

## ITC LIMITED

Unaudited Financial Results for the Quarter ended 30th June, 2007

(Rs. in Crores)				
		Quarter ended 30.06.2007	Quarter ended 30.06.2006	Twelve months ended 31.03.2007
GROSS INCOME		5279.71	4719.06	19841.54
NET SALES TURNOVER	(1)	3325.23	2849.75	12369.30
OTHER INCOME	(2)	101.57	84.94	336.49
NET INCOME (1+2)		3426.80	2934.69	12705.79
<b>Less:</b>				
TOTAL EXPENDITURE	(3)	2197.67	1879.18	8412.89
a) (Increase) / decrease in stock-in-trade		(165.26)	(241.13)	(259.48)
b) Consumption of raw materials, etc.		1599.68	1471.66	5644.34
c) Staff cost		176.55	152.55	630.15
d) Other expenditure		586.70	496.10	2397.88
INTEREST (Net)	(4)	(0.83)	0.72	3.28
DEPRECIATION	(5)	101.03	87.64	362.92
PROFIT BEFORE TAX AND EXCEPTIONAL ITEMS (1+2-3-4-5)	(6)	1128.93	967.15	3926.70
<b>Less:</b>				
PROVISION FOR TAXATION (Including prior year adjustments)	(7)	346.06	314.87	1226.73
PROFIT AFTER TAX (6-7)		782.87	652.28	2699.97
PAID UP EQUITY SHARE CAPITAL (Ordinary shares of Re. 1/- each)	(8)	376.22	375.52	376.22
RESERVES EXCLUDING REVALUATION RESERVES	(9)	-	-	10003.78
EARNING PER SHARE (Rs.)	(10)			
On Profit after Tax				
- Basic		2.08	1.74	7.19
- Diluted		2.08	1.73	7.16
AGGREGATE OF PUBLIC SHAREHOLDING	(11)			
- NUMBER OF SHARES		3713677557	3689623001	3706609279
- PERCENTAGE OF SHAREHOLDING		98.71	98.25	98.52

### Notes :

- (i) The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the Company held on 27th July, 2007.
- (ii) Figures for the corresponding previous quarter have been re-arranged, wherever necessary, to conform to the figures of the current quarter.
- (iii) Gross Income comprises Segment Revenue and Other Income.
- (iv) (a) During the quarter Value Added Tax (VAT) (at 12.5% by most States), central sales tax as applicable and trade tax (at 33.5% in UP) have been imposed on cigarettes. Consequently the Company's Cigarette sales have been subject to additional taxation amounting to Rs. 388 Crores (30.06.2006 - Rs. Nil). Gross Income stated above is net of this figure.  
(b) Gross Income includes Rs. 1853 Crores (30.06.2006 - Rs. 1784 Crores) being Excise Duties and other Local Taxes.
- (v) During the quarter, 2 Investor complaints were received, which were promptly attended to by the Company. No complaints were pending either at the beginning or at the end of the quarter.
- (vi) Provision for Taxation includes Rs. 8.76 Crores (corresponding previous quarter Rs. 3.08 Crores) for Fringe Benefit Tax.
- (vii) The above is as per Clause 41 of the Listing Agreement.

### Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the Quarter ended 30th June, 2007 which needs to be explained.