 years.
- Rs. 4.97 Crores (2006 Rs. 4.97 Crores) acquired in earlier years are being amortised over 4 years.
- Rs. 8.05 Crores (2006 Rs. Nil) acquired during the year are being amortised over 5 years.

Applications for exemption in respect of vacant land under the Urban Land (Ceiling & Regulation) Act, 1976 have been made, wherever applicable.

Capital expenditure commitments are Rs. 794.58 Crores (2006 - Rs. 444.99 Crores).

Capital Work-in-Progress includes intangible assets yet to be capitalised Rs. 26.04 Crores (2006 - Rs. 10.53 Crores).

Additions for the year include net decrease of Rs. 7.05 Crores (2006 - net increase of Rs. 9.08 Crores) due to fluctuations in exchange rates.

Depreciation for the year includes Rs. 1.48 Crores (2006 - Rs. 0.72 Crore) transferred from Revaluation Reserve in respect of revalued assets.

\* Includes certain properties for which deeds of conveyance are awaited.



		As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7.	INVESTMENTS		
	Long Term		
A.	TRADE INVESTMENTS		
	International Travel House Limited 2,87,600 Equity Shares of Rs. 10.00 each, fully paid	0.65	0.65
	Gujarat Hotels Limited 17,33,907 Equity Shares of Rs. 10.00 each, fully paid	1.94	1.94
	CLI3L e-Services Limited 1,49,99,999 Equity Shares of Rs. 10.00 each, fully paid (acquired during the year)	51.13	_
	Hill Properties Limited 3 Class 'A' Equity Shares of Rs. 1,20,000.00 each, Rs. 1,18,000.00 per share paid	0.04	0.04
	Modern Flats Private Limited 4,300 Equity Shares of Rs. 10.00 each, fully paid (cost Rs. 43,000.00)		
	Punjab Anand Batteries Limited (in liquidation) 11,86,157 Equity Shares of Rs. 10.00 each, fully paid - under Board for Industrial and Financial Reconstruction's Order of 20.4.1989 *	1.19	1.19
	King Maker Marketing Inc. 100 Non Assessable Shares of Class 'B' Cumulative Preferred Stock without par value	_	0.01
	Andhra Pradesh Gas Power Corporation Limited 8,04,000 Equity Shares of Rs. 10.00 each, fully paid	2.32	2.32
	Cuffe Parade Sealord Co-operative Housing Society Limited 10 Shares of Rs. 50.00 each, fully paid (cost Rs. 500.00)		
	Tulsiani Chambers Premises Co-operative Society Limited 5 Shares of Rs. 50.00 each, fully paid (cost Rs. 250.00)		
	Atur Park Co-operative Housing Society Limited 5 Shares of Rs. 50.00 each, fully paid (cost Rs. 250.00)		
	Maharaja Heritage Resorts Limited 90,000 Equity Shares of Rs. 100.00 each, fully paid	0.90	0.90
	Bihar Hotels Limited 40,000 Equity Shares of Rs. 10.00 each, fully paid	0.04	0.04
В.	SUBSIDIARY COMPANIES		
	Gold Flake Corporation Limited 1,59,98,385 Ordinary Shares of Rs. 10.00 each, fully paid	16.00	16.00
	Wills Corporation Limited 48,85,626 Ordinary Shares of Rs. 10.00 each, fully paid	4.88	4.88
	Russell Credit Limited 59,74,54,177 Equity Shares of Rs. 10.00 each, fully paid 7,54,22,400 Equity Shares of Rs. 10.00 each, Rs. 6.50 per share paid	619.29 39.22	619.29 39.22
	ITC Infotech India Limited 2,52,00,000 Equity Shares of Rs. 10.00 each, fully paid	25.14	25.14
	Landbase India Limited 40,00,000 Equity Shares of Rs. 10.00 each, fully paid	12.57	12.57
	ITC Global Holdings Pte. Limited 89,99,645 Ordinary Shares of US\$ 1.00 each, fully paid *	25.58	25.58
	Carried over	2.59 798.30	2.59 747.18



	As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7. INVESTMENTS (Contd.)		
SUBSIDIARY COMPANIES (Contd.)  Brought forward	2.59 798.30	2.59 747.18
BFIL Finance Limited 2,00,00,000 Equity Shares of Rs. 10.00 each, fully paid 15,00,000 – 18.5% Non-Convertible Debentures of Rs. 100.00 each, renewed at 0 %	20.00	20.00
Surya Nepal Private Limited 19,82,400 Ordinary Shares of Nepalese Rs. 100.00 each, fully paid	7.05	7.05
Srinivasa Resorts Limited 1,63,20,477 Equity Shares of Rs. 10.00 each, fully paid	18.53	18.53
Fortune Park Hotels Limited 4,50,008 Equity Shares of Rs. 10.00 each, fully paid	0.45	0.45
Bay Islands Hotels Limited 11,875 Equity Shares of Rs. 100.00 each, fully paid	0.12	0.12
King Maker Marketing Inc. 100 Non Assessable Shares of Class 'B' Cumulative Preferred Stock without par value 4 Non Assessable Share of Voting Common Stock without par value (acquired during the year)	0.01	_
C. DEPOSITS WITH OR FOR DEPOSIT WITH VARIOUS AUTHORITIES		
Government Securities (2006 - cost Rs. 94,500.00)	0.01	0.01
D. OTHER INVESTMENTS		
The Bengal Chamber of Commerce & Industry Nil [2006 - 6 1/2% Registered Debentures, fully paid (cost Rs. 2000)] (Redeemed during the year)	_	
Coffee Futures Exchange India Limited 1 Equity Share of Rs. 10,000.00 each, fully paid (cost Rs. 10,000.00)		
APIDC - Venture Capital Fund (1990)  Nil [2006 - 1,000 Units of Rs. 1,000.00 each, fully paid  (net of capital returned)]  (Redeemed during the year)	_	0.01
Woodlands Hospital & Medical Research Centre Limited (formerly The East India Clinic Limited) 1/2% Registered Debentures, fully paid (cost Rs. 15,200.00) 5% Registered Debentures, fully paid	 0.01	 0.01
Tourism Finance Corporation of India Limited 25,000 Equity Shares of Rs.10.00 each, fully paid	0.05	0.05
Total Long Term Investments (At cost)	2.64 859.48	2.64 808.36
Current		
OTHER INVESTMENTS		
Unit Trust of India 6.75% US-64 Tax Free Bonds 1,23,44,658 Bonds of Rs. 100.00 each, fully paid 6.60% US-64 Tax Free Bonds 17,19,000 Bonds of Rs. 100.00 each, fully paid	120.00 16.03	122.63 17.16
National Bank for Agricultural and Rural Development 50,000 5.10% Tax Free Bonds of Rs. 10,000.00 each, fully paid 80,000 (2006 - 75,000 Units) 5% Tax Free Bonds of Rs. 10,000.00 each, fully paid	49.13	49.78
(5,000 Bonds acquired during the year)  Carried over	78.29 263.45	$\frac{74.78}{264.35}$



	As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7. INVESTMENTS (Contd.)	Quoteu Hot Quoteu	Quoteu Hot Quoteu
Current Brought forward OTHER INVESTMENTS (Contd.)	263.45	264.35
National Housing Bank 2,500 5.25% Tax Free Bonds of Rs. 1,00,000.00 each, fully paid	24.38	24.86
Indian Railway Finance Corporation Limited 250 5.20% Tax Free Bonds of Rs. 10,00,000.00 each, fully paid 500 4.77% Tax Free Bonds of Rs. 10,00,000.00 each, fully paid	24.58 48.39	24.93 49.22
Nuclear Power Corporation Limited 220 4.75% Tax Free Bonds of Rs. 10,00,000.00 each, fully paid	21.27	21.61
Power Finance Corporation Limited 2,000 10.40% Tax Free Bonds of Rs. 1,00,000.00 each, fully paid	23.10	23.10
ICICI Bank Limited 350 Non-Cumulative, Non-Participating, Non-Voting Preference Shares of Rs. 1,00,00,000.00 each, fully paid	107.14	120.00
ABN AMRO FTP Series 4 - Quarterly Plan - C - Dividend on Maturity 2,52,53,942 (2006 - Nil) Units of Rs. 10.00 each (2,52,53,942 Units purchased and Nil Units sold during the year)	25.26	_
ABN AMRO FTP Series 4 - Quarterly Plan - E - Dividend on Maturity 2,51,01,734 (2006 - Nil) Units of Rs. 10.00 each (2,51,01,734 Units purchased and Nil Units sold during the year)	25.10	_
ABN AMRO FTP Series Yearly Plan Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Birla FTP - Series H - Growth 1,50,00,000 (2006 - 1,50,00,000) Units of Rs. 10.00 each	15.00	15.00
Birla FTP - Quarterly - Series 2 - Dividend Payout Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (Nil Units purchased and 2,50,00,000 Units sold during the year)	_	25.00
Birla FTP - Quarterly - Series 5 - Dividend Payout 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Birla FTP - Quarterly - Series 7 - Dividend Payout 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Birla FTP - Quarterly - Series 9 - Dividend Payout 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Birla FTP - Quarterly - Series 10 - Dividend Payout 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Birla Cash Plus - Institutional Premium Plan - Daily Dividend - Reinvestment 7,28,72,688 (2006 - 16,32,76,135) Units of Rs. 10.00 each (1,52,82,77,941 Units purchased and 1,61,86,81,388 Units sold during the year)	73.01	163.59
Birla Cash Plus - Institutional Premium - Growth 91,80,966 Units of Rs. 10.00 each	10.00	10.00
Birla FMP - Series 2 - Quarterly - Dividend Payout Nil (2006 - 2,99,52,076) Units of Rs. 10.00 each (Nil Units purchased and 2,99,52,076 Units sold during the year)	_	30.00
Carried over	785.68	771.66



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7. INVESTMENTS (Contd.)	<b>3</b>	<b>3</b>
Current Brought forward OTHER INVESTMENTS (Contd.)	785.68	771.66
CANFLOATING Rate Short Term - Weekly Dividend Nil (2006 - 3,24,24,277) Units of Rs. 10.00 each (12,47,77,246 Units purchased and 15,72,01,523 Units sold during the year)	_	33.27
CANLIQUID Fund - Institutional - Growth 2,39,78,529 Units of Rs. 10.00 each	30.00	30.00
CANLIQUID Fund - Institutional Daily Dividend Reinvestment Nil (2006 - 8,15,39,043) Units of Rs. 10.00 each (47,84,88,942 Units purchased and 56,00,27,985 Units sold during the year)	_	81.87
Chola Liquid Institutional Plus - Cumulative Option 1,43,11,999 Units of Rs. 10.00 each	20.00	20.00
Chola Liquid Institutional - Dividend Reinvestment Plan Nil (2006 - 7,19,07,190) Units of Rs. 10.00 each (27,19,45,062 Units purchased and 34,38,52,252 Units sold during the year)	_	72.05
DBS Chola FMP Series 6 (Quarterly Plan - 3) Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Deutsche Fixed Term Fund - Series 8 - Dividend Option Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (Nil Units purchased and 2,50,00,000 Units sold during the year)	_	25.00
DSP Merrill Lynch - Fixed Term Plan - Series 1B - Dividend Nil (2006 - 5,02,040) Units of Rs. 1,000.00 each (5,838 Units purchased and 5,07,878 Units sold during the year)	_	50.20
DSP Merrill Lynch - Fixed Term Plan Series 1L - Dividend Institutional Reinvestment Dividend 2,51,500 (2006 - Nil) Units of Rs. 1,000.00 each (2,51,500 Units purchased and Nil Units sold during the year)	25.15	_
DSP Merrill Lynch - Fixed Term Plan - Series 2 - Dividend Nil (2006 - 1,50,97,962) Units of Rs. 10.00 each (3,45,099 Units purchased and 1,54,43,061 Units sold during the year)	_	15.10
DSP Merrill Lynch Fixed Term Plan - Series III - Growth Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (Nil Units purchased and 2,50,00,000 Units sold during the year)	_	25.00
DSP Merrill Lynch Liquid Fund - Institutional - Daily Dividend Nil (2006 - 17,33,753) Units of Rs. 1,000.00 each (89,36,347 Units purchased and 1,06,70,100 Units sold during the year)	_	173.41
DWS Fixed Term Fund - Series 14 - Dividend Option 5,00,00,000 (2006 - Nil) Units of Rs. 10.00 each (5,00,00,000 Units purchased and Nil Units sold during the year)	50.00	_
DWS Fixed Term Fund - Series 16 - Institutional Plan 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
DWS Fixed Term Fund - Series 23 - Dividend Option 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Carried over	985.83	1297.56



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7. INVESTMENTS (Contd.)	Quoteu Hot Quoteu	Quoteu Not Quoteu
Current Brought forward OTHER INVESTMENTS (Contd.)	985.83	1297.56
HDFC FMP 3M March 06 (1) - Institutional - Dividend Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (4,28,750 Units purchased and 2,54,28,750 Units sold during the year)	_	25.00
HDFC FMP 90D January 2007 (3) - Wholesale Plan Dividend Option : Payout 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
HSBC Cash Fund - Institutional Plus - Daily Dividend Nil (2006 - 17,29,80,184) Units of Rs. 10.00 each (1,65,48,99,726 Units purchased and 1,82,78,79,910 Units sold during the year)	_	173.08
HSBC Fixed Tenure Scheme - 3 - Dividend Nil (2006 - 2,51,03,870) Units of Rs. 10.00 each (7,29,907 Units purchased and 2,58,33,777 Units sold during the year)	_	25.10
HSBC Fixed Tenure Series - 8 - Dividend Nil (2006 - 3,00,00,000) Units of Rs. 10.00 each (5,16,777 Units purchased and 3,05,16,777 Units sold during the year)	_	30.00
HSBC Fixed Term Series - 14 - Dividend 2,58,15,392 (2006 - Nil) Units of Rs. 10.00 each (2,58,15,392 Units purchased and Nil Units sold during the year)	25.82	_
HSBC Fixed Term Series - 15 - Institutional - Dividend 2,55,45,605 (2006 - Nil) Units of Rs. 10.00 each (2,55,45,605 Units purchased and Nil Units sold during the year)	25.55	_
HSBC Fixed Term Series - 13 - Institutional - Growth 1,50,00,000 Units of Rs. 10.00 each	15.00	15.00
HSBC Fixed Term Series 1 - Growth 1,00,00,000 Units of Rs. 10.00 each	10.00	10.00
ING Vysya Fixed Maturity Fund Series VIII - Dividend Option Nil (2006 - 3,00,00,000) Units of Rs. 10.00 each (Nil Units purchased and 3,00,00,000 Units sold during the year)	_	30.00
ING Vysya Fixed Maturity Fund Series IX - Dividend Option Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (Nil Units purchased and 2,50,00,000 Units sold during the year)	_	25.00
ING Vysya Fixed Maturity Fund Series XV - Dividend Option 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
JM Fixed Maturity Fund Series IV Quarterly Plan 1 Dividend Plan 2,53,73,213 (2006 - Nil) Units of Rs. 10.00 each (2,53,73,213 Units purchased and Nil Units sold during the year)	25.37	_
JM Fixed Maturity Fund Series IV Quarterly Plan 4 - F3 Dividend Plan 2,51,91,423 (2006 - Nil) Units of Rs. 10.00 each (2,51,91,423 Units purchased and Nil Units sold during the year)	25.19	_
Kotak FMP 14M Series 2 Institutional Growth 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Carried over	1187.76	1630.74



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7. INVESTMENTS (Contd.)		
Current Brought forward OTHER INVESTMENTS (Contd.)	1187.76	1630.74
Kotak FMP 3M Series - 8 - Dividend 2,53,44,328 (2006 - Nil) Units of Rs. 10.00 each (2,53,44,328 Units purchased and Nil Units sold during the year)	25.33	-
Kotak FMP 3M Series - 10 - Dividend 2,52,43,621 (2006 - Nil) Units of Rs. 10.00 each (2,52,43,621 Units purchased and Nil Units sold during the year)	25.24	_
Kotak FMP 3M Series - 11 - Dividend 2,51,51,409 (2006 - Nil) Units of Rs. 10.00 each (2,51,51,409 Units purchased and Nil Units sold during the year)	25.15	_
Kotak FMP 3M Series - 12 - Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Kotak FMP 3M Series - 14 - Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Kotak FMP Series XIV - Growth 2,50,00,000 Units of Rs. 10.00 each	25.00	25.00
Kotak FMP Series XVII - Dividend Nil (2006 - 2,52,00,206) Units of Rs. 10.00 each (1,56,971 Units purchased and 2,53,57,177 Units sold during the year)	_	25.20
Kotak Liquid (Institutional Premium) - Daily Dividend Nil (2006 - 11,47,48,214) Units of Rs. 10.00 each (73,69,60,415 Units purchased and 85,17,08,629 Units sold during the year)	_	140.32
LIC MF Floating Rate Fund - Short Term Plan - Dividend Nil (2006 - 8,76,66,791) Units of Rs. 10.00 each (4,31,09,139 Units purchased and 13,07,75,930 Units sold during the year)	_	88.72
LIC MF Liquid Fund - Growth Plan 2,41,75,107 Units of Rs. 10.00 each	30.00	30.00
LIC MF Liquid Fund - Dividend Plan Nil (2006 - 13,17,47,521) Units of Rs. 10.00 each (1,14,07,57,287 Units purchased and 1,27,25,04,808 Units sold during the year)	_	144.03
LIC MF Series 6 - 3 Months Dividend Plan Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (4,38,786 Units purchased and 2,54,38,786 Units sold during the year)	_	25.00
Principal PNB Fixed Maturity Plan (FMP - 34) 91 Days Series VII Feb 07 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Principal PNB Fixed Maturity Plan (FMP - 35) 91 Days Series VIII Feb 07 Dividend Payout 5,00,00,000 (2006 - Nil) Units of Rs. 10.00 each (5,00,00,000 Units purchased and Nil Units sold during the year)	50.00	_
Prudential ICICI Floating Rate Plan D - Daily Dividend Nil (2006 - 14,39,77,651) Units of Rs. 10.00 each (41,42,41,100 Units purchased and 55,82,18,751 Units sold during the year)	_	143.98
Carried over	1443.48	2252.99



	As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7. INVESTMENTS (Contd.)	Quoteu Not Quoteu	Quoteu Not Quoteu
Current Brought forward OTHER INVESTMENTS (Contd.)	1443.48	2252.99
Prudential ICICI FMP - Monthly Plan - Dividend - XXVII Nil (2006 - 3,00,00,000) Units of Rs. 10.00 each (5,11,500 Units purchased and 3,05,11,500 Units sold during the year)	_	30.00
Prudential ICICI FMP - Yearly - Series XXIV - Dividend Nil (2006 - 10,03,58,731) Units of Rs. 10.00 each (4,53,621 Units purchased and 10,08,12,352 Units sold during the year)	_	100.36
Prudential ICICI FMP - Yearly - Series XXV - Dividend Nil (2006 - 2,53,37,000) Units of Rs. 10.00 each (80,825 Units purchased and 2,54,17,825 Units sold during the year)	_	25.34
Prudential ICICI FMP Series 34 - One Year Plan A - Dividend Option 2,54,84,777 (2006 - Nil) Units of Rs. 10.00 each (2,54,84,777 Units purchased and Nil Units sold during the year)	25.49	_
Prudential ICICI FMP Series 35 - Three Months Plan A - Retail Dividend 5,06,80,000 (2006 - Nil) Units of Rs. 10.00 each (5,06,80,000 Units purchased and Nil Units sold during the year)	50.68	_
Prudential ICICI FMP Series 37 - Three Months Plan B - Retail Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Prudential ICICI FMP Series 35 - Three Months Plan C - Retail Dividend 5,00,00,000 (2006 - Nil) Units of Rs. 10.00 each (5,00,00,000 Units purchased and Nil Units sold during the year)	50.00	_
Prudential ICICI Hybrid FMP 13 Months Plan - Institutional - Dividend Quarterly 2,58,44,026 (2006 - Nil) Units of Rs. 10.00 each (2,58,44,026 Units purchased and Nil Units sold during the year)	25.84	_
Reliance Fixed Horizon Fund I - Quarterly Plan - Series IV - Dividend Plan 5,00,00,000 (2006 - Nil) Units of Rs. 10.00 each (5,00,00,000 Units purchased and Nil Units sold during the year)	50.00	_
Reliance Fixed Horizon Fund II - Quarterly Plan - Series II - Institutional Dividend Plan 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each		
(2,50,00,000 Units purchased and Nil Units sold during the year)  Reliance Fixed Horizon Fund II - Quarterly Plan - Series IV - Dividend Plan 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each		_
(2,50,00,000 Units purchased and Nil Units sold during the year)  Reliance Fixed Horizon Fund II - Quarterly Plan - Series V - Institutional Dividend Plan	25.00	_
2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
SBI Debt Fund Series - 15 Month (July 06) - Dividend 2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
Standard Chartered Fixed Maturity Plan - Quarterly Series - 3 2,53,69,000 (2006 - Nil) Units of Rs. 10.00 each (2,53,69,000 Units purchased and Nil Units sold during the year)	25.37	_
Carried over	1795.86	2408.69



	As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7. INVESTMENTS (Contd.)		
Current Brought forward OTHER INVESTMENTS (Contd.)	1795.86	2408.69
Standard Chartered Fixed Maturity Plan - Quarterly Series - 4 Dividend 2,52,76,000 (2006 - Nil) Units of Rs. 10.00 each (2,52,76,000 Units purchased and Nil Units sold during the year)	25.28	_
Standard Chartered Fixed Maturity Plan - Quarterly Series - 7 Dividend 2,51,44,500 (2006 - Nil) Units of Rs. 10.00 each (2,51,44,500 Units purchased and Nil Units sold during the year)	25.14	_
Standard Chartered Fixed Maturity - 3rd Plan - Dividend Nil (2006 - 5,02,75,000) Units of Rs. 10.00 each (Nil Units purchased and 5,02,75,000 Units sold during the year)	_	50.28
Standard Chartered Liquidity Manager - Daily Dividend 2,50,07,456 (2006 - Nil) Units of Rs. 10.00 each (32,43,05,817 Units purchased and 29,92,98,361 Units sold during the year)	25.00	_
Sundaram BNP Paribas Fixed Term Plan Series XXV (90 Days) - Dividend Plan 2,51,66,452 (2006 - Nil) Units of Rs. 10.00 each (2,51,66,452 Units purchased and Nil Units sold during the year)	25.17	_
TATA Fixed Horizon Fund - Series 2 - Plan A (13 Months) - Growth Nil (2006 - 2,00,00,000) Units of Rs. 10.00 each (Nil Units purchased and 2,00,00,000 Units sold during the year)	_	20.00
TATA Fixed Horizon Fund - Series 2B Option (18 Months) - Growth 1,00,00,000 Units of Rs. 10.00 each	10.00	10.00
TATA Fixed Horizon Fund - Series 3 - Scheme A ( 6 Months) - Dividend Nil (2006 - 2,51,63,981) Units of Rs. 10.00 each (1,85,473 Units purchased and 2,53,49,454 Units sold during the year)	_	25.16
TATA Fixed Horizon Fund Series 5 - Scheme A - Dividend Nil (2006 - 2,50,00,000) Units of Rs. 10.00 each (4,36,983 Units purchased and 2,54,36,983 Units sold during the year)	_	25.00
TATA Fixed Horizon Fund - Series 6 - Scheme A 2,59,60,703 (2006 - Nil) Units of Rs. 10.00 each (2,59,60,703 Units purchased and Nil Units sold during the year)	25.96	_
TATA Fixed Horizon Fund - Series 6 - Scheme H Dividend Option 2,55,26,019 (2006 - Nil) Units of Rs. 10.00 each (2,55,26,019 Units purchased and Nil Units sold during the year)	25.53	_
TATA Fixed Horizon Fund Series 8 - Scheme E - Periodic Dividend Institutional Plan 2,53,52,317 (2006 - Nil) Units of Rs. 10.00 each (2,53,52,317 Units purchased and Nil Units sold during the year)	25.35	_
TATA Fixed Horizon Fund Series 9 - Scheme D - Periodic Dividend Institutional Plan 2,51,61,153 (2006 - Nil) Units of Rs. 10.00 each (2,51,61,153 Units purchased and Nil Units sold during the year)	25.16	_
TATA Fixed Horizon Fund Series 9 - Scheme E - Periodic Dividend Institutional Plan 2,51,08,436 (2006 - Nil) Units of Rs. 10.00 each (2,51,08,436 Units purchased and Nil Units sold during the year)	25.11	_
UTI Balanced Fund - Income - Payout 10,00,000 Units of Rs. 10.00 each, fully paid	1.04	1.04
Carried over	2034.60	2540.17



	As at 31st March, 2007 (Rs. in Crores) Quoted Not Quoted	As at 31st March, 2006 (Rs. in Crores) Quoted Not Quoted
7. INVESTMENTS (Contd.)		
Current Brought forward OTHER INVESTMENTS (Contd.)	2034.60	2540.17
UTI Fixed Maturity Plan Quarterly Series QFMP/0107/I - Dividend Plan - Reinvestment 2,53,51,805 (2006 - Nil) Units of Rs. 10.00 each (2,53,51,805 Units purchased and Nil Units sold during the year)	25.35	_
UTI Fixed Maturity Plan Quarterly Series QFMP/0107/II - Dividend Plan - Reinvestment 2,53,25,057 (2006 - Nil) Units of Rs. 10.00 each (2,53,25,057 Units purchased and Nil Units sold during the year)	25.33	_
UTI Fixed Maturity Plan Quarterly Series QFMP/0207/I - Dividend Plan - Reinvestment 5,05,03,512 (2006 - Nil) Units of Rs. 10.00 each (5,05,03,512 Units purchased and Nil Units sold during the year)	50.50	_
UTI Fixed Maturity Plan Quarterly Series QFMP/0207/II - Dividend Plan - Reinvestment 2,51,49,665 (2006 - Nil) Units of Rs. 10.00 each (2,51,49,665 Units purchased and Nil Units sold during the year)	25.15	_
UTI Fixed Maturity Plan Quarterly Series QFMP/0307/I - Dividend Plan - Payout  2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
UTI Fixed Maturity Plan Quarterly Series QFMP/0307/II - Dividend Plan - Payout  2,50,00,000 (2006 - Nil) Units of Rs. 10.00 each  (2,50,00,000 Units purchased and Nil Units sold during the year)	25.00	_
UTI Fixed Maturity Plan Quarterly Series QFMP/1206/II - Dividend Plan - Reinvestment  1,52,62,659 (2006 - Nil) Units of Rs. 10.00 each (1,52,62,659 Units purchased and Nil Units sold during the year)	15,26	_
UTI - Floating Rate Fund - Short Term Plan (Dividend Option) 61,306 (2006 - 10,15,035) Units of Rs. 1,000.00 each (3,48,345 Units purchased and 13,02,074 Units sold during the year)	6.23	102.15
UTI Liquid Cash Plan Institutional - Daily Income Option Nil (2006 - 8,92,839) Units of Rs. 1,000.00 each (17,97,799 Units purchased and 26,90,638 Units sold during the year)	_	90.46
Total Current Investments		
Total of Quoted and Unquoted Investments	3094.54	3543.78
Less: Provision for Long term investments*	26.77	26.77
TOTAL OF INVESTMENTS	3067.77	3517.01

Total Market Value of Quoted Investments: 2007 - Rs. 13.30 Crores (2006 - Rs. 13.46 Crores); Total Value of Unquoted Investments: 2007 - Rs. 3091.90 Crores (2006 - Rs. 3541.14 Crores). Total Value of Quoted Investments: 2007 - Rs. 2.64 Crores (2006 - Rs. 2.64 Crores)



## 7. INVESTMENTS (Contd.)

During the year, the following current investments were purchased and sold:

- (1) 8,95,87,386 Units of Birla Sunlife Cash Manager IP Daily Dividend at cost of Rs. 89.61 Crores
- (2) 1,09,41,59,863 Units of Deutsche Insta Cash Plus Fund Institutional Plan Daily Dividend at cost of Rs. 1096.29 Crores
- (3) 17,54,139 Units of DSP Merrill Lynch Liquid Plus Institutional Plan Daily Dividend at cost of Rs. 175.45 Crores
- (4) 1,80,05,098 Units of Grindlays Cash Fund Super Institutional Plan C Daily Dividend at cost of Rs. 18.01 Crores
- (5) 84,54,40,558 Units of HDFC Cash Management Fund Call Plan Daily Dividend Reinvestment at cost of Rs. 881.51 Crores
- (6) 1,12,47,73,282 Units of HDFC Cash Management Fund Saving Plan Daily Dividend Reinvestment at cost of Rs. 1196.35 Crores
- (7) 45,43,90,617 Units of HDFC Liquid Fund Premium Plus Plan Dividend at cost of Rs. 563.35 Crores
- (8) 7,79,17,351 Units of ING Vysya Liquid Fund Institutional Daily Dividend Option at cost of Rs. 78.00 Crores
- (9) 1,31,34,57,321 Units of ING Vysya Liquid Fund Super Institutional Daily Dividend Option at cost of Rs. 1313.83 Crores
- (10) 53,39,84,527 Units of JM High Liquidity Fund-Super Institutional Plan Daily Dividend at cost of Rs. 534.87 Crores
- (11) 18,88,20,161 Units of Kotak Flexi Scheme Daily Dividend at cost of Rs. 189.41 Crores
- (12) 73,13,19,991 Units of Principal Cash Management Fund Liquid Option IP Premium Dividend Reinvestment Daily at cost of Rs. 731.37 Crores
- (13) 83,68,84,677 Units of Prudential ICICI Institutional Liquid Plan Super Institutional Daily Dividend at cost of Rs. 836.89 Crores
- (14) 12,71,24,197 Units of Prudential ICICI Liquid Plan Institutional Plus Daily Dividend Option at cost of Rs. 150.66 Crores
- (15) 82,09,50,845 Units of Reliance Liquidity Fund Daily Dividend Reinvestment Option at cost of Rs. 821.21 Crores
- (16) 4,89,76,925 Units of Reliance Liquid Fund Cash Plan Daily Dividend Option at cost of Rs. 54.57 Crores
- (17) 14,61,43,820 Units of Reliance Liquidity Fund Treasury Plan Institutional Daily Dividend Option at cost of Rs. 223.40 Crores
- (18) 43,04,80,288 Units of SBI Magnum Institutional Income Savings Dividend at cost of Rs. 431.88 Crores
- (19) 91,00,362 Units of Standard Chartered Liquidity Manager Plus Daily Dividend at cost of Rs. 910.12 Crores
- (20) 77,48,19,406 Units of Sundaram Money Fund Super Institutional Dividend Reinvestment Daily at cost of Rs. 782.20 Crores
- (21) 54,15,734 Units of TATA Liquid Super High Investment Fund Daily Dividend at cost of Rs. 603.59 Crores
- (22) 3,90,596 Units of TATA Liquidity Management Fund Daily Dividend at cost of Rs. 39.15 Crores
- (23) 1,58,30,365 Units of Templeton India Treasury Management Account Super Institutional Plan at cost of Rs. 1583.43 Crores
- (24) 1,52,20,907 Units of ABN AMRO FTP Series 3 Quarterly Plan C Dividend at cost of Rs. 15.22 Crores
- (25) 2,53,81,278 Units of ABN AMRO FTP Series 3 Quarterly Plan D Dividend at cost of Rs. 25.38 Crores
- (26) 2,53,83,877 Units of ABN AMRO FTP Series 3 Quarterly Plan E Dividend at cost of Rs. 25.38 Crores
- (27) 2,53,94,089 Units of ABN AMRO FTP Series 3 Quarterly Plan H Dividend Reinvestment at cost of Rs. 25.39 Crores
- (28) 2,53,93,602 Units of ABN AMRO FTP Series 3 Quarterly Plan G Dividend at cost of Rs. 25.39 Crores
- (29) 1,52,38,301 Units of ABN AMRO FTP Series 4 Quarterly Plan A Monthly Dividend at cost of Rs. 15.24 Crores
- (30) 2,54,43,871 Units of ABN AMRO FTP Series 4 Quarterly Plan B Monthly Dividend at cost of Rs. 25.44 Crores
- (31) 2,57,44,486 Units of ABN AMRO Fixed Term Plan Series 2 Half Yearly Plan A Dividend at cost of Rs. 25.75 Crores
- (32) 2,53,56,632 Units of ABN AMRO Fixed Term Plan Series 2 Quarterly Plan E Dividend at cost of Rs. 25.36 Crores
- (33) 11,02,83,050 Units of ABN AMRO Floating Rate Fund Institutional Plus Daily Dividend at cost of Rs. 110.28 Crores
- (34) 19,97,08,667 Units of Birla Bond Plus Institutional Fortnightly Dividend Reinvestment at cost of Rs. 209.84 Crores
- (35) 1,45,29,754 Units of Birla Floating Rate Fund Short Term Weekly Dividend Reinvestment at cost of Rs. 14.55 Crores
- (36) 19,24,91,333 Units of Birla Floating Rate Fund STP IP Dividend Reinvestment at cost of Rs. 192.66 Crores
- (37) 2,49,27,710 Units of Birla FMP Series 2 Quarterly Dividend Payout at cost of Rs. 25.00 Crores
- (38) 2,50,00,000 Units of Birla FTP Quarterly Series 4 Dividend Payout at cost of Rs. 25.00 Crores



#### 7. INVESTMENTS (Contd.)

- (39) 8,80,09,466 Units of CANFLOATING Rate ST Daily Dividend Fund at cost of Rs. 90.30 Crores
- (40) 3,75,84,082 Units of DBS Chola Freedom Income STP Regular Monthly Dividend at cost of Rs. 41.18 Crores
- (41) 5,90,91,159 Units of Deutsche Floating Rate Fund Regular Plan Weekly Dividend at cost of Rs. 60.95 Crores
- (42) 1,88,98,291 Units of Deutsche Floating Rate Fund Regular Plan Daily Dividend at cost of Rs. 18.93 Crores
- (43) 1,92,13,872 Units of DSP Merrill Lynch Short Term Fund Weekly Dividend at cost of Rs. 19.58 Crores
- (44) 12,04,67,964 Units of Grindlays Floating Rate Fund Super Institutional Plan C Daily Dividend at cost of Rs. 120.47 Crores
- (45) 17,06,97,118 Units of Grindlays Floating Rate ST Super Institutional Plan C Daily Dividend at cost of Rs. 170.70 Crores
- (46) 6,46,34,646 Units of GSSIF Short Term Plan C Fortnightly Dividend at cost of Rs. 64.74 Crores
- (47) 5,17,60,302 Units of GSSIF Short Term Monthly Dividend at cost of Rs. 52.00 Crores
- (48) 7,57,08,366 Units of HDFC Cash Management Fund Savings Plus Plan Dividend Weekly at cost of Rs. 75.85 Crores
- (49) 40,01,18,832 Units of HDFC Floating Rate Income Fund STP Dividend Reinvestment Weekly Dividend at cost of Rs. 405.44 Crores
- (50) 14,75,30,969 Units of HDFC Floating Rate Income Fund Short Term Plan Dividend Reinvestment Daily Dividend at cost of Rs. 148.72 Crores
- (51) 2,50,00,000 Units of HDFC FMP 90D December 2006 (2) Wholesale Plan Dividend Option: Payout at cost of Rs. 25.00 Crores
- (52) 1,16,46,353 Units of HDFC Short Term Plan Dividend Reinvestment at cost of Rs. 12.05 Crores
- (53) 4,35,81,582 Units of HSBC Floating Rate Fund Short Term Institutional Option Daily Dividend at cost of Rs. 43.64 Crores
- (54) 18,47,62,903 Units of HSBC Floating Rate Short Term Institutional Plus Daily Dividend at cost of Rs. 185.25 Crores
- (55) 8,79,69,346 Units of HSBC Income Fund Short Term Institutional Dividend at cost of Rs. 88.26 Crores
- (56) 2,50,00,000 Units of ING Vysya Fixed Maturity Fund Series XI Dividend Option at cost of Rs. 25.00 Crores
- (57) 2,50,00,000 Units of ING Vysya Fixed Maturity Fund Series XIV Dividend Option at cost of Rs. 25.00 Crores
- (58) 9,96,78,407 Units of ING Vysya Income Fund Short Term Plan Dividend Option at cost of Rs. 111.41 Crores
- (59) 2,53,58,033 Units of JM Fixed Maturity Fund III Quarterly Plan FMP Dividend at cost of Rs. 25.36 Crores
- (60) 4,28,70,996 Units of JM Short Term Fund Institutional Plan Dividend at cost of Rs. 44.13 Crores
- (61) 2,53,67,715 Units of JM Fixed Maturity Fund Series III Quarterly Plan FMP Q2 Dividend Plan at cost of Rs. 25.37 Crores
- (62) 2,51,33,127 Units of JM Fixed Maturity Fund Series III Monthly Plan FMP M1 Dividend at cost of Rs. 25.13 Crores
- (63) 2,53,89,669 Units of JM Fixed Maturity Fund Series III Quarterly Plan FMF Q5 Dividend Reinvestment at cost of Rs. 25.39 Crores
- (64) 2,53,89,295 Units of IM Fixed Maturity Fund Series III Quarterly Plan FMP Q4 Dividend Option at cost of Rs. 25.39 Crores
- (65) 10,90,42,710 Units of Kotak Bond Short Term Monthly Dividend at cost of Rs. 109.93 Crores
- (66) 21,16,51,653 Units of Kotak Floater Short Term Weekly Dividend at cost of Rs. 211.92 Crores
- (67) 2,53,72,931 Units of Kotak FMP 3M Series 4 at cost of Rs. 25.37 Crores
- (68) 2,53,67,174 Units of Kotak FMP 3M Series 3 Dividend at cost of Rs. 25.37 Crores
- (69) 2,53,73,618 Units of Kotak FMP 3M Series 5 at cost of Rs. 25.37 Crores
- (70) 2,53,89,614 Units of Kotak FMP 3M Series 6 Dividend at cost of Rs. 25.39 Crores
- (71) 2,54,46,008 Units of Kotak FMP 3M Series 7 Dividend at cost of Rs. 25.45 Crores
- (72) 2,53,74,878 Units of LIC MF FMP Series 8 3 Months Dividend Plan at cost of Rs. 25.37 Crores
- (73) 2,53,63,648 Units of LIC MF FMP Series 9 3 Months Dividend Plan at cost of Rs. 25.36 Crores
- (74) 17,47,36,935 Units of Principal Floating Rate Fund SMP IP Dividend Reinvestment Daily at cost of Rs. 174.75 Crores
- (75) 34,77,49,287 Units of Principal Income Fund STP IP Dividend Reinvestment Weekly at cost of Rs. 380.21 Crores
- (76) 2,50,00,000 Units of Principal PNB Fixed Maturity Plan (FMP 28) 91 Days July 06 at cost of Rs. 25.00 Crores



## 7. INVESTMENTS (Contd.)

- (77) 2,50,00,000 Units of Principal Fixed Maturity Plan (FMP 32) 91 Days Series VI at cost of Rs. 25.00 Crores
- (78) 2,53,88,250 Units of Prudential ICICI FMP Series 32 Three Months Plan C Retail Dividend at cost of Rs. 25.39 Crores
- (79) 5,08,07,000 Units of Prudential ICICI FMP Series 32 Three Months Plan D Retail Dividend at cost of Rs. 50.81 Crores
- (80) 22,65,55,147 Units of Prudential ICICI Institutional Short Term Plan DR Fortnightly at cost of Rs. 250.37 Crores
- (81) 2,50,00,000 Units of Reliance Fixed Horizon Fund I Quarterly Plan I Series I Dividend Option at cost of Rs. 25.00 Crores
- (82) 2,50,00,000 Units of Reliance Fixed Horizon Fund I Quarterly Plan Series III Dividend Plan at cost of Rs. 25.00 Crores
- (83) 2,50,00,000 Units of Reliance Fixed Horizon Fund I Quarterly Plan Series II Dividend Plan at cost of Rs. 25.00 Crores
- (84) 2,29,11,683 Units of Reliance Floating Rate Fund Daily Dividend Reinvestment Plan at cost of Rs. 23.05 Crores
- (85) 86,52,843 Units of Reliance Short Term Fund Dividend Plan at cost of Rs. 9.04 Crores
- (86) 8,85,76,201 Units of Reliance Short Term Fund Quarterly Dividend Plan at cost of Rs. 111.36 Crores
- (87) 2,50,00,000 Units of SBI Debt Fund Series 180 Days (August 06) Dividend at cost of Rs. 25.00 Crores
- (88) 4,04,83,521 Units of SBI Magnum Insta Cash Fund Liquid Floater Plan Dividend at cost of Rs. 41.41 Crores
- (89) 2,50,00,000 Units of Sundaram Fixed Term Plan Series 6 100 Days Dividend at cost of Rs. 25.00 Crores
- (90) 2,53,77,125 Units of Sundaram BNP Paribas Fixed Term Plan Series IX 90 Days at cost of Rs. 25.38 Crores
- (91) 2,54,39,600 Units of Sundaram BNP Paribas Fixed Term Plan Series XVII 90 Days Dividend Plan at cost of Rs. 25.44 Crores
- (92) 5,12,66,273 Units of Sundaram Floater ST Institutional Daily Dividend at cost of Rs. 51.53 Crores
- (93) 1,54,51,678 Units of TATA Fixed Horizon Fund-Series 6 Scheme G Dividend at cost of Rs. 15.45 Crores
- (94) 17,54,87,715 Units of TATA Floating Rate Short Term Institutional Plan Daily Dividend at cost of Rs. 175.60 Crores
- (95) 2,93,39,537 Units of TATA Short Term Bond Fund Dividend at cost of Rs. 32.11 Crores
- (96) 43,48,55,155 Units of Templeton Floating Rate Income Fund Short Term Institutional Option Dividend Reinvestment at cost of Rs. 435.42 Crores
- (97) 24,51,322 Units of Templeton India Short Term Institutional Income Plan Weekly Dividend at cost of Rs. 246.61 Crores
- (98) 1,01,45,949 Units of UTI Fixed Maturity Plan Quarterly Series QFMP/0806/II Dividend Plan Reinvestment at cost of Rs. 10.15 Crores
- (99) 1,52,28,193 Units of UTI Quarterly FMP 0906 Dividend Plan Reinvestment at cost of Rs. 15.23 Crores
- (100) 1,01,54,198 Units of UTI Fixed Maturity Plan Quarterly Series QFMP/1006/II Dividend Plan Reinvestment at cost of Rs. 10.15 Crores
- (101) 1,52,37,177 Units of UTI Fixed Maturity Plan Quarterly Series QFMP/1106/II Dividend Plan Reinvestment at cost of Rs. 15.24 Crores
- (102) 1,01,56,076 Units of UTI Fixed Maturity Plan Quarterly Series QFMP/1106/I Dividend Plan Reinvestment at cost of Rs. 10.16 Crores
- (103) 10,44,96,001 Units of Templeton Floating Rate Income Fund Long Term Plan Institutional Option Dividend Reinvestment at cost of Rs. 108.08 Crores



8. INVENTORIES	As at 31st March, 2007 (Rs. in Crores)	As at 31st March, 2006 (Rs. in Crores)
Stores and Spare Parts	125.23	109.94
Raw Materials	2037.47	1664.91
Intermediates – Tissue Paper and Paper Board Stock in Process	52.48 36.98	49.78 24.89
Finished Goods	1101.87	786.77
	3354.03	2636.29
9. SUNDRY DEBTORS		
Over 6 months old		
Good and Secured *	101.40	149.01
Good and Unsecured – From Subsidiaries	1.54	0.09
– From Others *	41.08	47.30
Doubtful and Unsecured – From Others	17.04	20.22
Other Debts		
Good and Secured	8.02	7.55
Good and Unsecured – From Subsidiaries – From Others	8.30 487.77	7.25 347.82
- Hom Others	665.15	579.24
Less: Provision for Doubtful Debts	17.04	20.22
Los Descrite Communication to Delivery Contra	648.11	559.02
Less: Deposits from normal Trade Debtors – Contra	11.42	11.06
	636.69	547.96

<sup>\*</sup> Includes amounts receivable on liquidation of legacy assets acquired as part and parcel of the schemes facilitating exit from the Financial Services and Edible Oil Businesses in 1997, Rs. 103.35 Crores (2006 - Rs. 161.54 Crores) including Rs. 49 Crores (2006 - Rs. 103.35 Crores) not due within one year.

## **10. CASH AND BANK BALANCES**

With Scheduled Banks
On Current Accounts etc.
On Deposit Accounts
With Other Banks \*
Cash and Cheques on hand

72.16	50.88
796.62	788.35
•••	
31.38	16.59
900.16	855.82

Rs. 0.05 Crore (2006 - Rs. 0.05 Crore) on deposit in Karachi-Blocked Account considered doubtful, fully provided.

\* Includes on Current Account Rs. 12,720/- (2006 – Rs. 12,720/-) with Post Office Savings Bank and maximum amount outstanding at any time during the year was Rs. 12,720/- (2006 - Rs. 12,720/-).

## 11. OTHER CURRENT ASSETS

Good and Unsecured		
Deposit towards Property Options	42.19	42.19
Deposits with Government, Public Bodies and Others @	128.81	91.61
Interest accrued on Loans, Advances etc.	0.85	0.82
Interest accrued on Investments	11.02	12.09
Dividend Receivable	0.17	0.09
Doubtful and Unsecured		
Deposits with Government, Public Bodies and Others	1.38	1.38
	184.42	148.18
Less: Provision for Doubtful Deposits	1.38	1.38
	183.04	146.80

<sup>@</sup> Deposit with Subsidiary Companies Rs. 2.56 Crores (2006 – Rs. 2.56 Crores).



	As at	As at
	31st March, 2007	31st March, 2006
	(Rs. in Crores)	(Rs. in Crores)
12. LOANS AND ADVANCES		
Good and Secured		
Loans to Subsidiaries	36.00	32.00
Advances to Others	9.97	14.09
Advances with Subsidiaries	64.81	56.65
Good and Unsecured		
Loans to Subsidiaries	152.86	145.33
Loans to Others *	28.64	26.91
Advances recoverable in cash or in kind or for value		
to be received **	393.39	233.53
Taxation (net of provisions)	21.85	_
Advances with Government and Public Bodies	487.73	464.57
Advances with Subsidiaries	20.55	1.95
Doubtful and Unsecured		
Loans	3.63	3.63
Advances recoverable in cash or in kind or for value		
to be received	9.24	8.43
Advances with Government and Public Bodies	0.55	0.55
	1229.22	987.64
Less: Provision for Doubtful Loans and Advances	13.42	12.61
	1215.80	975.03

## Loans to Subsidiaries comprise of :

- Interest free loans to wholly owned subsidiaries :
  - ITC Infotech India Limited Rs. 117.47 Crores (2006 Rs. 108.09 Crores)
     (The maximum outstanding during the year was Rs. 129.97 Crores; 2006 Rs. 118.45 Crores).
  - BFIL Finance Limited Rs. 35.39 Crores (2006 Rs. 37.24 Crores)
     (The maximum outstanding during the year was Rs. 37.24 Crores; 2006 Rs. 37.24 Crores).
  - Landbase India Limited Rs. 36.00 Crores (2006 Rs. 32.00 Crores)
     (The maximum outstanding during the year was Rs. 36.00 Crores; 2006 Rs. 32.00 Crores).
- \* Includes Loans and Advances to Directors and to Company Secretary Rs. 1.01 Crores (2006 Rs. 1.14 Crores). The maximum indebtedness during the year was Rs. 1.14 Crores (2006 Rs. 1.19 Crores).
- \*\* Includes Capital Advances of Rs. 264.06 Crores (2006 Rs. 156.57 Crores).



	As at	As at
	31st March, 2007	31st March, 2006
	(Rs. in Crores)	(Rs. in Crores)
. LIABILITIES		
Acceptances	2.69	4.34
Sundry Creditors *		
Total outstanding dues of small scale industrial undertakings	20.04	6.73
Total outstanding dues of creditors other than small scale		
industrial undertakings **	2323.40	2141.69
Sundry Deposits	23.83	26.82
Unclaimed Dividend	25.66	19.97
Interest Accrued but not due on Loans	0.55	0.54
	2396.17	2200.09
Less: Deposits from normal Trade Debtors – Contra	11.42	11.06
	2384.75	2189.03

There is no amount due and outstanding to be credited to Investor Education and Protection Fund. For this purpose an amount of Rs. 0.30 Crore (2006 - Rs. 0.30 Crore) maintained with a bank has not been considered on account of a pending legal dispute for which the Company has filed a suit. There are no small scale industrial undertakings to whom the Company owes sums outstanding for more than 30 days as at the Balance Sheet date.

Includes amounts due to Subsidiary Companies Rs. 7.40 Crores (2006 - Rs. 43.22 Crores).
 Includes amounts payable on acquisition of the Paperboards business (Kovai unit) Rs. 77.67 Crores (2006 - Rs. 116.50 Crores), including Rs. 38.84 Crores

# (2006 - Rs. 77.67 Crores) not due within one year.

## 14. PROVISIONS

13.

Taxation (net of advance payment)	_	167.09
Fringe Benefit Tax (net of advance payment)	1.98	0.67
Provision for Retirement Benefits	56.36	36.60
Provision for Subsidiary	50.00	50.00
Proposed Dividend	1166.29	995.12
Income Tax on Proposed Dividend	198.21	139.56
	1472.84	1389.04

15. OTHER INCOME	31st March, 2007 (Rs. in Crores)	31st March, 2006 (Rs. in Crores)
Miscellaneous Income	69.78	96.11
Doubtful Debts, Claims and Advances – previous years	0.35	0.23
Gain on Exchange – Net	8.91	5.67
Income from Long Term Investments – Trade	2.59	1.41
– Subsidiary	18.50 21.09	7.10 8.51
Income from Current Investments – Others	183.13	155.65
Profit on Sale of Current Investments – Net	6.84	3.43
Interest on Loans and Deposits, etc.	20.79	9.10
Liability no longer required Written Back	25.60	7.38
	336.49	

The Income from Investments and Interest are stated Gross, the amount of Income Tax deducted is Rs. 4.69 Crores (2006 – Rs. 1.16 Crores).

For the year anded



	For the year ended 31st March, 2007 (Rs. in Crores)	For the year ended 31st March, 2006 (Rs. in Crores)
6. RAW MATERIALS ETC.		
(a) RAW MATERIALS CONSUMED		
Opening Stock	1664.91	1195.11
Less: Value Added Tax credit available on Opening Stock	_	0.23
	1664.91	1194.88
Purchases	3814.20	3154.09
	5479.11	4348.97
Less : Closing Stock	2037.47 3441.64	<u>1664.91</u> 2684.06
(b) PURCHASES AND CONTRACT MANUFACTURING CHARGES		
Cigarettes	26.95	24.30
Agri Products	1567.38	942.69
Other Goods	576.63	445.14
Packing Materials	46.68 2217.64	40.70 1452.83
(c) (INCREASE)/DECREASE IN FINISHED GOODS, INTERMEDIATES, STOCK IN PROCESS		
Opening Stock		
Cigarettes	354.00	345.38
Smoking Tobacco	0.68	0.33
Printed Materials	7.21	2.32
Agri Products	209.71	147.14
Paper – Specialty Paper	8.16	7.70
Paperboards and Paper	38.55	44.52
Other Goods	149.16	98.95
Packing Materials	19.30	9.12
Intermediates – Tissue Paper and Paperboards	49.78	38.81
Stock in Process	24.89	21.31
Closing Stock	861.44	715.58
Cigarettes	445.76	354.00
Smoking Tobacco	0.67	0.68
Printed Materials	6.96	7.21
Agri Products	348.84	209.71
Paper – Specialty Paper	9.73	8.16
Paper and Paper Paperboards and Paper	38.18	38.55
Other Goods	225.50	149.16
Packing Materials	26.23	19.30
Intermediates – Tissue Paper and Paperboards	52.48	49.78
Stock in Process	36.98	24.89
Stock III Frocess	1191.33 (329.89)	861.44 (145.86)
Total	5329.39	3991.03
Less : Waste Material Sales	14.94	11.99
	5314.45	3979.04
Excise Duties etc. on Increase/(Decrease) of Finished Goods	70.41	4.19
2.13.32 2 3363 ctcl off mercuse, (2 cercuse) of finished Goods	5384.86	3983.23
	3304.00	3703.23



	e di Lili	F (1 1 1 1
	For the year ended	For the year ended
	31st March, 2007	31st March, 2006
17 MANUICACTURING SELLING ETG EXPENSES	(Rs. in Crores)	(Rs. in Crores)
17. MANUFACTURING, SELLING ETC. EXPENSES Salaries/Wages and Bonus	510.22	435.42
Contribution to Provident and Other Funds	57.58	52.10
Workmen and Staff Welfare Expenses	70.47	58.97
Workmen and Stair Wellare Expenses	638.27	546.49
Less: Recoveries	8.12 630.15	5.09 541.40
Consumption of Stores and Spare Parts	155.13	139.01
Power and Fuel	253.00	245.17
Rent	93.99	76.80
Rates and Taxes	42.00	40.18
Insurance	46.94	40.27
Repairs	10.71	10.27
– Buildings	33.51	28.45
<ul><li>Machinery</li></ul>	65.32	50.08
- Others	22.27	17.78
Outward Freight and Handling Charges	456.51	352.21
Advertising/Sales Promotion – Net	288.15	225.73
Market Research	29.25	23.70
Doubtful and Bad Debts	1.69	1.81
Doubtful and Bad Advances, Deposits etc.	1.11	0.66
Information Technology Services	99.97	58.23
Travelling and Conveyance	132.61	112.24
Training	12.20	15.18
Legal Expenses	10.67	19.07
Postage, Telephone etc.	26.36	25.44
Brokerage and Discount – Sales	6.37	4.66
Brokerage and Discount – Others	0.62	0.37
Commission to Selling Agents	22.39	20.33
Excess of Cost over fair value of Current Investments	20.60	12.76
Bank Charges	7.41	5.32
Interest etc. Paid – Debentures, Term Loans and Fixed Deposits	1.37	0.19
– Others	7.26	15.59
Less: Interest Received on Trading Debts,		
Deposits with Government Bodies etc.	5.35 3.28	<u>3.85</u> 11.93
Miscellaneous Expenses	593.26	417.51
Fixed Assets and Stores Discarded – Net	19.07	21.34
Dadiet Transferate Final Assets at Assessed	3073.83	2507.63
Deduct : Transfers to Fixed Assets etc. Accounts	42.52	15.78
Miscellaneous Expenses include :	<u>3031.31</u>	2491.85
(1) Contribution to Prime Minister's Relief Fund		1.00
(2) Auditors' Remuneration and Expenses (excluding taxes)	_	1.00
Audit Fees	1.05	1.05
Tax Audit Fees	0.32	0.26
Fees for Limited Review	0.45	0.33
Fees for Other Services	0.40	0.41
Reimbursement of Expenses	0.10	0.22
(3) Cost Auditors' Fee	0.04	0.03
(4) Consultancy/Professional Fees	92.85	52.34

Interest received on Trading Debts, Deposits with Govt. Bodies etc. is stated Gross, the amount of Income Tax deducted is Rs. 1.18 Crores (2006 - Rs. 0.58 Crore).



18. PROVISION FOR TAXATION	For the year ended 31st March, 2007 (Rs. in Crores)	For the year ended 31st March, 2006 (Rs. in Crores)
Income Tax for the year :		
Current Tax	1214.89	1077.14
Deferred Tax	32.10	(69.60)
Fringe Benefit Tax	16.08	20.03
	1263.07	1027.57
Less : Adjustments related to previous years – Net		
Current Tax	152.41	57.02
Deferred Tax	(116.07)	(18.27)
	36.34	38.75
	1226.73	988.82

## 19. NOTES TO THE ACCOUNTS

1

- (i) Exceptional items comprise of:
  - (a) Once-off assistance to contract manufacturers in view of the retrospective withdrawal of Central Excise exemption on Cigarettes manufactured in the North Eastern States during the year 2000

Income Tax thereon (Current Tax)

**Exceptional Items (Net of Tax)** 

Nil	(67.87)
Nil	22.85
Nil	(45.02)

- (ii) Exchange difference in respect of forward exchange contracts to be recognised in the profit and loss account or capitalised in the subsequent accounting period amounts to Rs. 1.00 Crore (2006 Rs. 0.19 Crore).
- (iii) (a) Claims against the Company not acknowledged as debts Rs. 129.56 Crores (2006 Rs. 98.72 Crores). These comprise:
  - Excise Duty, Sales Taxes and Indirect Taxes claims disputed by the Company relating to issues of applicability and classification aggregating Rs. 56.07 Crores (2006 Rs. 37.12 Crores).
  - Local Authority Taxes/Cess/Royalty on property, utilities, etc. claims disputed by the Company relating to issues
    of applicability and determination aggregating Rs. 33.71 Crores (2006 Rs. 25.12 Crores).
  - Third party claims arising from disputes relating to contracts aggregating Rs. 37.10 Crores (2006 Rs. 34.83 Crores).
  - Other matters Rs. 2.68 Crores (2006 Rs. 1.65 Crores).
  - (b) Guarantees and Counter Guarantees outstanding
    - Excise Rs. 22.02 Crores (2006 Rs. 22.23 Crores).
    - Others Rs. 16.93 Crores (2006 Rs. 15.79 Crores).
  - (c) Uncalled liability on shares partly paid Rs. 26.40 Crores (2006 Rs. 26.40 Crores).

		2007	2006
(iv)	Earnings per share		
	Earnings per share has been computed as under:		
	(a) Profit after Taxation before Exceptional items (Rs. Crores)	2699.97	2280.37
	(b) Profit after Taxation (Rs. Crores)	2699.97	2235.35
	(c) Weighted average number of Ordinary Shares outstanding	3,75,76,36,907	3,75,14,55,175
	(d) Effect of potential Ordinary Shares on Employee Stock Options		
	outstanding	1,09,49,829	1,84,27,064
	(e) Weighted average number of Ordinary Shares in computing		
	diluted earnings per share [(c) + (d)]	3,76,85,86,736	3,76,98,82,239
	(f) Earnings per share on profit after taxation before exceptional items		
	(Face Value Re. 1.00 per share)		
	- Basic [(a) / (c)]	Rs. 7.19	Rs. 6.08
	- Diluted [(a) / (e)]	Rs. 7.16	Rs. 6.05
	(g) Earnings per share on profit after taxation (Face Value Re. 1.00 per share)		
	- Basic [(b) / (c)]	Rs. 7.19	Rs. 5.96
	- Diluted [(b) / (e)]	Rs. 7.16	Rs. 5.93



## 19. NOTES TO THE ACCOUNTS (Contd.)

- (v) The status on excise matters which is treated as an annexure to these accounts are as outlined in this year's Report of the Directors & Management Discussion and Analysis under the Excise section. In the opinion of the Directors, the Company does not accept any further liability.
- (vi) Research and Development expenses for the year amount to Rs. 35.30 Crores (2006 Rs. 34.74 Crores).
- (vii) Defined Benefit Plans / Long Term Compensated Absences As per Actuarial Valuations as on March 31, 2007 and recognised in the financial statements in respect of Employee Benefit Schemes :

(Rs. in Crores)

			Pension	Gratuity	Leave Encashment
			Fun	ded	Unfunded
I Components of Employer Expense					
	1	Current Service Cost	24.38	7.70	1.33
	2	Interest Cost	20.01	8.70	1.55
	3	Expected Return on Plan Assets	(22.25)	(10.43)	_
	4	Curtailment Cost/(Credit)	_	_	_
	5	Settlement Cost/(Credit)	_	_	_
	6	Past Service Cost	_	_	_
	7	Actuarial Losses/(Gains)	8.39	(2.82)	9.92
	8	Total expense recognised in the Statement of			
		Profit & Loss Account	30.53	3.15	12.80

The Pension and Gratuity Expenses have been recognised in "Contribution to Provident and Other Funds" and Leave Encashment in "Salaries/Wages and Bonus" under Schedule 17.

			Pension	Gratuity	Leave Encashment
II	Act	ual Returns for the period ended March 31, 2007	18.52	11.44	_
III		Asset / (Liability) recognised in ance Sheet as at March 31, 2007			
	1	Present Value of Defined Benefit Obligation	320.53	131.41	33.86
	2	Fair Value on Plan Assets	311.77	146.08	_
	3	Status [Surplus/(Deficit)]	(8.76)	14.67	(33.86)
	4	Unrecognised Past Service Cost	_	_	_
	5	Net Asset/(Liability) recognised in Balance Sheet	(8.76)	14.67	(33.86)
IV	l	inge in Defined Benefit Obligations (DBO) ing the year ended March 31, 2007			
	1	Present Value of DBO at the Beginning of Period	288.08	125.83	23.70
	2	Current Service Cost	24.38	7.70	1.33
	3	Interest Cost	20.01	8.70	1.55
	4	Curtailment Cost/(Credit)	_	_	_
	5	Settlement Cost/(Credit)	_	_	_
	6	Plan Amendments	_	_	_
	7	Acquisitions	_	_	_
	8	Actuarial (Gains)/Losses	4.65	(1.80)	9.92
	9	Benefits Paid	(16.59)	(9.02)	(2.64)
	10	Present Value of DBO at the End of Period	320.53	131.41	33.86



## 19. NOTES TO THE ACCOUNTS (Contd.)

(Rs. in Crores)

			Pension	Gratuity	Leave Encashment		
V		inge in Fair Value of Assets during year ended March 31, 2007					
	1	Plan Assets at the Beginning of Period	281.52	132.12	_		
	2	Acquisition Adjustment	_	_	_		
	3	Expected Return on Plan Assets	22.25	10.43	_		
	4	Actuarial Gains/(Losses)	(3.73)	1.01	_		
	5 Actual Company Contribution		28.32	11.54	_		
	6	Benefits Paid	(16.59)	(9.02)	_		
	7	Plan Assets at the End of Period	311.77	146.08	_		
VI	Actuarial Assumptions						
	1	Discount Rate (%)	7.50	7.50	7.50		
	2	Expected Return on Plan Assets (%)	7.50	7.50	_		
	The estimates of future salary increases, considered in actuarial valuations take account of inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.						
VII	Major Category of Plan Assets as a % of the Total Plan Assets as at March 31, 2007						
	1	Government Securities/Special Deposit with RBI			45%		
	2	23%					
	3	Insurance Companies			26%		
	4	Mutual Funds			1%		
	5	Cash and Cash Equivalents			5%		

## VIII Basis used to determine the Expected Rate of Return on Plan Assets

The expected rate of return on plan assets is based on the current portfolio of assets, investment strategy and market scenario. In order to protect the capital and optimise returns within acceptable risk parameters, the plan assets are well diversified.

## (viii) Micro and Medium scale business entities:

There are no Micro, Small and Medium Enterprises, to whom the Company owes dues, which are outstanding for more than 45 days as at 31st March, 2007. This information as required to be disclosed under the Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the Company.

(ix) The Company's significant leasing arrangements are in respect of operating leases for premises (residential, office, stores, godowns etc.). These leasing arrangements which are not non-cancellable range between 11 months and 9 years generally, or longer, and are usually renewable by mutual consent on mutually agreeable terms. The aggregate lease rentals payable are charged as Rent under Schedule 17.



## 19. NOTES TO THE ACCOUNTS (Contd.)

## (x) Interests in Joint Ventures:

The Company's interest, as a venturer, in jointly controlled entities (Incorporated Joint Ventures) is:

Name	Country of Incorporation	Percentage of ownership interests as at 31st March, 2007	Percentage of ownership interests as at 31st March, 2006
King Maker Marketing Inc. (KMM)	U.S.A.	_	50%
Maharaja Heritage Resorts Limited	India	50%	50%
CLI3L e-Services Limited	India	50% minus 1 share (Since 23rd March, 2007)	_

KMM has become a subsidiary company on 25th October, 2006 consequent to an increase in stake (50.98% shareholding) during the year. Effective 9th May, 2007, KMM has become a wholly owned subsidiary.

The Company's interest in these Joint Ventures is reported as Long Term Investments (Schedule - 7) and stated at cost. However, the Company's share of each of the assets, liabilities, income and expenses, etc. (each without elimination of the effect of transactions between the Company and the Joint Venture) related to its interests in these Joint Ventures are:

ventares		As at 31st March, 2007 (Rs. in Crores)	As at 31st March, 2006 (Rs. in Crores)
I.	ASSETS		
1.	Fixed Assets	4.51	0.30
2.	Current Assets, Loans and Advances		
	a) Inventories	_	5.42
	b) Sundry Debtors	5.79	1.80
	c) Cash and Bank Balances	0.22	10.54
	d) Other Current Assets	0.90	1.06
	e) Loans and Advances	0.64	3.44
3.	Deferred Tax-Net	0.03	1.05
II.	LIABILITIES		
1.	Secured Loans	0.02	_
2.	Current Liabilities and Provisions		
	a) Liabilities	3.54	15.37
	b) Provisions	0.12	0.47

		31st March, 2007 (Rs. in Crores)	31st March, 2006 (Rs. in Crores)
III.	INCOME		
1.	Sales	40.81	57.30
2.	Other Income	0.47	0.75
IV.	EXPENSES		
1.	Raw Materials etc.	7.66	14.36
2.	Excise Duties and Taxes on Sales of Products and Services	16.13	21.31
3.	Manufacturing, Selling etc. Expenses	13.12	19.75
4.	Depreciation	0.11	0.08
5.	Provision for Taxation	1.24	1.07

For the year ended

For the year ended



## 19. NOTES TO THE ACCOUNTS (Contd.)

(xi) DIRECTORS' REMUNERATION	For the year ended 31st March, 2007 (Rs. in Crores)	For the year ended 31st March, 2006 (Rs. in Crores)
(A) BINDETONS NEWTON		
Salaries	4.73	3.38
Performance Bonus to Wholetime Directors	4.32	2.68
Other Benefits	0.78	0.60
Commission, etc. to Non-Wholetime Directors	0.34	0.32
Directors' Fees	0.10	0.11
	10.27	7.09

The above excludes contribution to the approved group pension and gratuity funds which are actuarially determined on an overall basis.

Aggregate managerial remuneration of Rs. 10.27 Crores for the year, includes Rs. 1.34 Crores attributable to the increase in the salaries of all the four Wholetime Directors with effect from 1st October, 2006 which is subject to approval by the Company in General Meeting.

Computation of Net Profit and Directors' Commission:

Profit before Taxation and Exceptional Items	3926.70	3269.19
Add:		
<ul> <li>Directors' Remuneration</li> </ul>	10.27	7.09
– Wealth Tax – Net	1.27	1.00
<ul> <li>Depreciation</li> </ul>	362.92	332.34
<ul> <li>Exceptional Items [See Schedule 19(i)]</li> </ul>		(67.87) 272.56
	4301.16	3541.75
Less:		
<ul> <li>Depreciation under Section 350 of the Companies Act, 1956</li> </ul>	362.92	332.34
Profit for the purpose of Directors' Commission	3938.24	3209.41
Non-Wholetime Directors' Commission @ 1%	39.38	32.09
Payable for the Year	0.34	0.32



## 19. NOTES TO THE ACCOUNTS (Contd.)

## (xii) Derivative Instruments:

The Company uses Forward Exchange Contracts and Currency Options to hedge its exposures in foreign currency. The information on Derivative Instruments is as follows:

a) Derivative Instrument outstanding as at year end:

(in Million)

	As at 31st N	/larch, 2007	As at 31st March, 2006		
Currency Pair	Buy	Sell	Buy	Sell	
(i) Forward Exchange Contracts					
USD/INR	105.00	120. 65	45.65	61.45	
EUR/USD	52.00	_	40.03	0.25	
GBP/USD	_	_	_	1.85	
USD/JPY	218.00	_	218.00	_	
USD/SEK	_	_	1.50	_	
USD/CHF	_	_	8.05	_	
(ii) Currency Options					
USD/INR	25.00	_	_	_	

b) Foreign Exchange Currency Exposures recognised by the Company that have not been hedged by a Derivative Instrument or otherwise as at year end:

(in Million)

	As at 31st March, 2007			As at	31st March, 2	2006
Currency Pair	Buy	Buy Sell Net*		Buy	Sell	Net*
USD/INR	2.01	6.43	(4.42)	52.24	43.62	8.62
EUR/USD	2.82	2.36	0.46	1.66	1.72	(0.06)
GBP/USD	0.99	1.57	(0.58)	1.00	1.04	(0.04)
USD/JPY	34.86	_	34.86	8.53	_	8.53
USD/SEK	0.36	_	0.36	1.47	_	1.47
USD/CHF	2.06	_	2.06	0.27	_	0.27
USD/SGD	0.18	_	0.18	0.09	_	0.09
USD/DKK	0.15	_	0.15	_	_	_
USD/CAD	_	0.14	(0.14)	_	_	_
AUD/USD	0.19	_	0.19	_	_	_

<sup>\*</sup> Positive figures indicate Open Imports and vice versa.

(xiii) The disclosures in respect of Employees Stock Option Scheme which are outlined in this year's Annexure to the Report of the Directors & Management Discussion and Analysis and Report on Corporate Governance are treated as an annexure to these accounts.



VALUE

# **SCHEDULES TO THE ACCOUNTS**

## 19. NOTES TO THE ACCOUNTS (Contd.)

(xiv) ADDITIONAL INFORMATION PURSUANT TO THE PROVISIONS OF PARAGRAPHS 3, 4C AND 4D OF PART II OF SCHEDULE VI OF THE COMPANIES ACT, 1956.

## (A) Licensed and Installed Capacity and Actual Production

	Unit of Quantity		CAPA	PRODUCTION			
Class of Goods		Registered/Licensed		Installed			
		2007	2006	2007	2006	2007	2006
Cigarettes	Million	1,23,547 (a)	1,23,547 (a)	1,07,773	99,349	63,038	59,123
Smoking Tobacco	Tonne	N.A.	N.A.	N.A.	N.A.	163	118
Printing and Packaging including Flexibles	Tonne	N.A.	N.A.	59,803	47,837	46,025 (b)	38,316 (b)
Corrugated Fibre Board Containers	Million	60	N.A.	60	N.A.	23	N.A.
Redried Tobacco	Tonne	N.A.	N.A.	N.A.	N.A.	99,483 (b)	1,03,889 (b)
Pulp	Tonne	N.A.	N.A.	1,00,000	1,00,000	98,950 (b)	97,615 (b)
Paperboards and Paper	Tonne	N.A.	N.A.	3,52,500	3,52,500	3,90,458 (b)	3,65,819 (b)
Snacks	Tonne	N.A.	N.A.	5,100	N.A.	465	N.A.

a) The "Registered/Licensed Capacity" (including as approved by "Letters of Intent") is exclusive of additional capacities permissible under the policy of the Government of India.

Unit of

N.A. - Not Applicable

## (B) Particulars in respect of Sales \*

Cigarettes
Smoking Tobacco
Printed Materials
Agri Products
- Unmanufactured Tobacco
- Soya Extraction
- Soya Oil
- Soya Seeds
- Rice
- Wheat
- Others
Marine Products
Specialty Paper
Paperboards and Paper
Branded Packaged Foods (Staples, Biscuits, Confectionery etc.)
Hotel Sales/Income from Services
Others (Branded Garments, Greeting Cards, Ready to Eat Foods etc.)

Quantity			KS. In (	Crores)
	2007	2006	2007	2006
Million	81,265	75,894	12824.42	11322.87
Tonne	164	93	9.09	6.64
Tonne	11,361	7,725	111.50	74.06
Tonne	49,691	45,714	422.34	356.31
Tonne	3,64,544	4,23,778	374.78	397.92
Tonne	75,623	82,719	297.69	279.43
Tonne	2,28,243	71,472	299.41	89.55
Tonne	4,74,230	2,70,703	502.59	285.63
Tonne	1,81,996	2,33,241	190.08	198.69
			501.44	283.46
Tonne	1,654	898	72.02	36.26
Tonne	19,674	19,871	135.30	132.53
Tonne	3,01,196	2,90,109	1016.41	938.37
Tonne	4,98,376	3,44,745	1071.02	656.70
			978.71	777.85
			608 25	200 14
			698.25	388.16
			19505.05	16224.43

**QUANTITY** 

b) Includes production meant for internal consumption.

<sup>\*</sup> Net of Sales Returns and Damaged Stocks etc.



3CHEDULES TO THE ACCOUNTS					
19. NOTES TO THE ACCOUNTS (Contd.)	Unit of	Ous	antitu.		llue Crores)
	Quantity		antity		
(C) Details of Finished Goods		2007	2006	2007	2006
(i) Opening Stock Cigarettes	Million	3,456	3,524	354.00	345.38
Smoking Tobacco	Tonne	23	3,324 5	0.68	0.33
Printed Materials	Tonne	581	419	7.21	2.32
Agri Products	Tornic	55.		7.2.	2.32
- Soya Extraction	Tonne	44,452	9,054	38.75	8.67
- Soya Oil	Tonne	3,029	1,284	9.92	4.82
- Rice	Tonne	34,934	80,058	31.54	75.23
- Wheat	Tonne	10,712	3,116	9.16	3.51
- Others	T	1 204	1 210	120.34	54.91
Specialty Paper Paperboards and Paper	Tonne Tonne	1,304	1,218	8.16 38.55	7.70 44.52
Branded Packaged Foods (Staples,	TOTITIE	12,622	14,968	36.33	44.32
Biscuits and Confectionery)	Tonne	19,679	17,999	33.37	20.93
Other Goods	Tornic	17,077	.,,,,,	115.79	78.02
Packing Materials				19.30	9.12
3				786.77	655.46
(") Claster Steel					
(ii) Closing Stock	Million	A 120	2 156	445.76	354.00
Cigarettes Smoking Tobacco	Tonne	4,138 20	3,456 23	0.67	0.68
Printed Materials	Tonne	578	581	6.96	7.21
Agri Products	TOTITIE	370	301	0.70	7.21
- Soya Extraction	Tonne	38,172	44,452	40.55	38.75
- Soya Oil	Tonne	1,572	3,029	11.22	9.92
- Rice	Tonne	37,257	34,934	43.20	31.54
- Wheat	Tonne	45,326	10,712	54.03	9.16
- Others	_	4.46	1 204	199.84	120.34
Specialty Paper	Tonne	1,448	1,304	9.73	8.16
Paperboards and Paper	Tonne	11,694	12,622	38.18	38.55
Branded Packaged Foods (Staples, Biscuits, Confectionery etc.)	Tonne	27,234	19,679	50.95	33.37
Other Goods	TOTITIE	27,234	12,072	174.55	115.79
Packing Materials				26.23	19.30
<b>3</b>				1101.87	786.77
("") Bushaman Control				1101.07	
(iii) Purchases and Contract					
Manufacturing Charges Cigarettes	Million	18,993	16,867	26.95	24.30
Agri Products	Willion	10,773	10,007	20.75	24.50
- Soya Extraction	Tonne	3,58,264	4,62,025	50.26	81.13
- Soya Oil	Tonne	74,166	86,442	19.55	18.96
- Rice	Tonne	4,76,554	2,26,419	473.02	220.88
- Wheat	Tonne	6,43,378	4,83,652	565.88	351.48
- Others				458.67	270.24
Branded Packaged Foods (Staples,	T	F 00 630	2 47 527	100.63	104 47
Biscuits and Confectionery) Other Goods	Tonne	5,08,620	3,47,527	108.62 468.01	184.47 260.67
Packing Materials				46.68	40.70
racking iviaterials					
				2217.64	1452.83
(D) Details of Raw Materials Consumed during the year *	_				
Unmanufactured Tobacco	Tonne	1,32,342	1,22,489	703.42	597.90
Waste Paper and Pulp	Tonne	2,65,484	2,40,894	394.47	331.56
Hardwood and Bamboo Soya Seeds	BDT** Tonne	2,74,528 6,51,981	2,67,102 5,51,127	107.90 775.58	95.19 648.13
Other Agri Products	Tonne	32,414	16,626	132.82	57.46
Board	Tonne	10,250	10,558	88.01	90.86
Filter Rods	Million	11,335	10,216	124.63	111.17
Aluminium Foil/Metallised Paper	Bobbin	6,77,311	6,70,381	56.76	49.80
BOPP/Viscose Film	Tonne	2,029	1,878	36.69	33.54
Wheat Flour/Maida	Tonne	24,461	31,325	29.89	30.73
Sugar	Tonne	41,956	23,174	73.34	40.92
Hydrogenated Vegetable Oil Others	Tonne	16,928	11,798	71.30 846.83	45.97 550.83
Guicis					
				3441.64	2684.06

Relates to the Company's main products and the principal raw materials. BDT-Bone Dry Tonne



# 19. NOTES TO THE ACCOUNTS (Contd.)

(E)	Value of Raw Materials, Components Consumed			(Pero	centage)	Val (Rs. in (	
				2007	2006	2007	2006
	Raw Materials Imported Indigenous			16.92 83.08 100.00	83.65	582.40 2859.24 3441.64	438.89 2245.17 2684.06
	Spare Parts and Compone Imported Indigenous	ents		28.65 71.35 100.00	30.98 69.02	44.45 110.68 155.13	43.07 95.94 139.01
(F)	Earnings etc. in Foreign	Exchange during t	he year	(R	2007 ss. in Crores)	(Rs.	2006 in Crores)
	Export of Goods (F.O.B. – Dividend	Realisation Basis)			1719.51 —		1315.78 1.09
	Hotel Earnings Other Earnings				487.19 76.51		413.97 62.67
					2283.21		1793.51
(G)	Value of Imports during	the year (C.I.F. Bas	sis)				
	Raw Materials Components and Spare F Capital Goods Other Goods (including i		e Export House Scheme)		555.13 69.87 482.48 11.76		408.20 54.67 139.84 6.69
(H)	Expenditure in Foreign	Currency during th	e year		1119.24		609.40
	(on payment basis)  Professional Fees Advertising/Sales Promot Export Promotion Expens Training Hotel Reservation/Market Licence Fees Miscellaneous Expenditur	ing Expenses			22.62 7.54 6.24 2.95 21.20 0.57 38.82		13.80 6.67 6.09 3.44 15.21 0.82 23.74 69.77
(I)	Remittances in Foreign	Currencies on acco	unt of Dividends				
	Financial Year	On Account of	No. of Shares held		No. of Ion-Resident Chareholders	(Rs.	in Crores)
	2006/2007	2005/2006	127,17,86,249 (Re. 1.00 eac	ch)	69		337.02
	2005/2006	2004/2005	8,65,61,943 (Rs. 10.00 each	h)	76		268.34



## **20. SEGMENT REPORTING**

	RIMARY SEGMENT INFORMATION (	BUSINESS SEG	GMENTS)			(Rs	. in Crores)
			- ,	2007			2006
		External Sales	Inter Segment Sales	Total	External Sales	Inter Segment Sales	Total
1.	Segment Revenue						
	FMCG - Cigarettes	12833.70	_	12833.70	11329.74	_	11329.74
	FMCG - Others	1701.45	2.94	1704.39	1011.92	1.55	1013.47
	FMCG - Total	14535.15	2.94	14538.09	12341.66	1.55	12343.21
	Hotels	978.71	6.96	985.67	777.85	5.50	783.35
	Agri Business	2719.57	971.79	3691.36	1954.67	723.77	2678.44
	Paperboards, Paper and Packaging	1271.62	828.44	2100.06	1150.25	745.48	1895.73
	Segment Total	19505.05	1810.13	21315.18	16224.43	1476.30	17700.73
	Eliminations			(1810.13)			(1476.30)
	Total Revenue			19505.05			16224.43
2.	Segment Results						
	FMCG - Cigarettes			3172.15			2708.78
	FMCG - Others			(201.99)			(171.81)
	FMCG - Total			2970.16			2536.97
	Hotels			350.78			258.09
	Agri Business			123.55			90.86
	Paperboards, Paper and Packaging			416.78			351.42
	Segment Total			3861.27			3237.34
	Eliminations Consolidated Total			(30.51)			(39.49)
	Unallocated corporate expenses			3830.76			3197.85
	net of unallocated income			132.63			93.42
	Profit before interest, etc.,			132.03			93.42
	exceptional items and taxation			3698.13			3104.43
	Interest etc. paid - Net			3.28			11.93
	Interest on loans and deposits, income			3.20			11.23
	from current and long term investments,	_					
	profit and loss on sale of investments etc			231.85			176.69
	Profit before taxation and exceptional			3926.70			3269.19
	Provision for Taxation			1226.73			988.82
	Profit after taxation before exceptiona	ıl items		2699.97			2280.37
	Exceptional items (net of tax) [See Scheo	lule 19(i)]		_			(45.02)
	Profit after Taxation			2699.97			2235.35
3.	Other Information					(Rs	. in Crores)
	Se	gment Assets	Seam	ent Liabilities*	Segment Assets		nt Liabilities*
			Jegin		=	Jegine	
	FMCG - Cigarettes FMCG - Others	2962.26 1074.55		943.62 134.23	2336.54 610.43		873.26 121.13
	FMCG - Others	4036.81		1077.85	2946.97		994.39
	Hotels	1625.55		159.30	1505.74		131.52
	Agri Business	1718.35		238.35	1299.22		239.57
	Paperboards, Paper and Packaging	2875.23		315.77	2239.11		331.04
	Segment Total	10255.94		1791.27	7991.04		1696.52
	Unallocated Corporate Assets/Liabilities	4967.87		2995.46	5316.16		2549.20
	Total	15223.81		4786.73	13307.20		4245.72
	Total						
		Capital	Depreciation	Non Cash	Capital	Depreciation	Non Cash
		Expenditure		expenditure	Expenditure		expenditure
				other than			other than
	FN 466 - 6' - 11	F=0 4=	405.5	depreciation	224.05	400 :-	depreciation
	FMCG - Cigarettes	550.47	105.35	2.11	206.90	103.41	3.46
	FMCG - Others	192.52	20.11	(0.26)	79.26	13.16	0.48
	FMCG - Total	742.99	125.46	1.85	286.16	116.57	3.94
	Hotels	162.40	61.73	9.25	77.30	59.12	13.06
	Agri Business	106.62	34.24	2.63	79.53	31.19	1.78
	Paperboards, Paper and Packaging	470.14	121.82	5.31	133.74	113.84	2.97
	Segment Total	1482.15	343.25	19.04	576.73	320.72	21.75

<sup>\*</sup> Segment Liabilities of FMCG-Cigarettes is before considering provision of Rs. 535.95 Crores (2006 - Rs. 425.87 Crores) in respect of disputed State Taxes, the levy / collection of which has been stayed. These have been included under 'Unallocated Corporate Liabilities'.



## 20. SEGMENT REPORTING (Contd.)

SECONDARY SEGMENT INFORMATION (GEOGRAPHICAL SEGMENTS)

(Rs. in Crores)

	2007	2006
1. Segment Revenue		
— Within India	17579.23	14811.45
— Outside India	1925.82	1412.98
Total Revenue	19505.05	16224.43
2. Segment Assets		
— Within India	10249.47	7984.80
— Outside India	6.47	6.24
Total Assets	10255.94	7991.04
3. Capital Expenditure		
— Within India	1482.15	576.73
— Outside India	_	_
Total Capital Expenditure	1482.15	576.73

#### **NOTES**

- (1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups: FMCG, Hotels, Paperboards, Paper & Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.
- (2) The business groups comprise the following:

FMCG : Cigarettes — Cigarettes and Smoking Mixtures.

: Others — Branded Garments, Greeting, Gifting & Stationery, Agarbattis, Matches and Packaged Foods (Staples,

Confectionery, Biscuits, Snack Foods, Ready to Eat Foods).

Hotels — Hoteliering.

Paperboards, Paper and Packaging — Paperboards, Paper including Specialty Paper & Packaging.

Agri Business — Agri commodities such as rice, soya, wheat, coffee and leaf tobacco.

(3) The geographical segments considered for disclosure are:

Sales within India

— Sales outside India

- (4) Segment results of the new business activities namely 'FMCG: Others' largely reflect business development and gestation costs.
- (5) The Company's Agri Business markets agri commodities in the export and domestic markets; supplies agri raw materials to the Branded Packaged Foods Business and sources leaf tobacco for the Cigarettes Business. The segment results for the year are after absorbing costs relating to the expansion of the strategic e-Choupal initiatives.



## 21. RELATED PARTY DISCLOSURES

## 1. ENTERPRISES WHERE CONTROL EXISTS:

- i) Subsidiaries:
  - a) Srinivasa Resorts Limited
  - b) Fortune Park Hotels Limited
  - c) Bay Islands Hotels Limited
  - d) Russell Credit Limited and its subsidiaries

Greenacre Holdings Limited

Wimco Limited and its subsidiaries (became subsidiaries with effect from 01.07.2005)

Wimco Boards Limited

Wimco Seedlings Limited and its subsidiaries

Pavan Poplar Limited

Prag Agro Farm Limited

e) ITC Infotech India Limited and its subsidiaries

ITC Infotech Limited

ITC Infotech (USA), Inc.

- f) Wills Corporation Limited
- g) Gold Flake Corporation Limited
- h) Landbase India Limited
- i) BFIL Finance Limited and its subsidiary

MRR Trading & Investment Company Limited

- i) Surya Nepal Private Limited
- k) King Maker Marketing Inc. (became subsidiary with effect from 25.10.2006)

The above list does not include:

a) ITC Global Holdings Pte. Limited, Singapore being under Judicial Management and its subsidiaries

Hup Hoon Traders Pte. Ltd., Singapore

AOZT "Hup Hoon", Moscow

Hup Hoon Impex Srl, Romania

Fortune Tobacco Co. Ltd., Cyprus

Fortune Tobacco Company, Inc., U.S.A., and

b) BFIL Securities Limited (a subsidiary of BFIL Finance Ltd.) which is under voluntary winding up proceedings.

## ii) Other entities under control of the Company:

- a) ITC Sangeet Research Academy
- b) ITC Education Trust
- c) ITC Rural Development Trust

## 2. OTHER RELATED PARTIES WITH WHOM THE COMPANY HAD TRANSACTIONS, etc.

## i) Associates & Joint Ventures:

## **Associates**

- a) Gujarat Hotels Limited
- b) Megatop Financial Services and Leasing Limited
- c) Newdeal Finance and Investment Limited
- d) Peninsular Investments Limited
- e) Russell Investments Limited
- f) Asia Tobacco Company Limited
- g) Classic Infrastructure & Development Limited
- h) International Travel House Limited
  - being associates of the Company, and
- i) Tobacco Manufacturers (India) Limited, U.K. of which the Company is an associate.

#### **Joint Ventures**

- a) Maharaja Heritage Resorts Limited
- b) CLI3L e-Services Limited (became joint venture with effect from 23.03.2007)
- c) King Maker Marketing Inc. (upto 24.10.2006)

## Joint Ventures of the Company's subsidiaries

- a) ITC Filtrona Limited (a joint venture of Gold Flake Corporation Limited)
- b) CLI3L e-Services Limited (a joint venture of ITC Infotech India Limited upto 22.03.2007)



## 21. RELATED PARTY DISCLOSURES (Contd.)

#### ii) Key Management Personnel:

Y.C. Deveshwar **Executive Chairman** S.S.H. Rehman **Executive Director** A. Singh **Executive Director** K. Vaidyanath **Executive Director** J.P. Daly Non-Executive Director C.R. Green Non-Executive Director S.B. Mathur Non-Executive Director P.B. Ramanujam Non-Executive Director B. Sen Non-Executive Director Ram S. Tarneja Non-Executive Director

T. S. Vijayan Non-Executive Director (resigned w.e.f. 26.05.2006)

D. K. Mehrotra Non-Executive Director (w.e.f. 26.05.2006)
S.H. Khan Non-Executive Director (w.e.f. 30.10.2006)

B. Vijayaraghavan Non-Executive Director

K. S. Vaidyanathan Member - Corporate Management Committee

A. Nayak Permanent Invitee - Corporate Management Committee
R. Srinivasan Permanent Invitee - Corporate Management Committee
R. G. Jacob Special Invitee - Corporate Management Committee

## iii) Employees' Benefit Plans where there is significant influence :

- a) IATC Provident Fund
- b) IATC Staff X Provident Fund
- c) ITC Management Staff Gratuity Fund
- d) ITC Employees Gratuity Fund
- e) ITC Gratuity Fund 'C'
- f) ITC Pension Fund
- g) ILTD Seasonal Employees Pension Fund
- h) ITC Platinum Jubilee Pension Fund
- i) Tribeni Tissues Limited Provident Fund
- j) Tribeni Tissues Limited Gratuity Fund
- k) ITC Bhadrachalam Paperboards Limited Management Staff Pension Fund
- I) ITC Bhadrachalam Paperboards Limited Gratuity Fund 'A'
- m) ITC Bhadrachalam Paperboards Limited Gratuity Fund 'B'
- n) ITC Bhadrachalam Paperboards Limited Gratuity Fund 'C'
- o) ITC Bhadrachalam Paperboards Limited Staff Provident Fund



# 21. RELATED PARTY DISCLOSURES (Contd.)

Sample   Personne   Personne   South Ventures   Personne   South Ventures   Personne   South Ventures   South Ventures   South Ventures   South Ventures   South Ventures   South Ventures   South Venture			Er	erprises whe	Enterprises where control exists	ts	AND KELALED PARTIES AND THE STATUS OF OUTSTANDING BALANCES AS ON \$1.03.2007  Enterprises where control exists Associates & Key Manage	NG BALANCES AS Associates &	ON 31.03.2007 Key Management	u/ agement	Emp	(Rs. in Crores)
Substitution of the proposition of managers of depends from the proposition of managers of managers of the proposition of managers of manag			Subsidia	aries	Oth	ers	Joint V	entures	Perso	onnel	· =	Trusts
Purchase of Coost / Services         1022         61 84         3.05         3.47         Property options)           Purchase of Coost / Services         220.75         82.28         16.23         144.61         9           Anchales of Coost / Services         60.01         0.01         0.13         0.14         4.61           Anchales of Coost / Services         60.01         0.10         0.10         0.03         0.03           Sale of head Assistance from BL Limited         51.00         1.00         1.00         0.01         0.03         0.03           Anchoise of Child Services Limited Shares from BL Limited         2.57         1.00         4.00         1.50         0.01         0.03         0.03           Anchase Inches on the Assistance of Child Services Limited Shares from Bl Limited         2.57         1.00         1.50         0.01         0.03         0.03         0.03           Bench Strain and Child Services Limited Shares from Bl Limited         18.20         7.10         0.02         2.59         1.48         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03         0.03			2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
Purples of Doors   Purples   Purpl	<del></del> ·	Sale of Goods / Services	102.92	61.84			30.50	34.77				
Sale of Freed Assets / Foreign (Freed Assets / Freed Asset	۷ ۲	Purchase of Goods / Services	250.75	87.78			162.53	144.61				
Sale of French Assets / Stage         0.012         0.013         0.14         0.03         0.03           Purchase of CLIBLe Services Limited Shares from IBL Limited         51.00         0.01         0.03         0.03         0.03           Purchase of CLIBLe Services Limited Shares from IBL Limited         51.00         0.01         0.01         0.03         0.01         0.01         0.03         0.01         0.03         0.01         0.01         0.03         0.01         0.03         0.01         0.03         0.01         0.03         0.01 <t< td=""><td>'n</td><td>(including project consultancy fees, etc.)</td><td>0.01</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	'n	(including project consultancy fees, etc.)	0.01									
Autracted formula Shares from Bill Limited Shares from Bill Shares Shedule 19 (xi)] 257 1,00 0.01 0.03 0.01 0.03 0.01 0.03 0.01 0.00 0.00	4.	Sale of Fixed Assets / Scrap	0.08	0.12			0.13	0.14				
Permiseration to Key Management Personnel   257   1.00	5.	Acquisition of Investments - Purchase of CLI3L e-Services Limited Shares from I3L Limited	51.00									
Percentage   Percentage   Percent	.9	Interest Income							0.03	0.03		
Control to Contractual Remuneration   2.57   1.00   0.10   0.00	7.	Remuneration to Key Management Personnel							10.27	7		
Reinfluxement of Contactual Remuneration Remaineration		<ul> <li>— Directors [see schedule 19 (xi)]</li> <li>— Others</li> </ul>							3.34	7.09 2.26		
Reimbursement of Contractual Remuneration         6.45         4.85         4.00         1.50         0.08           Donations of managers on deputation recovered Donations         2.40         1.50         1.50         1.69         1.89           Donations of managers on deputation recovered Donations         2.51         4.00         1.50         2.53         1.41         1.89         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.18         0.19         0.08         0.19         0.18         0.11         0.19         0.18         0.11         0.19         0.11 <t< td=""><td>∞</td><td>Rent Paid</td><td>2.57</td><td>1.00</td><td></td><td></td><td></td><td>0.01</td><td>0.03</td><td>0.01</td><td></td><td></td></t<>	∞	Rent Paid	2.57	1.00				0.01	0.03	0.01		
National Contribution of Indiagles an deptation recovered Contributions to Employees' Benefit Plans   18.50   7.10   2.63.09   1.41   2.63.09   2.05.18   0.67   0.18   0.00	9, 5	Reimbursement of Contractual Remuneration		707			0.10	0.08				
Contributions to Employees' Benefit Plans  Contributions to Employees' Benefit Plans  Dividend income Dividend income Dividend payments  Expenses reimbursed  S.29  6.10  S.29  6.10  S.24  S.24  States as constructed  Dividend payment Advances Given Receipt towards refund of Advances  Deposits retewed during the year Receipt towards refund of Deposits  Balances as on 31st March  I) Debtors (Serein Deposits towards  N) Deposits retewed during the year Receipt towards refund of Deposits towards  N) Deposits retewed during the year Receipt towards refund of Deposits towards  N) Debtors (Serein Deposits towards refund of Deposits towards  N) Debtors (Serein Deposits towards refund of Deposits towards  N) Debtors (Serein Deposits towards refund of Deposits towards  N) Debtors (Serein Deposits towards refund of Deposits towards  N) Debtors (Serein Deposits towards refund of Deposits towards  N) Debtors (Serein Deposits towards  N) Deposits remained managers on  N) Advances Taken  N) Creditors (Payables  N) Advances Taken  N) Cred	. [	Remunerations Donations	0.40	4.00	4 00	1 50	7.07	60.1				
Dividend income Dividend income Dividend income Dividend income Dividend income Dividend income Dividend payments Divide	12.	Contributions to Employees' Benefit Plans			P.	5:-					56.95	31.34
Dividend payments         Dividend payments         Dividend payments         263.09         205.18         0.07         0.18           Expenses recovered betweed         5.29         6.10         2.35         2.60         2.74         0.18           Expenses recovered betweed         5.29         6.10         2.53         2.60         0.13         0.11           Loans Given Receipt Lowards Loan Repayment         64.11         54.64         5.24         0.88         6.50         0.13         0.11           Receipt Lowards refund of Advances         0.13         2.40         2.10         2.10         0.13         0.11 <td>13.</td> <td>Dividend income</td> <td>18.50</td> <td>7.10</td> <td></td> <td></td> <td>2.59</td> <td>1.41</td> <td></td> <td></td> <td></td> <td></td>	13.	Dividend income	18.50	7.10			2.59	1.41				
Expenses recovered         9.04         \$1.15         0.02         3.96         2.74           Expenses reinbursed         5.29         6.10         0.02         3.96         2.74           Loans Given         75.64         5.29         6.10         0.03         0.13         0.11           Loans Given         Advances reinbursed         0.13         3.64         5.26         0.13         0.11           Advances Given         1.797         1.797         8.67         2.10         0.02         0.01           Advances Received         1.795         1.795         8.66         0.01         0.01         0.01         0.01           Deposits received during the year         1.795         8.86         7.34         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.02         0.02         0.02         0.02	14.	Dividend payments					263.09	205.18	0.67	0.18		
Expenses reimbursed         5.29         6.10         2.53         2.60           Loans Given         Loans Given         64.11         55.44         55.24         0.13         0.11           Advances Given         26.27         4.04         2.10         0.13         0.11           Advances Given         17.97         4.04         2.10         0.02           Advances Received         17.97         4.04         2.10         0.02           Payment bowards relund of Advances         17.95         4.00         0.02         0.02           Deposits received during the year         17.95         4.00         0.01         0.02           Deposits received during the year         17.33         0.01         0.01         0.02           Balances as on 31st March, in Deposits received during the year         85.36         58.60         0.01         0.02           Balances as on 31st March, in Deposits virth (including Deposits towards         2.56         2.56         42.29         42.29         42.29           Property Options)         0.02         2.56         2.56         42.29         42.29         42.29         42.29           In Deposits returned from derice reliet powers Them         1.500         1.500         1.500         1.50	15.	Expenses recovered	9.04	5.15	0.02	0.02	3.96	2.74				
Descript towards refund of Advances Receipt towards refund of Advances cliven   26.27   24.64   55.24   6.50   0.11   Advances Civen   26.27   24.64   2.10   2.40   2.1	16.	Expenses reimbursed	5.29	6.10			2.53	2.60				
Receipt towards Loan Repayment Advances Clare         64.11 orans Grant St. 240         0.13 orans Grant St. 240         0.13 orans Grant St. 240         0.11 orans Grant St. 240         0.11 orans Grant St. 240         0.11 orans Grant St. 240         0.10 orans Grant St. 240         0.01 orans Grant St. 240         0.02 orans Grant St. 240         0.01 orans Grant St. 240         0.02 orans Grant St. 240         0.01 orans Grant St. 240         0.02 orans Grant St. 240         0.02 orans Grant St. 240         0.03 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240         0.04 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240         0.03 orans Grant St. 240         0.04 orans Grant St. 240 <td>17.</td> <td>Loans Given</td> <td>75.64</td> <td>55.24</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	17.	Loans Given	75.64	55.24								
Advances Cuven Receipt towards refund of Advances Receipt towards refund of Advances Payment towards refund of Advances Deposits received during the year Deposits received during the year Deposits received during the year Deposits refunded during Deposits towards Deposits refunded during Deposits refunded d	18.	Receipt towards Loan Repayment	64.11	54.64				1	0.13	0.11		
Accept towards refund of Advances  Deposits received during the year  Deposits received during the year  Deposits retunded during the year  Balance as on 3114 March  Debosits retunded during the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Balance as on 314 March  Deposits retunded furing the year  Deposits retunded furing the year  Deposits retunded furing the year  Deposits returded furing the years  Deposits returded furing the year  Deposits returded furing	. 6	Advances Given	26.27				0.88	6.50				
Payment Deposits received during the year Receipt towards refund of Deposits Balances as on 31st March, Debosits veceivables Balances as on 31st March III Deposits receivables III Deposits receivable	20.	Receipt towards related of Advances	17 97				2.40	7.10				
Deposits received during the year         0.31         0.31           Deposits refunded during the year         Becapet towards refund of Deposits         0.19         0.19           Receipt towards refund of Deposits         Balances as on 31st March,         0.19         0.19           Balances as on 31st March,         0.10         0.19         0.19           Balances as on 31st March         0.10         0.19         0.19           Balances as on 31st March         0.10         0.19         0.19           Balances as on 31st March         0.18.86         0.18.86         0.18           In Debosit sections of managers on denutration of managers on the addition, remuneration of managers on the addition of managers on the addition of the a	22.	Payment towards refund of Advances	17.95					0.02				
Deposits refunded during the year         0.01         0.01           Receipt towards refund of Deposits         81.34         7.34         0.19           Balances as on 31st March, i) Debtors / Receivables         85.36         58.60         30.68         30.68           ii) Debtors / Receivables         85.36         58.60         6.84         8.06         1.13           iii) Advances Given         188.86         177.33         42.29         42.29         42.29           iv) Deposits with (including Deposits towards         2.56         2.56         2.56         42.29         42.29           v) Advances Taken         v) Advances Taken         3.36         3.37         3.36         3.37           vi) Deposits From vii) Creditors/Payables         7.38         43.22         6.48         6.70           viii) Investments in Non-Convertible Debentures         15.00         15.00         50.00         50.00         50.00           Provision for subsidiary (made in earlier years)         50.00         50.00         6.48         6.70         6.70           as on 31 st March denales and didion, remuneration of managers on a denale with a found in a shorthed in a shorthe	23.	Déposits received during the year						0.31				
Receipt towards refund of Deposits         Receipt towards refund of Deposits         0.19           Balances as on 31st March, i) Debtors / Receivables         21.80         30.68           i) Debtors / Receivables         85.36         58.60         6.84         8.06           ii) Loans Given         188.86         177.33         6.84         8.06         1.13           iii) Loans Given         188.86         177.33         42.29         42.29         42.29           v) Deposits with (including Deposits towards vir) Property Options)         2.56         2.56         42.29         42.29         42.29           v) Advances Taken         7.38         43.22         6.48         6.70         6.48         6.70           vii) Creditors/Payables         15.00         15.00         50.00         50.00         50.00         6.48         6.70           Provision for subsidiary (made in earlier years)         50.00         50.00         50.00         6.03         0.79         0.36	24.	Deposits refunded during the year					0.01					
Debtors / Receivables as Oil 31st Watch,   1 Debtors / Receivables   177.33   188.66   177.33   1.00   1.13     ii) Advances Given   188.86   177.33   177.33   177.33   1.00   1.13     iii) Loans Given   188.86   177.33   177.33   177.33   1.00   1.13     iv) Deposits with (including Deposits towards   1.56   2.56   2.56   42.29   42.29   42.29     vi) Deposits From   1.38   43.22   6.48   6.70     vii) Creditors/Payables   15.00	25.	Receipt towards refund of Deposits						0.19				
ii) Advances Given iii) Loans Given 1.00 1.13  2.56 2.56 42.29 42.29  42.29 42.29  42.29 42.29  42.29 42.29  7.38 43.22 6.48 6.70  8.30 6.48 6.70  8.30 6.48 6.70  8.30 6.48 6.70  8.00 50.00 50.00 6.03 0.36		i) Debtors / Receivables	9 84	7 34			21.80	30.68				
iii) Loans Given iv) Deposits with (including Deposits towards property Options) v) Deposits with (including Deposits towards property Options) v) Advances Taken vi) Deposits From vii) Investments in Non-Convertible Debentures 15.00 1		_	85.36	58.60			6.84	8.06			14.68	0.01
iv) Deposits with (including Deposits towards Property Options) v) Advances Taken vi) Deposits From vi) Deposits From vi) Creditors/Payables vii) Investments in Non-Convertible Debentures riii) Investments in Non-Convertible Debentures viii) Investments in Non-Convertib			188.86	177.33					1.00	1.13		
v) Advances Taken         2.56         2.56         2.56         42.29         42.29         42.29           v) Advances Taken         0.02         3.36         3.37         3.37         3.37           vi) Deposits From vii) Creditors/Payables         7.38         43.22         6.48         6.70           viii) Investments in Non-Convertible Debentures         15.00         15.00         50.00         50.00           Provision for subsidiary (made in earlier years)         50.00         50.00         50.00         6.36           In addition, remuneration of managers on deputration absorbed deputration, absorbed         0.03         0.79         0.36		_										
vi) Advances Taken vi) Deposits From vi) Deposits From vii) Creditors/Payables viii) Investments in Non-Convertible Debentures Provision for subsidiary (made in earlier years) as on 31st March Provision for subsidiary (made in earlier years) as on 31st March Provision for managers on In addition, remuneration of managers on deputation, absorbed		Property Options)	2.56	2.56			42.29	42.29				
vi) Deposits From  vii) Creditors/Payables  viii) Creditors/Payables  viii) Investments in Non-Convertible Debentures  Provision for subsidiary (made in earlier years)  as on 31st March In addition, remuneration of managers on deputation, absorbed			0.02									
vii) Creditors/Payables  viii) Investments in Non-Convertible Debentures  15.00 Frovision for subsidiary (made in earlier years)  so on 31st March Indition, a proper in the convertible Debentures on the properties of the convertible Debentures on			1				3.36	3.37			i	
Provision for subsidiary (made in earlier years)  80.00  10.00  Frovision for unanagers on deputation, remarked as a subsimilar of managers on deputation, absorbed			7.38	43.22			6.48	9.70			8.76	
In addition, remuneration of managers on deputation, absorbed 6.03 0.79	27	.=	15.00	15.00								
In addition, remuneration of managers on deputation, absorbed 0.03 0.79		as on 31st March	20.00	50.00								
	28.	In addition, remuneration of managers on deputation, absorbed			0.04	0.03	0.79	0.36				



## 22. SIGNIFICANT ACCOUNTING POLICIES

## IT IS CORPORATE POLICY

## Convention

To prepare financial statements in accordance with applicable Accounting Standards in India. A summary of important accounting policies, which have been applied consistently, is set out below. The financial statements have also been prepared in accordance with relevant presentational requirements of the Companies Act, 1956.

## **Basis of Accounting**

To prepare financial statements in accordance with the historical cost convention modified by revaluation of certain Fixed Assets as and when undertaken as detailed below.

## **Fixed Assets**

To state Fixed Assets at cost of acquisition inclusive of inward freight, duties and taxes and incidental expenses related to acquisition. In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalised. Expenses capitalised also include applicable borrowing costs. To adjust the original cost of imported Fixed Assets acquired through foreign currency loans at the end of each financial year by any change in liability arising out of expressing the outstanding foreign loan at the rate of exchange prevailing at the date of Balance Sheet.

To capitalise software where it is expected to provide future enduring economic benefits. Capitalisation costs include licence fees and costs of implementation / system integration services. The costs are capitalised in the year in which the relevant software is implemented for use.

To charge off as a revenue expenditure all upgradation / enhancements unless they bring similar significant additional benefits.

## **Depreciation**

To calculate depreciation on Fixed Assets and Intangible Assets in a manner that amortises the cost of the assets after commissioning, over their estimated useful lives or, where specified, lives based on the rates specified in Schedule XIV to the Companies Act, 1956, whichever is lower, by equal annual instalments. Leasehold properties are amortised over the period of the lease.

To amortise capitalised software costs over a period of five years.

## **Revaluation of Assets**

As and when Fixed Assets are revalued, to adjust the provision for depreciation on such revalued Fixed Assets, where applicable, in order to make allowance for consequent additional diminution in value on considerations of age, condition and unexpired useful life of such Fixed Assets; to transfer to Revaluation Reserve the difference between the written up value of the Fixed Assets revalued and depreciation adjustment and to charge Revaluation Reserve Account with annual depreciation on that portion of the value which is written up.

#### Investments

To state Current Investments at lower of cost and fair value; and Long Term Investments, including in Joint Ventures and Associates, at cost. Where applicable, provision is made where there is a permanent fall in valuation of Long Term Investments.

#### **Inventories**

To state inventories including work-in-progress at cost or below. The cost is calculated on weighted average method. Cost comprises expenditure incurred in the normal course of business in bringing such inventories to its location and includes, where applicable, appropriate overheads based on normal level of activity. Obsolete, slow moving and defective inventories are identified at the time of physical verification of inventories and, where necessary, provision is made for such inventories.

#### Sales

To state net sales after deducting taxes and duties from invoiced value of goods and services rendered.

## **Investment Income**

To account for Income from Investments on an accrual basis, inclusive of related tax deducted at source.

## **Proposed Dividend**

To provide for Dividends (including income tax thereon) in the books of account as proposed by the Directors, pending approval at the Annual General Meeting.

## **Employee Benefits**

To make regular monthly contributions to various Provident Funds which are in the nature of defined contribution scheme and such paid / payable



## 22. SIGNIFICANT ACCOUNTING POLICIES (Contd.)

amounts are charged against revenue. To administer such Funds through duly constituted and approved independent trusts with the exception of Provident Fund and Family Pension contributions in respect of Unionised Staff which are statutorily deposited with the Government.

To administer through duly constituted and approved independent trusts, various Gratuity and Pension Funds which are in the nature of defined benefit scheme. To determine the liabilities towards such schemes and towards employee leave encashment by an independent actuarial valuation as per the requirements of Accounting Standard – 15 (revised 2005) on "Employee Benefits". To determine actuarial gains or losses and to recognise such gains or losses immediately in Profit and Loss Account as income or expense.

To charge against revenue, actual disbursements made, when due, under the Workers' Voluntary Retirement Scheme.

#### Lease Rentals

To charge Rentals in respect of leased equipment to the Profit and Loss Account.

## Research and Development

To write off all expenditure other than capital expenditure on Research and Development in the year it is incurred.

Capital expenditure on Research and Development is included under Fixed Assets.

#### Taxes on Income

To provide Current tax as the amount of tax payable in respect of taxable income for the period.

To provide Deferred tax on timing differences between taxable income and accounting income subject to consideration of prudence.

Not to recognise Deferred tax assets on unabsorbed depreciation and carry forward of losses unless there is virtual certainty that there will be sufficient future taxable income available to realise such assets.

## **Foreign Currency Translation**

To account for transactions in foreign currency at the exchange rate prevailing on the date of transactions. Gains/Losses arising out of fluctuations in the exchange rates are recognised in the Profit and Loss in the period in which they arise except in respect of imported Fixed Assets where exchange variance is adjusted in the carrying amount of the respective Fixed Asset. To account for differences between the forward exchange rates and the exchange rates at the date of transactions, as income or expense over the life of the contracts, except in respect of liabilities incurred for acquiring imported Fixed Assets, in which case such differences are adjusted in the carrying amount of the respective Fixed Asset.

To account for profit/loss arising on cancellation or renewal of forward exchange contracts and on maturity or cancellation of options as income/expense for the period, except in case of forward exchange contracts and options relating to liabilities incurred for acquiring imported Fixed Assets, in which case such profit/loss are adjusted in the carrying amount of the respective Fixed Asset.

To account for gains/losses on foreign exchange rate fluctuations relating to current assets and liabilities at the year end.

## **Claims**

To disclose claims against the Company not acknowledged as debts after a careful evaluation of the facts and legal aspects of the matter involved.

## **Segment Reporting**

To identify segments based on the dominant source and nature of risks and returns and the internal organisation and management structure.

To account for inter-segment revenue on the basis of transactions which are primarily market led.

To include under "Unallocated Corporate Expenses" revenue and expenses which relate to the enterprise as a whole and are not attributable to segments.

## Financial and Management Information Systems

To practise an Integrated Accounting System which unifies both Financial Books and Costing Records. The books of account and other records have been designed to facilitate compliance with the relevant provisions of the Companies Act on one hand, and meet the internal requirements of information and systems for Planning, Review and Internal Control on the other. To ensure that the Cost Accounts are designed to adopt Costing Systems appropriate to the business carried out by the Division with each Division incorporating into its Costing System, the basic tenets and principles of Standard Costing, Budgetary Control and Marginal Costing as appropriate.

On behalf of the Board

Y. C. DEVESHWAR Chairman Kolkata, K. VAIDYANATH Director 25th May, 2007 B. B. CHATTERJEE Secretary