

Building World-class Indian Brands that Create, Capture and Retain Value in the Country

t is mission critical today to create world-class Indian brands through ownership of intellectual property. It is only then that a virtuous cycle of innovation and investment will create new opportunities for growth and lead to the generation of higher order sustainable livelihoods.

Creation of a new generation of world-class brands demands tremendous staying power with substantial investment commitments over the long haul.

ITC has tirelessly endeavoured to build world-class Indian brands. In a relatively short span of time, a vibrant architecture of popular brands has been crafted organically. Some of them are already clear market leaders in their segments. In aggregate, these new consumer brands currently represent an annualised consumer spend of over Rs. 12,000 crores.

Such world-class Indian brands help create, capture and retain larger value for the Indian economy. In addition to spurring investments and growth, such brands can become a force multiplier for inclusive and sustainable development. By serving as market anchors, these brands can lend relative stability to drive the competitiveness of the entire value chain of which they are a part. This in turn can further empower the weakest in the economic value chain and generate considerable sustainable livelihood opportunities so critical for our country.



60 vibrant ITC brands



ITC's products reach every **2nd** household in India



2 million retail outlets reached directly by ITC's distribution network



1,500 SKUs across FMCG categories







Atta, Salt, Spices, Instant Mixes, Ready Meals, Ghee















Branded Packaged Foods



Instant Noodles, Instant Pasta











Personal Care Products









Antiseptic Liquid, Soaps & Handwash, Prickly Heat Talc







Face Washes, Moisturisers, Body Lotions, Creams, Cleanser, Toner







classmate

Notebooks, Writing Instruments, Art Stationery, Scholastic Products









